

# FINANCE COMMITTEE September 29, 2021 12:15 P.M.

Meeting Location 1515 N. Flagler Drive, Suite 101 West Palm Beach, FL 33401

If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.



# FINANCE COMMITTEE MEETING AGENDA September 29, 2021 12:15 P.M. 1515 N. Flagler Drive, Suite 101 West Palm Beach, FL 33401

Remote Participation Login: https://tinyurl.com/yda3vnks

or

DIAL +1 (646) 558 8656; Meeting ID: 550 789 5592; Access number: 946503

- 1. Call to Order
  - A. Roll Call
- 2. Agenda Approval
  - A. Additions/Deletions/Substitutions
  - B. Motion to Approve Agenda
- 3. Awards, Introductions and Presentations
- 4. Disclosure of Voting Conflict
- 5. Public Comment
- 6. Meeting Minutes
  - A. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of June 23, 2021. [Pages 1-5]

B. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of July 28, 2021. [Pages 6-9]

C. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of August 25, 2021. [Pages 10-13]

7. Consent Agenda – Motion to Approve Consent Agenda Items

All matters listed under this item are considered routine and action will be taken by one motion. There will be no separate discussion of these items unless a Commissioner or person so requests, in which the item will be removed from the general order of business and considered on its normal sequence on the Agenda.

C. L. Brumback Primary Care Clinics Finance Committee Meeting Agenda September 29, 2021

#### (Consent Agenda cont.)

#### A. <u>ADMINISTRATION</u>

#### 7A-1 **RECEIVE AND FILE:**

September 2021 Internet Posting of District Public Meeting. https://www.hcdpbc.org/resources/public-meetings

#### 7A-2 **RECEIVE AND FILE:**

Attendance Tracking. [Page 14]

#### 7A-3 **RECEIVE AND FILE:**

C. L. Brumback Primary Care Clinics Financial Report May 2021. (Candice Abbott) [Page 15-32]

#### 7A-4 **RECEIVE AND FILE:**

C. L. Brumback Primary Care Clinics Financial Report June 2021. (Candice Abbott) [Page 33-50]

#### 8. Regular Agenda

### A. **FINANCE**

#### 8A-1 Staff recommends a MOTION TO APPROVE:

C. L. Brumback Primary Care Clinics Financial Report July 2021. (Candice Abbott) [Pages 51-68]

#### B. **POLICIES**

#### 8B-1 Staff recommends a MOTION TO APPROVE:

Sliding Fee Discount Program Policy (Annmarie Haskins) [Pages 69-77]

## 8B-2 **Staff recommends a MOTION TO APPROVE:**

Purchasing Policy (Candice Abbott) [Pages 78-86]

#### 9. AVP and Executive Director of Clinic Services Comments

#### 10. Board Member Comments

#### 11. Establishment of Upcoming Meetings

#### October 27, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

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C. L. Brumback Primary Care Clinics Finance Committee Meeting Agenda September 29, 2021

### November 30, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### **December 14, 2021 (HCD Board Room)**

12:15 p.m. Finance Committee

#### 12. Motion to Adjourn

\*District Clinic Holdings, Inc. welcomes public comment during its regular monthly meetings. This month, public comment should be emailed to swynn@hcdpbc.org or submitted via phone (561) 829-1211 prior to Noon on The Scheduled Meeting Date. All comments received during this time frame will be read aloud and included in the official meeting record.

Any person(s) not adhering to the Board's guidelines or who make comments which could be perceived as slanderous or disruptive may be barred from making future comments before the Board.



# DISTRICT CLINIC HOLDINGS, INC. d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS BOARD OF DIRECTORS FINANCE COMMITTEE MEETING MINUTES June 23, 2021 Zoom Webinar Meeting

#### 1. Call to Order

Mr. Mike Smith called the meeting to order at 12:18 p.m.

#### A. Roll Call

Committee members present: Joseph Gibbons, Tammy Jackson-Moore, Mike Smith

Staff present included: Darcy Davis; Belma Andric, Hyla Fritsch, Shannon Wynn, Mina Bayik, Patricia Lavely; Donald Moniger; Glen Torcivia, Outside Legal Counsel; Martha Hyacinthe; Candice Abbott; Andrea Steele; Marisol Miranda; John Wright; Dominique Domond; Jessica Cafarelli

Recording/transcribing Secretary: Shannon Wynn

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

#### 2. Agenda Approval

A. Additions/Deletions/Substitutions

None.

B. Motion to Approve Agenda

CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.

3. Awards and Presentations

None.

4. Disclosure of Voting Conflict

None.

5. Public Comment

None.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes June 23, 2021 Page 2 of 5

## 6. Meeting Minutes

#### 6A-1 Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of May 19, 2021.

CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the May 19, 2021 minutes as presented/amended. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.

#### 7. Consent Agenda – Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the Consent Agenda as presented/amended. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.

#### A. ADMINISTRATION

#### 7A-1 RECEIVE AND FILE:

June 2021 Internet Posting of District Public Meeting. <a href="https://www.hcdpbc.org/resources/public-meetings">https://www.hcdpbc.org/resources/public-meetings</a>

#### 7A-2 RECEIVE AND FILE:

Attendance Tracking

#### 8. Regular Agenda

#### A. FINANCE

#### 8A-1 Staff recommends a MOTION TO APPROVE:

C.L. Brumback Primary Care Clinics Financial Report April 2021.

Management Discussion and Analysis of April 2021 C.L. Brumback Primary Care Clinic Financial Statements. The April statements represent the financial performance through the seventh month of the 2021 fiscal year for C.L.Brumback Primary Care Clinics. Total YTD revenue was unfavorable to budget by (\$3.4M) due primarily to the timing of COVID-19 stimulus funds. Net patient revenue YTD was favorable to budget by \$921k. Expenses before depreciation were favorable to budget by \$468k, or 2.9%, primarily due to positive variances in medical supplies \$539k, other supplies \$108k, medical services \$127k, lease and rental \$125k, and additional expense \$83k. Total YTD net margin was (\$9.5M) compared to budget of (\$6.9M) resulting in an unfavorable variance of (\$2.6M) or 38.3%. The Medical clinics' total YTD revenue was unfavorable to budget by (\$3.5M). This unfavorable variance resulted from the timing of COVID-19

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes June 23, 2021 Page 3 of 5

> related stimulus funding. Gross patient revenue was over budget by \$3.2M or 47.7%, which resulted from the Clinics' efforts to respond to the pandemic offering telemedicine visits in addition to office visits. Clinic staff continues to provide countywide COVID-19 testing and vaccination. Total operating expenses of \$13.6M were favorable to the budget of \$14.0M by \$422k or 3.0%. This positive variance is mainly related to medical supplies \$500k, medical services \$127k, lease and rental \$122k, and other expenses \$69k. These expenses are favorable to the budget due to usage timing and supplies purchases. Total YTD net margin was (\$8.5M) compared to budget of (\$5.7M) resulting in an unfavorable variance of (\$2.8M) or 48.9%. The Dental clinics' total YTD gross patient revenue was favorable to budget by \$333k or 17.4%. Total revenue of \$2.0M was over budget by \$75k due to increasing visits. Total operating expenses of \$2.3M were favorable to budget by \$46k or 2.0%. Total YTD net margin was (\$981k) compared to a budget loss of (\$1.1M) for a favorable variance of \$166k or (14.5%). The Comparative Statement of Net Position, due from other governments increased from \$967k to \$2.6M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$4.9M and \$1.1M, respectively, for a combined subsidy of \$6.0M.

Mr. Smith noticed in the financial memo provided by Darcy that the expenses for lease and rental were \$125k.What is the reasoning for this?

Ms. Bayik explained this was due to the relocation of the Lantana Clinic to the Atlantis location. The rent is higher in Atlantis.

Mr. Smith noticed the contractual allowances are up quite a bit compared to last year. He would like to know if the District is losing payors or gaining patients that are not covered?

Ms. Abbott explained the District has written off a lot of balances sitting in the books. There have been some credentialing issues with providers and insurances. Other issues have included filing in a timely matter.

Mr. Smith noticed there is a category named "Other Financial Assistance." Last year it showed zero funds and this year it shows \$800k. He asked what this category is.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes June 23, 2021 Page 4 of 5

- Ms. Bayik answered by stating that the category is from the Covid-19 stimulus funding.
- Ms. Jackson-Moore asked if funds were coming out of the reserve for non-budgeted items.
- Ms. Bayik stated in this case, for the non-budgeted items, we did not have to pull from the reserve because of the \$13.8M in funding from The American Rescue Plan. Some of those funds will cover the Covid Vaccination Department.
- Mr. Smith stated that depreciation doubled from last year. He would like an explanation for this.
- Ms. Bayik explained the District had purchased capital for the clinics, some through grants funding, which are non-cash expenses. It doesn't cause a significant impact on the cash dollars.
- Mr. Smith commented the IT budget is high compared to last year.
- Ms. Bayik explained that due to the integration of Epic, the budget has increased.
- Mr. Gibbons asked if the migration of Epic caused the increase in budget.
- Ms. Bayik stated that yes, it is partially due to the new Epic software program.

CONCLUSION/ACTION: Ms. Jackson-Moore motioned to approve the Financial Report for April 2021 as presented/amended. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

- 9. VP and Executive Director of Clinic Services Comments None.
- **10. Board Member Comments**None.
- 11. Establishment of Upcoming Meetings

#### July 28, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### August 25, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### September 29, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### October 27, 2021 (HCD Board Room)

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes June 23, 2021 Page 5 of 5

12:15 p.m. Finance Committee

#### November 30, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### December 14, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### 12. Motion to Adjourn

Ms. Jackson-Moore made a motion to adjourn. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

DCHI Finance Committee Chair	Date

There being no further business, the meeting was adjourned at 12:35 p.m.



# DISTRICT CLINIC HOLDINGS, INC. d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS BOARD OF DIRECTORS FINANCE COMMITTEE MEETING MINUTES July 28, 2021 Zoom Webinar Meeting

#### 1. Call to Order

Ms. Tammy Jackson-Moore called the meeting to order at 12:21 p.m.

A. Roll Call

Committee members present: Tammy Jackson-Moore

Excused: Mike Smith, Joseph Gibbons

Staff present included: Darcy Davis; Hyla Fritsch; Shannon Wynn; Mina Bayik; Donald Moniger; Bernabe Icaza; Candice Abbott; Andrea Steele; Marisol Miranda; John Wright; Jessenia Bruno; Heather Bokor; Jessica Cafarelli

Recording/transcribing Secretary: Shannon Wynn

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

#### 2. Agenda Approval

A. Additions/Deletions/Substitutions

None.

B. Motion to Approve Agenda

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

3. Awards and Presentations

None.

4. Disclosure of Voting Conflict

None.

5. Public Comment

None.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes July 28, 2021 Page 2 of 4

#### 6. Meeting Minutes

#### 6A-1 Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of May 19, 2021.

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

#### 7. Consent Agenda – Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

#### A. ADMINISTRATION

#### 7A-1 RECEIVE AND FILE:

July 2021 Internet Posting of District Public Meeting. <a href="https://www.hcdpbc.org/resources/public-meetings">https://www.hcdpbc.org/resources/public-meetings</a>

#### 7A-2 RECEIVE AND FILE:

Attendance Tracking

#### 8. Regular Agenda

#### A. FINANCE

#### 8A-1 Staff recommends a MOTION TO APPROVE:

C.L. Brumback Primary Care Clinics Financial Report May 2021.

The May statements represent the financial performance through the eighth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by \$4.3M due to increased patient volumes. Net patient revenue YTD was favorable to budget by \$1.1M. Total YTD revenue was unfavorable to budget by (\$3.1M) due primarily to the timing of COVID-19 stimulus funds. Operational expenses before depreciation were favorable to budget by \$366k due mostly to positive variances in medical supplies of \$631k and medical services of \$147k. Total YTD net margin was (\$10.3M) compared to a budget of (\$7.8M) resulting in an unfavorable variance of (\$2.5M) or 31.9%. The Medical clinics gross patient revenue exceeded the budget by \$3.5M. This resulted from the clinic efforts to respond to the pandemic offering telemedicine visits in addition to office visits. Net patient revenue YTD for the Medical clinics was favorable to budget by \$814k. The Medical clinics total YTD revenue was unfavorable to budget by (\$3.2M). This unfavorable variance resulted from the recognition timing of COVID-19 related stimulus funding. Total operating expenses of \$15.7M were favorable to a budget of \$16.0M by \$328k. This positive variance is mostly related to expenses being under budget in the following amounts: medical supplies \$589k, medical services \$147k, lease

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes July 28, 2021 Page 3 of 4

and rental \$125k, and other expenses \$93k. These expenses are favorable to the budget due to usage timing and supplies purchases. Total YTD net margin was (\$9.2M) compared to budget of (\$6.6M) resulting in an unfavorable variance of (\$2.7M) or 40.9%. The Dental clinics total YTD gross patient revenue was favorable to budget by \$781k. Net patient revenue YTD for the Dental clinics was favorable to budget by \$320k. Total revenue of \$2.5M was over budget by \$130k due to increased visits. Total operating expenses of \$2.6M were favorable to budget by \$38k. Total YTD net margin was (\$1.0M) compared to a budget loss of (\$1.2M) for a favorable variance of \$197k or (16.2%). On the Comparative Statement of Net Position, due from other governments increased from \$2.6M to \$4.1M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M and \$961k respectively for a combined subsidy of \$10.0M.

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

- 9. VP and Executive Director of Clinic Services Comments None.
- **10. Board Member Comments**None.
- 11. Establishment of Upcoming Meetings

#### August 25, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### September 29, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### October 27, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### November 30, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### December 14, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### 12. Motion to Adjourn

Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes July 28, 2021 Page 4 of 4

There being no further business, the meeting wa	as adjourned at 12:28 p.m.
DCHI Finance Committee Chair	Date



# DISTRICT CLINIC HOLDINGS, INC. d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS BOARD OF DIRECTORS FINANCE COMMITTEE MEETING MINUTES August 25, 2021 Zoom Webinar Meeting

#### 1. Call to Order

Mr. Smith called the meeting to order at 12:26 p.m.

A. Roll Call

Committee members present: Tammy Jackson-Moore (Zoom); Mike Smith (Zoom) Excused: Joseph Gibbons

Staff present included: Darcy Davis; Belma Andric; Hyla Fritsch; Shannon Wynn; Mina Bayik; Sparticus Gunn; Bernabe Icaza; Candice Abbott; Andrea Steele; Marisol Miranda; John Wright; Heather Bokor; Jessica Cafarelli; Patricia Lavely; Alexa Goodwin

Recording/transcribing Secretary: Shannon Wynn

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

#### 2. Agenda Approval

A. Additions/Deletions/Substitutions

None.

B. Motion to Approve Agenda

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

3. Awards and Presentations

None.

4. Disclosure of Voting Conflict

None.

5. Public Comment

None.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes August 25, 2021 Page 2 of 4

## 6. Meeting Minutes

#### 6A. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of June 23, 2021.

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

#### 6B. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of July 28, 2021.

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

#### 7. Consent Agenda – Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

#### A. ADMINISTRATION

#### 7A-1 RECEIVE AND FILE:

August 2021 Internet Posting of District Public Meeting. <a href="https://www.hcdpbc.org/resources/public-meetings">https://www.hcdpbc.org/resources/public-meetings</a>

#### 7A-2 RECEIVE AND FILE:

Attendance Tracking

#### **7A-3 RECEIVE AND FILE:**

C.L. Brumback Primary Care Clinics Financial Report May 2021.

#### 8. Regular Agenda

#### A. FINANCE

#### 8A-1 Staff recommends a MOTION TO APPROVE:

C.L. Brumback Primary Care Clinics Financial Report June 2021.

The June statements represent the financial performance through the ninth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by \$5.6M due to increased patient volumes. Net patient revenue YTD was favorable to budget by \$1.4M. Total YTD revenue was unfavorable to budget by (\$2.9M) due primarily to the timing of COVID-19 stimulus funds. Operational expenses

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes August 25, 2021 Page 3 of 4

> before depreciation were favorable to budget by \$406k due primarily to positive variances in medical supplies \$576k, medical services \$156k, and lease and rental of \$193k. Total YTD net margin was (\$11.2M) compared to budget of (\$8.8M) resulting in an unfavorable variance of (\$2.4M) or 26.7%. The Medical clinic's gross patient revenue exceeded the budget by \$4.3M. This resulted from the clinics being able to resume patient-facing visits earlier than anticipated. Net patient revenue YTD for the Medical clinics was favorable to budget by \$925k. The Medical clinic's total YTD revenue was unfavorable to budget by (\$3.1M). This unfavorable variance resulted from the recognition timing of COVID-19 related stimulus funding. Total operating expenses of \$17.8M were favorable to the budget of \$18.1M by \$376k. The temporary positive variance of \$573k is primarily due to the delayed timing of medical supplies, including COVID-19 test kits. Total YTD net margin was (\$10.1M) compared to a budget of (\$7.5M), resulting in an unfavorable variance of (\$2.6M) or 34.6%. The Dental clinic's total YTD gross patient revenue was favorable to budget by \$1.3M. Net patient revenue YTD for the Dental clinics was favorable to budget by \$429k. Total revenue of \$2.9M was over budget by \$206k due to increased visits. Total operating expenses of \$3.0M were favorable to budget by \$30k. Total YTD net margin was (\$1.0M) compared to a budget loss of (\$1.3M) for a favorable variance of \$250k or (19.3%). On the Comparative Statement of Net Position, due from other governments increased from \$4.1M to \$5.4M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M and \$961k, respectively, for a combined subsidy of \$10.0M.

Mr. Smith asked if there was a way to report the anticipated or confirmed Covid-19 stimulus funding to understand the financial performance better.

Ms. Abbott stated that the legislation changed last year, which caused it to be more challenging to recognize this year. She will try to be more specific as we advance.

Mr. Smith stated the gross pay revenue was more than 4 million dollars over budget in June. He noted that was great.

Ms. Abbott said that she is hoping the contractual allowances will look even better come next year.

Mr. Smith stated that the contractual allowances are up tremendously.

Ms. Abbott explained that is due to the revenue increasing and that she has to write off some account due to timely filing or credentialing issues.

Mr. Smith asked why the decrease in the cash and cash equivalent was from May to June.

Ms. Abbott explained the decrease in the cash on the balance sheet was due to vendor payment and payroll.

Ms. Jackson-Moore thanked the staff for staying on top of the financial situation.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes August 25, 2021 Page 4 of 4

CONCLUSION/ACTION: Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

- 9. VP and Executive Director of Clinic Services Comments None.
- **10. Board Member Comments**None.
- 11. Establishment of Upcoming Meetings

#### September 29, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### October 27, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### November 30, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### December 14, 2021 (HCD Board Room)

12:15 p.m. Finance Committee

#### 12. Motion to Adjourn

Due to a lack of quorum, all agenda items have been postponed until next month's regularly scheduled meeting.

DCHI Finance Committee Chair	Date	_
There being no further business, the meeting w	as adjourned at 12:36 p.m.	

# C. L. Brumback Primary Care Clinics Finance Committee

## **Attendance Tracking**

	1/27/21	2/24/21	3/31/21	4/28/21	5/26/21	6/30/21	7/28/21	8/25/21	9/29/21	10/27/21	11/30/21	12/15/21
James Elder	Х	Х	E	Х	Х							
Michael Smith	Х	Х	Х	Х	Α	Х	E	X (ZOOM)				
Tammy Jackson-Moore	Х	Х	E	Х	Х	Х	Х	X (ZOOM)				
Joseph Gibbons						Х	E	E				

X= Present

C= Cancel

E= Excused

A= Absent

## DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE July 28, 2021

1. Description: District Clinic Holdings, Inc. Financial Report May 2021

## 2. Summary:

The May 2021 financial statements for the District Clinic Holdings, Inc., are presented for Finance Committee review.

## 3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

## 4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes No
Annual Net Revenue	N/A	Yes No
Annual Expenditures	N/A	Yes No

Reviewed for financial accuracy and compliance with purchasing procedure:

Candice Abbott
VP & Chief Financial Officer

# 5. Reviewed/Approved by Committee:

N/A	
Committee Name	Date Reviewed/Approved

# DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE July 28, 2021

## 6. Recommendation:

Staff recommends that the Finance Committee approve the District Clinic Holdings, Inc., May 2021 YTD financial statements.

Approved for Legal sufficiency:

-DocuSigned by:

Bernabe Icaza

Dernabe Icaza

Bernabe Icaza

VP & General Counsel

Candice Abbott

VP & Chief Financial Officer

Dr. Hyla Fritsch

AVP & Executive Director of Clinic and Pharmacy Services



# **MEMO**

To: Finance Committee

From: Candice Abbott

Chief Financial Officer

Date: July 28, 2021

Subject: Management Discussion and Analysis as of May 2021 C.L. Brumback Primary Care Clinic Financial Statements.

The May statements represent the financial performance through the eighth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by \$4.3M due to increased patient volumes. Net patient revenue YTD was favorable to budget by \$1.1M. Total YTD revenue was unfavorable to budget by (\$3.1M) due primarily to timing of COVID-19 stimulus funds. Operational expenses before depreciation were favorable to budget by \$366k due mostly to positive variances in medical supplies of \$631k and medical services of \$147k. Total YTD net margin was (\$10.3M) compared to budget of (\$7.8M) resulting in an unfavorable variance of (\$2.5M) or 31.9%.

The Medical clinics gross patient revenue exceeded budget by \$3.5M. This resulted from the clinic efforts to respond to the pandemic offering telemedicine visits in addition to office visits. Net patient revenue YTD for the Medical clinics was favorable to budget by \$814k. The Medical clinics total YTD revenue was unfavorable to budget by (\$3.2M). This unfavorable variance resulted from recognition timing of COVID-19 related stimulus funding. Total operating expenses of \$15.7M were favorable to budget of \$16.0M by \$328k. This positive variance is mostly related to expenses being under budget in the following amounts: medical supplies \$589k, medical services \$147k, lease and rental \$125k, and other expense \$93k. These expenses are favorable to budget due to usage timing and supplies purchases. Total YTD net margin was (\$9.2M) compared to budget of (\$6.6M) resulting in an unfavorable variance of (\$2.7M) or 40.9%.

The Dental clinics total YTD gross patient revenue was favorable to budget by \$781k. Net patient revenue YTD for the Dental clinics was favorable to budget by \$320k. Total revenue of \$2.5M was over budget by \$130k due to increased visits. Total operating expenses of \$2.6M were favorable to budget by \$38k. Total YTD net margin was (\$1.0M) compared to a budget loss of (\$1.2M) for a favorable variance of \$197k or (16.2%).

On the Comparative Statement of Net Position, due from other governments increased from \$2.6M to \$4.1M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M, and \$961k respectively for a combined subsidy of \$10.0M.

# DISTRICT CLINIC HOLDINGS, INC. COMPARATIVE STATEMENT OF NET POSITION

	May 31, 2021	Apr 30, 2021	Increase (Decrease)
Assets			
Cash and Cash Equivalents	(4,927,911)	(7,773,222)	\$ 2,845,311
Restricted Cash	221,426	221,426	-
Accounts Receivable, net	2,520,675	3,452,665	(931,990)
Due From Other Funds	-	-	-
Due from Other Governments	4,061,816	2,569,853	1,491,962
Other Current Assets	125,052	74,292	50,760
Net Investment in Capital Assets	2,826,701	2,858,226	(31,525)
Total Assets	\$ 4,827,758	\$ 1,403,240	\$ 3,424,518
Liabilities			
Accounts Payable	175,836	200,724	(24,887)
Due To Other Governments	-	-	-
Deferred Revenue	859,488	1,097,816	(238,328)
Other Current Liabilities	1,210,248	1,034,533	175,715
Non-Current Liabilities	1,414,074	1,392,996	21,078
Total Liabilities	3,659,647	3,726,069	(66,422)
Deferred Inflows of Resources			
Deferred Inflows- Other Post Employment Benefits	\$ 474	\$ 474	\$ -
Net Position			
Net Investment in Capital Assets	2,826,701	2,858,226	(31,525)
Unrestricted	(1,659,064)	(5,181,529)	3,522,465
Total Net Position	1,167,637	(2,323,304)	3,490,940
Total Liabilities, Deferred Inflows of Resources			
and Net Position	\$ 4,827,758	\$ 1,403,240	\$ 3,424,518

**Note:** Amounts may not foot due to rounding.

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE EIGHTH MONTH ENDED MAY 31, 2021

		Curi	ent Month						Fiscal Y	ear To Date	<b>:</b>		
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
2,066,863	1,258,245	808,618	64.3%	403,778	1,663,085	411.9% Gross Patient Revenue	14,148,428	9,831,783	4,316,645	43.9%	12,184,161	1,964,267	16.1%
464,663	224,588	(240,075)	(106.9%)	114,972	(349,691)	(304.2%) Contractual Allowances	3,713,125	1,770,819	(1,942,306)	(109.7%)	2,209,573	(1,503,552)	(68.0%)
782,187	491,306	(290,881)	(59.2%)	96,417	(685,770)	(711.3%) Charity Care	5,005,511	3,853,744	(1,151,767)	(29.9%)	4,659,292	(346,219)	(7.4%)
368,549	173,754	(194,795)	(112.1%)	133,496	(235,053)	(176.1%) Bad Debt	2,531,211	1,379,386	(1,151,825)	(83.5%)	1,808,668	(722,543)	(39.9%)
1,615,400	889,648	(725,752)	(81.6%)	344,885	(1,270,515)	(368.4%) Total Contractuals and Bad Debts	11,249,847	7,003,949	(4,245,898)	(60.6%)	8,677,532	(2,572,315)	(29.6%)
513,976	383,678	130,298	34.0%	778,072	(264,096)	(33.9%) Other Patient Revenue	4,053,850	2,990,277	1,063,573	35.6%	3,293,623	760,226	23%
965,440	752,275	213,165	28.3%	836,965	128,474	15.4% Net Patient Revenue	6,952,430	5,818,111	1,134,319	19.5%	6,800,252	152,178	2.2%
46.71%	59.79%			207.28%		Collection %	49.14%	59.18%			55.81%		
1,488,547	1,177,007	311,540	26.5%	862,240	626,307	72.6% Grant Funds	5,905,757	6,183,145	(277,388)	(4.5%)	4,693,678	1,212,079	25.8%
19,439	145,876	(126,437)	(86.7%)	809,249	(789,810)	(97.6%) Other Financial Assistance	821,081	4,457,960	(3,636,879)	(81.6%)	809,249	11,831	1.5%
1,578	45,034	(43,456)	(96.5%)	5,564	(3,986)	(71.6%) Other Revenue	71,310	360,272	(288,962)	(80.2%)	60,693	10,617	17.5%
1,509,564	1,367,917	141,647	10.4%	1,677,053	(167,489)	(10.0%) Total Other Revenues	6,798,148	11,001,377	(4,203,229)	(38.2%)	5,563,621	1,234,527	22.2%
2,475,004	2,120,192	354,812	16.7%	2,514,018	(39,014)	(1.6%) Total Revenues	13,750,578	16,819,488	(3,068,910)	(18.2%)	12,363,873	1,386,705	11.2%
						Direct Operational Expenses:							
1,480,781	1,394,572	(86,209)	(6.2%)	1,234,387	(246,394)	(20.0%) Salaries and Wages	11,669,264	11,484,085	(185,179)	(1.6%)	10,886,764	(782,500)	(7.2%)
429,489	378,735	(50,754)	(13.4%)	424,266	(5,223)	(1.2%) Benefits	3,248,367	3,068,401	(179,966)	(5.9%)	2,903,918	(344,449)	(11.9%)
165,470	46,754	(118,716)	(253.9%)	56,861	(108,609)	(191.0%) Purchased Services	802,091	408,195	(393,896)	(96.5%)	630,528	(171,563)	(27.2%)
27,504	119,542	92,038	77.0%	10,092	(17,412)	(172.5%) Medical Supplies	307,717	938,649	630,932	67.2%	271,380	(36,337)	(13.4%)
25,786	26,518	732	2.8%	1,213	(24,573)	(2,025.1%) Other Supplies	103,632	212,244	108,612	51.2%	92,055	(11,577)	(12.6%)
61,653	81,658	20,005	24.5%	71,459	9,806	13.7% Medical Services	494,954	641,757	146,803	22.9%	560,811	65,857	11.7%
51,857	58,982	7,125	12.1%	96,741	44,884	46.4% Drugs	495,520	463,507	(32,013)	(6.9%)	678,534	183,014	27.0%
5,264	9,629	4,365	45.3%	16,666	11,401	68.4% Repairs & Maintenance	51,105	77,032	25,927	33.7%	253,878	202,773	79.9%
125,417	127,109	1,692	1.3%	116,344	(9,073)	(7.8%) Lease & Rental	841,471	968,283	126,812	13.1%	904,485	63,014	7.0%
6,933	7,341	408	5.6%	4,607	(2,326)	(50.5%) Utilities	56,563	58,728	2,165	3.7%	40,382	(16,181)	(40.1%)
12,164	39,323	27,159	69.1%	13,042	878	6.7% Other Expense	216,819	327,369	110,550	33.8%	208,468	(8,351)	(4.0%)
4,026	4,334	308	7.1%	3,716	(311)	(8.4%) Insurance	28,992	34,672	5,680	16.4%	19,297	(9,694)	(50.2%)
2,396,345	2,294,497	(101,848)	(4.4%)	2,049,393	(346,952)	(16.9%) Total Operational Expenses	18,316,494	18,682,922	366,428	2.0%	17,450,499	(865,995)	(5.0%)
						Net Performance before Depreciation 8	i						
78,659	(174,305)	252,964	(145.1%)	464,625	(385,966)	(83.1%) Overhead Allocations	(4,565,916)	(1,863,434)	(2,702,482)	145.0%	(5,086,626)	520,710	(10.2%)

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE EIGHTH MONTH ENDED MAY 31, 2021

		Curi	rent Month					Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%	
31,525	17,334	(14,191)	(81.9%)	19,268	(12,257)	(63.6%) Depreciation	253,308	138,672	(114,636)	(82.7%)	146,382	(106,926)	(73.0%)	
						Overhead Allocations:								
3,330	2,875	(455)	(15.8%)	2,108	(1,222)	(58.0%) Risk Mgt	23,221	22,999	(222)	(1.0%)	15,891	(7,330)	(46.1%)	
227,981	206,967	(21,014)	(10.2%)	201,835	(26,146)	(13.0%) Rev Cycle	1,585,122	1,655,737	70,615	4.3%	1,036,783	(548,339)	(52.9%)	
2,099	3,852	1,753	45.5%	1,363	(736)	(54.0%) Internal Audit	18,733	30,813	12,080	39.2%	39,369	20,636	52.4%	
18,817	19,768	951	4.8%	18,504	(313)	(1.7%) Home Office Facilities	139,673	158,148	18,475	11.7%	149,391	9,718	6.5%	
41,444	33,232	(8,212)	(24.7%)	30,151	(11,293)	(37.5%) Administration	303,607	265,856	(37,750)	(14.2%)	271,647	(31,960)	(11.8%)	
64,825	47,193	(17,632)	(37.4%)	38,269	(26,556)	(69.4%) Human Resources	411,875	377,546	(34,329)	(9.1%)	323,987	(87,888)	(27.1%)	
11,084	17,241	6,157	35.7%	17,534	6,450	36.8% Legal	147,919	137,931	(9,988)	(7.2%)	129,490	(18,429)	(14.2%)	
8,395	8,048	(347)	(4.3%)	5,647	(2,748)	(48.7%) Records	60,796	64,386	3,590	5.6%	53,784	(7,012)	(13.0%)	
10,663	6,886	(3,777)	(54.9%)	5,293	(5,370)	(101.5%) Compliance	43,236	55,088	11,851	21.5%	73,722	30,486	41.4%	
7,980	7,007	(973)	(13.9%)	-	(7,980)	0.0% Comm Engage Plan	54,522	56,055	1,533	2.7%	-	(54,522)	0.0%	
71,882	82,884	11,001	13.3%	-	(71,882)	0.0% IT Operations	588,494	663,068	74,574	11.2%	-	(588,494)	0.0%	
7,647	8,445	798	9.5%	-	(7,647)	0.0% IT Security	59,164	67,562	8,398	12.4%	-	(59,164)	0.0%	
84,463	40,421	(44,042)	(109.0%)	-	(84,463)	0.0% IT Applications	367,932	323,367	(44,565)	(13.8%)	-	(367,932)	0.0%	
48,653	47,251	(1,402)	(3.0%)	-	(48,653)	0.0% Security Services	361,352	378,011	16,659	4.4%	-	(361,352)	0.0%	
141,685	121,543	(20,142)	(16.6%)	-	(141,685)	0.0% IT EPIC	776,451	972,347	195,896	20.1%	-	(776,451)	0.0%	
26,159	31,665	5,506	17.4%	33,940	7,782	22.9% Finance	216,859	253,317	36,458	14.4%	265,107	48,249	18.2%	
9,271	10,057	786	7.8%	9,596	325	3.4% Public Relations	60,876	80,455	19,579	24.3%	80,472	19,596	24.4%	
11,671	8,303	(3,368)	(40.6%)	121,853	110,182	90.4% Information Technology	82,814	66,422	(16,392)	(24.7%)	740,131	657,316	88.8%	
4,933	4,761	(172)	(3.6%)	2,185	(2,748)	(125.8%) Corporate Quality	47,508	38,089	(9,419)	(24.7%)	14,310	(33,198)	(232.0%)	
10,897	11,235	338	3.0%	10,238	(659)	(6.4%) Project MGMT Office	74,545	89,882	15,336	17.1%	57,658	(16,887)	(29.3%)	
	1,328	1,328	100.0%	3,526	3,526	100.0% Managed Care Contract	6,415	10,627	4,211	39.6%	21,886	15,471	70.7%	
813,878	720,963	(92,915)	(12.9%)	502,041	(311,837)	(62.1%) Total Overhead Allocations	5,431,114	5,767,706	336,592	5.8%	3,273,628	(2,157,485)	(65.9%)	
3,241,748	3,032,794	(208,954)	(6.9%)	2,570,702	(671,046)	(26.1%) Total Expenses	24,000,915	24,589,300	588,385	2.4%	20,870,509	(3,130,406)	(15.0%)	
\$ (766,744) \$	(912,602) \$	145,858	(16.0%) \$	(56,684)	(710,060)	1,252.7% Net Margin	\$ (10,250,337) \$	(7,769,812) \$	(2,480,526)	31.9%	\$ (8,506,636)	\$ (1,743,701)	20.5%	
	59,125	59,125	100.0%	-	-	0.0% Capital	-	712,210	712,210	100.0%	2,744	2,744	100.0%	
\$ 4,017,004 \$	964,000 \$	(3,053,004)	(316.7%) \$	2,229,064	(1,787,940)	(80.2%) General Fund Support/ Transfer In	\$ 9,987,030 \$	8,508,000 \$	(1,479,030)	(17.4%)	\$ 10,554,646	\$ 567,617	5.4%	

## District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Year to Date
Gross Patient Revenue	1,842,091	1,535,619	1,685,042	1,321,289	1,595,963	1,870,757	2,230,803	2,066,863	-	•	-	-	14,148,428
Contractual Allowances	509,972	470,624	453,962	303,580	404,818	543,358	562,148	464,663	-	-	-		3,713,125
Charity Care	158,009	-	1,751,178	434,796	538,927	530,618	809,796	782,187	-	-	-	-	5,005,511
Bad Debt	788,060	799,873	(860,761)	338,348	289,586	402,163	405,392	368,549	-	-	-	-	2,531,211
Other Patient Revenue	414,367	286,936	350,651	704,172	439,031	439,031	905,685	513,976	-	-	-	-	4,053,850
Net Patient Revenue	800,416	552,056	691,315	948,737	801,664	833,649	1,359,153	965,440	-	-	-	-	6,952,430
Collections %	43.45%	35.95%	41.03%	71.80%	50.23%	44.56%	60.93%	46.71%	0.00%	0.00%	0.00%	0.00%	49.14%
Grant Funds	104,059	-	130,321	2,271,653	(629,521)	974,299	1,566,400	1,488,547	-	-	-	-	5,905,757
Other Financial Assistance	-	-	588,890	-	179,158	5,710	27,883	19,439	-	-	-	-	821,081
Other Revenue	9,732	1,689	3,302	809	26,487	13,061	14,654	1,578	-	-	-	-	71,310
Total Other Revenues	113,791	1,689	722,512	2,272,462	(423,876)	993,070	1,608,937	1,509,564	-	-	-	-	6,798,148
Total Revenues	914,207	553,745	1,413,827	3,221,199	377,788	1,826,719	2,968,090	2,475,004	-	-	-	-	13,750,578
Direct Operational Expenses: Salaries and Wages	1,612,557	1,177,306	1,310,859	1,482,538	1,423,741	1,551,730	1,629,754	1,480,781					11,669,264
Benefits	394,482	358,883	404,282	407,085	420,732	406,226	427,189	429,489	-	-	-	-	3,248,367
Purchased Services	35,150	59,503	33,586	71,484	37,746	151,018	248,133	165,470	-	-	_	-	802,091
Medical Supplies	19,841	24,253	46,148	84,529	35,626	41,196	28,620	27,504	_	_	_	_	307,717
Other Supplies	2,686	4,538	8,638	12,332	32,280	4,195	13,176	25,786	_	_	_	_	103,632
Medical Services	92,709	55,338	56,152	45,535	47,251	80,848	55,468	61,653	_	_	_	_	494,954
Drugs	82,365	73,242	60,219	55,947	59,708	49,636	62,547	51,857	_	_	_	_	495,520
Repairs & Maintenance	6,725	4,061	3,703	7,491	3,518	6,010	14,332	5,264	-	-		-	51,105
Lease & Rental	105,605	104,935	96,815	102,475	102,093	106,287	97,843	125,417	-	-	-	-	841,471
Utilities	5,024	10,320	7,438	6,515	6,285	6,819	7,229	6,933	-	-	-	-	56,563
Other Expense	26,726	23,914	19,350	30,184	26,817	25,554	52,110	12,164	-	-	-	-	216,819
Insurance	3,716	3,716	2,892	4,649	3,331	3,331	3,331	4,026	-	-	-	-	28,992
Total Operational Expenses	2,387,586	1,900,008	2,050,081	2,310,763	2,199,128	2,432,851	2,639,732	2,396,345	-	-	-	-	18,316,494
Net Performance before Depreciation &	4												
Overhead Allocations	(1,473,379)	(1,346,263)	(636,254)	910,436	(1,821,340)	(606,132)	328,358	78,659	-	-	-	-	(4,565,916)
Depreciation	20,995	42,335	31,665	31,896	31,706	31,593	31,592	31,525	-	-	-	-	253,308
Overhead Allocations:													
Risk Mgt	2,012	1,749	1,914	1,899	1,713	4,413	6,192	3,330	-	-	-	-	23,221
Rev Cycle	215,318	177,247	193,553	191,807	169,849	197,221	212,145	227,981	-	-	-	-	1,585,122
Internal Audit	261	2,616	2,029	2,200	1,135	1,246	7,147	2,099	-	-	-	-	18,733
Home Office Facilities	17,338	17,140	20,876	18,248	17,620	20,104	9,531	18,817	-	-	-	-	139,673
Administration	23,989	26,119	37,026	49,639	36,008	44,102	45,279	41,444	-	-	-	-	303,607
Human Resources Legal	42,681 10,774	36,896 17,493	77,803 15,799	48,416 13,841	60,805 14,400	77,147 25,673	3,301 38,855	64,825 11,084	-	-	-	-	411,875 147,919
Records	7,126	7,518	8,070	7,478	6,020	8,062	8,127	8,395	-	-	-	-	60,796
Compliance	4,813	5,086	3,125	8,017	5,183	8,271	(1,922)	10,663					43,236
Comm Engage Plan	6,756	6,116	6,940	6,621	6,060	6,624	7,424	7,980	-	_	_	_	54,522
IT Operations	50,805	70,691	70,850	96,616	74,267	109,310	44,072	71,882	_	_	_	_	588,494
IT Security	7,989	5,317	9,366	7,739	6,244	7,634	7,228	7,647	-	-	-	-	59,164
IT Applications	23,045	40,862	27,197	44,176	20,639	34,133	93,419	84,463	-	-	-	-	367,932
Security Services	42,428	41,825	46,136	46,399	42,607	47,158	46,146	48,653	-	-	-	-	361,352
IT EPIC	48,185	53,582	65,588	81,914	67,894	180,108	137,495	141,685	-	-	-	-	776,451
Finance	29,725	28,440	28,580	29,666	24,493	25,741	24,055	26,159	-	-	-	-	216,859
Public Relations	11,466	8,342	3,617	5,257	7,654	9,625	5,644	9,271	-	-	-	-	60,876
Information Technology	9,827	8,743	9,357	10,810	11,233	10,196	10,978	11,671	-	-	-	-	82,814
Corporate Quality	5,104	7,241	4,957	5,242	5,965	6,203	7,863	4,933	-	-	-	-	47,508
Project MGMT Office	7,800	8,679	9,051	9,313	8,472	9,555	10,778	10,897	-	-	-	-	74,545
Managed Care Contract	1,205	1,157	1,243	1,204	1,096	508	3	-	-	-	-	-	6,415
Total Overhead Allocations	568,646	572,859	643,078	686,500	589,359	833,035	723,759	813,878	-	-	-	-	5,431,114
Total Expenses	2,977,227	2,515,202	2,724,824	3,029,159	2,820,193	3,297,479	3,395,083	3,241,748	-	-	-	-	24,000,915
Net Margin	\$ (2,063,020) \$	(1,961,457) \$	(1,310,997) \$	192,040 \$	(2,442,405) \$	(1,470,760) \$	(426,994) \$	(766,744) \$	- \$	- \$	- \$	-	\$ (10,250,337)
Capital	-	13,568	3,078	(16,646)	-	-	-	-	-	-	-	-	-
Capital Contributions	-	-	-	-	-	-	-	-	-	-	-	-	
General Fund Support/ Transfer In	2,042,025	-	3,228,001	-	700,000	-	-	4,017,004	-		-	-	\$ 9,987,030
				_	_	_			_			_	

# District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location FOR THE EIGHTH MONTH ENDED MAY 31, 2021

FOR THE EIGHTH MONTH ENDED MAY 31, 2	021 Clinic	West Palm	Lantana	Delray	Belle Glade	Lewis	Lake Worth	Jupiter	West Boca	Subxone	Mobile	Mobile	Mobile	
	Administration	Beach Clinic	Clinic	Clinic	Clinic	Center	Clinic	Clinic	Clinic	Clinic	Van 1		Van Hero	Total
Gross Patient Revenue	-	1,464,952	2,318,566	1,172,583	857,737	1,087,820	1,690,931	757,020	1,080,614	729,581	7,568	:	-	11,167,372.80
Contractual Allowances	-	416,627	610,810	239,550	175,004	157,265	429,097	209,616	425,925	138,239	(25,349)	-		2,776,781
Charity Care	-	479,078	726,189	408,471	231,350	441,828	710,189	224,266	201,922	258,062	4,024	-	-	3,685,380
Bad Debt	-	290,059	351,603	221,855	192,383	411,290	142,321	89,913	78,362	349,874	16,784	-	-	2,144,445
Total Contractual Allowances and Bad Debt	-	1,185,763	1,688,602	869,876	598,737	1,010,383	1,281,606	523,795	706,209	746,175	(4,540)	-	-	8,606,606
Other Patient Revenue	-	544,934	585,171	349,981	189,509	260,300	341,970	139,473	188,200	179,088	57,127	-	-	2,835,754
Net Patient Revenue	-	824,123	1,215,135	652,688	448,509	337,737	751,295	372,698	562,605	162,494	69,236	-	-	5,396,520
Collection %	0.00%	56.26%	52.41%	55.66%	52.29%	31.05%	44.43%	49.23%	52.06%	22.27%	914.87%	0.00%	0.00%	48.32%
Grant Funds	1,646,865	507,309	680,810	331,688	334,100	141,698	472,402	212,714	212,854	396,540	110,105	12,068	23,129	5,082,282
Other Financial Assistance	349,232	3,629	132,235	763	(6,990)	6,530	(24,746)	12,267	(4,079)	(23,024)	31,226	131,246	138,433	746,722
Other Revenue	9,382	10,809	7,038	12,141	11,397	58	6,687	3,236	10,534	13	-	15	-	71,310
Total Other Revenues	2,005,479	521,747	820,082	344,592	338,506	148,285	454,344	228,217	219,309	373,530	141,332	143,329	161,562	5,900,314
Total Revenues	2,005,479	1,345,870	2,035,217	997,280	787,016	486,022	1,205,638	600,915	781,914	536,023	210,567	143,329	161,562	11,296,834
Direct Operational Expenses:														
Salaries and Wages	2,705,657	1,124,667	1,436,197	744,273	646,419	282,498	1,138,627	445,034	467,802	625,659	185,391	34,064	19,144	9,855,433
Benefits	698,411	316,440	401,314	215,244	190,437	80,526	333,933	117,703	137,983	176,255	65,120	7,176	6,059	2,746,602
Purchased Services	511,730	28,941	68,364	25,240	32,263	11,266	38,629	19,784	25,515	16,274	2,015	2,015	2,015	784,051
Medical Supplies	74,531	23,291	21,478	16,452	16,036	28,497	21,063	9,490	7,695	22,410	2,621	759	616	244,937
Other Supplies	46,709	1,737	12,941	10,834	3,340	2,519	2,577	5,996	2,858	6,350	1,177	2,218	2,678	101,935
Medical Services	24,050	55,154	110,085	54,851	37,027	21,187	97,134	31,354	50,390	13,723	-	-	-	494,954
Drugs	-	223,055	148,059	63,613	39,272	-	11,125	1,747	6,752	586	1,302	-	-	495,511
Repairs & Maintenance	-	1,054	1,236	1,704	2,570	917	18,673	1,246	4,272	2,375	8,159	2,245	862	45,314
Lease & Rental	-	85,997	114,907	59,263	55,044	190	182,036	53,946	79,036	31,438	145	50	135	662,186
Utilities	- 06 240	2,972	2,775	898	13,493	1,559	8,297	5,388	4,306	3,214	- 4 4 2 7	- 2702	- 4 402	42,902
Other Expense Insurance	96,319	12,206 4,099	22,516	7,521	4,808	3,932	14,604	3,248	6,900	7,440 601	4,127	3,782	1,103	188,505
Total Operational Expenses	4,157,408	1,879,613	3,335 2,343,206	3,114 1,203,008	1,665 1,042,374	433,201	2,061 1,868,759	1,070 696,006	1,260 794,770	906,325	5,055 275,112	2,410 54,719	3,838	28,620 15,690,949
	4,137,408	1,075,015	2,343,200	1,203,008	1,042,374	455,201	1,000,733	090,000	754,770	300,323	2/3,112	34,719	30,449	13,030,343
Net Performance before Depreciation & Overhead Allocations	(2,151,929)	(533,743)	(307,988)	(205,727)	(255,358)	52,821	(663,120)	(95,091)	(12,856)	(370,302)	(64,545)	88,610	125,113	(4,394,115)
Depreciation	4,028	9,539	9,942	1,198	45,724	217	2,961	1,828	3,197	1,228	50,000	9,256	55,684	194,803
Overhead Allocations:														
Risk Mgt	3,877	2,157	3,735	1,616	1,316	588	2,356	827	1,031	1,406	422	291	296	19,919
Rev Cycle	-	179,959	311,588	134,810	109,813	49,055	196,515	69,005	85,999	117,318	35,222	24,278	24,721	1,338,282
Internal Audit	3,128	1,740	3,013	1,304	1,062	474	1,900	667	832	1,134	341	235	239	16,069
Home Office Facilities	125,766	-	-	-	-	-	-	-	-	-	-	-	-	125,766
Administration	50,692	28,204	48,834	21,129	17,211	7,688	30,799	10,815	13,478	18,387	5,520	3,805	3,874	260,438
Human Resources	93,629	43,559	49,760	27,903	23,252	10,851	38,909	12,401	15,502	24,957	6,201	4,650	4,650	356,225
Legal	24,697	13,741	23,792	10,294	8,385	3,746	15,006	5,269	6,567	8,958	2,690	1,854	1,888	126,887
Records	10,151	5,648	9,779	4,231	3,446	1,540	6,167	2,166	2,699	3,682	1,105	762	776	52,151
Compliance	7,219	4,017	6,954	3,009	2,451	1,095	4,386	1,540	1,919	2,618	786	542	552	37,089
Comm Engage Plan	9,103 98,259	5,065 54,670	8,770 94,658	3,794 40,954	3,091 33,360	1,381 14,902	5,531 59,700	1,942 20,963	2,420 26,126	3,302 35,640	991 10,700	683 7,376	696 7,510	46,769 504,818
IT Operations IT Security	98,259	5,496	94,638	40,954	3,354	1,498	6,002	2,108	26,126	3,583	1,076	7,376	7,510	504,818
IT Applications	61,432	34,180	59,181	25,605	20,857	9,317	37,325	13,106	16,334	22,283	6,690	4,611	4,695	315,617
Security Services	14,196	39,413	68,241	29,525	24,050	10,743	43,039	15,113	18,834	25,694	7,714	5,317	5,414	307,292
IT EPIC	129,641	72,131	124,890	54,035	44,015	19,662	78,767	27,659	34,470	47,023	14,118	9,731	9,909	666,050
Finance	36,208	20,146	34,881	15,092	12,293	5,491	21,999	7,725	9,627	13,133	3,943	2,718	2,767	186,024
Public Relations	10,164	5,655	9,792	4,236	3,451	1,542	6,176	2,169	2,703	3,687	1,107	763	777	52,220
Information Technology	13,827	7,693	13,320	5,763	4,695	2,097	8,401	2,950	3,676	5,015	1,506	1,038	1,057	71,039
Corporate Quality	7,932	4,413	7,642	3,306	2,693	1,203	4,819	1,692	2,109	2,877	864	595	606	40,753
Project MGMT Office Managed Care Contract	12,447	6,925 728	11,990 1,261	5,188 546	4,226 444	1,888 199	7,562 795	2,655 279	3,309 348	4,515 475	1,355 143	934 98	951 100	63,946 5,416
Total Overhead Allocations	722,248	535,541	901,599	396,456	323,465	144,960	576,154	201,051	250,610	345,688	102,493	71,024	72,234	4,643,523
Total Expenses	4,883,683	2,424,693	3,254,747	1,600,662	1,411,562	578,378	2,447,874	898,886	1,048,577	1,253,241	427,605	134,999	164,367	20,529,274
Net Margin			3,234,747 \$ (1,219,530) \$	(603,381) \$			\$ (1,242,236) \$	(297,971) \$		(717,218) \$	(217,037) \$	8,329 \$		(9,232,440)
-	· (2,070,204)	y (1,070,023) ;		(003,301) 3	(027,570) 3	· · · ·	+ (1,5-72,230) \$			(,1,,210) 3			(2,000) \$	(3,232,770)
Capital	-		<u> </u>	-	-	-	<u>-</u>	-	-	-			-	
General Fund Support/ Transfer In	\$ 9,025,566	\$ - 5	- \$	- \$	- \$	-	\$ - \$	- \$	- \$	- \$	- \$	- \$	- \$	9,025,566

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE EIGHTH MONTH ENDED MAY 31, 2021

			rent Month						Fiscal Y	ear To Date	2		
Actual	Budget	Variance	%	Prior Year	Variance	<u> </u>	Actual	Budget	Variance	%	Prior Year	Variance	%
1,336,361	975,918	360,443	36.9%	352,125	984,236	279.5% Gross Patient Revenue	11,167,373	7,632,066	3,535,307	46.3%	9,832,867	1,334,506	13.6%
252,945	178,183	(74,762)	(42.0%)	102,234	(150,712)	(147.4%) Contractual Allowances	2,776,781	1,410,793	(1,365,988)	(96.8%)	1,813,245	(963,536)	(53.1%)
452,938	329,519	(123,419)	(37.5%)	65,611	(387,328)	(590.3%) Charity Care	3,685,380	2,589,703	(1,095,677)	(42.3%)	3,305,227	(380,153)	(11.5%)
271,682	155,581	(116,101)	(74.6%)	117,319	(154,363)	(131.6%) Bad Debt	2,144,445	1,239,065	(905,380)	(73.1%)	1,666,518	(477,927)	(28.7%)
977,566	663,283	(314,283)	(47.4%)	285,164	(692,402)	(242.8%) Total Contractuals and Bad Debts	8,606,606	5,239,561	(3,367,045)	(64.3%)	6,784,990	(1,821,617)	(26.8%)
343,305	281,769	61,536	21.8%	549,155	(205,849)	(37.5%) Other Patient Revenue	2,835,754	2,189,601	646,153	29.5%	2,291,617	544,137	23.7%
702,101	594,404	107,697	18.1%	616,116	85,985	14.0% Net Patient Revenue	5,396,520	4,582,106	814,414	17.8%	5,339,494	57,026	1.1%
52.54%	60.91%			174.97%		Collection %	48.32%	60.04%			54.30%		
1,331,048	968,404	362,644	37.4%	759,855	571,193	75.2% Grant Funds	5,082,282	5,095,355	(13,073)	(0.3%)	3,872,596	1,209,686	31.2%
19,349	145,876	(126,527)	(86.7%)	700,870	(681,521)	(97.2%) Other Financial Assistance	746,722	4,457,960	(3,711,238)	(83.2%)	700,870	45,852	6.5%
1,578	45,034	(43,456)	(96.5%)	5,564	(3,986)	(71.6%) Other Revenue	71,310	360,272	(288,962)	(80.2%)	60,693	10,617	17.5%
1,351,975	1,159,314	192,661	16.6%	1,466,288	(114,313)	(7.8%) Total Other Revenues	5,900,314	9,913,587	(4,013,273)	(40.5%)	4,634,158	1,266,155	27.3%
2,054,076	1,753,718	300,358	17.1%	2,082,404	(28,329)	(1.4%) Total Revenues	11,296,834	14,495,693	(3,198,859)	(22.1%)	9,973,652	1,323,182	13.3%
						Direct Operational Expenses:							
1,257,215	1,179,875	(77,340)	(6.6%)	1,066,177	(191,038)	(17.9%) Salaries and Wages	9,855,433	9,715,767	(139,666)	(1.4%)	9,046,245	(809,188)	(8.9%)
363,723	323,366	(40,357)	(12.5%)	362,007	(1,716)	(0.5%) Benefits	2,746,602	2,619,127	(127,475)	(4.9%)	2,406,662	(339,940)	(14.1%)
163,278	43,496	(119,782)	(275.4%)	51,238	(112,040)	(218.7%) Purchased Services	784,051	382,672	(401,379)	(104.9%)	556,591	(227,460)	(40.9%)
16,337	106,162	89,825	84.6%	8,013	(8,323)	(103.9%) Medical Supplies	244,937	834,325	589,388	70.6%	154,647	(90,290)	(58.4%)
25,637	19,093	(6,544)	(34.3%)	1,259	(24,378)	(1,936.8%) Other Supplies	101,935	152,744	50,809	33.3%	85,181	(16,754)	(19.7%)
61,653	81,658	20,005	24.5%	71,459	9,806	13.7% Medical Services	494,954	641,757	146,803	22.9%	560,811	65,857	11.7%
51,857	58,914	7,057	12.0%	96,741	44,884	46.4% Drugs	495,511	462,975	(32,536)	(7.0%)	678,384	182,873	27.0%
3,383	7,308	3,925	53.7%	13,783	10,400	75.5% Repairs & Maintenance	45,314	58,464	13,150	22.5%	225,396	180,082	79.9%
102,987	105,943	2,956	2.8%	91,495	(11,492)	(12.6%) Lease & Rental	662,186	787,081	124,895	15.9%	703,013	40,827	5.8%
5,034	6,008	974	16.2%	3,347	(1,687)	(50.4%) Utilities	42,902	48,064	5,162	10.7%	32,194	(10,708)	(33.3%)
8,724	33,480	24,756	73.9%	11,938	3,214	26.9% Other Expense	188,505	281,920	93,415	33.1%	187,182	(1,322)	(0.7%)
3,939	4,293	354	8.3%	3,675	(263)	(7.2%) Insurance	28,620	34,344	5,724	16.7%	19,040	(9,580)	(50.3%)
2,063,765	1,969,596	(94,169)	(4.8%)	1,781,131	(282,634)	(15.9%) Total Operational Expenses	15,690,949	16,019,240	328,291	2.0%	14,655,346	(1,035,602)	(7.1%)
						Net Performance before Depreciation							
(9,690)	(215,878)	206,188	(95.5%)	301,273	(310,963)	(103.2%) & Overhead Allocations	(4,394,115)	(1,523,547)	(2,870,568)	188.4%	(4,681,694)	287,579	(6.1%)

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE EIGHTH MONTH ENDED MAY 31, 2021

	Current Month								Fiscal Ye	ear To Date	e		
Actual	Budget	Variance	%	Prior Year	Variance	<u>%</u>	Actual	Budget	Variance	%	Prior Year	Variance	%
24,183	12,917	(11,266)	(87.2%)	14,083	(10,099)	(71.7%) Depreciation	194,803	103,336	(91,467)	(88.5%)	108,087	(86,716)	(80.2%)
						Overhead Allocations:							
2,857	2,464	(393)	(15.9%)	1,734	(1,123)	(64.8%) Risk Mgt	19,919	19,709	(210)	(1.1%)	13,069	(6,851)	(52.4%)
192,479	174,743	(17,736)	(10.1%)	163,952	(28,527)	(17.4%) Rev Cycle	1,338,282	1,397,947	59,665	4.3%	842,185	(496,097)	(58.9%)
1,800	3,301	1,500	45.5%	1,121	(680)	(60.6%) Internal Audit	16,069	26,405	10,336	39.1%	32,376	16,307	50.4%
16,943	17,713	770	4.3%	16,537	(406)	(2.5%) Home Office Facilities	125,766	141,705	15,939	11.2%	133,514	7,747	5.8%
35,552	28,478	(7,073)	(24.8%)	24,796	(10,756)	(43.4%) Administration	260,438	227,824	(32,614)	(14.3%)	223,397	(37,041)	(16.6%)
56,066	40,768	(15,298)	(37.5%)	31,328	(24,738)	(79.0%) Human Resources	356,225	326,147	(30,077)	(9.2%)	265,225	(91,000)	(34.3%)
9,508	14,775	5,267	35.6%	14,420	4,912	34.1% Legal	126,887	118,199	(8,687)	(7.3%)	106,490	(20,397)	(19.2%)
7,201	6,897	(304)	(4.4%)	4,644	(2,557)	(55.1%) Records	52,151	55,175	3,024	5.5%	44,231	(7,920)	(17.9%)
9,147	5,901	(3,246)	(55.0%)	4,353	(4,794)	(110.1%) Compliance	37,089	47,207	10,118	21.4%	60,628	23,539	38.8%
6,845	6,005	(841)	(14.0%)	-	(6,845)	0.0% Comm Engage Plan	46,769	48,036	1,267	2.6%	-	(46,769)	0.0%
61,661	71,027	9,365	13.2%	-	(61,661)	0.0% IT Operations	504,818	568,213	63,395	11.2%	-	(504,818)	0.0%
6,560	7,237	677	9.4%	-	(6,560)	0.0% IT Security	50,752	57,897	7,146	12.3%	-	(50,752)	0.0%
72,453	34,638	(37,815)	(109.2%)	-	(72,453)	0.0% IT Applications	315,617	277,108	(38,509)	(13.9%)	-	(315,617)	0.0%
41,375	40,184	(1,191)	(3.0%)	-	(41,375)	0.0% Security Services	307,292	321,472	14,180	4.4%	-	(307,292)	0.0%
121,539	104,156	(17,383)	(16.7%)	-	(121,539)	0.0% IT EPIC	666,050	833,248	167,198	20.1%	-	(666,050)	0.0%
22,439	27,135	4,696	17.3%	27,912	5,473	19.6% Finance	186,024	217,078	31,054	14.3%	218,019	31,995	14.7%
7,953	8,618	666	7.7%	7,891	(61)	(0.8%) Public Relations	52,220	68,946	16,726	24.3%	66,179	13,959	21.1%
10,012	7,115	(2,896)	(40.7%)	100,209	90,198	90.0% Information Technology	71,039	56,920	(14,119)	(24.8%)	608,669	537,630	88.3%
4,231	4,080	(151)	(3.7%)	1,797	(2,435)	(135.5%) Corporate Quality	40,753	32,640	(8,113)	(24.9%)	11,768	(28,985)	(246.3%)
9,348	9,628	280	2.9%	8,419	(928)	(11.0%) Project MGMT Office	63,946	77,024	13,078	17.0%	47,417	(16,529)	(34.9%)
-	1,122	1,122	100.0%	2,864	2,864	100.0% Managed Care Contract	5,416	8,972	3,556	39.6%	17,778	12,362	69.5%
695,969	615,984	(79,985)	(13.0%)	411,977	(283,992)	(68.9%) Total Overhead Allocations	4,643,523	4,927,873	284,350	5.8%	2,690,946	(1,952,577)	(72.6%)
2,783,917	2,598,497	(185,420)	(7.1%)	2,207,191	(576,726)	(26.1%) Total Expenses	20,529,274	21,050,449	521,175	2.5%	17,454,379	(3,074,895)	(17.6%)
\$ (729,842)	\$ (844,779) \$	114,938	(13.6%) \$	(124,787) \$	(605,055)	484.9% Net Margin	\$ (9,232,440)	\$ (6,554,756)	\$ (2,677,684)	40.9%	\$ (7,480,727)	\$ (1,751,714)	23.4%
-	59,125	59,125	100.0%	-	-	0.0% Capital	-	712,210	712,210	100.0%	2,744	2,744	100.0%
\$ 4,168,663 \$	900,000 \$	(3,268,663)	(363.2%) \$	1,907,728 \$	(2,260,935)	(118.5%) General Fund Support/ Transfer In	\$ 9,025,566	\$ 7,320,000	\$ (1,705,566)	(23.3%)	\$ 9,172,408	\$ 146,842	1.6%

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location FOR THE EIGHTH MONTH ENDED MAY 31, 2021

FOR THE EIGHTH MONTH ENDED MAY 31, 2021	Dental Clinic	West Palm Beach	Lantana	Delray	Belle Glade	
_	Administration	Dental Clinic	Dental Clinic	Dental Clinic	Dental Clinic	Total
Gross Patient Revenue	-	1,159,478	1,299,253	326,914	195,409	2,981,055
Contractual Allowances	-	296,612	518,055	43,285	78,392	936,344
Charity Care	-	651,744	417,532	189,407	61,448	1,320,131
Bad Debt	-	83,265	236,969	48,645	17,887	386,766
Total Contractual Allowances and Bad Debt	-	1,031,620	1,172,556	281,337	157,727	2,643,241
Other Patient Revenue	-	542,806	273,599	169,217	232,473	1,218,096
Net Patient Revenue	-	670,665	400,297	214,794	270,155	1,555,910
Collection %	-	57.84%	30.81%	65.70%	138.25%	52.19%
Grant Funds	79,191	312,943	172,138	190,089	69,114	823,475
Other Financial Assistance	(4,234)	62,714	(8,558)	11,420	13,018	74,359
Other Revenue	-	-	-	-	-	-
Total Other Revenues	74,957	375,657	163,580	201,509	82,132	897,834
Total Revenues	74,957	1,046,321	563,876	416,303	352,287	2,453,744
Direct Operational Expenses:						
Salaries and Wages	244,278	639,439	338,886	419,409	171,818	1,813,831
Benefits	62,655	183,190	92,234	112,053	51,634	501,766
Purchased Services	-	4,097	5,357	3,355	5,231	18,039
Medical Supplies	-	24,680	25,839	7,138	5,122	62,780
Other Supplies	294	595	530	209	69	1,697
Drugs	-		7	2	-	9
Repairs & Maintenance Lease & Rental	-	1,215	1,178	1,701	1,697	5,791
	-	73,533	43,527	40,815	21,410	179,285
Utilities Other Expense	- 1,394	2,931 12,003	3,087 6,143	1,210 6,048	6,433 2,727	13,661 28,314
Insurance	1,394	12,003	0,143	0,048	372	
Total Operational Expenses	308,621	941,683	516,788	591,940	266,513	2,625,545
Net Performance before Depreciation &						
Overhead Allocations	(233,664)	104,638	47,089	(175,637)	85,773	(171,801)
Depreciation	-	15,574	7,459	6,731	28,740	58,505
Overhead Allocations:						
Risk Mgt	343	1,160	736	716	347	3,302
Rev Cycle	-	96,790	61,385	59,749	28,916	246,840
Internal Audit	277	936	594	578	280	2,664
Home Office Facilities	13,907	-	-	-	-	13,907
Administration	4,482	15,170	9,621	9,364	4,532	43,169
Human Resources	4,650	20,772	11,626	13,951	4,650	55,650
Legal Records	2,184 898	7,391 3,038	4,687 1,927	4,562 1,875	2,208 907	21,032 8,644
Compliance	638	2,160	1,370	1,334	645	6,148
Comm Engage Plan	805	2,724	1,728	1,682	814	7,752
IT Operations	8,688	29,404	18,648	18,151	8,784	83,676
IT Security	873	2,956	1,875	1,825	883	8,412
IT Applications	5,432	18,384	11,659	11,348	5,492	52,315
Security Services	-	21,198	13,444	13,086	6,333	54,060
IT EPIC	11,463	38,795	24,604	23,949	11,590	110,401
Finance	3,201	10,835	6,872	6,689	3,237	30,834
Public Relations	899	3,042	1,929	1,878	909	8,656
Information Technology	1,223	4,138	2,624	2,554	1,236	11,775
Corporate Quality	701	2,374	1,505	1,465	709	6,755
Project MGMT Office	1,100	3,725	2,362	2,299	1,113	10,599
Managed Care Contract		392	248	242	117	999
Total Overhead Allocations	61,763	285,382	179,446	177,298	83,702	787,590
Total Expenses	370,384	1,242,640	703,692	775,969	378,955	3,471,640
Net Margin	\$ (295,427) \$	(196,319) \$	(139,816) \$	(359,666) \$	(26,668) \$	(1,017,897)
Capital	-	-	-	-	-	
<u>-</u>	ė 004 401					064.461
General Fund Support/ Transfer In	\$ 961,464	- 75	-	-	-	961,464

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE EIGHTH MONTH ENDED MAY 31, 2021

**Current Month** 

Fiscal Year To Date

Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
730,502	282,327	448,175	158.7%	51,653	678,849	1,314.2% Gross Patient Revenue	2,981,055	2,199,717	781,338	35.5%	2,351,293	629,761	26.8%
211,718	46,405	(165,313)	(356.2%)	12,738	(198,980)	(1,562.1%) Contractual Allowances	936,344	360,026	(576,318)	(160.1%)	396,327	(540,016)	(136.3%)
329,249	161,787	(167,462)	(103.5%)	30,806	(298,443)	(968.8%) Charity Care	1,320,131	1,264,041	(56,090)	(4.4%)	1,354,065	33,934	2.5%
96,867	18,173	(78,694)	(433.0%)	16,177	(80,690)	(498.8%) Bad Debt	386,766	140,321	(246,445)	(175.6%)	142,149	(244,617)	(172.1%)
637,834	226,365	(411,469)	(181.8%)	59,721	(578,113)	(968.0%) Total Contractuals and Bad Debts	2,643,241	1,764,388	(878,853)	(49.8%)	1,892,542	(750,699)	(39.7%)
170,671	101,909	68,762	67.5%	228,917	(58,246)	(25.4%) Other Patient Revenue	1,218,096	800,676	417,420	52.1%	1,002,007	216,089	21.6%
263,339	157,871	105,468	66.8%	220,849	42,490	19.2% Net Patient Revenue	1,555,910	1,236,005	319,905	25.9%	1,460,758	95,152	6.5%
36.05%	55.92%			427.56%		Collection %	52.19%	56.19%			62.13%		
157,499	208,603	(51,104)	(24.5%)	102,385	55,114	53.8% Grant Funds	823,475	1,087,790	(264,315)	(24.3%)	821,083	2,392	0.3%
90	-	90	0.0%	108,379	(108,289)	(99.9%) Other Financial Assistance	74,359	-	74,359	0.0%	108,379	(34,021)	(31.4%)
	-	-	0.0%	-	-	0.0% Other Revenue	-	-	-	0.0%	-	-	0.0%
157,589	208,603	(51,014)	(24.5%)	210,765	(53,175)	(25.2%) Total Other Revenues	897,834	1,087,790	(189,956)	(17.5%)	929,462	(31,628)	(3.4%)
420,928	366,474	54,454	14.9%	431,614	(10,685)	(2.5%) Total Revenues	2,453,744	2,323,795	129,949	5.6%	2,390,220	63,523	2.7%
						Direct Operational Expenses:							
223,566	214,697	(8,869)	(4.1%)	168,210	(55,356)	(32.9%) Salaries and Wages	1,813,831	1,768,318	(45,513)	(2.6%)	1,840,519	26,688	1.5%
65,766	55,369	(10,397)	(18.8%)	62,259	(3,507)	(5.6%) Benefits	501,766	449,274	(52,492)	(11.7%)	497,256	(4,509)	(0.9%)
2,192	3,258	1,066	32.7%	5,623	3,431	61.0% Purchased Services	18,039	25,523	7,484	29.3%	73,937	55,897	75.6%
11,168	13,380	2,213	16.5%	2,078	(9,089)	(437.3%) Medical Supplies	62,780	104,324	41,544	39.8%	116,733	53,953	46.2%
149	7,425	7,276	98.0%	(45)	(195)	429.7% Other Supplies	1,697	59,500	57,803	97.1%	6,874	5,177	75.3%
		-	0.0%	-	-	0.0% Medical Services	-,	-	-	0.0%	-	-	0.0%
_	68	68	100.0%	_	_	0.0% Drugs	9	532	523	98.3%	150	141	93.9%
1,881	2,321	440	19.0%	2,883	1,002	34.7% Repairs & Maintenance	5,791	18,568	12,777	68.8%	28,483	22,692	79.7%
22,430	21,166	(1,264)	(6.0%)	24,849	2,419	9.7% Lease & Rental	179,285	181,202	1,917	1.1%	201,472	22,187	11.0%
1,899	1,333	(566)	(42.5%)	1,261	(639)	(50.7%) Utilities	13,661	10,664	(2,997)	(28.1%)	8,187	(5,474)	(66.9%)
3,440	5,843	2,403	41.1%	1,104	(2,336)	(211.6%) Other Expense	28,314	45,449	17,135	37.7%	21,285	(7,029)	(33.0%)
88	41	(47)	(113.8%)	41	(47)	(115.8%) Insurance	372	328	(44)	(13.4%)	257	(115)	(44.5%)
332,580	324,901	(7,679)	(2.4%)	268,262	(64,318)	(24.0%) Total Operational Expenses	2,625,545	2,663,682	38,137	1.4%	2,795,153	169,607	6.1%
						Net Performance before							
88,349	41,573	46,776	112.5%	163,352	(75,003)	(45.9%) Depreciation & Overhead Allocations	(171,801)	(339,887)	168,086	(49.5%)	(404,932)	233,131	(57.6%)

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE EIGHTH MONTH ENDED MAY 31, 2021

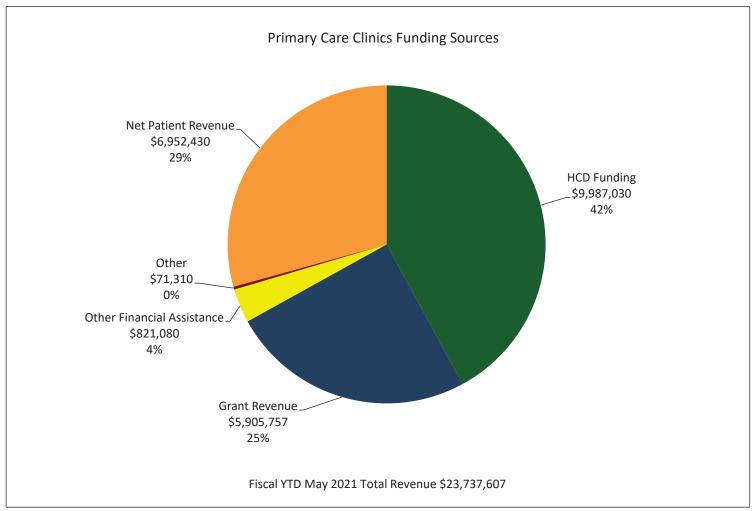
#### **Current Month**

#### Fiscal Year To Date

	Actual	Budget	Variance	%	Prior Year	Variance	<u>%</u>	Actual	Budget	Variance	%	Prior Year	Variance	%
	7,342	4,417	(2,925)	(66.2%)	5,185	(2,157)	(41.6%) Depreciation	58,505	35,336	(23,169)	(65.6%)	38,295	(20,210)	(52.8%)
							Overhead Allocations:							
	473	411	(62)	(15.1%)	374	(99)	(26.4%) Risk Mgt	3,302	3,290	(12)	(0.4%)	2,823	(479)	(17.0%)
	35,502	32,224	(3,278)	(10.2%)	37,883	2,381	6.3% Rev Cycle	246,840	257,790	10,950	4.2%	194,598	(52,242)	(26.8%)
	298	551	253	45.8%	242	(56)	(23.3%) Internal Audit	2,664	4,408	1,744	39.6%	6,993	4,329	61.9%
	1,874	2,055	182	8.8%	1,967	93	4.7% Home Office Facilities	13,907	16,442	2,536	15.4%	15,877	1,970	12.4%
	5,893	4,754	(1,139)	(24.0%)	5,355	(537)	(10.0%) Administration	43,169	38,032	(5,137)	(13.5%)	48,250	5,081	10.5%
	8,759	6,425	(2,334)	(36.3%)	6,941	(1,818)	(26.2%) Human Resources	55,650	51,399	(4,251)	(8.3%)	58,762	3,111	5.3%
	1,576	2,466	890	36.1%	3,114	1,538	49.4% Legal	21,032	19,732	(1,300)	(6.6%)	23,000	1,968	8.6%
	1,194	1,151	(42)	(3.7%)	1,003	(191)	(19.0%) Records	8,644	9,211	566	6.1%	9,553	909	9.5%
	1,516	985	(531)	(53.9%)	940	(576)	(61.3%) Compliance	6,148	7,880	1,733	22.0%	13,094	6,947	53.1%
	1,135	1,002	(132)	(13.2%)	-	(1,135)	0.0% Comm Engage Plan	7,752	8,019	267	3.3%	-	(7,752)	0.0%
	10,221	11,857	1,636	13.8%	-	(10,221)	0.0% IT Operations	83,676	94,855	11,179	11.8%	-	(83,676)	0.0%
	1,087	1,208	121	10.0%	-	(1,087)	0.0% IT Security	8,412	9,665	1,253	13.0%	-	(8,412)	0.0%
	12,009	5,782	(6,227)	(107.7%)	-	(12,009)	0.0% IT Applications	52,315	46,259	(6,056)	(13.1%)	-	(52,315)	0.0%
	7,279	7,067	(211)	(3.0%)	-	(7,279)	0.0% Security Services	54,060	56,539	2,479	4.4%	-	(54,060)	0.0%
	20,146	17,387	(2,758)	(15.9%)	-	(20,146)	0.0% IT EPIC	110,401	139,099	28,698	20.6%	-	(110,401)	0.0%
	3,719	4,530	810	17.9%	6,028	2,309	38.3% Finance	30,834	36,238	5,404	14.9%	47,088	16,254	34.5%
	1,318	1,439	121	8.4%	1,704	386	22.7% Public Relations	8,656	11,509	2,854	24.8%	14,293	5,638	39.4%
	1,659	1,188	(472)	(39.7%)	21,643	19,984	92.3% Information Technology	11,775	9,502	(2,273)	(23.9%)	131,461	119,686	91.0%
	701	681	(20)	(3.0%)	388	(313)	(80.8%) Corporate Quality	6,755	5,449	(1,306)	(24.0%)	2,542	(4,213)	(165.8%)
	1,549	1,607	58	3.6%	1,818	269	14.8% Project MGMT Office	10,599	12,858	2,259	17.6%	10,241	(358)	(3.5%)
	-	207	207	100.0%	662	662	100.0% Managed Care Contract	999	1,654	655	39.6%	4,108	3,109	75.7%
	117,909	104,979	(12,930)	(12.3%)	90,065	(27,845)	(30.9%) Total Overhead Allocations	787,590	839,832	52,242	6.2%	582,682	(204,908)	(35.2%)
	457,831	434,297	(23,534)	(5.4%)	363,511	(94,320)	(25.9%) Total Expenses	3,471,640	3,538,850	67,210	1.9%	3,416,130	(55,510)	(1.6%)
Ś	(36,903) \$	(67,823) \$	30,920	(45.6%) \$	68,103 \$	(105,005)	(154.2%) Net Margin	\$ (1,017,897) \$	(1,215,055) \$	197,158	(16.2%)	\$ (1,025,910) \$	8,013	(0.8%)
<u></u>	(,, ,	(- // /		( , ,		(,,	<u> </u>	1 ( /- /- / -	( , , , , , , , ,		, , ,	. ( /// 1		
	-	-	-	0.0%	-	-	0.0% Capital		-	-	0.0%	-	-	0.0%
	-	=	-	0.0%	=	=	0.0% Capital Contributions	=	-	-	0.0%	=	-	0.0%
\$	(151,659) \$	64,000 \$	215,659	337.0% \$	- \$	151,659	0.0% General Fund Support/ Transfer In	\$ 961,464 \$	1,188,000 \$	226,536	19.1%	\$ 1,382,238 \$	420,774	30.4%

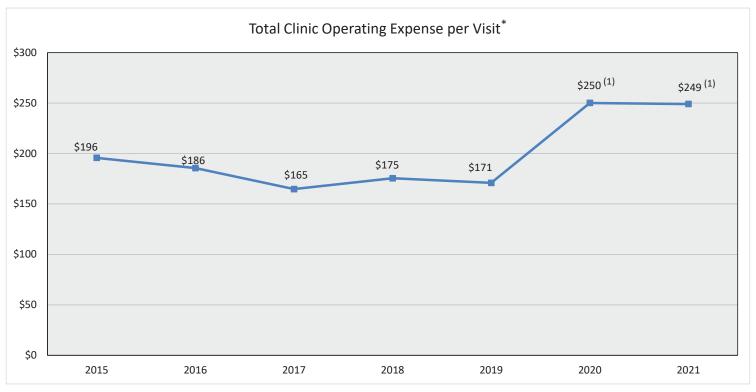


Clinic Visits - Adults and Pediatrics	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Current Year Total	Current YTD Budget	%Var to Budget	Prior Yea Total
West Palm Beach	1,227	929	1,068	836	879	1,119	1,138	1,007					8,203	4,531	81.0%	9,70
Delray	1,061	883	989	776	582	723	600	541					6,155	4,962	24.0%	6,19
Lantana	1,738	1,282	1,379	1,374	1,480	1,638	1,799	1,695					12,385	12,667	(2.2%)	11,19
Belle Glade	616	395	661	451	555	656	622	566					4,522	3,374	34.0%	
Lewis Center	786	695	807	662	696	685	584	541					5,456	1,289	323.3%	1,44
Lake Worth & Women's Health Care	1,153	979	958	907	953	1,339	1,206	1,222					8,717	5,471	59.3%	8,23
Jupiter Clinic	602	407	468	450	527	656	501	415					4,026	2,950	36.5%	2,75
West Boca & Women's Health Care	786	679	730	641	666	798	741	637					5,678	3,214	76.7%	4,54
Mobile Van	16	-	-	1	-	-	-	-					17	98	(82.7%)	1,08
Mobile 2 Clinic	-	-	-	-	-	-	-	-					-	98	(100.0%)	
Mobile 3 Hero	-	-	-	-	-	-	-	-					-	98	(100.0%)	
Mangonia Park	259	203	198	224	261	447	508	523					2,623	897		73
Mangonia Park-Substance	-	-	-	-	-	-	-	-					-	1,187	(100.0%)	2,33
Total Clinic Visits	8244	6,452	7,258	6,322	6,599	8,061	7,699	7,147	-	-	-	-	57,782	40,836	41.5%	52,99
Dental Visits																
West Palm Beach	467	334	427	172	159	179	693	691					3,122	3,417	(8.6%)	4,82
Lantana	447	358	473	466	495	558	553	423					3,773	5,006	(24.6%)	3,00
Delray	-	-	-	-	-	-	306	480					786	2,418	(67.5%)	3,17
Belle Glade	-	-	-	2	-	-	201	270					473	1,298	(63.6%)	2,02
Total Dental Visits	914	692	900	640	654	737	1,753	1,864	-	-	-	-	8,154	12,139	(32.8%)	13,02
Total Medical and Dental Visits	9158	7,144	8,158	6,962	7,253	8,798	9,452	9,011	-	-	-	-	65,936	52,975	24.5%	66,02
Key Ratios																
Collection Ratio													16%			
Bad debt write off as a percentage of total billing													4%			
Collections per visit													28			
Charges Per Visit													173			
Percentage of A/R less than 120 days													72%			
Days in AR													55			
Mental Health Counselors (non-billable)	_															
West Palm Beach	-	2	-	1	-	-	-	-					3	563	(99.5%)	1,03
Delray	60	41	22	1	3	2	-	-					129	474	(72.8%)	56
Lantana	-	36	2	-	1	-	-	3					42	1,896	(97.8%)	3,31
Belle Glade	26	18	41	21	14	21	18	15					174	232	(25.0%)	58
Mangonia Park	458	205	225	214	205	311	441	387					2,446	832	194.0%	1,44
Lewis Center	308	381	544	678	709	838	729	625					4,812	813	491.9%	98
Lake Worth	12	-	1	-	-	-	-	-					13	598	(97.8%)	96
Jupiter	-	-	-	-	-	-	-	-					-	-	0.0%	
West Boca	-	-	-	-	-	-	-	-					-	-	0.0%	1
Mobile Van	-	-	-	-	-	-	-	-					-	311	(100.0%)	36
Total Mental Health Screenings	864	683	835	915	932	1,172	1,188	1,030	_	-	-	-	7,619	5,719	33.2%	9,27



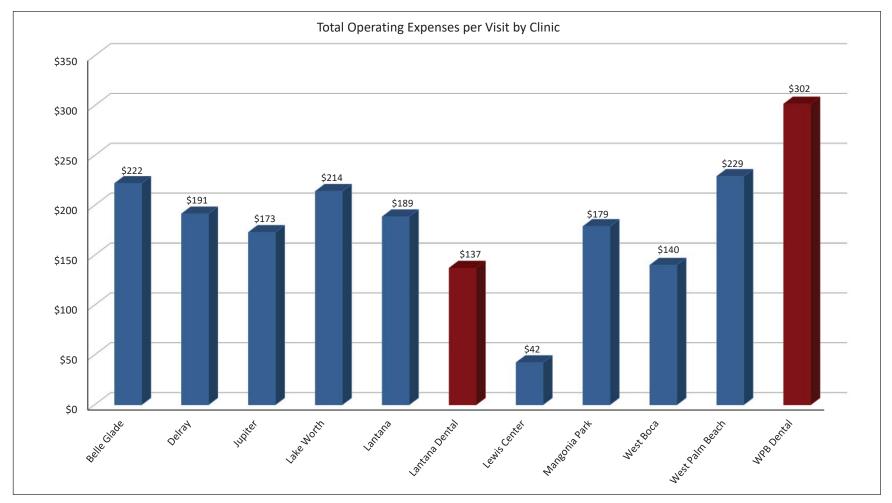


<sup>\*</sup> Based on total medical and dental visits



(1) Increase in expense per visit is due to lower visits in fiscal years 2020 and 2021 related to operational changes for Covid-19

<sup>\*</sup> Based on total medical, dental, and mental health visits



<sup>\*</sup> Based on Fiscal Year-to-Date May 2021 total operating expenses

<sup>\*\*</sup> Visits for the medical clinics include medical and mental health visits

#### DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE August 25, 2021

#### 1. Description: District Clinic Holdings, Inc., Financial Report June 2021

#### 2. Summary:

The June 2021 financial statements for the District Clinic Holdings, Inc., are presented for Finance Committee review.

#### 3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

#### 4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes No
Annual Net Revenue	N/A	Yes No
Annual Expenditures	N/A	Yes No

Reviewed for financial accuracy and compliance with purchasing procedure:

	Reviewed/	Annroved	hv	<b>Committee:</b>
٠.	IXCVICWCU/F	zpprovcu	D Y	Committee.

VP & Chief Executive Officer

N/A

Committee Name

Date Reviewed/Approved

### DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE August 25, 2021

#### 6. Recommendation:

Staff recommends that the Finance Committee approve the District Clinic Holdings, Inc., June 2021 YTD financial statements.

Approved for Legal sufficiency:

-DocuSigned by:

Bernabe (caza 029006002014479...

VP & General Counsel

Candice Abbott
VP & Chief Financial Officer

Dr. Hyla Fritsch Executive Director of Clinic and Pharmacy Services



### **MEMO**

To: Finance Committee

From: Candice Abbott

Chief Financial Officer

Date: August 25, 2021

Subject: Management Discussion and Analysis as of June 2021 C.L. Brumback Primary Care Clinic Financial Statements.

The June statements represent the financial performance through the ninth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by \$5.6M due to increased patient volumes. Net patient revenue YTD was favorable to budget by \$1.4M. Total YTD revenue was unfavorable to budget by (\$2.9M) due primarily to timing of COVID-19 stimulus funds. Operational expenses before depreciation were favorable to budget by \$406k due mostly to positive variances in medical supplies \$576k, medical services \$156k, and lease and rental of \$193k. Total YTD net margin was (\$11.2M) compared to budget of (\$8.8M) resulting in an unfavorable variance of (\$2.4M) or 26.7%.

The Medical clinics gross patient revenue exceeded budget by \$4.3M. This resulted from the clinics being able to resume patient-facing visits earlier than anticipated. Net patient revenue YTD for the Medical clinics was favorable to budget by \$925k. The Medical clinics total YTD revenue was unfavorable to budget by (\$3.1M). This unfavorable variance resulted from recognition timing of COVID-19 related stimulus funding. Total operating expenses of \$17.8M were favorable to budget of \$18.1M by \$376k. The primary temporary positive variance of \$573k is primarily due to the delayed timing of medical supplies, including COVID-19 test kits. Total YTD net margin was (\$10.1M) compared to budget of (\$7.5M) resulting in an unfavorable variance of (\$2.6M) or 34.6%.

The Dental clinics total YTD gross patient revenue was favorable to budget by \$1.3M. Net patient revenue YTD for the Dental clinics was favorable to budget by \$429k. Total revenue of \$2.9M was over budget by \$206k due to increased visits. Total operating expenses of \$3.0M were favorable to budget by \$30k. Total YTD net margin was (\$1.0M) compared to a budget loss of (\$1.3M) for a favorable variance of \$250k or (19.3%).

On the Comparative Statement of Net Position, due from other governments increased from \$4.1M to \$5.4M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M, and \$961k respectively for a combined subsidy of \$10.0M.

# DISTRICT CLINIC HOLDINGS, INC. COMPARATIVE STATEMENT OF NET POSITION

	Jun 30, 2021	May 31, 2021	Increase (Decrease)
Assets			
Cash and Cash Equivalents	(7,632,552)	(4,927,911)	\$ (2,704,641)
Restricted Cash	221,426	221,426	-
Accounts Receivable, net	2,782,139	2,520,675	261,464
Due From Other Funds	-	-	-
Due from Other Governments	5,386,052	4,061,816	1,324,236
Other Current Assets	118,470	125,052	(6,582)
Net Investment in Capital Assets	2,794,555	2,826,701	(32,146)
Total Assets	\$ 3,670,090	\$ 4,827,758	\$ (1,157,668)
Liabilities			
Accounts Payable	93,858	175,836	(81,978)
Due To Other Governments	-	-	-
Deferred Revenue	621,160	859,488	(238,328)
Other Current Liabilities	1,310,619	1,210,248	100,370
Non-Current Liabilities	1,416,655	1,414,074	2,581
Total Liabilities	3,442,292	3,659,647	(217,355)
Deferred Inflows of Resources			
Deferred Inflows- Other Post Employment Benefits	\$ 474	\$ 474	\$ -
Net Position			
Net Investment in Capital Assets	2,794,555	2,826,701	(32,146)
Unrestricted	(2,567,231)	(1,659,064)	(908,167)
Total Net Position	227,324	1,167,637	(940,313)
Total Liabilities, Deferred Inflows of Resources			
and Net Position	\$ 3,670,090	\$ 4,827,758	\$ (1,157,668)

**Note:** Amounts may not foot due to rounding.

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE NINTH MONTH ENDED JUNE 30, 2021

		Curi	rent Month						Fiscal	Year To Date	e		
Actual	Budget	Variance	%	Prior Year	Variance	<u></u>	Actual	Budget	Variance	%	Prior Year	Variance	%
2,570,345	1,291,367	1,278,978	99.0%	1,413,235	1,157,110	81.9% Gross Patient Revenue	16,718,772	11,123,150	5,595,622	50.3%	13,597,395	3,121,377	23.0%
764,925	231,040	(533,885)	(231.1%)	256,581	(508,344)	(198.1%) Contractual Allowances	4,478,050	2,001,859	(2,476,191)	(123.7%)	2,466,154	(2,011,897)	(81.6%)
998,787	506,056	(492,731)	(97.4%)	462,775	(536,012)	(115.8%) Charity Care	6,004,298	4,359,800	(1,644,498)	(37.7%)	5,122,067	(882,232)	(17.2%)
331,418	179,326	(152,092)	(84.8%)	515,415	183,996	35.7% Bad Debt	2,862,629	1,558,712	(1,303,917)	(83.7%)	2,324,082	(538,547)	(23.2%)
2,095,131	916,422	(1,178,709)	(128.6%)	1,234,771	(860,360)	(69.7%) Total Contractuals and Bad Debts	13,344,978	7,920,371	(5,424,607)	(68.5%)	9,912,302	(3,432,676)	(34.6%)
513,976	394,560	119,416	30.3%	394,539	119,438	30.3% Other Patient Revenue	4,567,826	3,384,837	1,182,989	34.9%	3,688,162	879,664	24%
989,190	769,505	219,685	28.5%	573,003	416,187	72.6% Net Patient Revenue	7,941,620	6,587,616	1,354,004	20.6%	7,373,255	568,365	7.7%
38.48%	59.59%			40.55%		Collection %	47.50%	59.22%			54.23%		
1,325,105	1,177,011	148,094	12.6%	102,955	1,222,150	1,187.1% Grant Funds	7,230,861	7,360,156	(129,295)	(1.8%)	4,796,633	2,434,229	50.7%
10,358	145,876	(135,518)	(92.9%)	554,571	(544,213)	(98.1%) Other Financial Assistance	831,439	4,603,836	(3,772,397)	(81.9%)	1,363,820	(532,381)	(39.0%)
513	45,034	(44,521)	(98.9%)	5,849	(5,335)	(91.2%) Other Revenue	71,823	405,306	(333,483)	(82.3%)	66,542	5,281	7.9%
1,335,976	1,367,921	(31,945)	(2.3%)	663,374	672,602	101.4% Total Other Revenues	8,134,124	12,369,298	(4,235,174)	(34.2%)	6,226,995	1,907,129	30.6%
2,325,166	2,137,426	187,740	8.8%	1,236,377	1,088,789	88.1% Total Revenues	16,075,744	18,956,914	(2,881,170)	(15.2%)	13,600,250	2,475,494	18.2%
						Direct Operational Expenses:							
1,418,683	1,460,073	41,390	2.8%	1,587,443	168,761	10.6% Salaries and Wages	13,087,946	12,944,158	(143,788)	(1.1%)	12,474,207	(613,739)	(4.9%)
409,178	386,441	(22,737)	(5.9%)	466,608	57,430	12.3% Benefits	3,657,545	3,454,842	(202,703)	(5.9%)	3,370,526	(287,019)	(8.5%)
118,524	96,674	(21,850)	(22.6%)	63,545	(54,979)	(86.5%) Purchased Services	920,615	504,869	(415,746)	(82.3%)	694,073	(226,542)	(32.6%)
177,731	122,914	(54,817)	(44.6%)	23,562	(154,169)	(654.3%) Medical Supplies	485,447	1,061,563	576,116	54.3%	294,941	(190,506)	(64.6%)
26,739	26,518	(221)	(0.8%)	24,577	(2,162)	(8.8%) Other Supplies	130,371	238,762	108,391	45.4%	116,632	(13,738)	(11.8%)
74,408	84,007	9,599	11.4%	131,722	57,313	43.5% Medical Services	569,363	725,764	156,401	21.5%	692,533	123,170	17.8%
49,570	60,672	11,102	18.3%	68,456	18,885	27.6% Drugs	545,090	524,179	(20,911)	(4.0%)	746,990	201,899	27.0%
16,859	9,629	(7,230)	(75.1%)	15,665	(1,194)	(7.6%) Repairs & Maintenance	67,965	86,661	18,696	21.6%	269,544	201,579	74.8%
100,952	166,968	66,016	39.5%	112,369	11,417	10.2% Lease & Rental	942,423	1,135,251	192,828	17.0%	1,016,853	74,431	7.3%
7,242	7,341	99	1.3%	3,895	(3,348)	(85.9%) Utilities	63,805	66,069	2,264	3.4%	44,277	(19,529)	(44.1%)
21,251	38,973	17,722	45.5%	16,952	(4,299)	(25.4%) Other Expense	238,070	366,342	128,272	35.0%	225,420	(12,650)	(5.6%)
4,026	4,334	308	7.1%	2,228	(1,798)	(80.7%) Insurance	33,018	39,006	5,988	15.4%	21,526	(11,492)	(53.4%)
2,425,163	2,464,544	39,381	1.6%	2,517,022	91,859	3.6% Total Operational Expenses	20,741,657	21,147,466	405,809	1.9%	19,967,521	(774,136)	(3.9%)
						Net Performance before Depreciation &							
(99,997)	(327,118)	227,121	(69.4%)	(1,280,645)	1,180,648	(92.2%) Overhead Allocations	(4,665,913)	(2,190,552)	(2,475,361)	113.0%	(6,367,271)	1,701,358	(26.7%)

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE NINTH MONTH ENDED JUNE 30, 2021

		Curr	ent Month						Fiscal '	Year To Date			
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
31,296	17,334	(13,962)	(80.5%)	19,109	(12,186)	(63.8%) Depreciation	284,603	156,006	(128,597)	(82.4%)	165,491	(119,112)	(72.0%)
						Overhead Allocations:							
5,042	2,875	(2,167)	(75.4%)	2,526	(2,516)	(99.6%) Risk Mgt	28,264	25,874	(2,389)	(9.2%)	18,418	(9,846)	(53.5%)
227,784	206,967	(20,817)	(10.1%)	126,169	(101,614)	(80.5%) Rev Cycle	1,812,906	1,862,704	49,798	2.7%	1,162,953	(649,953)	(55.9%)
4,462	3,852	(611)	(15.9%)	1,144	(3,319)	(290.1%) Internal Audit	23,195	34,664	11,469	33.1%	40,512	17,317	42.7%
22,018	19,768	(2,250)	(11.4%)	20,731	(1,287)	(6.2%) Home Office Facilities	161,691	177,916	16,225	9.1%	170,122	8,431	5.0%
42,774	33,232	(9,542)	(28.7%)	37,362	(5,412)	(14.5%) Administration	346,381	299,088	(47,292)	(15.8%)	309,009	(37,372)	(12.1%)
46,846	47,193	347	0.7%	36,991	(9,855)	(26.6%) Human Resources	458,721	424,740	(33,981)	(8.0%)	360,978	(97,743)	(27.1%)
18,366	17,241	(1,124)	(6.5%)	14,207	(4,159)	(29.3%) Legal	166,284	155,172	(11,112)	(7.2%)	143,697	(22,588)	(15.7%)
9,635	8,048	(1,587)	(19.7%)	6,976	(2,659)	(38.1%) Records	70,431	72,434	2,003	2.8%	60,760	(9,670)	(15.9%)
12,669	6,886	(5,783)	(84.0%)	4,708	(7,961)	(169.1%) Compliance	55,905	61,974	6,068	9.8%	78,431	22,525	28.7%
11,422	7,007	(4,415)	(63.0%)	-	(11,422)	0.0% Comm Engage Plan	65,943	63,062	(2,881)	(4.6%)	-	(65,943)	0.0%
68,316	82,884	14,567	17.6%	-	(68,316)	0.0% IT Operations	656,810	745,952	89,141	12.0%	-	(656,810)	0.0%
17,290	8,445	(8,845)	(104.7%)	-	(17,290)	0.0% IT Security	76,454	76,008	(447)	(0.6%)	-	(76,454)	0.0%
50,443	40,421	(10,022)	(24.8%)	-	(50,443)	0.0% IT Applications	418,375	363,788	(54,587)	(15.0%)	-	(418,375)	0.0%
46,862	47,251	390	0.8%	-	(46,862)	0.0% Security Services	408,214	425,262	17,048	4.0%	-	(408,214)	0.0%
155,840	121,543	(34,297)	(28.2%)	-	(155,840)	0.0% IT EPIC	932,291	1,093,890	161,599	14.8%	-	(932,291)	0.0%
32,441	31,665	(777)	(2.5%)	10,927	(21,514)	(196.9%) Finance	249,300	284,981	35,681	12.5%	276,035	26,735	9.7%
5,769	10,057	4,288	42.6%	5,757	(12)	(0.2%) Public Relations	66,645	90,512	23,868	26.4%	86,229	19,584	22.7%
15,104	8,303	(6,801)	(81.9%)	94,306	79,202	84.0% Information Technology	97,918	74,725	(23,193)	(31.0%)	834,437	736,519	88.3%
5,912	4,761	(1,151)	(24.2%)	3,058	(2,854)	(93.3%) Corporate Quality	53,420	42,850	(10,570)	(24.7%)	17,368	(36,052)	(207.6%)
10,025	11,235	1,211	10.8%	2,327	(7,698)	(330.9%) Project MGMT Office	84,570	101,117	16,547	16.4%	59,985	(24,585)	(41.0%)
	1,328	1,328	100.0%	1,520	1,520	100.0% Managed Care Contract	6,415	11,955	5,540	46.3%	23,407	16,992	72.6%
809,020	720,963	(88,057)	(12.2%)	368,711	(440,309)	(119.4%) Total Overhead Allocations	6,240,134	6,488,669	248,535	3.8%	3,642,339	(2,597,794)	(71.3%)
3,265,479	3,202,841	(62,638)	(2.0%)	2,904,842	(360,637)	(12.4%) Total Expenses	27,266,394	27,792,141	525,747	1.9%	23,775,351	(3,491,042)	(14.7%)
\$ (940,313)	\$ (1,065,415) \$	125,103	(11.7%)	\$ (1,668,465) \$	728,152	(43.6%) Net Margin	\$ (11,190,650) \$	(8,835,227) \$	(2,355,423)	26.7% \$	(10,175,101) \$	(1,015,548)	10.0%
	45,000	45,000	100.0%	10,532	10,532	100.0% Capital	-	757,210	757,210	100.0%	13,276	13,276	100.0%
\$ -	\$ 1,102,000 \$	1,102,000	100.0%	\$ 33,221 \$	33,221	100.0% General Fund Support/ Transfer In	\$ 9,987,030 \$	9,610,000 \$	(377,030)	(3.9%) \$	10,587,867 \$	600,837	5.7%

#### District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Year to Date
Gross Patient Revenue	1,842,091	1,535,619	1,685,042	1,321,289	1,595,963	1,870,757	2,230,803	2,066,863	2,570,345	-	-	-	16,718,772
Contractual Allowances	509,972	470,624	453,962	303,580	404,818	543,358	562,148	464,663	764,925	-	-	-	4,478,050
Charity Care	158,009	-	1,751,178	434,796	538,927	530,618	809,796	782,187	998,787	-	-	-	6,004,298
Bad Debt	788,060	799,873	(860,761)	338,348	289,586	402,163	405,392	368,549	331,418	-	-	-	2,862,629
Other Patient Revenue	414,367	286,936	350,651	704,172	439,031	439,031	905,685	513,976	513,976	-	-	-	4,567,826
Net Patient Revenue	800,416	552,056	691,315	948,737	801,664	833,649	1,359,153	965,440	989,190	-	-	-	7,941,620
Collections %	43.45%	35.95%	41.03%	71.80%	50.23%	44.56%	60.93%	46.71%	38.48%	0.00%	0.00%	0.00%	47.50%
Grant Funds	104,059	-	130,321	2,271,653	(629,521)	974,299	1,566,400	1,488,547	1,325,105	-	-	-	7,230,861
Other Financial Assistance	-	-	588,890	-	179,158	5,710	27,883	19,439	10,358	-	-	-	831,439
Other Revenue	9,732	1,689	3,302	809	26,487	13,061	14,654	1,578	513	-	-	-	71,823
Total Other Revenues	113,791	1,689	722,512	2,272,462	(423,876)	993,070	1,608,937	1,509,564	1,335,976	-	-	-	8,134,124
Total Revenues	914,207	553,745	1,413,827	3,221,199	377,788	1,826,719	2,968,090	2,475,004	2,325,166	-	-	-	16,075,744
Direct Operational Frances													
Direct Operational Expenses: Salaries and Wages	1,612,557	1,177,306	1,310,859	1,482,538	1,423,741	1,551,730	1,629,754	1,480,781	1,418,683				13,087,946
Benefits	394,482	358,883	404,282	407,085	420,732	406,226	427,189	429,489	409,178	_	_	_	3,657,545
Purchased Services	35,150	59,503	33,586	71,484	37,746	151,018	248,133	165,470	118,524	-	_	-	920,615
Medical Supplies	19,841	24,253	46,148	84,529	35,626	41,196	28,620	27,504	177,731	_	_	_	485,447
Other Supplies	2,686	4,538	8,638	12,332	32,280	4,195	13,176	25,786	26,739	_	_	_	130,371
Medical Services	92,709	55,338	56,152	45,535	47,251	80,848	55,468	61,653	74,408	-	-	-	569,363
Drugs	82,365	73,242	60,219	55,947	59,708	49,636	62,547	51,857	49,570	-	-	-	545,090
Repairs & Maintenance	6,725	4,061	3,703	7,491	3,518	6,010	14,332	5,264	16,859	-	-	-	67,965
Lease & Rental	105,605	104,935	96,815	102,475	102,093	106,287	97,843	125,417	100,952	-	-	-	942,423
Utilities	5,024	10,320	7,438	6,515	6,285	6,819	7,229	6,933	7,242	-	-	-	63,805
Other Expense	26,726	23,914	19,350	30,184	26,817	25,554	52,110	12,164	21,251	-	-	-	238,070
Insurance	3,716	3,716	2,892	4,649	3,331	3,331	3,331	4,026	4,026	-	-	-	33,018
Total Operational Expenses	2,387,586	1,900,008	2,050,081	2,310,763	2,199,128	2,432,851	2,639,732	2,396,345	2,425,163	-	-	-	20,741,657
Net Performance before Depreciation &	(4)	()	(		()	()			()				()
Overhead Allocations	(1,473,379)	(1,346,263)	(636,254)	910,436	(1,821,340)	(606,132)	328,358	78,659	(99,997)	-	-	-	(4,665,913)
Depreciation	20,995	42,335	31,665	31,896	31,706	31,593	31,592	31,525	31,296	-	-	-	284,603
Overhead Allocations:													
Risk Mgt	2,012	1,749	1,914	1,899	1,713	4,413	6,192	3,330	5,042	-	-	-	28,264
Rev Cycle	215,318	177,247	193,553	191,807	169,849	197,221	212,145	227,981	227,784	-	-	-	1,812,906
Internal Audit	261	2,616	2,029	2,200	1,135	1,246	7,147	2,099	4,462	-	-	-	23,195
Home Office Facilities Administration	17,338 23,989	17,140 26,119	20,876 37,026	18,248 49,639	17,620 36,008	20,104 44,102	9,531 45,279	18,817 41,444	22,018 42,774	-	-	-	161,691 346,381
Human Resources	42,681	36,896	77,803	48,416	60,805	77,147	3,301	64,825	46,846	-	-	-	458,721
Legal	10,774	17,493	15,799	13,841	14,400	25,673	38,855	11,084	18,366				166,284
Records	7,126	7,518	8,070	7,478	6,020	8,062	8,127	8,395	9,635				70,431
Compliance	4,813	5,086	3,125	8,017	5,183	8,271	(1,922)	10,663	12,669	_	-	-	55,905
Comm Engage Plan	6,756	6,116	6,940	6,621	6,060	6,624	7,424	7,980	11,422	_	_	_	65,943
IT Operations	50,805	70,691	70,850	96,616	74,267	109,310	44,072	71,882	68,316	-	-	-	656,810
IT Security	7,989	5,317	9,366	7,739	6,244	7,634	7,228	7,647	17,290	-	-	-	76,454
IT Applications	23,045	40,862	27,197	44,176	20,639	34,133	93,419	84,463	50,443	-	-	-	418,375
Security Services	42,428	41,825	46,136	46,399	42,607	47,158	46,146	48,653	46,862	-	-	-	408,214
IT EPIC	48,185	53,582	65,588	81,914	67,894	180,108	137,495	141,685	155,840	-	-	-	932,291
Finance	29,725	28,440	28,580	29,666	24,493	25,741	24,055	26,159	32,441	-	-	-	249,300
Public Relations	11,466	8,342	3,617	5,257	7,654	9,625	5,644	9,271	5,769	-	-	-	66,645
Information Technology	9,827	8,743	9,357	10,810	11,233	10,196	10,978	11,671	15,104	-	-	-	97,918
Corporate Quality	5,104	7,241	4,957	5,242	5,965	6,203	7,863	4,933	5,912	-	-	-	53,420
Project MGMT Office	7,800	8,679	9,051	9,313	8,472	9,555	10,778	10,897	10,025	-	-	-	84,570
Managed Care Contract	1,205	1,157	1,243	1,204	1,096	508	3	-	-	-	-	-	6,415
Total Overhead Allocations	568,646	572,859	643,078	686,500	589,359	833,035	723,759	813,878	809,020	-	-	-	6,240,134
Total Expenses	2,977,227	2,515,202	2,724,824	3,029,159	2,820,193	3,297,479	3,395,083	3,241,748	3,265,479	-	-	-	27,266,394
Net Margin	\$ (2,063,020) \$	(1,961,457) \$	(1,310,997) \$	192,040 \$	(2,442,405) \$	(1,470,760) \$	(426,994) \$	(766,744) \$	(940,313) \$	- \$	- \$	-	\$ (11,190,650)
Capital		13,568	3,078	(16,646)	-	-	-	-	-	-	-	-	
Capital Contributions		-	-	-	-	-	-	-	-	-	-	-	
General Fund Support/ Transfer In	2,042,025	-	3,228,001	-	700,000	-	-	4,017,004	-	-	-	-	\$ 9,987,030

# District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location FOR THE NINTH MONTH ENDED JUNE 30, 2021

FOR THE NINTH MONTH ENDED JUNE 30, 20														
	Clinic Administration	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Lewis Center	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Van 1	Mobile Van Scout	Mobile Van Hero	Total
Gross Patient Revenue	-	1,726,694	2,741,141	1,280,618	983,530	1,224,417	2,038,531	881,987	1,202,871	880,733	7,558	-	-	12,968,080.28
Contractual Allowances	_	487,807	733,901	264,174	215,630	186,619	532,272	252,703	478,781	172,520	(25,259)	-	_	3,299,148
Charity Care	_	574,401	873,809	447,859	267,509	490,470	853,273	260,774	221,948	302,958	4,024	-	-	4,297,026
Bad Debt	_	318,034	411,065	235,461	207,766	461,582	167,568	101,404	82,888	410,475	16,728	_	-	2,412,972
Total Contractual Allowances and Bad Debt	-	1,380,242	2,018,775	947,494	690,905	1,138,672	1,553,112	614,881	783,618	885,953	(4,506)	-	-	10,009,146
Other Patient Revenue	-	614,230	660,577	384,514	211,224	275,490	399,846	155,694	206,226	189,951	58,015	-	-	3,155,767
Net Patient Revenue	-	960,682	1,382,943	717,638	503,849	361,236	885,265	422,800	625,479	184,731	70,079	-	-	6,114,702
Collection %	0.00%	55.64%	50.45%	56.04%	51.23%	29.50%	43.43%	47.94%	52.00%	20.97%	927.24%	0.00%	0.00%	47.15%
Grant Funds	2,020,836	620,155	845,971	409,176	404,155	177,408	592,106	263,733	271,493	459,775	131,664	15,794	29,239	6,241,505
Other Financial Assistance	349,232	3,629	132,235	763	(6,990)	6,530	(24,746)	12,267	(4,079)	(23,024)	31,226	131,246	138,433	746,722
Other Revenue	9,453	10,809	7,038	12,141	11,839	58	6,687	3,236	10,534	13	-	15	-	71,823
Total Other Revenues	2,379,521	634,593	985,243	422,080	409,004	183,995	574,048	279,236	277,949	436,764	162,891	147,055	167,671	7,060,050
Total Revenues	2,379,521	1,595,275	2,368,186	1,139,718	912,853	545,231	1,459,313	702,036	903,428	621,495	232,970	147,055	167,671	13,174,752
Direct Operational Expenses:														
Salaries and Wages	3,022,215	1,243,243	1,619,225	815,938	723,148	327,801	1,303,298	503,634	528,529	700,581	215,729	37,837	28,965	11,070,142
Benefits	791,126	351,218	451,833	237,828	214,786	92,238	377,524	133,752	156,079	198,252	73,513	8,103	7,679	3,093,931
Purchased Services	592,371	33,756	75,915	30,132	36,385	12,737	43,337	22,191	28,553	18,564	2,257	2,257	2,257	900,712
Medical Supplies	77,869	37,515	49,058	27,033	32,080	40,247	36,724	14,971	13,840	32,300	7,141	928	1,072	370,777
Other Supplies	47,188	2,101	25,710	17,801	3,375	2,649	3,427	6,108	6,095	6,460	1,327	3,150	3,099	128,489
Medical Services	24,050	64,998	124,343	62,421	42,058	22,190	123,333	33,719	55,259	16,991	4 202	-	-	569,363
Drugs	-	244,078	164,439	70,093	43,772	- 4 022	12,216	1,811	6,752	586	1,302	- 2.452	33	545,081
Repairs & Maintenance	-	2,728	2,421	2,866	3,766	1,833	20,709	2,358	5,274	3,879	10,011	2,453	1,071	59,368
Lease & Rental	-	96,740	127,735	66,660	61,896	190	202,037	60,785	88,996	35,368	145	50	145	740,747
Utilities	407.226	3,325	3,128	997	14,995	1,757	9,797	6,180	4,844	3,731	4746	- 2.072	- 4 252	48,755
Other Expense Insurance	107,226	12,891 4,437	24,200 3,800	7,842 3,370	4,989 1,738	4,507 221	15,182 2,222	3,366 1,138	7,435 1,360	8,260 684	4,746 5,817	3,872 3,172	1,252 4,600	205,767 32,558
•		•							,			•		
Total Operational Expenses	4,662,043	2,097,030	2,671,805	1,342,980	1,182,988	506,371	2,149,807	790,014	903,014	1,025,656	321,989	61,822	50,172	17,765,690
Net Performance before Depreciation & Overhead Allocations	(2,282,522)	(501,754)	(303,619)	(203,263)	(270,135)	38,861	(690,494)	(87,978)	413	(404,160)	(89,019)	85,233	117,499	(4,590,938)
Depreciation	4,436	10,673	11,088	1,314	51,678	244	3,331	2,057	3,596	1,381	56,250	10,413	62,645	219,106
Overhead Allocations:														
Risk Mgt	4,719	2,626	4,546	1,967	1,602	716	2,867	1,007	1,255	1,712	514	354	361	24,245
Rev Cycle	-	205,819	356,364	154,183	125,593	56,104	224,755	78,921	98,357	134,176	40,283	27,767	28,273	1,530,594
Internal Audit	3,873	2,155	3,731	1,614	1,315	587	2,353	826	1,030	1,405	422	291	296	19,897
Home Office Facilities	145,592	-	-	-	-	-	-	-	-	-	-	-	-	145,592
Administration	57,834	32,178	55,715	24,105	19,635	8,771	35,139	12,339	15,377	20,977	6,298	4,341	4,420	297,130
Human Resources	104,278	48,514	55,419	31,076	25,897	12,085	43,334	13,812	17,265	27,796	6,906	5,179	5,179	396,741
Legal	27,764	15,447	26,746	11,572	9,426	4,211	16,869	5,923	7,382	10,070	3,023	2,084	2,122	142,641
Records	11,760	6,543	11,329	4,901	3,993	1,784	7,145	2,509	3,127	4,265	1,281	883	899	60,416
Compliance	9,334	5,194	8,992	3,891	3,169	1,416	5,671	1,991	2,482	3,386	1,016	701	713	47,956
Comm Engage Plan IT Operations	11,010 109,665	6,126 61,016	10,607 105,647	4,589 45,709	3,738 37,233	1,670 16,632	6,690 66,630	2,349 23,397	2,927 29,159	3,994 39,778	1,199 11,942	826 8,232	842 8,382	56,567 563,421
IT Security	12,765	7,102	12,298	5,321	4,334	1,936	7,756	2,723	3,394	4,630	1,390	958	976	65,584
IT Applications	69,855	38,866	67,295	29,115	23,717	10,594	42,442	14,903	18,573	25,337	7,607	5,243	5,339	358,887
Security Services	16,037	44,524	77,090	33,354	27,169	12,137	48,620	17,073	21,277	29,026	8,714	6,007	6,116	347,143
IT EPIC	155,661	86,608	149,957	64,880	52,849	23,608	94,576	33,210	41,388	56,461	16,951	11,684	11,897	799,732
Finance	41,625	23,160	40,099	17,349	14,132	6,313	25,290	8,880	11,067	15,098	4,533	3,124	3,181	213,853
Public Relations	11,127	6,191	10,720	4,638	3,778	1,688	6,761	2,374	2,959	4,036	1,212	835	850	57,169
Information Technology	15,962	9,140	15,825	6,847	5,577	2,491	9,980	3,505	4,368	5,958	1,789	1,233	1,256	83,930
Corporate Quality	8,919	4,963	8,592	3,718	3,028	1,353	5,419	1,903	2,372	3,235	971	670	682	45,824
Project MGMT Office Managed Care Contract	14,120	7,856	13,603	5,885	4,794 444	2,142	8,579	3,013	3,754	5,122	1,538	1,060	1,079	72,545
		728	1,261	546		199	795	279	348	475	143	98	100	5,416
Total Overhead Allocations	831,902	614,755	1,035,835	455,259	371,423	166,436	661,672	230,937	287,860	396,938	117,732	81,572	82,964	5,335,284
Total Expenses	5,498,381	2,722,458	3,718,728	1,799,553	1,606,089	673,051	2,814,809	1,023,007	1,194,471	1,423,975	495,971	153,807	195,781	23,320,080
Net Margin	\$ (3,118,860)	> (1,127,182)	\$ (1,350,542) \$	(659,835) \$	(693,235) \$		\$ (1,355,496) \$	(320,971) \$	(291,043) \$	(802,480) \$	(263,002) \$		(28,110)	\$ (10,145,328)
Capital		-	<del>-</del>		-	-	<u> </u>		-	-	-	-	-	<u>-</u>
General Fund Support/ Transfer In	\$ 9,025,566	\$ -	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	- \$	- \$	- \$	-	\$ 9,025,566

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE NINTH MONTH ENDED JUNE 30, 2021

		Cur	rent Month						Fiscal Y	ear To Date	е		
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
1,800,707	1,002,371	798,336	79.6%	1,330,001	470,707	35.4% Gross Patient Revenue	12,968,080	8,634,437	4,333,643	50.2%	11,162,868	1,805,212	16.2%
522,367	183,563	(338,804)	(184.6%)	239,058	(283,309)	(118.5%) Contractual Allowances	3,299,148	1,594,356	(1,704,792)	(106.9%)	2,052,303	(1,246,845)	(60.8%)
611,646	340,360	(271,286)	(79.7%)	413,818	(197,828)	(47.8%) Charity Care	4,297,026	2,930,063	(1,366,963)	(46.7%)	3,719,045	(577,982)	(15.5%)
268,527	160,771	(107,756)	(67.0%)	486,211	217,684	44.8% Bad Debt	2,412,972	1,399,836	(1,013,136)	(72.4%)	2,152,729	(260,243)	(12.1%)
1,402,540	684,694	(717,846)	(104.8%)	1,139,087	(263,453)	(23.1%) Total Contractuals and Bad Debts	10,009,146	5,924,255	(4,084,891)	(69.0%)	7,924,076	(2,085,070)	(26.3%)
320,013	289,663	30,350	10.5%	310,879	9,134	2.9% Other Patient Revenue	3,155,767	2,479,264	676,503	27.3%	2,602,496	553,271	21.3%
718,181	607,340	110,841	18.3%	501,793	216,388	43.1% Net Patient Revenue	6,114,702	5,189,446	925,255	17.8%	5,841,287	273,414	4.7%
39.88%	60.59%			37.73%		Collection %	47.15%	60.10%			52.33%		
1,159,224	968,408	190,816	19.7%	149,090	1,010,133	677.5% Grant Funds	6,241,505	6,063,763	177,742	2.9%	4,021,686	2,219,820	55.2%
-	145,876	(145,876)	(100.0%)	502,632	(502,632)	(100.0%) Other Financial Assistance	746,722	4,603,836	(3,857,114)	(83.8%)	1,203,501	(456,780)	(38.0%)
513	45,034	(44,521)	(98.9%)	5,849	(5,335)	(91.2%) Other Revenue	71,823	405,306	(333,483)	(82.3%)	66,542	5,281	7.9%
1,159,737	1,159,318	419	0.0%	657,571	502,166	76.4% Total Other Revenues	7,060,050	11,072,905	(4,012,855)	(36.2%)	5,291,729	1,768,322	33.4%
1,877,918	1,766,658	111,260	6.3%	1,159,364	718,554	62.0% Total Revenues	13,174,752	16,262,351	(3,087,599)	(19.0%)	11,133,016	2,041,736	18.3%
						Direct Operational Expenses:							
1,214,710	1,235,227	20,517	1.7%	1,326,196	111,486	8.4% Salaries and Wages	11,070,142	10,950,994	(119,148)	(1.1%)	10,372,440	(697,702)	(6.7%)
347,329	329,808	(17,521)	(5.3%)	388,001	40,672	10.5% Benefits	3,093,931	2,948,935	(144,996)	(4.9%)	2,794,663	(299,268)	(10.7%)
116,661	93,402	(23,259)	(24.9%)	56,449	(60,212)	(106.7%) Purchased Services	900,712	476,074	(424,638)	(89.2%)	613,040	(287,672)	(46.9%)
125,840	109,209	(16,631)	(15.2%)	16,488	(109,352)	(663.2%) Medical Supplies	370,777	943,534	572,757	60.7%	171,135	(199,642)	(116.7%)
26,554	19,093	(7,461)	(39.1%)	24,411	(2,143)	(8.8%) Other Supplies	128,489	171,837	43,348	25.2%	109,592	(18,897)	(17.2%)
74,408	84,007	9,599	11.4%	131,722	57,313	43.5% Medical Services	569,363	725,764	156,401	21.5%	692,533	123,170	17.8%
49,570	60,604	11,034	18.2%	68,456	18,885	27.6% Drugs	545,081	523,579	(21,502)	(4.1%)	746,840	201,758	27.0%
14,054	7,308	(6,746)	(92.3%)	12,591	(1,463)	(11.6%) Repairs & Maintenance	59,368	65,772	6,404	9.7%	237,986	178,618	75.1%
78,562	140,299	61,737	44.0%	87,501	8,939	10.2% Lease & Rental	740,747	927,380	186,633	20.1%	790,514	49,766	6.3%
5,853	6,008	155	2.6%	2,939	(2,914)	(99.2%) Utilities	48,755	54,072	5,317	9.8%	35,133	(13,622)	(38.8%)
17,262	33,480	16,218	48.4%	15,428	(1,834)	(11.9%) Other Expense	205,767	315,400	109,633	34.8%	202,610	(3,156)	(1.6%)
3,938	4,293	355	8.3%	2,188	(1,751)	(80.0%) Insurance	32,558	38,637	6,079	15.7%	21,228	(11,331)	(53.4%)
2,074,742	2,122,738	47,996	2.3%	2,132,369	57,627	2.7% Total Operational Expenses	17,765,690	18,141,978	376,288	2.1%	16,787,715	(977,975)	(5.8%)
						Net Performance before Depreciation							
(196,824)	(356,080)	159,256	(44.7%)	(973,005)	776,181	(79.8%) & Overhead Allocations	(4,590,938)	(1,879,627)	(2,711,311)	144.2%	(5,654,699)	1,063,760	(18.8%)

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE NINTH MONTH ENDED JUNE 30, 2021

		Cur	rent Month						Fiscal Ye	ear To Date	е		
 Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
24,303	12,917	(11,386)	(88.1%)	13,924	(10,379)	(74.5%) Depreciation	219,106	116,253	(102,853)	(88.5%)	122,011	(97,095)	(79.6%)
						Overhead Allocations:							
4,325	2,464	(1,862)	(75.6%)	2,078	(2,248)	(108.2%) Risk Mgt	24,245	22,173	(2,072)	(9.3%)	15,146	(9,099)	(60.1%)
192,313	174,743	(17,569)	(10.1%)	102,488	(89,824)	(87.6%) Rev Cycle	1,530,594	1,572,690	42,095	2.7%	944,673	(585,921)	(62.0%)
3,828	3,301	(527)	(16.0%)	941	(2,887)	(307.0%) Internal Audit	19,897	29,705	9,808	33.0%	33,317	13,420	40.3%
19,826	17,713	(2,113)	(11.9%)	18,528	(1,298)	(7.0%) Home Office Facilities	145,592	159,418	13,826	8.7%	152,042	6,449	4.2%
36,692	28,478	(8,214)	(28.8%)	30,726	(5,966)	(19.4%) Administration	297,130	256,302	(40,828)	(15.9%)	254,123	(43,007)	(16.9%)
40,516	40,768	252	0.6%	30,282	(10,235)	(33.8%) Human Resources	396,741	366,916	(29,825)	(8.1%)	295,507	(101,234)	(34.3%)
15,754	14,775	(979)	(6.6%)	11,683	(4,071)	(34.8%) Legal	142,641	132,974	(9,667)	(7.3%)	118,173	(24,468)	(20.7%)
8,265	6,897	(1,368)	(19.8%)	5,737	(2,528)	(44.1%) Records	60,416	62,072	1,656	2.7%	49,968	(10,448)	(20.9%)
10,868	5,901	(4,967)	(84.2%)	3,872	(6,996)	(180.7%) Compliance	47,956	53,108	5,152	9.7%	64,500	16,544	25.6%
9,798	6,005	(3,793)	(63.2%)	-	(9,798)	0.0% Comm Engage Plan	56,567	54,041	(2,526)	(4.7%)	-	(56,567)	0.0%
58,603	71,027	12,424	17.5%	-	(58,603)	0.0% IT Operations	563,421	639,240	75,819	11.9%	-	(563,421)	0.0%
14,832	7,237	(7,595)	(104.9%)	-	(14,832)	0.0% IT Security	65,584	65,134	(449)	(0.7%)	-	(65,584)	0.0%
43,270	34,638	(8,632)	(24.9%)	-	(43,270)	0.0% IT Applications	358,887	311,746	(47,141)	(15.1%)	-	(358,887)	0.0%
39,851	40,184	333	0.8%	-	(39,851)	0.0% Security Services	347,143	361,656	14,513	4.0%	-	(347,143)	0.0%
133,682	104,156	(29,526)	(28.3%)	-	(133,682)	0.0% IT EPIC	799,732	937,404	137,672	14.7%	-	(799,732)	0.0%
27,829	27,135	(694)	(2.6%)	8,986	(18,842)	(209.7%) Finance	213,853	244,213	30,360	12.4%	227,006	13,153	5.8%
4,949	8,618	3,670	42.6%	4,734	(214)	(4.5%) Public Relations	57,169	77,564	20,395	26.3%	70,913	13,745	19.4%
12,891	7,115	(5,776)	(81.2%)	77,556	64,665	83.4% Information Technology	83,930	64,035	(19,894)	(31.1%)	686,225	602,296	87.8%
5,071	4,080	(991)	(24.3%)	2,515	(2,556)	(101.6%) Corporate Quality	45,824	36,720	(9,104)	(24.8%)	14,283	(31,541)	(220.8%)
8,599	9,628	1,029	10.7%	1,913	(6,686)	(349.4%) Project MGMT Office	72,545	86,652	14,106	16.3%	49,331	(23,215)	(47.1%)
 -	1,122	1,122	100.0%	1,235	1,235	100.0% Managed Care Contract	5,416	10,094	4,677	46.3%	19,014	13,597	71.5%
 691,761	615,984	(75,777)	(12.3%)	303,275	(388,486)	(128.1%) Total Overhead Allocations	5,335,284	5,543,858	208,574	3.8%	2,994,221	(2,341,063)	(78.2%)
2,790,805	2,751,639	(39,166)	(1.4%)	2,449,568	(341,238)	(13.9%) Total Expenses	23,320,080	23,802,089	482,009	2.0%	19,903,947	(3,416,133)	(17.2%)
\$ (912,888) \$	(984,981) \$	72,094	(7.3%)	\$ (1,290,204) \$	377,316	(29.2%) Net Margin	\$ (10,145,328) \$	(7,539,738)	(2,605,590)	34.6%	\$ (8,770,930)	\$ (1,374,398)	15.7%
-	45,000	45,000	100.0%	10,532	10,532	100.0% <b>Capital</b>	-	757,210	757,210	100.0%	13,276	13,276	100.0%
\$ - \$	1,025,000 \$	1,025,000	100.0%	\$ - \$	-	0.0% General Fund Support/ Transfer In	\$ 9,025,566 \$	8,345,000	(680,566)	(8.2%)	\$ 9,172,408	\$ 146,842	1.6%

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location FOR THE NINTH MONTH ENDED JUNE 30, 2021

FOR THE NINTH MONTH ENDED JUNE 30, 2021	Dental Clinic	West Palm Beach	Lantana	Delray	Belle Glade	
Gross Patient Revenue	Administration	Dental Clinic 1,431,349	Dental Clinic	Dental Clinic	Dental Clinic	Total
	-		1,486,773	492,394	340,177	3,750,692
Contractual Allowances	-	375,711	592,579	80,354	130,259	1,178,902
Charity Care	-	795,904	468,723	315,005	127,640	1,707,272
Bad Debt Total Contractual Allowances and Bad Debt	-	103,746	284,651	42,407	18,854	449,657
	-	1,275,360	1,345,953	437,766	276,753	3,335,832
Other Patient Revenue	-	619,189	307,934	215,848	269,088	1,412,059
Net Patient Revenue Collection %	-	<b>775,177</b> 54.16%	<b>448,754</b> 30.18%	<b>270,476</b> 54.93%	<b>332,512</b> 97.75%	<b>1,826,919</b> 48.71%
	00.665			222,135		989.356
Grant Funds Other Financial Assistance	99,665 (1,389)	378,339 64,763	209,985 (5,826)	14,151	79,232 13,018	989,356 84,717
Other Revenue	-	-	-	-	-	-
Total Other Revenues	98,276	443,102	204,159	236,287	92,250	1,074,073
Total Revenues	98,276	1,218,278	652,913	506,762	424,762	2,900,992
Direct Operational Expenses:						
Salaries and Wages	271,654	714,386	394,691	457,385	179,688	2,017,804
Benefits	70,608	206,469	106,223	124,324	55,991	563,614
Purchased Services	-	4,526	5,701	3,763	5,912	19,903
Medical Supplies	_	37,957	36,680	23,092	16,940	114,670
Other Supplies	294	644	622	253	69	1,881
Drugs	-	-	7	2	-	9
Repairs & Maintenance	_	2,669	1,687	2,211	2,030	8,596
Lease & Rental		82,725	48,950	45,915	24,085	201,675
Utilities		3,284	3,440	1,210	7,117	15,051
Other Expense	1,394	12,851	8,194	6,760	3,106	32,303
Insurance	1,554	12,031	0,134	0,700	460	460
Total Operational Expenses	343,949	1,065,511	606,195	664,915	295,397	2,975,967
Net Performance before Depreciation &						
Overhead Allocations	(245,673)	152,767	46,717	(158,152)	129,366	(74,975)
Depreciation	-	17,521	8,411	7,582	31,983	65,497
Overhead Allocations:						
Risk Mgt	417	1,412	896	872	422	4,019
Rev Cycle	-	110,699	70,207	68,335	33,071	282,311
Internal Audit	342	1,159	735	715	346	3,298
Home Office Facilities	16,099	-	-	-	-	16,099
Administration	5,114	17,307	10,976	10,684	5,170	49,251
Human Resources	5,179	23,135	12,948	15,538	5,179	61,980
Legal	2,455	8,308	5,269	5,129	2,482	23,643
Records	1,040	3,519	2,232	2,172	1,051	10,014
Compliance	825	2,793	1,772	1,724	834	7,949
Comm Engage Plan	974	3,295	2,090	2,034	984	9,376
IT Operations	9,696	32,817	20,813	20,259	9,804	93,390
IT Security	1,129	3,820	2,423	2,358	1,141	10,871
IT Applications	6,176	20,904	13,258	12,904	6,245	59,487
Security Services		23,947	15,187	14,783	7,154	61,071
IT EPIC	13,763	46,582	29,543	28,755	13,916	132,559
Finance	3,680	12,456	7,900	7,689	3,721	35,447
Public Relations	984	3,330	2,112	2,056	995	9,476
Information Technology	1,452	4,916	3,118	3,035	1,469	13,989
Corporate Quality	789	2,669	1,693	1,648	797	7,596
Project MGMT Office	1,248	4,226	2,680	2,608	1,262	12,025
Managed Care Contract	-	392	248	242	117	999
Total Overhead Allocations	71,363	327,685	206,098	203,540	96,163	904,850
Total Expenses	415,312	1,410,718	820,705	876,037	423,543	3,946,314
Net Margin	\$ (317,036)	(192,439) \$	(167,792) \$	(369,274) \$	1,220 \$	(1,045,322)
Capital				_	_	
General Fund Support/ Transfer In	\$ 961,464	- 43	-	-	-	961,464
		43				

### District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE NINTH MONTH ENDED JUNE 30, 2021

**Current Month** 

Fiscal Year To Date

Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
769,637	288,996	480,641	166.3%	83,234	686,403	824.7% Gross Patient Revenue	3,750,692	2,488,713	1,261,979	50.7%	2,434,527	1,316,165	54.1%
242,559	47,477	(195,082)	(410.9%)	17,523	(225,035)	(1,284.2%) Contractual Allowances	1,178,902	407,503	(771,399)	(189.3%)	413,851	(765,052)	(184.9%)
387,141	165,696	(221,445)	(133.6%)	48,957	(338,184)	(690.8%) Charity Care	1,707,272	1,429,737	(277,535)	(19.4%)	1,403,022	(304,250)	(21.7%)
62,891	18,555	(44,336)	(238.9%)	29,204	(33,688)	(115.4%) Bad Debt	449,657	158,876	(290,781)	(183.0%)	171,353	(278,304)	(162.4%)
692,591	231,728	(460,863)	(198.9%)	95,684	(596,907)	(623.8%) Total Contractuals and Bad Debts	3,335,832	1,996,116	(1,339,716)	(67.1%)	1,988,226	(1,347,606)	(67.8%)
193,963	104,897	89,066	84.9%	83,660	110,303	131.8% Other Patient Revenue	1,412,059	905,573	506,486	55.9%	1,085,666	326,392	30.1%
271,009	162,165	108,844	67.1%	71,210	199,799	280.6% Net Patient Revenue	1,826,919	1,398,170	428,749	30.7%	1,531,968	294,951	19.3%
35.21%	56.11%			85.55%		Collection %	48.71%	56.18%			62.93%		
165,881	208,603	(42,722)	(20.5%)	(46,136)	212,017	(459.6%) Grant Funds	989,356	1,296,393	(307,037)	(23.7%)	774,947	214,409	27.7%
10,358	-	10,358	0.0%	51,940	(41,581)	(80.1%) Other Financial Assistance	84,717	-	84,717	0.0%	160,319	(75,602)	(47.2%)
	-	-	0.0%	-	-	0.0% Other Revenue	-	-	-	0.0%	-	-	0.0%
176,239	208,603	(32,364)	(15.5%)	5,804	170,436	2,936.6% Total Other Revenues	1,074,073	1,296,393	(222,320)	(17.1%)	935,266	138,807	14.8%
447,248	370,768	76,480	20.6%	77,013	370,235	480.7% Total Revenues	2,900,992	2,694,563	206,429	7.7%	2,467,234	433,758	17.6%
						Direct Operational Expenses:							
203,973	224,846	20,873	9.3%	261,248	57,275	21.9% Salaries and Wages	2,017,804	1,993,164	(24,640)	(1.2%)	2,101,767	83,963	4.0%
61,849	56,633	(5,216)	(9.2%)	78,607	16,758	21.3% Benefits	563,614	505,907	(57,707)	(11.4%)	575,863	12,249	2.1%
1,863	3,272	1,409	43.1%	7,096	5,232	73.7% Purchased Services	19,903	28,795	8,892	30.9%	81,032	61,129	75.4%
51,891	13,705	(38,186)	(278.6%)	7,074	(44,817)	(633.6%) Medical Supplies	114,670	118,029	3,359	2.8%	123,806	9,136	7.4%
185	7,425	7,241	97.5%	166	(18)	(10.9%) Other Supplies	1,881	66,925	65,044	97.2%	7,040	5,159	73.3%
-	-	-	0.0%	-	-	0.0% Medical Services	-	-	-	0.0%	-	-	0.0%
-	68	68	100.0%	0	0	100.0% Drugs	9	600	591	98.5%	150	141	93.9%
2,805	2,321	(484)	(20.9%)	3,075	269	8.8% Repairs & Maintenance	8,596	20,889	12,293	58.8%	31,557	22,961	72.8%
22,390	26,669	4,279	16.0%	24,868	2,478	10.0% Lease & Rental	201,675	207,871	6,196	3.0%	226,340	24,664	10.9%
1,390	1,333	(57)	(4.3%)	956	(434)	(45.3%) Utilities	15,051	11,997	(3,054)	(25.5%)	9,144	(5,907)	(64.6%)
3,989	5,493	1,504	27.4%	1,524	(2,465)	(161.7%) Other Expense	32,303	50,942	18,639	36.6%	22,810	(9,494)	(41.6%)
88	41	(47)	(113.7%)	41	(47)	(115.7%) Insurance	460	369	(91)	(24.6%)	298	(162)	(54.2%)
350,422	341,806	(8,616)	(2.5%)	384,654	34,232	8.9% Total Operational Expenses	2,975,967	3,005,488	29,521	1.0%	3,179,806	203,840	6.4%
						Net Performance before							
96,827	28,962	67,865	234.3%	(307,640)	404,467	(131.5%) Depreciation & Overhead Allocations	(74,975)	(310,925)	235,950	(75.9%)	(712,572)	637,598	(89.5%)

### District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE NINTH MONTH ENDED JUNE 30, 2021

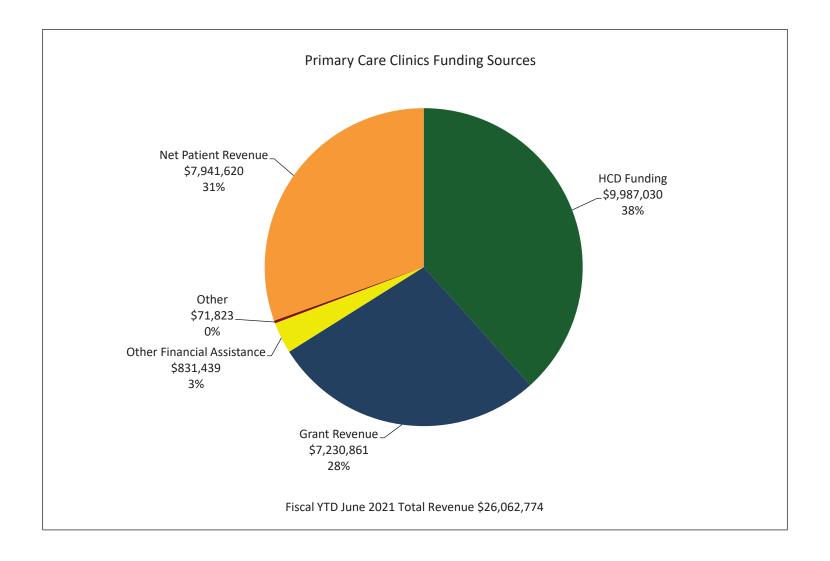
#### **Current Month**

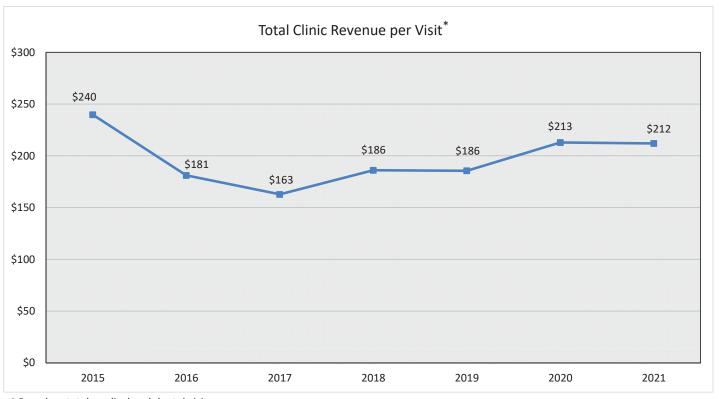
#### Fiscal Year To Date

_	Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
	6,993	4,417	(2,576)	(58.3%)	5,185	(1,808)	(34.9%) Depreciation	65,497	39,753	(25,744)	(64.8%)	43,480	(22,018)	(50.6%)
							Overhead Allocations:							
	717	411	(306)	(74.3%)	449	(268)	(59.8%) Risk Mgt	4,019	3,701	(317)	(8.6%)	3,271	(747)	(22.8%)
	35,471	32,224	(3,247)	(10.1%)	23,681	(11,790)	(49.8%) Rev Cycle	282,311	290,014	7,703	2.7%	218,279	(64,032)	(29.3%)
	635	551	(84)	(15.2%)	203	(431)	(212.3%) Internal Audit	3,298	4,959	1,661	33.5%	7,196	3,898	54.2%
	2,192	2,055	(137)	(6.7%)	2,203	11	0.5% Home Office Facilities	16,099	18,498	2,399	13.0%	18,080	1,981	11.0%
	6,082	4,754	(1,328)	(27.9%)	6,636	554	8.4% Administration	49,251	42,786	(6,465)	(15.1%)	54,886	5,635	10.3%
	6,330	6,425	95	1.5%	6,709	379	5.7% Human Resources	61,980	57,824	(4,156)	(7.2%)	65,471	3,491	5.3%
	2,611	2,466	(145)	(5.9%)	2,523	(88)	(3.5%) Legal	23,643	22,198	(1,445)	(6.5%)	25,523	1,880	7.4%
	1,370	1,151	(219)	(19.0%)	1,239	(131)	(10.6%) Records	10,014	10,362	348	3.4%	10,792	778	7.2%
	1,801	985	(816)	(82.9%)	836	(965)	(115.4%) Compliance	7,949	8,866	917	10.3%	13,931	5,982	42.9%
	1,624	1,002	(622)	(62.0%)	-	(1,624)	0.0% Comm Engage Plan	9,376	9,021	(355)	(3.9%)	-	(9,376)	0.0%
	9,714	11,857	2,143	18.1%	-	(9,714)	0.0% IT Operations	93,390	106,712	13,322	12.5%	-	(93,390)	0.0%
	2,458	1,208	(1,250)	(103.5%)	-	(2,458)	0.0% IT Security	10,871	10,873	2	0.0%	-	(10,871)	0.0%
	7,172	5,782	(1,390)	(24.0%)	-	(7,172)	0.0% IT Applications	59,487	52,042	(7,446)	(14.3%)	-	(59,487)	0.0%
	7,011	7,067	57	0.8%	-	(7,011)	0.0% Security Services	61,071	63,606	2,535	4.0%	-	(61,071)	0.0%
	22,158	17,387	(4,771)	(27.4%)	-	(22,158)	0.0% IT EPIC	132,559	156,486	23,927	15.3%	-	(132,559)	0.0%
	4,613	4,530	(83)	(1.8%)	1,941	(2,672)	(137.7%) Finance	35,447	40,768	5,321	13.1%	49,029	13,582	27.7%
	820	1,439	618	43.0%	1,023	202	19.8% Public Relations	9,476	12,948	3,472	26.8%	15,316	5,840	38.1%
	2,214	1,188	(1,026)	(86.4%)	16,751	14,537	86.8% Information Technology	13,989	10,690	(3,299)	(30.9%)	148,212	134,223	90.6%
	841	681	(159)	(23.4%)	543	(297)	(54.8%) Corporate Quality	7,596	6,130	(1,466)	(23.9%)	3,085	(4,511)	(146.2%)
	1,425	1,607	182	11.3%	413	(1,012)	(244.9%) Project MGMT Office	12,025	14,465	2,441	16.9%	10,654	(1,370)	(12.9%)
	-	207	207	100.0%	285	285	100.0% Managed Care Contract	999	1,861	862	46.3%	4,393	3,394	77.3%
	117,259	104,979	(12,280)	(11.7%)	65,436	(51,823)	(79.2%) Total Overhead Allocations	904,850	944,811	39,961	4.2%	648,119	(256,731)	(39.6%)
	117,239	104,373	(12,280)	(11.770)	05,430	(31,823)	(73.2%) Total Overhead Allocations	304,830	344,811	39,901	4.270	048,113	(230,731)	(33.076)
	474,673	451,202	(23,471)	(5.2%)	455,275	(19,399)	(4.3%) Total Expenses	3,946,314	3,990,052	43,738	1.1%	3,871,405	(74,909)	(1.9%)
\$	(27,425) \$	(80,434) \$	53,009	(65.9%) \$	(378,261) \$	350,836	(92.7%) Net Margin	\$ (1,045,322) \$	(1,295,489) \$	250,167	(19.3%)	\$ (1,404,171) \$	358,849	(25.6%)
Ś	- Ś	77,000 \$	77,000	100.0% \$	- Ś	_	0.0% General Fund Support/ Transfer In	\$ 961,464 \$	1,265,000 \$	303,536	24.0%	\$ 1,415,459 \$	453,995	32.1%
<u> </u>		7 7	,						,, +	,		, , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	

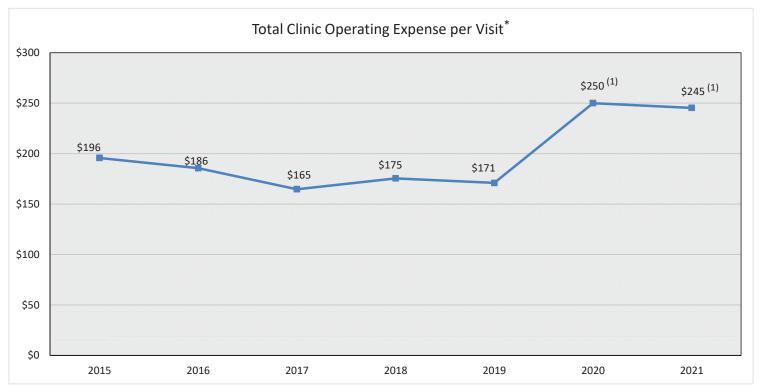


Clinic Visits - Adults and Pediatrics	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Current Year Total	Current YTD Budget	%Var to Budget	Prior Year Total
West Palm Beach	1,227	929	1,068	836	879	1,119	1,138	1,007	1,173				9,376	5,138	82.5%	10,732
Delray	1,061	883	989	776	582	723	600	541	560				6,715	5,601	19.9%	7,086
Lantana	1,738	1,282	1,379	1,374	1,480	1,638	1,799	1,695	1,832				14,217	14,317	(0.7%)	12,405
Belle Glade	616	395	661	451	555	656	622	566	616				5,138	3,770	36.3%	5,244
Lewis Center	786	695	807	662	696	685	584	541	648				6,104	1,468	315.8%	1,676
Lake Worth & Women's Health Care	1,153	979	958	907	953	1,339	1,206	1,222	1,409				10,126	6,183	63.8%	9,271
Jupiter Clinic	602	407	468	450	527	656	501	415	533				4,559	3,343	36.4%	3,078
West Boca & Women's Health Care	786	679	730	641	666	798	741	637	562				6,240	3,648	71.1%	5,224
Mobile Van	16	-	-	1	-	-	-	-	-				17	111	(84.7%)	1,087
Mobile 2 Clinic	_	-	_	-	-	_	_	_	_				_	111	(100.0%)	
Mobile 3 Hero	_	-	_	-	-	_	_	_	_				_	111	(100.0%)	
Mangonia Park	259	203	198	224	261	447	508	523	554				3,177	1,038	,,	1,182
Mangonia Park-Substance	_	-	-			-	-	-	-				-,	1,373	(100.0%)	2,338
Total Clinic Visits	8244	6,452	7,258	6,322	6,599	8,061	7,699	7,147	7,887	-	-	-	65,669	46,212	42.1%	59,323
Dental Visits																
West Palm Beach	467	334	427	172	159	179	693	691	705				3,827	3,861	(0.9%)	5,042
Lantana	447	358	473	466	495	558	553	423	561				4,334	5,676	(23.6%)	3,009
Delray	-	-		-		-	306	480	403				1,189	2,722	(56.3%)	3,171
Belle Glade		_	_	2	_	_	201	270	346				819	1,475	(44.5%)	2,081
Total Dental Visits	914	692	900	640	654	737	1,753	1,864	2,015	-	-	-	10,169	13,734	(26.0%)	13,303
Total Medical and Dental Visits	9158	7,144	8,158	6,962	7,253	8,798	9,452	9,011	9,902	-	-	-	75,838	59,946	26.5%	72,626
Key Ratios																
Collection Ratio													16%			
Bad debt write off as a percentage of total billing													5%			
Collections per visit													29			
Charges Per Visit													172			
Percentage of A/R less than 120 days													72%			
Days in AR													42			
Mental Health Counselors (non-billable)																
West Palm Beach		2	_	1	_	_	_	-	_				3	658	(99.5%)	1,222
Delray	60	41	22	1	3	2	_	_	1				130	552	(76.4%)	740
Lantana	-	36	2		1	_	-	3	1				43	2,187	(98.0%)	3,705
Belle Glade	26	18	41	21	14	21	18	15	11				185	2,187	(28.0%)	696
Mangonia Park	458	205	225	214	205	311	441	387	409				2,855	960	197.4%	1,588
Lewis Center	308	381	544	678	709	838	729	625	409 677				2,855 5,489	930	490.2%	1,588
Lake Worth	12	381	544 1	- 5/8	709	838	729	025	6//				5,489	693	(98.1%)	1,041
	12		1	-			-	-							. ,	
Jupiter	-	-	-	-	-	-	-	-	-				-	-	0.0%	1
West Boca	-	-	-	-	-	-	-	-	-				-	-	0.0%	11
Mobile Van		-	-	-	-	-							-	356	(100.0%)	362
Total Mental Health Screenings	864	683	835	915	932	1,172	1,188	1,030	1,099	-	-	-	8,718	6,593	32.2%	10,504



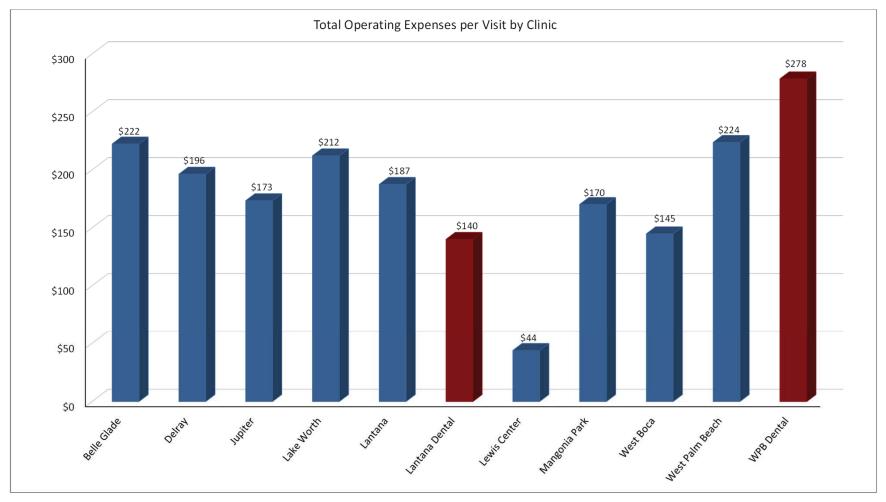


<sup>\*</sup> Based on total medical and dental visits



(1) Increase in expense per visit is due to lower visits in fiscal years 2020 and 2021 related to operational changes for Covid-19

<sup>\*</sup> Based on total medical, dental, and mental health visits



<sup>\*</sup> Based on Fiscal Year-to-Date June 2021 total operating expenses

<sup>\*\*</sup> Visits for the medical clinics include medical and mental health visits

#### DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29, 2021

#### 1. Description: District Clinic Holdings, Inc. Financial Report July 2021

#### 2. Summary:

The July 2021 financial statements for the District Clinic Holdings, Inc., are presented for Finance Committee review.

#### 3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis are incorporated into the presentation of the financial statements.

#### 4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes No
Annual Net Revenue	N/A	Yes No No
Annual Expenditures	N/A	Yes No

Reviewed for financial accuracy and compliance with purchasing procedure:

Candice Abbott
VP & Chief Executive Officer

#### 5. Reviewed/Approved by Committee:

N/A	
Committee Name	Date Reviewed/Approved

### DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29, 2021

#### 6. Recommendation:

Staff recommends that the Finance Committee approve the District Clinic Holdings, Inc., July 2021 YTD financial statements.

Approved for Legal sufficiency:

DocuSigned by:

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VP & General Counsel

Candice Abbott

VP & Chief Financial Officer

Dr. Hyla Fritsch

Executive Director of Clinic and Pharmacy

Services



### **MEMO**

To: Finance Committee

From: Candice Abbott

Chief Financial Officer

Date: September 29, 2021

Subject: Management Discussion and Analysis as of July 2021 C.L. Brumback Primary Care Clinic Financial Statements.

The July statements represent the financial performance through the tenth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by \$6.0M due to increased patient volumes. Net patient revenue YTD was favorable to budget by \$1.7M. Total YTD revenue was unfavorable to budget by (\$1.3M) due primarily to timing of COVID-19 stimulus funds. The COVID funds were budgeted for the current year, but due to changing guidance, they were able to be recognized earlier than anticipated in the prior year, thus creating a timing difference. Operational expenses before depreciation were favorable to budget by \$440k due mostly to positive variances in medical supplies \$648k, lease and rental of \$259k, and in medical services \$174k. Total YTD net margin was (\$11.6M) compared to budget of (\$11.0M) resulting in an unfavorable variance of (\$595K) or 5.4%.

The Medical clinics gross patient revenue exceeded budget by \$4.5M. This resulted from the clinics being able to resume patient-facing visits earlier than anticipated. Net patient revenue YTD for the Medical clinics was favorable to budget by \$1.3M. The Medical clinics total YTD revenue was unfavorable to budget by (\$1.7M). Total operating expenses of \$19.8M were favorable to budget of \$20.2M by \$438k. The main reason for the positive variance of \$438k is primarily due to the delayed timing of medical supply purchases, including COVID-19 test kits. Total YTD net margin was (\$10.4M) compared to budget of (\$9.4M) resulting in an unfavorable variance of (\$1.0M) or 10.9%.

The Dental clinics total YTD gross patient revenue was favorable to budget by \$1.5M. Net patient revenue YTD for the Dental clinics was favorable to budget by \$396k. Total operating expenses of \$3.3M were slightly favorable to budget by \$1.2k. Total YTD net margin was (\$1.2M) compared to a budget loss of (\$1.6M) for a favorable variance of \$428k or (27.0%).

On the Comparative Statement of Net Position, due from other governments increased from \$5.4M to \$6.2M. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M, and \$961k respectively for a combined subsidy of \$10.0M.

# DISTRICT CLINIC HOLDINGS, INC. COMPARATIVE STATEMENT OF NET POSITION

	Jul 31, 2021	Jun 30, 2021	Increase (Decrease)	)
Assets				
Cash and Cash Equivalents	(7,796,102)	(7,632,552)	\$ (163,5	550)
Restricted Cash	-	221,426	(221,4	426)
Accounts Receivable, net	2,408,480	2,782,139	(373,6	659)
Due From Other Funds	-	-		-
Due from Other Governments	6,162,665	5,386,052	776,6	613
Other Current Assets	251,155	118,470	132,6	685
Net Investment in Capital Assets	2,763,457	2,794,555	(31,0	098)
Total Assets	\$ 3,789,655	\$ 3,670,090	\$ 119,5	565
Liabilities				
Accounts Payable	286,986	93,858	193,2	128
Due To Other Governments	-	-		-
Deferred Revenue	834,022	621,160	212,8	362
Other Current Liabilities	1,400,585	1,310,619	89,9	966
Non-Current Liabilities	1,438,384	1,416,655	21,7	729
Total Liabilities	3,959,976	3,442,292	517,6	684
Deferred Inflows of Resources				
Deferred Inflows- Other Post Employment Benefits	\$ 474	\$ 474	\$	_
Net Position				
Net Investment in Capital Assets	2,763,457	2,794,555	(31,0	098)
Unrestricted	(2,934,252)	(2,567,231)	(367,0	021)
Total Net Position	(170,795)	227,324	(398,2	119)
Total Liabilities, Deferred Inflows of Resources				
and Net Position	\$ 3,789,655	\$ 3,670,090	\$ 119,5	565

**Note:** Amounts may not foot due to rounding.

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

		Cur	rent Month						Fiscal	Year To Date			
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
1,642,906	1,250,820	392,086	31.3%	1,451,817	191,089	13.2% Gross Patient Revenue	18,361,678	12,373,970	5,987,708	48.4%	15,049,213	3,312,466	22.0%
1,306,229	222,654	(1,083,575)	(486.7%)	329,147	(977,082)	(296.9%) Contractual Allowances	5,784,279	2,224,513	(3,559,766)	(160.0%)	2,795,300	(2,988,979)	(106.9%)
46,809	486,717	439,908	90.4%	516,395	469,586	90.9% Charity Care	6,051,107	4,846,517	(1,204,590)	(24.9%)	5,638,461	(412,646)	(7.3%)
(33,070)	171,224	204,294	119.3%	293,790	326,859	111.3% Bad Debt	2,829,559	1,729,936	(1,099,623)	(63.6%)	2,617,872	(211,688)	(8.1%)
1,319,968	880,595	(439,373)	(49.9%)	1,139,331	(180,637)	(15.9%) Total Contractuals and Bad Debts	14,664,946	8,800,966	(5,863,980)	(66.6%)	11,051,633	(3,613,313)	(32.7%)
732,778	382,571	350,207	91.5%	159,491	573,287	359.4% Other Patient Revenue	5,300,604	3,767,408	1,533,196	40.7%	3,847,653	1,452,951	38%
1,055,716	752,796	302,920	40.2%	471,977	583,739	123.7% Net Patient Revenue	8,997,336	7,340,412	1,656,924	22.6%	7,845,232	1,152,104	14.7%
64.26%	60.18%			32.51%		Collection %	49.00%	59.32%			52.13%		
1,403,407	42,249	1,361,158	3,221.8%	1,607,165	(203,758)	(12.7%) Grant Funds	8,634,268	7,402,405	1,231,863	16.6%	6,403,798	2,230,470	34.8%
80,496	145,876	(65,380)	(44.8%)	259,050	(178,555)	(68.9%) Other Financial Assistance	911,935	4,749,712	(3,837,777)	(80.8%)	1,622,871	(710,936)	(43.8%)
1,823	45,034	(43,211)	(96.0%)	4,752	(2,929)	(61.6%) Other Revenue	73,646	450,340	(376,694)	(83.6%)	71,294	2,352	3.3%
1,485,726	233,159	1,252,567	537.2%	1,870,968	(385,242)	(20.6%) Total Other Revenues	9,619,849	12,602,457	(2,982,608)	(23.7%)	8,097,963	1,521,887	18.8%
2,541,441	985,955	1,555,486	157.8%	2,342,945	198,497	8.5% Total Revenues	18,617,185	19,942,869	(1,325,684)	(6.6%)	15,943,195	2,673,990	16.8%
						Direct Operational Expenses:							
1,315,072	1,460,073	145,001	9.9%	1,437,972	122,900	8.5% Salaries and Wages	14,403,018	14,404,231	1,213	0.0%	13,912,179	(490,839)	(3.5%)
401,983	386,441	(15,542)	(4.0%)	397,791	(4,191)	(1.1%) Benefits	4,059,528	3,841,283	(218,245)	(5.7%)	3,768,317	(291,210)	(7.7%)
109,493	46,342	(63,151)	(136.3%)	50,292	(59,201)	(117.7%) Purchased Services	1,030,108	551,211	(478,897)	(86.9%)	744,365	(285,743)	(38.4%)
46,960	119,202	72,242	60.6%	85,145	38,186	44.8% Medical Supplies	532,407	1,180,765	648,358	54.9%	380,087	(152,320)	(40.1%)
89,909	26,518	(63,391)	(239.0%)	33,418	(56,490)	(169.0%) Other Supplies	220,279	265,280	45,001	17.0%	150,051	(70,229)	(46.8%)
63,843	81,724	17,881	21.9%	142,201	78,357	55.1% Medical Services	633,206	807,488	174,282	21.6%	834,733	201,528	24.1%
54,509	59,024	4,515	7.6%	72,180	17,671	24.5% Drugs	599,599	583,203	(16,396)	(2.8%)	819,170	219,571	26.8%
153,420	9,629	(143,791)	(1,493.3%)	15,685	(137,734)	(878.1%) Repairs & Maintenance	221,384	96,290	(125,094)	(129.9%)	285,229	63,845	22.4%
101,103	166,968	65,865	39.4%	119,189	18,086	15.2% Lease & Rental	1,043,525	1,302,219	258,694	19.9%	1,136,042	92,517	8.1%
7,549	7,341	(208)	(2.8%)	5,209	(2,339)	(44.9%) Utilities	71,354	73,410	2,056	2.8%	49,486	(21,868)	(44.2%)
24,966	38,973	14,007	35.9%	24,110	(855)	(3.5%) Other Expense	263,036	405,315	142,279	35.1%	249,531	(13,505)	(5.4%)
4,026	4,334	308	7.1%	3,716	(310)	(8.3%) Insurance	37,044	43,340	6,296	14.5%	25,241	(11,803)	(46.8%)
2,372,830	2,406,569	33,739	1.4%	2,386,910	14,080	0.6% Total Operational Expenses	23,114,487	23,554,035	439,548	1.9%	22,354,431	(760,056)	(3.4%)
						Net Performance before Depreciation &							
168,611	(1,420,614)	1,589,225	(111.9%)	(43,965)	212,576	(483.5%) Overhead Allocations	(4,497,302)	(3,611,166)	(886,136)	24.5%	(6,411,236)	1,913,934	(29.9%)

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

		Cur	rent Month						Fiscal	Year To Date			
Actual	Budget	Variance	%	Prior Year	Variance	<u>%</u>	Actual	Budget	Variance	%	Prior Year	Variance	%
31,098	17,334	(13,764)	(79.4%)	20,412	(10,686)	(52.4%) Depreciation	315,701	173,340	(142,361)	(82.1%)	185,903	(129,798)	(69.8%)
						Overhead Allocations:							
4,167	2,875	(1,292)	(44.9%)	1,631	(2,536)	(155.5%) Risk Mgt	32,431	28,749	(3,682)	(12.8%)	20,049	(12,382)	(61.8%)
255,603	206,967	(48,636)	(23.5%)	-	(255,603)	0.0% Rev Cycle	2,068,509	2,069,671	1,162	0.1%	1,162,953	(905,557)	(77.9%)
6,583	3,852	(2,732)	(70.9%)	-	(6,583)	0.0% Internal Audit	29,778	38,516	8,737	22.7%	40,512	10,734	26.5%
20,056	19,768	(287)	(1.5%)	21,199	1,143	5.4% Home Office Facilities	181,747	197,685	15,938	8.1%	191,321	9,574	5.0%
34,474	33,232	(1,242)	(3.7%)	30,804	(3,670)	(11.9%) Administration	380,855	332,320	(48,535)	(14.6%)	339,813	(41,042)	(12.1%)
46,879	47,193	315	0.7%	38,708	(8,171)	(21.1%) Human Resources	505,600	471,933	(33,667)	(7.1%)	399,686	(105,914)	(26.5%)
40,541	17,241	(23,300)	(135.1%)	16,333	(24,209)	(148.2%) Legal	206,826	172,414	(34,412)	(20.0%)	160,029	(46,796)	(29.2%)
3,387	8,048	4,662	57.9%	7,269	3,882	53.4% Records	73,817	80,482	6,665	8.3%	68,029	(5,788)	(8.5%)
656	6,886	6,230	90.5%	4,338	3,682	84.9% Compliance	56,561	68,860	12,298	17.9%	82,768	26,207	31.7%
6,688	7,007	319	4.6%	-	(6,688)	0.0% Comm Engage Plan	72,631	70,069	(2,562)	(3.7%)	-	(72,631)	0.0%
53,197	82,884	29,687	35.8%	-	(53,197)	0.0% IT Operations	710,007	828,835	118,828	14.3%	-	(710,007)	0.0%
8,247	8,445	199	2.4%	-	(8,247)	0.0% IT Security	84,701	84,453	(248)	(0.3%)	-	(84,701)	0.0%
(19,562)	40,421	59,983	148.4%	-	19,562	0.0% IT Applications	398,813	404,209	5,396	1.3%	-	(398,813)	0.0%
50,177	47,251	(2,926)	(6.2%)	-	(50,177)	0.0% Security Services	458,391	472,514	14,122	3.0%	-	(458,391)	0.0%
(37,053)	121,543	158,596	130.5%	-	37,053	0.0% IT EPIC	895,238	1,215,434	320,196	26.3%	-	(895,238)	0.0%
40,576	31,665	(8,911)	(28.1%)	32,237	(8,338)	(25.9%) Finance	289,876	316,646	26,770	8.5%	308,272	18,396	6.0%
5,395	10,057	4,661	46.4%	5,791	395	6.8% Public Relations	72,040	100,569	28,529	28.4%	92,020	19,980	21.7%
1,680	8,303	6,623	79.8%	131,527	129,847	98.7% Information Technology	99,598	83,028	(16,570)	(20.0%)	965,963	866,365	89.7%
3,677	4,761	1,084	22.8%	-	(3,677)	0.0% Corporate Quality	57,097	47,611	(9,486)	(19.9%)	17,368	(39,729)	(228.7%)
10,265	11,235	971	8.6%	-	(10,265)	0.0% Project MGMT Office	94,835	112,352	17,518	15.6%	59,985	(34,850)	(58.1%)
<u> </u>	1,328	1,328	100.0%	2,054	2,054	100.0% Managed Care Contract	6,415	13,283	6,868	51.7%	25,461	19,046	74.8%
535,632	720,963	185,331	25.7%	291,890	(243,742)	(83.5%) Total Overhead Allocations	6,775,766	7,209,632	433,866	6.0%	3,934,229	(2,841,536)	(72.2%)
2,939,561	3,144,866	205,305	6.5%	2,699,213	(240,348)	(8.9%) Total Expenses	30,205,955	30,937,007	731,052	2.4%	26,474,564	(3,731,391)	(14.1%)
\$ (398,119)	\$ (2,158,911) \$	1,760,792	(81.6%) \$	(356,268)	\$ (41,852)	11.7% Net Margin	\$ (11,588,769) \$	(10,994,138) \$	(594,631)	5.4%	\$ (10,531,369)	\$ (1,057,400)	10.0%
-	45,000	45,000	100.0%	(6,816)	(6,816)	100.0% <b>Capital</b>	-	802,210	802,210	100.0%	6,460	6,460	100.0%
\$ -	\$ 2,197,000 \$	2,197,000	100.0% \$	; - :	\$ -	0.0% General Fund Support/ Transfer In	\$ 9,987,030 \$	11,807,000 \$	1,819,970	15.4%	\$ 10,587,867	\$ 600,837	5.7%

#### District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Year to Date
Gross Patient Revenue	1,842,091	1,535,619	1,685,042	1,321,289	1,595,963	1,870,757	2,230,803	2,066,863	2,570,345	1,642,906	-	-	18,361,678
Contractual Allowances	509,972	470,624	453,962	303,580	404,818	543,358	562,148	464,663	764,925	1,306,229	-	-	5,784,279
Charity Care	158,009	-	1,751,178	434,796	538,927	530,618	809,796	782,187	998,787	46,809	-	-	6,051,107
Bad Debt	788,060	799,873	(860,761)	338,348	289,586	402,163	405,392	368,549	331,418	(33,070)	-	-	2,829,559
Other Patient Revenue	414,367	286,936	350,651	704,172	439,031	439,031	905,685	513,976	513,976	732,778	-	-	5,300,604
Net Patient Revenue	900 416	FF2.0FC	CO1 215	040 727	801.664	922 640	1 250 152	005.440	000 100	1 055 716	_	_	8 007 226
Collections %	<b>800,416</b> 43.45%	<b>552,056</b> 35.95%	<b>691,315</b> 41.03%	<b>948,737</b> 71.80%	<b>801,664</b> 50.23%	<b>833,649</b> 44.56%	<b>1,359,153</b> 60.93%	<b>965,440</b> 46.71%	<b>989,190</b> 38.48%	<b>1,055,716</b> 64.26%	0.00%	0.00%	<b>8,997,336</b> 49.00%
Grant Funds	104,059	-	130,321	2,271,653	(629,521)	974,299	1,566,400	1,488,547	1,325,105	1,403,407	-	-	8,634,268
Other Financial Assistance	-	-	588,890	-	179,158	5,710	27,883	19,439	10,358	80,496	-	-	911,935
Other Revenue	9,732	1,689	3,302	809	26,487	13,061	14,654	1,578	513	1,823	-	-	73,646
Total Other Revenues	113,791	1,689	722,512	2,272,462	(423,876)	993,070	1,608,937	1,509,564	1,335,976	1,485,726	-	-	9,619,849
Total Revenues	914,207	553,745	1,413,827	3,221,199	377,788	1,826,719	2,968,090	2,475,004	2,325,166	2,541,441	-	-	18,617,185
Direct Operational Expenses:													
Salaries and Wages	1,612,557	1,177,306	1,310,859	1,482,538	1,423,741	1,551,730	1,629,754	1,480,781	1,418,683	1,315,072	-	-	14,403,018
Benefits	394,482	358,883	404,282	407,085	420,732	406,226	427,189	429,489	409,178	401,983	-	-	4,059,528
Purchased Services	35,150	59,503	33,586	71,484	37,746	151,018	248,133	165,470	118,524	109,493	-	-	1,030,108
Medical Supplies	19,841	24,253	46,148	84,529	35,626	41,196	28,620	27,504	177,731	46,960	-	-	532,407
Other Supplies	2,686	4,538	8,638	12,332	32,280	4,195	13,176	25,786	26,739	89,909	-	-	220,279
Medical Services	92,709	55,338	56,152	45,535	47,251	80,848	55,468	61,653	74,408	63,843	-	-	633,206
Drugs	82,365	73,242	60,219	55,947	59,708	49,636	62,547	51,857	49,570	54,509	-	-	599,599
Repairs & Maintenance	6,725	4,061	3,703	7,491	3,518	6,010	14,332	5,264	16,859	153,420	-	-	221,384
Lease & Rental	105,605	104,935	96,815	102,475	102,093	106,287	97,843	125,417	100,952	101,103	-	-	1,043,525
Utilities	5,024	10,320	7,438	6,515	6,285	6,819	7,229	6,933	7,242	7,549	-	-	71,354
Other Expense	26,726	23,914	19,350	30,184	26,817	25,554	52,110	12,164	21,251	24,966	-	-	263,036
Insurance	3,716	3,716	2,892	4,649	3,331	3,331	3,331	4,026	4,026	4,026	-	-	37,044
Total Operational Expenses	2,387,586	1,900,008	2,050,081	2,310,763	2,199,128	2,432,851	2,639,732	2,396,345	2,425,163	2,372,830	-	-	23,114,487
Net Performance before Depreciation & Overhead Allocations	(1,473,379)	(1,346,263)	(636,254)	910,436	(1,821,340)	(606,132)	328,358	78,659	(99,997)	168,611		_	(4,497,302)
	20,995												
Depreciation	20,995	42,335	31,665	31,896	31,706	31,593	31,592	31,525	31,296	31,098	-	-	315,701
Overhead Allocations:	2.012	1 740	1.014	1 200	1 712	4.412	C 102	2 220	E 042	4 167			22 424
Risk Mgt	2,012 215,318	1,749 177,247	1,914 193,553	1,899 191,807	1,713 169,849	4,413	6,192 212,145	3,330 227,981	5,042 227,784	4,167 255,603	-	-	32,431 2,068,509
Rev Cycle	215,318		2,029			197,221	7,147	2,099	4,462	6,583	-	-	2,068,509
Internal Audit Home Office Facilities	17,338	2,616 17,140	2,029	2,200 18,248	1,135 17,620	1,246 20,104	9,531	2,099 18,817	22,018	20,056	-	-	181,747
Administration	23,989	26,119	37,026	49,639	36,008	44,102	45,279	41,444	42,774	34,474			380,855
Human Resources	42,681	36,896	77,803	48,416	60,805	77,147	3,301	64,825	46,846	46,879			505,600
Legal	10,774	17,493	15,799	13,841	14,400	25,673	38,855	11,084	18,366	40,541	-	-	206,826
Records	7,126	7,518	8,070	7,478	6,020	8,062	8,127	8,395	9,635	3,387	-	_	73,817
Compliance	4,813	5,086	3,125	8,017	5,183	8,271	(1,922)	10,663	12,669	656	-	_	56,561
Comm Engage Plan	6,756	6,116	6,940	6,621	6,060	6,624	7,424	7,980	11,422	6,688	-	-	72,631
IT Operations	50,805	70,691	70,850	96,616	74,267	109,310	44,072	71,882	68,316	53,197	-	-	710,007
IT Security	7,989	5,317	9,366	7,739	6,244	7,634	7,228	7,647	17,290	8,247	-	-	84,701
IT Applications	23,045	40,862	27,197	44,176	20,639	34,133	93,419	84,463	50,443	(19,562)	-	-	398,813
Security Services	42,428	41,825	46,136	46,399	42,607	47,158	46,146	48,653	46,862	50,177	-	-	458,391
IT EPIC	48,185	53,582	65,588	81,914	67,894	180,108	137,495	141,685	155,840	(37,053)	-	-	895,238
Finance	29,725	28,440	28,580	29,666	24,493	25,741	24,055	26,159	32,441	40,576	-	-	289,876
Public Relations	11,466	8,342	3,617	5,257	7,654	9,625	5,644	9,271	5,769	5,395	-	-	72,040
Information Technology	9,827	8,743	9,357	10,810	11,233	10,196	10,978	11,671	15,104	1,680	-	-	99,598
Corporate Quality	5,104	7,241	4,957	5,242	5,965	6,203	7,863	4,933	5,912	3,677	-	-	57,097
Project MGMT Office	7,800	8,679	9,051	9,313	8,472	9,555	10,778	10,897	10,025	10,265	-	-	94,835
Managed Care Contract	1,205	1,157	1,243	1,204	1,096	508	3	-	-	-	-	-	6,415
Total Overhead Allocations	568,646	572,859	643,078	686,500	589,359	833,035	723,759	813,878	809,020	535,632	-	-	6,775,766
Total Expenses	2,977,227	2,515,202	2,724,824	3,029,159	2,820,193	3,297,479	3,395,083	3,241,748	3,265,479	2,939,561	-	-	30,205,955
Net Margin	\$ (2,063,020) \$	(1,961,457) \$	(1,310,997) \$	192,040 \$	(2,442,405) \$	(1,470,760) \$	(426,994) \$	(766,744) \$	(940,313) \$	(398,119)	\$ - \$	- 5	(11,588,769)
Capital	-	13,568	3,078	(16,646)	-	-	-	-	-	-	-	-	-
Capital Contributions		-	-	-	-	-	-	-	-	-	-	-	
General Fund Support/ Transfer In	2,042,025	-	3,228,001	-	700,000 5-	7 -	-	4,017,004	-	-	-	- \$	9,987,030
** *													

### District Clinics Holdings, Inc. - Medical Statement of Revenues and Expenses by Location FOR THE TENTH MONTH ENDED JULY 31, 2021

	Clinic Administration	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Lewis Center	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Warrior	Mobile Van Scout	Mobile Van Hero	Total
Gross Patient Revenue	-	1,903,808	3,009,537	1,363,056	1,090,513	1,284,681	2,254,800	969,490	1,259,180	958,956	7,558	-	-	14,101,577.8
Contractual Allowances	-	573,044	926,628	299,325	281,397	240,818	702,363	315,748	522,046	216,231	(25,008)	-	-	4,052,59
Charity Care	-	583,305	890,683	448,418	267,251	491,615	860,214	262,194	222,722	307,438	4,024	-	-	4,337,86
Bad Debt	-	313,891	392,704	230,189	203,192	450,522	162,421	97,971	78,611	402,446	16,707	-	-	2,348,65
Total Contractual Allowances and Bad Debt	-	1,470,241	2,210,015	977,931	751,840	1,182,956	1,724,998	675,913	823,378	926,115	(4,277)	-	-	10,739,10
Other Patient Revenue	-	735,526	833,785	426,648	233,032	289,070	481,832	176,999	232,050	219,490	59,402	-	-	3,687,83
Net Patient Revenue	-	1,169,093	1,633,307	811,773	571,706	390,795	1,011,634	470,577	667,852	252,331	71,237	-	-	7,050,30
Collection %	0.00%	61.41%	54.27%	59.56%	52.43%	30.42%	44.87%	48.54%	53.04%	26.31%	942.56%	0.00%	0.00%	50.00
Grant Funds	2,413,146	769,754	1,049,998	497,746	477,450	215,543	756,369	315,833	336,523	535,148	146,057	(54,507)	37,050	7,496,13
Other Financial Assistance	349,232	3,629	132,235	763	(6,990)	6,530	(24,746)	12,267	(4,079)	(23,024)	31,226	131,246	145,595	753,88
Other Revenue	10,833	10,809	7,038	12,141	12,282	58	6,687	3,236	10,534	13	-	15	-	73,64
Fotal Other Revenues	2,773,210	784,192	1,189,271	510,650	482,742	222,130	738,311	331,336	342,979	512,138	177,283	76,754	182,645	8,323,64
Fotal Revenues	2,773,210	1,953,285	2,822,578	1,322,422	1,054,448	612,925	1,749,944	801,913	1,010,831	764,469	248,521	76,754	182,645	15,373,94
Direct Operational Expenses:														
Salaries and Wages	3,310,021	1,362,632	1,796,714	879,792	802,113	356,388	1,446,774	555,101	598,686	779,336	223,064	42,912	37,850	12,191,38
Benefits	881,390	383,313	502,266	259,864	237,996	103,027	418,740	148,693	175,990	221,698	82,156	8,921	10,668	3,434,7
Purchased Services	663,119	36,896	84,620	33,278	39,646	13,877	50,710	24,859	32,046	21,001	2,537	2,537	2,537	1,007,66
Medical Supplies Other Supplies	78,230 47,835	43,842 7,332	51,570 28,249	28,565 18,827	33,846 3,451	53,592 2,870	41,054 3,567	17,146 6,280	14,564 6,686	35,158 6,460	7,174 1,949	928 6,745	1,072 4,066	406,7- 144,3
Medical Services												0,745		
	24,050	74,250	135,347	69,696	46,801	25,034	140,322	37,364	61,061	19,282	1 202	-	-	633,2
Orugs	147.024	265,392	179,417	80,470	48,610	2.017	15,230	1,798	6,752	586	1,302	2.405	33	599,5
lepairs & Maintenance ease & Rental	147,824	3,077 107,499	3,205 140,603	3,088 74,072	4,409 68,789	2,017 230	21,346 222,042	2,580 67,605	5,797 98,956	4,166 39,298	10,053 160	2,495 55	1,113 170	211,1 819,4
Itilities	-	3,678	3,481	74,072 997	16,596	1,956	10,966	6,955		4,235	160	33	170	54,2
	126,861			8,375		5,017			5,434		5,031	3,923		
Other Expense nsurance	120,801	13,504 4,775	24,777 4,265	3,625	5,164 1,810	332	15,776 2,383	3,734 1,206	7,833 1,459	8,718 767	6,579	3,934	1,556 5,361	230,2
Fotal Operational Expenses	5,279,330	2,306,190	2,954,515	1,460,650	1,309,231	564,340	2,388,913	873,321	1,015,262	1,140,704	340,004	72,449	64,426	36,49 19,769,33
Net Performance before Depreciation &	3,273,330	2,300,130	2,334,313	1,400,030	1,303,231	304,340	2,300,313	0/3,321	1,013,202	1,140,704	340,004	72,443	04,420	13,703,3
Overhead Allocations	(2,506,120)	(352,905)	(131,937)	(138,227)	(254,784)	48,585	(638,968)	(71,408)	(4,432)	(376,235)	(91,483)	4,304	118,219	(4,395,39
Depreciation	4,844	11,708	12,232	1,332	57,630	271	3,701	2,286	3,996	1,535	62,500	11,570	69,605	243,21
Overhead Allocations:														
Risk Mgt	5,407	3,014	5,218	2,258	1,839	821	3,291	1,156	1,440	1,965	590	407	414	27,83
Rev Cycle	-	234,837	406,608	175,921	143,300	64,014	256,443	90,048	112,224	153,094	45,963	31,682	32,260	1,746,39
nternal Audit	4,972	2,766	4,790	2,072	1,688	754	3,021	1,061	1,322	1,803	541	373	380	25,5
Home Office Facilities	163,651	-	-	-	-	-	-	-	-	-	-	-	-	163,6
Administration	62,987	35,448	61,376	26,555	21,631	9,663	38,709	13,592	16,940	23,109	6,938	4,782	4,869	326,6
Human Resources	114,823	53,487	61,100	34,262	28,552	13,324	47,776	15,228	19,034	30,645	7,614	5,710	5,710	437,2
egal	33,462	19,205	33,569	14,489	11,804	5,268	21,119	7,415	9,241	12,610	3,785	2,606	2,655	177,2
tecords	12,325	6,857	11,873	5,137	4,185	1,869	7,488	2,630	3,277	4,471	1,342	925	942	63,3
compliance	9,444 12,127	5,254 6,747	9,098 11,682	3,936 5,055	3,206 4,117	1,432 1,839	5,738 7,368	2,015 2,587	2,511 3,224	3,425 4,399	1,028 1,321	709 910	722 927	48,5 62,3
Comm Engage Plan T Operations	12,127	65,958	11,682	5,055 49,411	4,117	1,839	7,368 72,027	2,587	31,520	4,399 42,999	1,321	8,899	9,061	609,0
T Security	14,142	7,869	13,624	5,895	4,801	2,145	8,593	3,017	3,760	5,130	1,540	1,062	1,081	72,6
T Applications	66,588	37,049	64,148	27,754	22,608	10,099	40,458	14,206	17,705	24,153	7,251	4,998	5,089	342,1
ecurity Services	18,008	49,997	86,566	37,453	30,508	13,628	54,596	19,171	23,892	32,594	9,785	6,745	6,868	389,8
ΓΕΡΙC ·	149,475	83,166	143,997	62,301	50,749	22,670	90,817	31,890	39,743	54,217	16,277	11,220	11,424	767,9
inance	48,400	26,929	46,626	20,173	16,432	7,340	29,406	10,326	12,869	17,555	5,271	3,633	3,699	248,6
ublic Relations	12,028	6,692	11,587	5,013	4,084	1,824	7,308	2,566	3,198	4,363	1,310	903	919	61,7
nformation Technology	16,114	9,248	16,165	6,978	5,685	2,537	10,170	3,571	4,450	6,072	1,823	1,255	1,279	85,3
Corporate Quality	9,237	5,303	9,256	4,001	3,260	1,455	5,832	2,048	2,552	3,482	1,045	720	733	48,9
Project MGMT Office Managed Care Contract	15,834	8,810 728	15,254 1,261	6,600 546	5,376 444	2,402 199	9,620 795	3,378 279	4,210 348	5,743 475	1,724 143	1,189 98	1,210 100	81,3! 5,4:
Fotal Overhead Allocations	887,571	669,366	1,128,002	495,809	404,517	181,263	720,576	251,476	313,462	432,304	128,201	88,826	90,343	5,791,72
Total Expenses	6,171,746	2,987,265	4,094,749	1,957,791	1,771,379	745,874	3,113,190	1,127,083	1,332,720	1,574,543	530,705	172,845	224,374	25,804,26
Net Margin			\$ (1,272,171) \$	(635,369) \$			\$ (1,363,246) \$		\$ (321,889) \$			(96,091) \$		\$ (10,430,31
_	y (3,330,330)	· (1,000,000)				(132,373)		(323,170)		(010,074) 3			(41,730)	~ (±0,430,31
Capital		<u> </u>	<u> </u>	-	<u> </u>	-		-		-	-	-	-	<u> </u>
General Fund Support/ Transfer In	\$ 9,025,566	\$ - 5	\$ - \$	- \$	- \$	- :	\$ - \$	-	\$ - \$	- \$	- \$	- \$	-	\$ 9,025,50

### District Clinics Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

			nt Month						Fiscal	Year To Dat	е		
Actual	Budget	Variance	%	Prior Year	Variance	<u></u>	Actual	Budget	Variance	%	Prior Year	Variance	%
1,133,498	977,659	155,839	15.9%	1,386,659	(253,161)	(18.3%) Gross Patient Revenue	14,101,578	9,612,096	4,489,482	46.7%	12,549,527	1,552,051	12.4%
753,443	177,949	(575,494)	(323.4%)	317,985	(435,458)	(136.9%) Contractual Allowances	4,052,591	1,772,305	(2,280,286)	(128.7%)	2,370,288	(1,682,303)	(71.0%)
40,838	329,921	289,083	87.6%	469,434	428,596	91.3% Charity Care	4,337,864	3,259,984	(1,077,880)	(33.1%)	4,188,478	(149,386)	(3.6%)
(64,319)	153,484	217,803	141.9%	287,826	352,145	122.3% Bad Debt	2,348,653	1,553,320	(795,333)	(51.2%)	2,440,555	91,902	3.8%
729,962	661,354	(68,608)	(10.4%)	1,075,245	345,283	32.1% Total Contractuals and Bad Debts	10,739,108	6,585,609	(4,153,499)	(63.1%)	8,999,321	(1,739,787)	(19.3%)
532,066	283,355	248,711	87.8%	183,300	348,766	190.3% Other Patient Revenue	3,687,834	2,762,619	925,215	33.5%	2,785,796	902,038	32.4%
935,602	599,660	335,942	56.0%	494,714	440,888	89.1% Net Patient Revenue	7,050,304	5,789,106	1,261,198	21.8%	6,336,002	714,302	11.3%
82.54%	61.34%			35.68%		Collection %	50.00%	60.23%			50.49%		
1,254,605	35,507	1,219,098	3,433.4%	1,366,361	(111,756)	(8.2%) Grant Funds	7,496,110	6,099,270	1,396,840	22.9%	5,388,046	2,108,064	39.1%
7,163	145,876	(138,714)	(95.1%)	217,069	(209,907)	(96.7%) Other Financial Assistance	753,884	4,749,712	(3,995,828)	(84.1%)	1,420,571	(666,686)	(46.9%)
1,823	45,034	(43,211)	(96.0%)	4,752	(2,929)	(61.6%) Other Revenue	73,646	450,340	(376,694)	(83.6%)	71,294	2,352	3.3%
1,263,590	226,417	1,037,173	458.1%	1,588,182	(324,592)	(20.4%) Total Other Revenues	8,323,641	11,299,322	(2,975,681)	(26.3%)	6,879,911	1,443,730	21.0%
2,199,192	826,077	1,373,115	166.2%	2,082,896	116,296	5.6% Total Revenues	15,373,944	17,088,428	(1,714,484)	(10.0%)	13,215,912	2,158,032	16.3%
						Direct Operational Expenses:							
1,121,241	1,235,227	113,986	9.2%	1,205,642	84,401	7.0% Salaries and Wages	12,191,384	12,186,221	(5,163)	(0.0%)	11,578,083	(613,301)	(5.3%)
340,790	329,808	(10,982)	(3.3%)	333,273	(7,517)	(2.3%) Benefits	3,434,720	3,278,743	(155,977)	(4.8%)	3,127,936	(306,784)	(9.8%)
106,950	43,174	(63,776)	(147.7%)	42,615	(64,336)	(151.0%) Purchased Services	1,007,662	519,248	(488,414)	(94.1%)	655,655	(352,007)	(53.7%)
35,964	106,243	70,279	66.1%	29,869	(6,094)	(20.4%) Medical Supplies	406,741	1,049,777	643,036	61.3%	201,005	(205,736)	(102.4%)
15,827	19,093	3,266	17.1%	29,130	13,303	45.7% Other Supplies	144,316	190,930	46,614	24.4%	138,722	(5,594)	(4.0%)
63,843	81,724	17,881	21.9%	142,201	78,357	55.1% Medical Services	633,206	807,488	174,282	21.6%	834,733	201,528	24.1%
54,509	58,960	4,451	7.5%	72,111	17,603	24.4% Drugs	599,590	582,539	(17,051)	(2.9%)	818,951	219,361	26.8%
151,801	7,308	(144,493)	(1,977.2%)	11,115	(140,686)	(1,265.8%) Repairs & Maintenance	211,169	73,080	(138,089)	(189.0%)	249,101	37,932	15.2%
78,733	140,299	61,566	43.9%	93,797	15,065	16.1% Lease & Rental	819,480	1,067,679	248,199	23.2%	884,311	64,831	7.3%
5,545	6,008	463	7.7%	4,045	(1,499)	(37.1%) Utilities	54,299	60,080	5,781	9.6%	39,178	(15,121)	(38.6%)
24,504	33,480	8,976	26.8%	22,680	(1,824)	(8.0%) Other Expense	230,271	348,880	118,609	34.0%	225,291	(4,980)	(2.2%)
3,938	4,293	355	8.3%	3,675	(263)	(7.2%) Insurance	36,497	42,930	6,433	15.0%	24,903	(11,594)	(46.6%)
2,003,645	2,065,617	61,972	3.0%	1,990,154	(13,491)	(0.7%) Total Operational Expenses	19,769,335	20,207,595	438,260	2.2%	18,777,869	(991,466)	(5.3%)
						Net Performance before Depreciation							
195,547	(1,239,540)	1,435,087	(115.8%)	92,742	102,805	110.9% & Overhead Allocations	(4,395,391)	(3,119,167)	(1,276,224)	40.9%	(5,561,957)	1,166,565	(21.0%)

### District Clinics Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

		Currer	nt Month							Fiscal	Year To Date			
Actual	Budget	Variance	%	Prior Year	Variance	<u>%</u>	Ac	tual	Budget	Variance	%	Prior Year	Variance	%
24,106	12,917	(11,189)	(86.6%)	15,379	(8,727)	(56.7%) Depreciation		243,211	129,170	(114,041)	(88.3%)	137,390	(105,821)	(77.0%)
						Overhead Allocations:								
3,573	2,464	(1,110)	(45.0%)	1,341	(2,232)	(166.4%) Risk Mgt		27,818	24,636	(3,182)	(12.9%)	16,488	(11,330)	(68.7%)
215,800	174,743	(41,057)	(23.5%)	-	(215,800)	0.0% Rev Cycle	:	1,746,395	1,747,433	1,039	0.1%	944,673	(801,721)	(84.9%)
5,647	3,301	(2,347)	(71.1%)	-	(5,647)	0.0% Internal Audit		25,544	33,006	7,462	22.6%	33,317	7,772	23.3%
18,059	17,713	(345)	(2.0%)	18,946	887	4.7% Home Office Facilities		163,651	177,132	13,481	7.6%	170,987	7,337	4.3%
29,470	28,478	(991)	(3.5%)	25,333	(4,137)	(16.3%) Administration		326,600	284,780	(41,819)	(14.7%)	279,456	(47,144)	(16.9%)
40,525	40,768	243	0.6%	31,688	(8,838)	(27.9%) Human Resources		437,266	407,684	(29,582)	(7.3%)	327,195	(110,072)	(33.6%)
34,587	14,775	(19,812)	(134.1%)	13,432	(21,156)	(157.5%) Legal		177,228	147,749	(29,479)	(20.0%)	131,605	(45,623)	(34.7%)
2,905	6,897	3,992	57.9%	5,978	3,073	51.4% Records		63,321	68,969	5,647	8.2%	55,946	(7,376)	(13.2%)
563	5,901	5,338	90.5%	3,567	3,004	84.2% Compliance		48,519	59,009	10,490	17.8%	68,067	19,548	28.7%
5,737	6,005	268	4.5%	-	(5,737)	0.0% Comm Engage Plan		62,304	60,045	(2,259)	(3.8%)	-	(62,304)	0.0%
45,633	71,027	25,394	35.8%	-	(45,633)	0.0% IT Operations		609,054	710,266	101,213	14.2%	-	(609,054)	0.0%
7,074	7,237	163	2.3%	-	(7,074)	0.0% IT Security		72,658	72,372	(286)	(0.4%)	-	(72,658)	0.0%
(16,780)	34,638	51,419	148.4%	-	16,780	0.0% IT Applications		342,107	346,385	4,278	1.2%	_	(342,107)	0.0%
42,670	40,184	(2,486)	(6.2%)	_	(42,670)	0.0% Security Services		389,813	401,840	12,027	3.0%	_	(389,813)	0.0%
(31,785)	104,156	135,941	130.5%	_	31,785	0.0% IT EPIC		767,947	1,041,560	273,613	26.3%	_	(767,947)	0.0%
34,806	27,135	(7,671)	(28.3%)	26,511	(8,295)	(31.3%) Finance		248,659	271,348	22,689	8.4%	253,517	4,858	1.9%
4,628	8,618	3,990	46.3%	4,762	134	2.8% Public Relations		61,797	86,182	24,385	28.3%	75,675	13,878	18.3%
1,416	7,115	5,699	80.1%	108,165	106,749	98.7% Information Technology		85,345	71,150	(14,195)	(20.0%)	794,390	709,045	89.3%
3,100	4,080	980	24.0%	-	(3,100)	0.0% Corporate Quality		48,924	40,801	(8,123)	(19.9%)	14,283	(34,641)	(242.5%)
8,805	9,628	823	8.5%	_	(8,805)	0.0% Project MGMT Office		81,350	96,280	14,929	15.5%	49,331	(32,020)	(64.9%)
-	1,122	1,122	100.0%	1,668	1,668	100.0% Managed Care Contract		5,416	11,215	5,799	51.7%	20,682	15,266	73.8%
	1,122	1,122	100.0%	1,008	1,008	100.0% Ivianaged Care Contract		5,410	11,215	5,799	51.7%	20,082	15,200	/3.6%
456,433	615,984	159,551	25.9%	241,391	(215,041)	(89.1%) Total Overhead Allocations		5,791,717	6,159,842	368,125	6.0%	3,235,612	(2,556,105)	(79.0%)
2,484,184	2,694,518	210,335	7.8%	2,246,924	(237,259)	(10.6%) Total Expenses	25	5,804,264	26,496,607	692,343	2.6%	22,150,871	(3,653,393)	(16.5%)
\$ (284,991) \$	(1,868,441)	\$ 1,583,450	(84.7%)	5 (164,028) 5	(120,963)	73.7% Net Margin	\$ (10	0.430.319) Ś	(0.408.170)	\$ (1,022,141)	10.9% \$	(8 034 050)	\$ (1,495,361)	16.7%
7 (204,331) 3	(1,000,441)	, 1,303,430	(07.776)	/ (10 <del>7</del> ,020) \$	(120,303)	75.770 Nectividigiti	ý (10	o,-30,313  3	(3,400,173)	y (1,022,141)	10.5/0 \$	(0,934,933)	· (1,733,301)	10.7/0
-	45,000	45,000	100.0%	(6,816)	(6,816)	100.0% Capital		-	802,210	802,210	100.0%	6,460	6,460	100.0%
\$ - \$	1,910,000	\$ 1,910,000	100.0%	\$ - \$		0.0% General Fund Support/ Transfer In	\$ 9	9,025,566 \$	10,255,000	\$ 1,229,434	12.0% \$	9,172,408	\$ 146,842	1.6%

### District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location FOR THE TENTH MONTH ENDED JULY 31, 2021

FOR THE TENTH MONTH ENDED JULY 31, 2021	Dental Clinic Administration	West Palm Beach Dental Clinic	Lantana Dental Clinic	Delray Dental Clinic	Belle Glade Dental Clinic	Total
Gross Patient Revenue	-	1,593,496	1,613,586	607,059	445,960	4,260,100
Contractual Allowances	_	571,109	732,575	200,461	227,542	1,731,688
Charity Care	-	798,978	469,780	316,843	127,640	1,713,243
Bad Debt	-	119,225	293,055	46,399	22,227	480,907
Total Contractual Allowances and Bad Debt	-	1,489,313	1,495,411	563,704	377,409	3,925,838
Other Patient Revenue	-	706,036	349,809	254,860	302,065	1,612,770
Net Patient Revenue	-	810,219	467,983	298,215	370,616	1,947,033
Collection %	-	50.85%	29.00%	49.12%	83.11%	45.70%
Grant Funds	117,730	432,799	254,003	249,494	84,132	1,138,158
Other Financial Assistance Other Revenue	(1,389)	64,763 -	(5,826)	87,485 -	13,018	158,051 -
Total Other Revenues	116,341	497,562	248,177	336,979	97,150	1,296,209
Total Revenues	116,341	1,307,780	716,160	635,194	467,766	3,243,241
Direct Operational Expenses:						
Salaries and Wages	299,952	772,883	458,318	494,051	186,429	2,211,634
Benefits	78,656	228,657	121,345	136,333	59,816	624,807
Purchased Services	=	4,830	5,948	4,028	7,639	22,445
Medical Supplies	-	42,752	39,502	25,099	18,313	125,666
Other Supplies	488	45,716	14,462	7,811	7,487	75,963
Drugs	-	-	7	2	-	9
Repairs & Maintenance	-	2,801	2,615	2,468	2,331	10,215
Lease & Rental	-	91,917	54,383	50,995	26,750	224,045
Utilities	-	3,637	4,001	1,517	7,899	17,055
Other Expense	1,394	13,295	8,194	6,777	3,106	32,765
Insurance	-		-		547	547
Total Operational Expenses	380,489	1,206,488	708,775	729,082	320,318	3,345,152
Net Performance before Depreciation & Overhead Allocations	(264,148)	101,292	7,385	(93,888)	147,448	(101,911)
Depreciation	-	19,468	9,363	8,433	35,226	72,490
Overhead Allocations:						
Risk Mgt	479	1,621	1,028	1,001	484	4,613
Rev Cycle	-	126,306	80,105	77,970	37,733	322,115
Internal Audit	440	1,488	944	918	445	4,234
Home Office Facilities	18,096	-	- 42.002	-	-	18,096
Administration Human Resources	5,633	19,066	12,092	11,769	5,696	54,255
Legal	5,710 3,073	25,506 10,403	14,276	17,131 6,423	5,710 3,107	68,334 29,597
Records	1,090	3,688	6,592 2,339	2,277	1,102	10,496
Compliance	835	2,826	1,792	1,745	844	8,042
Comm Engage Plan	1,072	3,629	2,302	2,240	1,084	10,327
IT Operations	10,482	35,475	22,499	21,899	10,598	100,953
IT Security	1,250	4,232	2,684	2,613	1,264	12,043
IT Applications	5,888	19,927	12,638	12,301	5,953	56,706
Security Services	-	26,890	17,054	16,600	8,033	68,578
IT EPIC	13,216	44,730	28,369	27,613	13,363	127,291
Finance	4,279	14,484	9,186	8,941	4,327	41,216
Public Relations	1,063	3,599	2,283	2,222	1,075	10,243
Information Technology	1,480	5,010	3,174	3,093	1,496	14,253
Corporate Quality	849	2,873	1,820	1,774	858	8,173
Project MGMT Office	1,400	4,738	3,005	2,925	1,416	13,484
Managed Care Contract	-	392	248	242	117	999
Total Overhead Allocations	76,335	356,883	224,430	221,695	104,706	984,049
Total Expenses	456,825	1,582,839	942,567	959,210	460,250	4,401,691
Net Margin	\$ (340,484)	\$ (275,059)	\$ (226,407)	\$ (324,016) \$	7,516 \$	(1,158,450)
Capital		-	-	-	-	-
General Fund Support/ Transfer In	\$ 961,464	61		<u> </u>	-	961,464

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

**Current Month** 

Fiscal Year To Date

Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
509,408	273,161	236,247	86.5%	65,158	444,250	681.8% Gross Patient Revenue	4,260,100	2,761,874	1,498,226	54.2%	2,499,686	1,760,415	70.4%
552,786	44,705	(508,081)	(1,136.5%)	11,161	(541,625)	(4,852.7%) Contractual Allowances	1,731,688	452,208	(1,279,480)	(282.9%)	425,012	(1,306,676)	(307.4%)
5,971	156,796	150,825	96.2%	46,961	40,990	87.3% Charity Care	1,713,243	1,586,533	(126,710)	(8.0%)	1,449,983	(263,260)	(18.2%)
31,249	17,740	(13,509)	(76.2%)	5,964	(25,286)	(424.0%) Bad Debt	480,907	176,616	(304,291)	(172.3%)	177,317	(303,590)	(171.2%)
590,006	219,241	(370,765)	(169.1%)	64,086	(525,920)	(820.6%) Total Contractuals and Bad Debts	3,925,838	2,215,357	(1,710,481)	(77.2%)	2,052,312	(1,873,526)	(91.3%)
200,712	99,216	101,496	102.3%	(23,809)	224,521	(943.0%) Other Patient Revenue	1,612,770	1,004,789	607,981	60.5%	1,061,857	550,913	51.9%
120,114	153,136	(33,022)	(21.6%)	(22,737)	142,851	(628.3%) Net Patient Revenue	1,947,033	1,551,306	395,727	25.5%	1,509,231	437,802	29.0%
23.58%	56.06%			-34.90%		Collection %	45.70%	56.17%			60.38%		
148,802	6,742	142,060	2,107.1%	240,805	(92,003)	(38.2%) Grant Funds	1,138,158	1,303,135	(164,977)	(12.7%)	1,015,752	122,406	12.1%
73,333	-	73,333	0.0%	41,981	31,352	74.7% Other Financial Assistance	158,051	-	158,051	0.0%	202,300	(44,249)	(21.9%)
-	-	-	0.0%	-	-	0.0% Other Revenue	-	-	-	0.0%	-	_	0.0%
222,135	6,742	215,393	3,194.8%	282,786	(60,650)	(21.4%) Total Other Revenues	1,296,209	1,303,135	(6,926)	(0.5%)	1,218,052	78,157	6.4%
342,249	159,878	182,371	114.1%	260,049	82,201	31.6% Total Revenues	3,243,241	2,854,441	388,800	13.6%	2,727,282	515,959	18.9%
						Direct Operational Expenses:							
193,830	224,846	31,016	13.8%	232,330	38,500	16.6% Salaries and Wages	2,211,634	2,218,010	6,376	0.3%	2,334,097	122,463	5.2%
61,193	56,633	(4,560)	(8.1%)	64,518	3,326	5.2% Benefits	624,807	562,540	(62,267)	(11.1%)	640,381	15,574	2.4%
2,542	3,168	626	19.7%	7,677	5,135	66.9% Purchased Services	22,445	31,963	9,518	29.8%	88,710	66,265	74.7%
10,996	12,959	1,963	15.1%	55,276	44,280	80.1% Medical Supplies	125,666	130,988	5,322	4.1%	179,082	53,416	29.8%
74,082	7,425	(66,657)	(897.7%)	4,288	(69,794)	(1,627.7%) Other Supplies	75,963	74,350	(1,613)	(2.2%)	11,328	(64,635)	(570.6%)
-	-	-	0.0%	-	-	0.0% Medical Services	-	-	-	0.0%	-	-	0.0%
-	64	64	100.0%	69	69	100.0% Drugs	9	664	655	98.6%	219	210	95.8%
1,618	2,321	703	30.3%	4,571	2,952	64.6% Repairs & Maintenance	10,215	23,210	12,995	56.0%	36,128	25,913	71.7%
22,370	26,669	4,299	16.1%	25,392	3,022	11.9% Lease & Rental	224,045	234,540	10,495	4.5%	251,731	27,686	11.0%
2,004	1,333	(671)	(50.3%)	1,164	(840)	(72.1%) Utilities	17,055	13,330	(3,725)	(27.9%)	10,308	(6,747)	(65.5%)
462	5,493	5,031	91.6%	1,430	968	67.7% Other Expense	32,765	56,435	23,670	41.9%	24,240	(8,525)	(35.2%)
88	41	(47)	(113.7%)	41	(47)	(115.7%) Insurance	547	410	(137)	(33.5%)	339	(209)	(61.6%)
369,185	340,952	(28,233)	(8.3%)	396,756	27,571	6.9% Total Operational Expenses	3,345,152	3,346,440	1,288	0.0%	3,576,562	231,410	6.5%
						Net Performance before							
(26,936)	(181,074)	154,138	(85.1%)	(136,707)	109,771	(80.3%) Depreciation & Overhead Allocations	(101,911)	(491,999)	390,088	(79.3%)	(849,280)	747,369	(88.0%)

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses FOR THE TENTH MONTH ENDED JULY 31, 2021

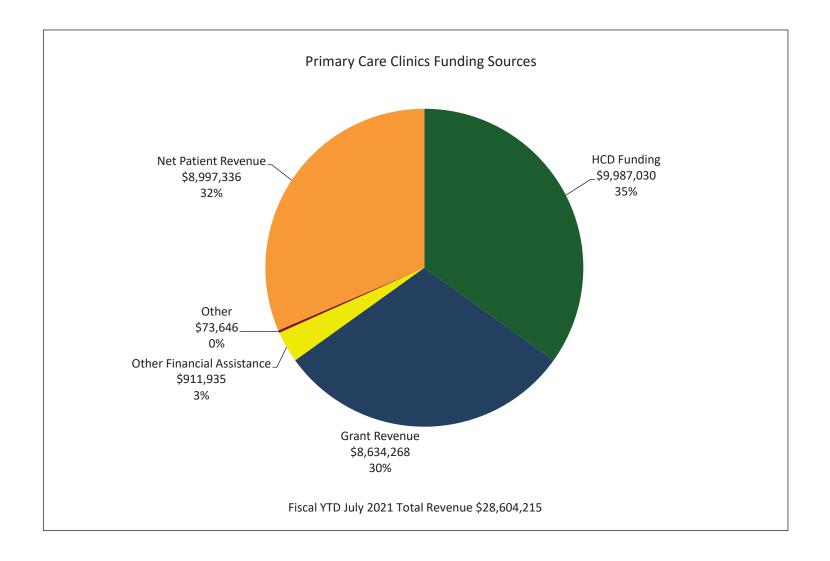
**Current Month** 

Fiscal Year To Date

	Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
	6,993	4,417	(2,576)	(58.3%)	5,033	(1,959)	(38.9%) Depreciation	72,490	44,170	(28,320)	(64.1%)	48,513	(23,977)	(49.4%)
							Overhead Allocations:							
	594	411	(183)	(44.4%)	290	(304)	(105.0%) Risk Mgt	4,613	4,113	(500)	(12.2%)	3,561	(1,052)	(29.5%)
	39,803	32,224	(7,580)	(23.5%)	-	(39,803)	0.0% Rev Cycle	322,115	322,238	123	0.0%	218,279	(103,836)	(47.6%)
	936	551	(385)	(69.9%)	-	(936)	0.0% Internal Audit	4,234	5,510	1,276	23.2%	7,196	2,962	41.2%
	1,997	2,055	58	2.8%	2,253	256	11.4% Home Office Facilities	18,096	20,553	2,457	12.0%	20,333	2,237	11.0%
	5,005	4,754	(251)	(5.3%)	5,471	467	8.5% Administration	54,255	47,540	(6,715)	(14.1%)	60,357	6,102	10.1%
	6,354	6,425	71	1.1%	7,021	667	9.5% Human Resources	68,334	64,249	(4,085)	(6.4%)	72,491	4,158	5.7%
	5,954	2,466	(3,488)	(141.4%)	2,901	(3,053)	(105.2%) Legal	29,597	24,665	(4,933)	(20.0%)	28,424	(1,173)	(4.1%)
	482	1,151	670	58.2%	1,291	810	62.7% Records	10,496	11,513	1,018	8.8%	12,083	1,587	13.1%
	93	985	892	90.5%	770	677	87.9% Compliance	8,042	9,851	1,808	18.4%	14,701	6,659	45.3%
	951	1,002	52	5.1%	-	(951)	0.0% Comm Engage Plan	10,327	10,024	(303)	(3.0%)	-	(10,327)	0.0%
	7,564	11,857	4,293	36.2%	-	(7,564)	0.0% IT Operations	100,953	118,569	17,616	14.9%	-	(100,953)	0.0%
	1,173	1,208	36	2.9%	-	(1,173)	0.0% IT Security	12,043	12,081	38	0.3%	-	(12,043)	0.0%
	(2,781)	5,782	8,564	148.1%	-	2,781	0.0% IT Applications	56,706	57,824	1,118	1.9%	-	(56,706)	0.0%
	7,507	7,067	(439)	(6.2%)	-	(7,507)	0.0% Security Services	68,578	70,674	2,096	3.0%	-	(68,578)	0.0%
	(5,268)	17,387	22,656	130.3%	-	5,268	0.0% IT EPIC	127,291	173,874	46,583	26.8%	-	(127,291)	0.0%
	5,769	4,530	(1,240)	(27.4%)	5,726	(43)	(0.8%) Finance	41,216	45,298	4,081	9.0%	54,755	13,539	24.7%
	767	1,439	672	46.7%	1,029	261	25.4% Public Relations	10,243	14,387	4,144	28.8%	16,344	6,101	37.3%
	264	1,188	923	77.8%	23,362	23,097	98.9% Information Technology	14,253	11,878	(2,375)	(20.0%)	171,573	157,320	91.7%
	578	681	103	15.2%	-	(578)	0.0% Corporate Quality	8,173	6,811	(1,362)	(20.0%)	3,085	(5,088)	(164.9%)
	1,459	1,607	148	9.2%	-	(1,459)	0.0% Project MGMT Office	13,484	16,073	2,588	16.1%	10,654	(2,830)	(26.6%)
	-	207	207	100.0%	386	386	100.0% Managed Care Contract	999	2,068	1,069	51.7%	4,779	3,780	79.1%
	79,199	104,979	25,780	24.6%	50,499	(28,701)	(56.8%) Total Overhead Allocations	984,049	1,049,790	65,741	6.3%	698,617	(285,432)	(40.9%)
	455,377	450,348	48 (5,029)	(1.1%)	452,288	(3,089)	(0.7%) Total Expenses	4,401,691	4,440,400	38,709	0.9%	4,323,693	(77,998)	(1.8%)
Ġ	(113,128) \$	(290,470) \$	177,342	(61.1%) \$	(192,239) \$	79,111	(41.2%) Net Margin	\$ (1,158,450) \$	(1,585,959) \$	427,509	(27.0%)	\$ (1,596,410) \$	437,961	(27.4%)
	(113,120) 3	(230,470) 3	177,342	(01.170) 3	(132,233) 3	73,111	(41.270) Net Walgin	<del>→ (1,138,430) →</del>	(1,303,333) \$	427,303	(27.070)	\$ (1,550,410) \$	437,301	(27.470)
	-	-	-	0.0%	-	-	0.0% Capital		-	-	0.0%	-	-	0.0%
	-	-	-	0.0%	-	-	0.0% Capital Contributions		-	-	0.0%	-	-	0.0%
\$	- \$	287,000 \$	287,000	100.0% \$	- \$	-	0.0% General Fund Support/ Transfer In	\$ 961,464 \$	1,552,000 \$	590,536	38.1%	\$ 1,415,459 \$	453,995	32.1%

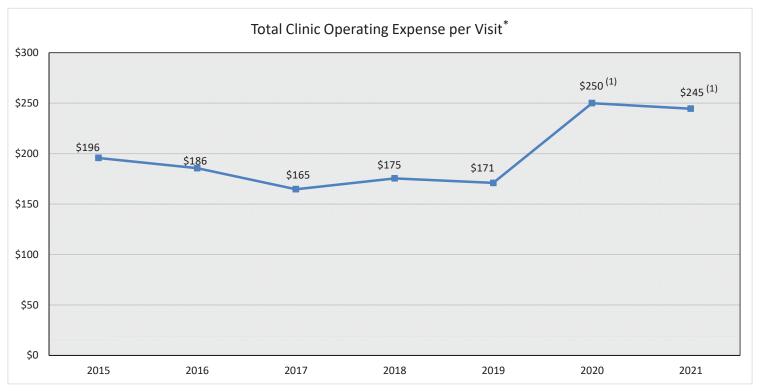


Clinic Visits - Adults and Pediatrics	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Current Year Total	Current YTD Budget	%Var to Budget	Prior Yea Total
West Palm Beach	1,227	929	1,068	836	879	1,119	1,138	1,007	1,173	911	- 0		10,287	5,722	79.8%	11,84
Delray	1,061	883	989	776	582	723	600	541	560	457			7,172	6,177	16.1%	8,14
Lantana	1,738	1,282	1,379	1,374	1,480	1,638	1,799	1,695	1,832	1,258			15,475	15,859	(2.4%)	13,88
Belle Glade	616	395	661	451	555	656	622	566	616	621			5,759	4,158	38.5%	5,74
Lewis Center	786	695	807	662	696	685	584	541	648	227			6,331	1,640	286.0%	2,11
Lake Worth & Women's Health Care	1,153	979	958	907	953	1,339	1,206	1,222	1,409	1,002			11,128	6,870	62.0%	10,31
Jupiter Clinic	602	407	468	450	527	656	501	415	533	484			5,043	3,731	35.2%	3,48
West Boca & Women's Health Care	786	679	730	641	666	798	741	637	562	354			6,594	4,155	58.7%	5,94
Clb Mob 1 Warrior	16	-	-	1	-	-	-	-	-	351			368	124	196.8%	1,08
Clb Mob 2 Scout	-	-	-	-	-	-	-	-	-	559			559	124	350.8%	
Clb Mob 3 Hero	-	-	-	-	-	-	-	-	-	592			592	124	377.4%	
Mangonia Park	259	203	198	224	261	447	508	523	554	64			3,241	1,204		1,57
Mangonia Park-Substance	-	-	-	-	-	-	-	-	-	-			-	1,592	(100.0%)	2,33
Total Clinic Visits	8244	6,452	7,258	6,322	6,599	8,061	7,699	7,147	7,887	6,880	-	-	72,549	51,480	40.9%	66,48
Dental Visits																
West Palm Beach	467	334	427	172	159	179	693	691	705	469			4,296	4,254	1.0%	5,25
Lantana	447	358	473	466	495	558	553	423	561	475			4,809	6,319	(23.9%)	3,00
Delray	-	-	-	-	-	-	306	480	403	338			1,527	3,020	(49.4%)	3,17
Belle Glade	-	-	-	2	-	-	201	270	346	307			1,126	1,649	(31.7%)	2,08
Total Dental Visits	914	692	900	640	654	737	1,753	1,864	2,015	1,589	-	-	11,758	15,242	(22.9%)	13,51
Total Medical and Dental Visits	9158	7,144	8,158	6,962	7,253	8,798	9,452	9,011	9,902	8,469	-	-	84,307	66,722	26.4%	80,00
Key Ratios																
Collection Ratio													11%			
Bad debt write off as a percentage of total billing													0%			
Collections per visit													10			
Charges Per Visit													183			
Percentage of A/R less than 120 days													7%			
Days in AR													55			
Mental Health Counselors (non-billable)	_															
West Palm Beach	-	2	-	1	-	-	-	-	-	54			57	751	(92.4%)	1,33
Delray	60	41	22	1	3	2	-	-	1	19			149	614	(75.7%)	83
Lantana	-	36	2	-	1	-	-	3	1	-			43	2,484	(98.3%)	4,08
Belle Glade	26	18	41	21	14	21	18	15	11	67			252	282	(10.6%)	81
Mangonia Park	458	205	225	214	205	311	441	387	409	463			3,318	1,090	204.4%	1,82
Lewis Center	308	381	544	678	709	838	729	625	677	764			6,253	1,050	495.5%	1,21
Lake Worth	12	-	1	-	-	-	-	-	-	137			150	794	(81.1%)	1,19
Jupiter	-	-	-	-	-	-	-	-	-	-			-	-	0.0%	
West Boca	-	-	-	-	-	-	-	-	-	-			-	-	0.0%	1
Mobile Van	-	-	-	-	-	-	-	-	-	-			-	402	(100.0%)	36
Total Mental Health Screenings	864	683	835	915	932	1,172	1,188	1,030	1,099	1,504	-	-	10,222	7,467	36.9%	11,67



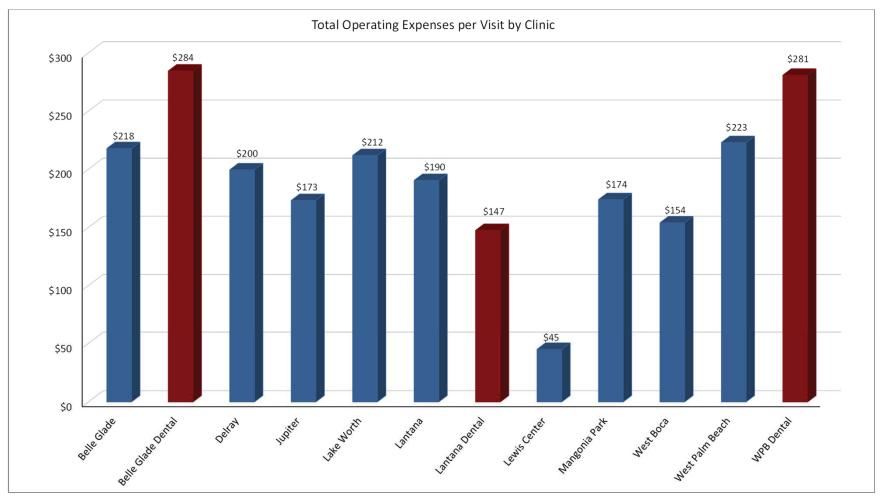


<sup>\*</sup> Based on total medical and dental visits



(1) Increase in expense per visit is due to lower visits in fiscal years 2020 and 2021 related to operational changes for Covid-19

<sup>\*</sup> Based on total medical, dental, and mental health visits



<sup>\*</sup> Based on Fiscal Year-to-Date July 2021 total operating expenses

<sup>\*\*</sup> Visits for the medical clinics include medical and mental health visits

# DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29,2021

1.	<b>Description:</b>	Sliding	Fee	<b>Discount</b>	<b>Program</b>	<b>Policy</b>	2021
						,	

## 2. Summary:

The C.L. Brumback Primary Care Clinics have updated the Sliding Fee Discount Program Policy to align with their current process.

# 3. Substantive Analysis:

Attached you will find the Sliding Fee Discount Program Policy, and patients will now be evaluated every twelve months instead of every six months for the Sliding Fee Discount Program. The staff recommends a receive and file.

# 4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes No
Annual Net Revenue	N/A	Yes No
Annual Expenditures	N/A	Yes No

	Reviewed for financial accuracy and compliance with purchasing procedure:
	N/A
	Candice Abbott VP & Chief Financial Officer
5.	Reviewed/Approved by Committee:

## 6. Recommendation:

N/A
Committee Name

Staff recommends that the Finance Committee approve the updated Sliding Fee Discount Program Policy.

Date Reviewed/Approved

# DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29,2021

Approved for Legal sufficiency:

Docusigned by:

Bernale Laza

O2900802014479...

VP & General Counsel

Annamarie Hankins Director of Revenue Cycle

AVP & Executive Director of Clinic and Pharmacy Services



## **Sliding Fee Discount Program Policy**

Policy #: 501-13 **Effective Date:** 2/26/2020

**Business Unit: Primary Care Clinics** Last Review Date: 8/30/2021

Primary Care Clinics and **HCD Rev Cycle Policy** Approval Group: Document Owner(s):

**Finance** 

**Board Approval Date:** 2/26/2020

#### **PURPOSE**

This program is designed to provide discounted care to those who have no means, or limited means, to pay for services (Uninsured or Underinsured). In addition to quality healthcare, patients are entitled to financial counseling by someone who can understand and offer possible solutions for those who cannot pay in full.

C. L. Brumback Primary Care Clinics (CLBPCC) will offer a Sliding Fee Discount Program uniformly to all patients. CLBPCC will base program eligibility on a person's ability to pay and family size. CLBPCC will not discriminate on the basis of age, gender, race, creed, disability or national origin. The Federal Poverty Guidelines, http://aspe.hhs.gov/poverty, are used in creating and annually updating the Sliding Fee Schedule (SFS) to determine eligibility.

Individuals and families with annual incomes at or below 100 percent of the Federal Poverty Guidelines will be charged a nominal fee. No sliding fee discount will be available for individuals and families with annual incomes above 200 percent of the Federal Poverty Guidelines. CLBPCC SFS will apply for every service, including ancillary services, within CLBPCC's HRSA approved scope of project.

## **SCOPE**

Primary Care Clinics; Finance; Revenue Cycle

## **POLICY**

It is the policy of the CLBPCC to assess and evaluate a patient's ability to pay for all in-scope clinic services as well as services by paid referral and to make available discount services to those in need. All clinic patients will be assessed for income level unless they refuse. Discounts are determined based on household income and family size as defined in this policy. A sliding fee discount scale is used to calculate the applicable discount and is updated annually when the Federal Poverty Guidelines change. Discounts that are approved will be honored for twelve months, after which the patient must be reassessed. No

Page 1 of 7

Policy Name: Sliding Fee Discount Program Policy



patients will be denied health care services due to an individual's inability to pay for services of the health center.

It is the policy of CLBPCC to maintain a standard procedure to qualifying patients for sliding fee scale discounts for services provided. Sliding fee scale discounts are available to patients with all incomes at or below 200% of the Federal Poverty Guidelines. All services included within the scope of federal project, including all services provided directly and by referral will comply with HRSA sliding fee requirement. Patients with insurance are eligible to apply for the Sliding Fee Discount Program, and those who qualify will be charged the lesser of the patient liability or what they would be charged as an uninsured sliding fee patient unless prohibited by the applicable insurance contract. Patients that do not wish to apply for a sliding fee scale discount will be asked to attest to income and household size to be compliant with UDS reporting. Patients that refuse to be assessed may be billed full charges for their services.

It is the policy of the CLBPCC to post visible notices at all clinic sites, websites, and in printed material which state that no one will be denied access to services due to inability to pay, and that there is a Sliding Fee Discount Program available. This statement will be translated into the appropriate language/dialect and provided to patients upon request.

It is the policy of CLBPCC to ensure that when charging a nominal fee, the ability of the patient to pay is considered. Designated staff will periodically conduct a brief survey to those patients who were charged a nominal fee that allows patients to provide feedback about their charges.

The Board of Directors will review the Sliding Fee Discount Program Policy once every three years to ensure the policy in effect does not create a barrier to care, and if so, corrective action will be taken to eliminate those barriers. The evaluation will consider the perspective of all sliding fee patients through the use of tools such as patient surveys, focus groups and similar methods. The evaluation will also analyze patient and visit use data to ensure that the sliding fee patients of all classes are accessing services.

The following guidelines are to be followed in providing the Sliding Fee Discount Program.

- Notification: CLBPCC will notify patients of the Sliding Fee Discount Program by:
  - a. A "Welcome Packet" (brochure) will be available to all patients at the time of service.
  - b. Notification of the Sliding Fee Discount Program will be offered to each patient upon registration.
  - c. An explanation of our Sliding Fee Discount Program and our application form are available on CLBPCC's website.

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Policy Name: Sliding Fee Discount Program Policy



- d. CLBPCC places notification of the Sliding Fee Discount Program in the clinics' waiting area.
- All patients seeking healthcare services at CLBPCC are assured that they will be served regardless of ability to pay. No one is refused service because of lack of financial means to pay.
- 3. Request for discount: Requests for discounted services may be made by patients, family members, social services staff or others who are aware of existing financial hardship. The Sliding Fee Discount Program will only be made available for clinic visits. Information and forms can be obtained from the Front Desk.
- 4. Administration: The Sliding Fee Scale Discount Program Policy and Procedure will be administered through the FQHC Clinic Supervisor. Information about the Sliding Fee Discount Program Policy and Procedure will be provided and assistance offered for completion of the application. Dignity and confidentiality will be respected for all who seek and/or are provided services.
- 5. Completion of Application: The patient/responsible party must complete the Sliding Fee Discount Program application in its entirety. By signing the Sliding Fee Discount Program application, persons authorize CLBPCC access in confirming income as disclosed on the application form. Providing false information on the Sliding Fee Discount Program application will result in all Sliding Fee Discount Program discounts being revoked and the full balance of the account(s) restored and payable immediately.

If an application is unable to be completed or processed due to the need for additional information or a State of Emergency, the applicant has two (2) weeks from the date of notification to supply the necessary information without having the date on their application adjusted. If a patient does not provide the requested information within the two-week time period, their application will be re-dated to the date on which they supply the requested information. CLBPCC will work all patient accounts as detailed in its Billing and Collections Policy.

- **6. Eligibility:** Discounts will be based on income and family size only. CLBPCC uses the Census Bureau definitions of each.
  - a. **Family** is defined as a group of two people or more (one of whom is the householder) related by birth, marriage, or adoption and residing together; all such people (including

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Policy Name: Sliding Fee Discount Program Policy



related subfamily members) are considered as members of one family.

- b. Income includes earnings, unemployment compensation, workers' compensation, Social Security, Supplemental Security income, public assistance, veterans' payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous sources. Noncash benefits (such as food stamps and housing subsidies) do not count.
- 7. Income verification: Applicants must provide one of the following: prior year W-2, two most recent pay stubs, letter from employer, or Form 4506-T (if W-2 not filed). Self-employed individuals will be required to submit detail of the most recent three months of income and expenses for the business. Adequate information must be made available to determine eligibility for the program. Self-declaration of income may only be used in special circumstances. Specific examples include participants who are living in unsheltered locations (such as streets, parks, temporary housing) coupled with an inability to pay. Patients who are unable to provide written verification must provide a signed statement of income, and why (s)he is unable to provide independent verification. This statement will be presented to CLBPCC's Executive Director or his/her designee for review and final determination as to the sliding fee percentage. Self-declared patients will be responsible for 100% of their charges until management determines the appropriate category.
- 8. Discounts: Those with incomes at or below 100% of poverty will asked to pay a nominal fee. Partial discounts are provided for patients with incomes above 100% of the Federal Poverty Guidelines (FPG) and at or below 200% of the FPG. These discounts adjust based on gradations in income levels and include four discount pay classes. Those with incomes at or below 100% of poverty will not pay more than those with incomes above 100% of poverty. The sliding fee schedule will be updated during the first quarter of every calendar year with the latest federal poverty guidelines (FPG), <a href="http://aspe.hhs.gov/poverty">http://aspe.hhs.gov/poverty</a>. The primary care medical and dental sliding fee schedules are attached as a part of the policy.
- 9. Nominal Fee: Patients at or below 100% FPG will be assessed a nominal charge per visit. However, patients will not be denied services due to an inability to pay. The nominal fee is not a threshold for receiving care and thus, is not a minimum fee or co-payment. The nominal charge is a flat fee, nominal from the patient's perspective, and is not based on actual cost of service.

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Policy Name: Sliding Fee Discount Program Policy



10. Waiving of Charges: In certain situations, patients may not be able to pay the nominal or discount fee. Waiving of charges may only be used in special circumstances and must be approved by CLBPCC's Executive Director of Clinic Operations or their designee. Any waiving of charges should be documented in the patient's file along with an explanation (e.g., ability to pay, good will, health promotion event). Patients who demonstrate financial hardship may request assistance by completing a Waiver of Fees Exemption Application. The Clinic Supervisor will review the application and forward to the Executive Director of Clinic Operations or designee for approval. Criteria reviewed includes, but not limited to:

- 1. Living in unsheltered locations (such as streets/parks/temporary home)
- 2. Eviction or facing eviction or foreclosure
- 3. Shut-off notices from a utility company
- 4. Experiencing domestic violence
- 5. Death of a close family member resulting in extreme financial constraints
- 6. Experiencing a fire, hurricane, flood or other natural or human-caused disaster that caused substantial damage to patient property
- 7. Filing bankruptcy
- 8. Medical expenses the patient could not pay that resulted in substantial debt
- 9. Unexpected increases in necessary expenses due to caring for an ill, disabled or aging family member
- 10. External medical crisis requiring frequent visits that make it challenging for the patient to pay
- 11. Other hardships that may prevent a patient from affording health care services subject to Executive Director of Clinic Operations or designee approval
- 11. Applicant notification: The Sliding Fee Discount Program determination will be provided to the applicant(s) in writing, and will include the Sliding Fee Discount Program Discount, or, if applicable, the reason for denial. If the application is approved for less than a 100% discount or denied, the patient and/or responsible party must immediately establish payment arrangements with CLBPCC. Sliding Fee Discount Program applications cover outstanding patient balances for six months prior to the application date and any balances incurred within six months after the approved date, unless their financial situation changes significantly. The applicant has the option to reapply after the twelve months have expired or anytime there has been a significant change in family income. When the applicant reapplies, the look back period will be the lesser of six months or the expiration of their last Sliding Fee Discount Program applications.
- 12. Refusal to Pay: CLBPCC does not refuse services to patients.

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Policy Name: Sliding Fee Discount Program Policy



- 13. Record keeping: Information related to Sliding Fee Discount Program decision will be scanned by the Front Desk staff and maintained electronically in the CLBPCC's Electronic Health Record in an effort to preserve the dignity of those receiving free or discounted care.
  - a. Applicants that have been approved for the Sliding Fee Discount Program will be annotated in CLBPCC's Electronic Practice Management system.
- 14. Policy and procedure review: Annually, the amount of Sliding Fee Discount Program provided will be reviewed by the CEO and CFO and submitted to the Board for approval. The SFS will be updated based on the current Federal Poverty Guidelines. Pertinent information comparing the amount budgeted and actual community care provided shall serve as a guideline for future planning. This will also serve as a discussion base for reviewing possible changes in the policy and procedures and for examining institutional practices, which may serve as barriers preventing eligible patients from having access to our community care provisions.
- 15. Third Party Insurance. Patients with third party insurance are subject to any limitations on further discounting amounts required by the insurer due to applicable Federal and state law, Medicare and Medicaid and / or terms and conditions of private payor contracts. Patients with insurance that are eligible for the SFS Program are charged no more than they would have owed under the SFS Program.
- 16. Evaluation: At a minimum, once every three years, the Sliding Fee Discount Program will be reviewed from the perspective of reducing patient financial barriers to care. CLBPCC shall include input from patients in various forms including, but not limited to, patient focus groups, patient surveys, and input from board members that are also patients of CLBPCC.

## **EXCEPTIONS**

N/A



RELATED DOCUMENTS	
Related Policy Document(s)	522-19
Related Forms	Waiver of Fees Exemption Application
Reference(s)	
Last Revision	05/23/2013,08/12/2013,05/24/2017,06/28/2017, 2/12/2019, 12/31/201 3/2/2021, 8/30/2021
Revision Information/Changes	
Next Review Date	

APPROVALS		
Reviewer approval	Shauna Miller; Andrea Steele;	
Reviewer approval date	3/5/2021	
Final approver	Candice Abbott; Darcy Davis;	
Final approval date	5/18/2021	

This policy is only intended to serve as a general guideline to assist staff in the delivery of patient care; it does not create standard(s) of care or standard(s) of practice. The final decision(s) as to patient management shall be based on the professional judgement of the health care providers(s) involved with the patient, taking into account the circumstances at that time. Any references are to sources, some parts of which were reviewed in connection with formulation of the policy/procedure. The references are not adopted in whole or in part by the hospital(s) or clinic(s) / provider(s).

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# DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29, 2021

# 1. Description: Purchasing Policy—Health Care District

## 2. Summary:

This item presents the Purchasing Policy revisions approved by the Health Care District Board and Finance and Audit Committee.

## 3. Substantive Analysis:

The policy was previously revised and approved on September 25, 2018. Attached for your review is the revised version approved on June 29, 2021, by the Health Care District Board and Finance and Audit Committee. C.L. Brumback Primary Clinics adopts the purchasing policy of the District.

Substantive changes include:

Except where a standard District Purchase Order is authorized (see below), any request for goods or services must be accompanied by a fully executed agreement between the parties and must comply with all District legal policies and procedures, unless otherwise approved by General Counsel and the Chief Financial Officer.

The District has established a Purchase Order which contains the District's standard contractual Terms and Conditions. In lieu of a contract, a standard District Purchase Order may be used for purchases of goods and/or services which meet the following requirements:

- *The term of the purchase does not exceed one (1) year;*
- *The amount of the purchase(s) does not exceed \$10,000;*
- The purchase does not create substantial risk or exposure to the District (e.g., property damage, personal injury, or other risk to the District);
- The purchase does not include any construction services; and,
- The purchase is not defined as a capital asset.

Only the Supply Chain Department can print purchase orders with the District's standard contractual Terms & Conditions. Upon approval of a Requisition/Purchase Order, the Supply Chain Department will

# DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE September 29, 2021

electronically send the PO to the requestor for them to forward it to its respective vendor.

# 4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements		Yes No
Annual Net Revenue		Yes No
Annual Expenditures		Yes No

Reviewed for financial accuracy and compliance with purchasing procedure:



# 5. Reviewed/Approved by Committee:

Health Care District Board and	June 29, 2021	
Finance and Audit Committee	,	
Committee Name	Date Approved	

## 6. Recommendation:

Staff recommends the Board approve the adoption of the updated Purchasing Policy.

Approved for Legal sufficiency:

DocuSigned by:

Bernabe leaza

VP & General Counsel

DocuSigned by:

Landia abbott

Eanuice Abbout

VP & Chief Financial Officer













## **Purchasing Policy**

Policy #: 201410-PP Effective Date: 9/25/2018

Business Unit: HCD Shared Policies Last Review Date: 06/2021

Approval Group: HCD Finance Policy Document Owner(s): Finance

Board Approval Date: 6/29/21

## **PURPOSE**

The District must ensure that quality goods and services are procured in a timely manner, at the most competitive costs. The purchasing policy provides for a consistent and systematic method of procuring goods and services required by the District and its affiliates. This policy defines the responsibilities and authority for purchases and ensures compliance with applicable State and Federal laws.

## **RESPONSIBILITY**

The authority to obligate funds for the purchase of goods (including supplies, materials, finished goods, and equipment) or services is granted to the Chief Financial Officer, unless specifically reserved for the Chief Executive Officer or the District's Board under this policy. This policy applies to the Health Care District and all of its affiliates (collectively the "District" hereafter).

No expenditure is entirely exempt from this policy, however, certain procurements of goods and services, as enumerated below, may be exempted from the purchase requisition requirement. Non-budgeted expenditures in excess of \$250,000 require Finance and Audit Committee review and Board approval.

Unless otherwise stated within this policy, all purchases require the submission and approval of a Purchase Requisition and will not be processed through other payment means (check request, payroll deduction, etc.)

#### **POLICY**

Exempt From Purchase Requisition Requirements

The goods and services listed below are exempt from the purchase requisition requirement:

- Institutional and professional medical claims payments on behalf of members, patients, and residents.
- Refunds to members, patients, and residents.
- Resident entertainment activity prizes (Healey Center only).
- Dues and memberships in trade and professional organizations (if being reimbursed through expense report or paid by corporate credit card).

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- Legal settlements, fines, and penalties.
- Payroll ACH refunds.
- Postage (if being paid through petty cash or through the expense report process).
- Security coverage by individual local police officers if offered through a government agency.
- Travel Authorization expenses to be paid by the District in advance of travel to vendors, including registration fees, hotel costs, airline tickets, and/or train tickets.
- Reimbursement of travel expenses for interview candidates.
- Travel Authorization employee-paid expenses, includes meals, mileage, tolls, taxi, and other miscellaneous trip-related expenses.
- Payroll, court ordered payments, garnishments, payments of taxes, and other amounts withheld from employees pay, including employee reimbursements for mileage, dues, and tuition.
- Other employee reimbursements at the discretion of the Chief Financial Officer.
- Purchasing card purchases at the discretion of the Chief Financial Officer

## **Contract Requirement**

Except where a standard District Purchase Order is authorized (see below), any request for goods or services must be accompanied by a fully executed agreement between the parties and must comply with all District legal policies and procedures, unless otherwise approved by General Counsel and the Chief Financial Officer.

#### **Purchase Orders**

The District has established a Purchase Order which contains the District's standard contractual terms and conditions. In lieu of a contract, a standard District Purchase Order may be used for purchases of goods and/or services which meet the following requirements:

- The term of the purchase does not exceed one (1) year;
- The amount of the purchase(s) does not exceed \$10,000;
- The purchase does not create substantial risk or exposure to the District (e.g., property damage, personal injury, or other risk to the District);
- The purchase does not include any construction services; and,
- The purchase is not defined as a capital asset.

If the Purchaser has guestions about the use of a Purchase Order, the Purchaser should contact Purchasing and/or the General Counsel to discuss.













## **Competitive Bidding and Competitive Quotes**

Except when otherwise required by law, any expenditure exceeding \$5,000 requires the submission of two (2)competitive bids or quotes ("bid" hereafter) in total and any expenditure exceeding \$10,000 requires the submission of three (3) competitive bids in total and justification for selection if the lowest bid is not selected. For non-construction purchases, the Purchaser may opt to make a selection from bids received, solicit informal competitive bids or complete a formal Request for Proposal (RFP) process. Pursuant to sections 255.0525 and 255.20, Florida Statutes, unless exempted by law, construction projects require public advertising and formal competitive bidding when the projected cost exceeds \$200,000 (or electrical work which will exceed \$75,000).

Bids are not required for the following purchases:

- Utilities including but not limited to electric, water and sewer, natural gas, and telephone.
- Entertainers, artists, and performers.
- Advertisements for legal, promotional or informative matters.
- Costs for training and education, including speakers, events, and programs.
- Renewal of software maintenance where maintenance is provided by software manufacturer or developer.
- Subscriptions to periodicals, newspapers, and clinical databases.
- Services provided to or on behalf of individual members, patients, and residents that are not elsewhere described.
- Licensed health professionals who hold a medical directorship position, serve on a committee, provide services directly to members, patients, and residents whose payments are issued outside of the medical claims system.
- Contracts for goods and services between the District and other governmental entities or nonprofit organizations, including PRIDE.
- Attorneys at law, court reporters, investigators, and expert witnesses having specialized skill, or knowledge in an area of legal practice.
- Sole source purchases (as described below).
- Emergency purchases (as described below).
- Cooperative and piggy-back purchases (see Purchasing Procedure for further information).
- Except as set forth below, professional services may be purchased without bids when the Purchaser and its applicable corporate officer approve the purchase of professional services from a vendor with distinct field of expertise. Such approval shall be stated on the contract memorandum in support of the purchase. Such purchases shall not exceed five (5) years in duration unless the Purchaser and its applicable corporate officer re-certify that the vendor still maintains a distinct field of expertise.

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Bids are required for the purchase of all other professional services and when required by law (e.g. Architectural, Engineering, Landscape Architectural, Surveying and Mapping services (see section 287.055, Florida Statutes); Design-Build projects (see section 287.055, Florida Statutes); and, financial auditing services (see Section 218.391, Florida Statutes).)

## Formal Competitive Bidding Process (RFP) and Protest Procedure

All formal competitive solicitations for goods and services obtained through the RFP process shall be advertised and internal bid procedures shall be followed.

Any actual bidder who is aggrieved in connection with a formal competitive bidding process may timely protest the process and/or award. Protest procedures are contained within the RFP document as posted on the District's website.

## Local vendor preference

Except where limited by applicable law or grant award requirements, it is the District's intent to purchase from Palm Beach County approved vendors whenever possible. However, the intent to purchase locally is constrained by the District's responsibility to ensure that maximum value is obtained for each public dollar spent. Bids received from all vendors will be evaluated based on price and quality.

#### **Sole Source Purchases**

The Chief Financial Officer may designate certain purchases to be justified sole source purchases, where the goods or services being procured are only available from a single supplier due to the specialized nature of the goods or services being provided, the need for compatible equipment or supplies, the relationship of the supplier to the original manufacturer, emergency conditions or the specific needs of the Health Care District.

#### **Emergency Purchases**

The Chief Financial Officer may make or authorize others to make emergency procurements when there exists a threat to public health, welfare, safety, property, or other substantial loss to the District. All emergency procurements shall be made with such competition as is practical under the circumstances, Emergency purchases shall require a purchase requisition and must be made in accordance with such terms as required by General Counsel

#### **Compliance with Policy and Chief Financial Officer Discretion**

- Purchases of goods or service (may not be split across multiple transactions, vendors, or procurement methods to circumvent established purchasing approval limits).
- The purchasing card program and employee reimbursement process should not be used to

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procure goods or services that would be subject to a competitive bidding process or could be acquired utilizing contracted pricing.

- Use of multiple procurement methods, e.g. purchase requisitions, purchasing card, etc. for a single purchase does not eliminate the competitive bidding requirement, if the total purchase would be subject to competitive bidding.
- In instances where the application of the policy is unclear and relates to procurements not exceeding \$250,000, the Chief Financial Officer may exercise discretion in determining if there has been compliance with policy.

## **Development of Procedures**

The Chief Financial Officer shall establish procedures, authorizations and forms as may be necessary to implement this policy.

## **EXCEPTIONS**

N/A

RELATED DOCUMENTS	
Related Policy Document(s)	Purchasing Procedure; P-Card Procedure; Sole Source Procedure;
	Contracts Procedure.
Related Forms	N/A
Reference(s)	201410-PP
Last Revision	2/20/2020













Revision	Competitive Bidding and Competitive Quotes "when the projected cost		
Information/Changes	exceeds \$325,000 the competitive bid process must follow the requirements		
	of Florida Statue 287.055".		
Next Review Date	N/A		

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Health Care District of Palm Beach County Standard Terms and Conditions

- 1. PURPOSE & SCOPE: Under the authority of the Health Care District of Palm Beach County's purchasing policy and procedure, the purpose of this Purchase Order (PO) is to establish terms and conditions for the sale and purchase of commodities and/or services between you (Vendor) and the Health Care District of Palm Beach County, including its subsidiary entities (District Hospital Holdings, Inc., District Clinic Holdings, Inc., Edward J. Healey Center (collectively HCD). HCD is an independent special taxing district and political subdivision of the State of Florida established by Chapter 2003-326, Laws of Florida. This PO does not establish Vendor as the exclusive source of HCD. The terms and conditions of this PO shall supersede any terms and conditions in Vendor's bid, quote or other written materials submitted to the HCD.
- 2. **TERMINATION**: This PO may be terminated in whole or in part by HCD at any time by written notice to Vendor. The effective date of termination shall be stated in the notice. If terminated prior to complete delivery and/or acceptance of commodities and/or services, Vendor shall be paid by HCD for commodities and/or services provided to the date of termination without penalty, indirect costs or expense to the HCD whatsoever. HCD shall be entitled to a right of offset if it determines that the commodities and/or services delivered are rejected as unsatisfactory; Vendor causes an unreasonable delay in delivery; or, erroneous payments have been made to Vendor.

#### 3. INVOICING AND PAYMENT:

- (a) Taxes: HCD is exempt from Federal Excise and State taxes on direct purchases. Vendor is not authorized to use HCD's tax exemption.
- (b) Cost and Risk of Loss: HCD terms are "F.O.B. Destination".
- (c) Invoicing and Payment: Vendor shall be paid upon submission of one original and one copy of an invoice clearly referencing this PO with a sufficient salient description to identify the commodities and/or services for which payment is requested. The invoice must contain the Vendor's Federal Employer Identification Number. HCD's payment terms are "Net Thirty Days" after delivery, inspection and acceptance or final inspection of commodities and/or services. Any other terms of payment must be approved by HCD in writing.
- (d) Budgeting and Appropriations: Under Florida Law, HCD's performance and obligation to pay under this PO is contingent upon appropriate budgeting and appropriations by the HCD Board of Commissioners.

#### 4. INSPECTION AND ACCEPTANCE OF COMMODITIES:

- (a) For Vendor-installed products, the date of acceptance is the date HCD accepts the product as installed and in good working order, as determined by any appropriate acceptance testing, and HCD shall certify in writing to the Vendor when the product is accepted (if training or other post-installation services are included in the PO, the acceptance shall be conditional). Until acceptance, risk of loss or damage shall remain with the Vendor.
- (b) For HCD-installed products, the date of acceptance shall be the delivery date. Until acceptance, risk of loss or damage shall remain with the Vendor.
- (c) When HCD rejects a product, the Vendor shall remove it from the premises within ten days after notification of rejection. If rejected, risk of loss shall remain with the Vendor. If Vendor fails to remove the product within ten days after notification of rejection, the product shall be deemed abandoned by the Vendor and HCD shall have the right to dispose of the product as its own property. Vendor shall reimburse HCD for costs and expenses incurred in storing or effecting removal or disposition of rejected product.
- 5. INSPECTION AND ACCEPTANCE OF SERVICES: Each phase of services, including quality of work, rendered under this PO is subject to HCD's inspection during both the Vendor's operations and after completion of the tasks. When Vendor is satisfied with the completion of the contracted work, and prior to acceptance of any phase, Vendor shall submit a written request for inspection to HCD. If contracted work passes final inspection, services will be deemed acceptable by HCD.
- 6. WARRANTY: Unless a longer period is provided herein, applicable manufacturer, for the contracted commodities and/or services, Vendor shall provide to HCD a one-year warranty as follows:
- (a) against poor workmanship for all services rendered by Vendor;
- (b) for all products, materials or equipment provided by the Vendor in the course of providing services to HCD; and,
- (c) for all commodities sold to HCD.
- The warranty period shall begin on the date of acceptance by HCD.
- 7. **INDEMNITY**: The Vendor shall be fully liable for the action of its agents, officers, employees, and subcontractors and shall fully indemnify, defend and hold harmless HCD and its officers, agents and employees from suit, action, damages and costs of every name and description, including attorney's fees, arising from or relating to personal injury, damage to real or personal property and infringement of a trademark, copyright, patent trade secret or intellectual property, that is alleged to be caused in whole or in part by Vendor, its agents, officers, employees, partners or subcontractors; provided however, that the Vendor, shall not indemnify for that portion of any loss or damages proximately caused by the negligent act of omission of HCD, its officers or employees.

- 8. **COMPLIANCE WITH LAWS**: The Vendor shall comply with all laws, rules, codes, ordinances and licensing requirements that are applicable to the conduct of its business and/or this PO, including those of federal, State and local agencies having jurisdiction and authority. Vendor shall also comply with the E-Verify requirements of section 448.095, Florida Statutes.
- 9. WARRANTY OF ABILITY TO PERFORM: The Vendor warrants that neither it nor any affiliate is currently on the convicted vendor list maintained pursuant to section 287.133, Florid Statutes; and, under section 287.135, Florida Statutes, by doing business with HCD, the Vendor certifies that it is not participating in a boycott of Israel.
- 10. **DISPUTE RESOLUTION**: Any dispute concerning performance of this PO shall be decided by HCD's purchasing agent or his or her designee, who shall reduce the decision to writing and serve a copy on the Vendor. The decision of the purchasing agent (or designee) shall be final and conclusive unless within ten days from the date of receipt, the Vendor files an appeal to HCD CFO. The decision of HCD CFO on the appeal shall be final. Without limiting the foregoing, the exclusive venue of any legal or equitable litigation that arises out of or relates to this PO shall be the appropriate state court in Palm Beach County, Florida; in any such action, Florida law shall apply without reference to conflicts of law principles. Vendor and HCD waive any right to jury trial of any dispute related to or arising from this PO.

#### 11. MISCELLANEOUS PROVISIONS:

- (a) Independent Contractor: The Vendor, together with its agents, distributors, resellers, subcontractors, officers and employees, shall have and always retain under this PO the legal status of independent contractor, and in no manner shall they be deemed employees, joint venture, partner, agent, representative or other relationship of HCD.
- (b) Confidential Data: If during the course of providing the contracted commodities and/or services, either party becomes aware of or comes into possession of certain confidential or proprietary information or documents of the other party, the receiving party shall not use, copy of disclose such information or documents unless required by Florida law or court order.
- (c) Insurance: Unless otherwise stated in this PO, the Vendor shall maintain (i) general liability insurance (including coverage for death, bodily injury, products and completed operations liability and property damage) in an amount no less than \$1M/occurrence, \$2M/aggregate; (ii) worker's compensation and employees' liability insurance in compliance with Chapter 440, Florida Statutes; (iii) business automobile liability insurance (occurrence form policy) in an amount of \$500,000/occurrence (combined single limit for bodily injury and property damage); or, as mutually agreed by HCD in writing. HCD may require that it be named as additional insured on all policies (except Workers' Compensation) and proof of same shall be submitted prior to delivering any commodities or services to HCD.
- (d) Sovereign Immunity: This PO shall not be construed as constituting a waiver of any HCD's rights to sovereign immunity under applicable law.
- (e) Entire Agreement: This PO shall constitute the entire agreement between the parties in regard to its subject matter. Neither party has relied on verbal or other statements, inducements or representations in entering into this PO.
- (f) Severability: If any term or condition of this PO is held invalid or unenforceable, it shall not affect any other term or condition of this PO.
- (g) Notice: Any notice required by this PO shall be delivered by hand delivery or certified mail and address to the party to whom such notice is intended to be given as the last known address of the party's place of business.
- (h) Assignment: This PO may not be assigned in whole or in part by Vendor without HCD's prior written consent.
- (i) Waiver: The failure of any party to enforce at any time any of the terms or conditions of this PO shall in no way be construed to be a waiver of any such term or condition or any right of any party thereafter to enforce each and every term and condition of this PO.
- (j) Third-Party Beneficiaries: This PO is not intended to nor shall it create any third-party beneficiaries.
- (k) Survival: Termination of this PO by HCD shall terminate each party's obligations under this PO except for the terms in sections 6, 7 and 10.
- (l) Discrimination: Vendor doing business with HCD is prohibited from discriminating against an employee or client because of race, color, religion, disability, sex, age, origin, marital status or sexual orientation.
- (m) MSDS: If Vendor is delivering any toxic substance as part of this PO, the Vendor must comply with Chapter 442, Florida Statutes, and the order must be accompanied by a Material Safety Data Sheet (MSDS).
- (n) Modification: This PO may not be modified unless agreed to in writing by HCD's authorized representative.

