



C. L. Brumback

Primary Care Clinics

Health Care District Palm Beach County

FINANCE COMMITTEE

August 28, 2019

12:15 P.M.

Meeting Location

**1515 N. Flagler Drive, Suite 101
West Palm Beach, FL 33401**

If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.

**FINANCE COMMITTEE MEETING
AGENDA
August 28, 2019
1515 N. Flagler Drive
West Palm Beach, FL 33401**

1. Call to Order

A. Roll Call

2. Agenda Approval

A. Additions/Deletions/Substitutions

B. Motion to Approve Agenda

3. Awards, Introductions and Presentations

4. Disclosure of Voting Conflict

5. Public Comment

6. Meeting Minutes

A. **Staff recommends a MOTION TO APPROVE:**
Finance Committee Meeting Minutes of July 31, 2019. [Pages 1-7]

7. Consent Agenda – Motion to Approve Consent Agenda Items

A. **ADMINISTRATION**

7A-1 **RECEIVE AND FILE:**
August 2019 Internet Posting of District Public Meeting.
<https://www.hcdpbc.org/resources/public-meetings>

7A-2 **RECEIVE AND FILE:**
Attendance Tracking. [Page 8]

8. Regular Agenda

A. **FINANCE**

8A-1 **RECEIVE AND FILE:**
C. L. Brumback Primary Care Clinics Finance Report July 2019.
(Darcy Davis) [Pages 9-27]

**C. L. Brumback Primary Care Clinics
Finance Committee
Meeting Agenda
August 28, 2019**

- 9. VP and Executive Director of Clinic Services Comments**
- 10. Board Member Comments**
- 11. Establishment of Upcoming Meetings**

September 25, 2019 (HCD Board Room)

12:15pm Finance Committee

October 30, 2019 (HCD Board Room)

12:15pm Finance Committee

November 27, 2019 (HCD Board Room)

12:15pm Finance Committee

December 18, 2019 (HCD Board Room)

12:15pm Finance Committee

- 12. Motion to Adjourn**

**DISTRICT CLINIC HOLDINGS, INC.
d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS
BOARD OF DIRECTORS FINANCE COMMITTEE
MEETING MINUTES
July 31, 2019
1515 N. Flagler Drive
West Palm Beach, FL 33401**

1. Call to Order

Mr. Elder called the meeting to order at 12:16 p.m.

A. Roll Call

Committee members present: James Elder, Michael Smith

Committee members excused: Joseph Morel

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; Darcy Davis, CEO; Valerie Shahriari, General Counsel

Recording/transcribing Secretary: Jonathan Dominique

- B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

2. Agenda Approval

A. Additions/Deletions/Substitutions

None

B. Motion to Approve Agenda

CONCLUSION/ACTION: Mr. Smith made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

3. Awards and Presentations

None.

4. Disclosure of Voting Conflict

None.

5. Public Comment

None.

6. Meeting Minutes

A. Staff Recommends a MOTION TO APPROVE:

C.L. Brumback Primary Care Clinics Finance Committee Minutes of May 28, 2019.

CONCLUSION/ACTION: Mr. Smith made a motion to approve the C.L. Brumback Primary Care Clinics Finance Committee minutes of June 26, 2019 as presented. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

7. Consent Agenda – Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Mr. Smith made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

A. ADMINISTRATION

7A-1 RECEIVE AND FILE:

July 2019 Internet Posting of District Public Meeting
<http://www.hcdpbc.org-Resources-Public Meetings>

7A-2 RECEIVE AND FILE:

Attendance Tracking

8. Regular Agenda

A. FINANCE

8A-1 RECEIVE AND FILE:

C.L. Brumback Primary Care Clinics Finance Report: June 2019

The June statements represent the financial performance for the first nine months of the 2019 fiscal year for C.L. Brumback. Total revenue is favorable to budget by \$5.6M due to the grant recognition and the unbudgeted District Care subsidy and Low Income Pool (LIP) award. Effective May 1, 2019, the District Cares subsidy ended. Expenses before depreciation are better than budget by \$380k or 2%.

Volumes for medical and dental are behind budget year to date. The volume variances are attributable to the ramp-up of the new strategy of integration with medical visits, which is slowing productivity. The District has subsidized a total of \$2.6M to support their operations. Within the medical clinics, revenue is ahead of budget by \$4.8M YTD primarily attribute to the Health Resources and Services Administration (HRSA) grant of \$3.3M and other grants of \$208k for the mobile van. Net patient revenue is favorable to budget by \$1.2M. This positive variance was caused by unanticipated LIP revenue of \$1.4M and unbudgeted District Cares subsidy payment of \$923k for clinic visits. Expenses in the medical clinics are \$168k better than budget. Significant savings are in salaries and benefits; these expenses are related to higher vacancy rates than budgeted. The positive variance in medical services of \$206k is related to lower than anticipated laboratory services expenses due to the change of provider. However, there are unfavorable variances that offset the positive variance. Purchased services has a negative variance due to higher collection fees from Athena, and higher consulting fees related to grant writing and UDS report writing. Repairs and maintenance is unfavorable by \$247k due to higher than anticipated software maintenance costs related to transitioning from Allscripts to Athena. The dental clinics revenue is ahead of budget by \$749k YTD primarily attribute to the HRSA grant of \$405k and other grants of \$3k for Delta Dental. Net revenue is favorable to budget by \$366k. This positive variance was caused by unanticipated LIP revenue of \$653k, and unbudgeted District Cares subsidy payment of \$226k for clinic visits. Total expenses of \$3.4M are under budget by \$213k, despite two budget categories with small variances. Other supplies are related to the increase in purchase of non-capital equipment for the new Belle Glade clinic. On the Balance Sheet, operating cash is negative, pending the drawdown of HRSA grant funding, which will occur in July. Further subsidies are budgeted but have not yet been needed.

Mr. Smith asked about the difference in contractual allowances between this last year (37% of gross patient revenue) and this current fiscal year (38% of gross patient revenue) and why contractual allowances were budgeted at only 23%.

Darcy Davis, CEO pointed out a change in policy which eliminates the \$60 flat rate that was subsidized by the district.

Ms. Bayik continued that the budget did not anticipate that the clinics would continue to provide services at the subsidized rate (\$60 Medical | \$100 Dental) from the District Cares Initiative. The amount in the actual is included in the 'other Patient revenue' line (about \$1.1 Million). Funds for LIP were approved after the budget was approved last September, leading to the absence of LIP revenue in the 'other patient revenue' line. So if you removed that line, the collection percentages should be closer.

Mr. Smith Asked about the charity care: Last year, it was about 19% of gross revenue, was budgeted at 38% this year, and has come in at 36% so far. What have been the changes year to year?

Ms. Bayik explained that in the past, district care members were considered as being covered for primary care (a change that took place this year). We see a flip in the budget but when comparing contractual allowances actual to prior the year, the numbers are actually pretty close. The change to which the patients were to be considered uninsured was supposed to take place on October 1st of 2018, but wasn't implemented until May 1st of 2019. This led to the charity care that was budgeted to being higher than what we are seeing year to date. However, going forward the patients are considered uninsured, and therefore we should be seeing these numbers move as expected.

Mr. Smith asked about what we charge for services in the clinics, and how by not having prices comparable to private clinics or Medicare fee schedules, we end up significantly understating the amount of services that are provided (especially the charity care provided by the district). We have our fee schedules perhaps set much lower...

Ms. Davis, explained to Mr. Smith that we are not significantly lower than any clinic or FQHC because we do have payers

Mr. Smith continues: If we have a Doctor's office charges \$200.00 for an initial visit how much do we charge comparably

Ms. Davis states that the price is within market in comparison with other Clinics / FQHCs for similar services. This is because we also receive payments from insurance companies, Medicare/Medicaid, and we have to price ourselves competitively as to not lose the opportunity on those who have funding. Failing to do this would mean that we lose the opportunity for revenue.

Mr. Smith asks if we are competitive with the private Market

Ms. Davis clarified that we are competitive with our industry, and we have to make sure that our gross charge moves with the line of the FQHC fee schedule or else we lose the opportunity with private pay patients. Ms. Davis also pointed out that there is a concerted effort to keep the fee schedule updated as to not lose any opportunities. Ms. Davis will bring in the Clinic Charge master to explain the process during the next finance committee meeting.

Mr. Smith asked about Fee schedules that the district uses when we send a patient for a service that the district cannot provide. What fee schedule the health care district pays.

Ms. Davis explains that those are individually negotiated contracts with providers through district cares. The benefit to the patients after they go to the primary care world is covered by the Health Care District (specialist benefits, hospital benefits, etc.). It's not formal insurance, but it functions as a lookalike benefit. We have negotiated with specialists, so if any need arises we have them in our "network" and we have negotiated a rate with them. The rate is usually at a percentage of other payers i.e. 80% of Medicare or something of the sort to recognize the payer mix.

Mr. Smith asks of we pay them out periodically.

Ms. Davis indicated that since she has come in, we have reduced the size of our network and of the number of contracts we have maintained with hospitals and specialists. It was once a big free for all, but we are refining the network, finding more value, and determining what our network should look like. We are also looking to reducing our hospital network (based off of where our physicians practice) next year.

Dr. Andric pointed out that this all falls under District cares and is not directly related with the clinics.

Mr. Smith Asks about drug testing in the clinics, the overcharging of testing companies for tests. He also wondered where the value was in testing patients with every visit when some patients may have recently used, and some drugs stay in the systems of patients for long periods of time.

Valerie Shahriari, Legal Counsel informed Mr. Smith that it is within the medical standard of care when providing Suboxone or in drug treatment, it is important to know whether or not a patient is using because that changes the therapy that you provide. If they are using and you are unaware, then the medications that you are prescribing can be adverse to them; and the counseling/ group counseling you are providing them can be impacted. It is important for their standard of care and therapy that they know that. The problem with the testing companies was with confirmatory labs. Based on the structure that they had, they were sending 100% of their Labs out for Confirmatory testing which is a much higher reimbursement. There are legal restrictions on who can own the labs, as there were sometimes referral relationships between the substance abuse facilities and the Labs. It was a legal piece on how they were structured, and the fact that they were sending out 100% for confirmatory testing (which is not medically necessary).

Mr. Smith went on to further specify he means the benefit of drug screening a patient that tests positive and who is an admitted drug user because you are not conducting a Quantitative test you are going to get a positive result.

Dr. Andric pointed out that some drugs stay longer in the system and some do not. The purpose of the clinics conducting frequent drug screens is to confirm that the patient is, in fact, taking Suboxone. Since we are providing Suboxone as a prescription pill, the primary purpose of the screening is to make sure that the patients are taking Suboxone as part of their treatment plan. If they show up as negative for Suboxone use, that means that they are diverting the drug. If they appear as positive for non-prescribed drug use that is okay, the urine will indicate that but the program is not punitive in that sense. Positive drug screens mean an increase in treatment, but what we're really looking for is the presence of Suboxone in the patient's system to make sure that they're taking the prescribed medication. Approximately 90% of our substance abuse patients are on Suboxone.

Dr. Andric also pointed out that much had not changed with our labs, and yet our labs cost less. This is because Quest provides us with more advanced tests that allow for review of each individual test ordered, and therefore if needed, more economical options can be selected and this has reduced our costs.

CONCLUSION/ACTION: Receive & File. No further action necessary.

9. VP and Executive Director of Clinic Services Comments

None.

10. Board Member Comments

None.

11. Establishment of Upcoming Meetings

August 28, 2019 (HCD Board Room)

12:15pm Finance Committee

September 25, 2019 (HCD Board Room)

12:15pm Finance Committee

October 30, 2019 (HCD Board Room)

12:15pm Finance Committee

November 27, 2019 (HCD Board Room)

12:15pm Finance Committee

December 18, 2019 (HCD Board Room)
12:15pm Finance Committee

12. Motion to Adjourn

Mr. Smith made a motion to adjourn. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

There being no further business, the meeting was adjourned at 12:41 p.m.

DCHI Finance Committee Chair

Date

**C. L. Brumback Primary Care Clinics
Finance Committee**

Attendance Tracking

	1/30/19	2/27/19	3/27/19	4/24/19	5/28/19	6/26/19	7/31/19	8/28/19	9/25/19	10/30/19	11/27/19	12/18/19
James Elder	C	X	C	X	X	X	X					
Joseph Morel	C	X	C	X	A	X	E					
Michael Smith			C	X	X	X	X					

X= Present

X

C= Cancel

E= Excused

A= Absent

DISTRICT CLINIC HOLDINGS, INC
FINANCE COMMITTEE
August 28, 2019

1. Description: District Clinic Holdings, Inc. Financial Report July 2019

2. Summary:

The YTD July 2019 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Net Revenue	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Expenditures	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>

Reviewed for financial accuracy and compliance with purchasing procedure:


Darryl J. Davis
Chief Executive Officer

5. Reviewed/Approved by Committee:

N/A

Committee Name

Date Reviewed/Approved

DISTRICT CLINIC HOLDINGS, INC
FINANCE COMMITTEE
August 28, 2019

6. Recommendation:

Staff recommends that the Finance Committee receive and file the District Clinic Holdings, Inc. July 2019 YTD financial statements.

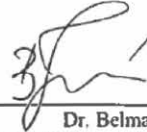
Approved for Legal sufficiency:



Valerie Shahriari
VP & General Counsel



Darcy J. Davis
Chief Executive Officer



Dr. Belma Andric
Chief Medical Officer, VP & Executive Director
of Clinic Services

MEMO

To: Finance Committee

From: Darcy J. Davis
Chief Executive Officer

Date: 8/16/2019

Subject: Management Discussion and Analysis of July 2019 C.L. Brumback Primary Care Clinic Financial Statements

The July statements represent the financial performance for the first ten months of the 2019 fiscal year for C.L. Brumback. Total revenue is favorable to budget by \$4.9M due to the grant recognition and the unbudgeted District Care subsidy and Low Income Pool (LIP) award. Effective May 1, 2019, the District Cares subsidy ended. Expenses before depreciation are better than budget by \$337k or 1.6%. Volumes for medical and dental are behind budget by 9,826 or 8.2% year to date. The volume variances are attributable to the ramp-up of the new strategy of integration with medical visits, which is slowing productivity. The District has subsidized a total of \$4.2M to support their operations.

Within the medical clinics, revenue is ahead of budget by \$4.2M YTD which is primarily attributed to the Health Resources and Services Administration (HRSA) grant of \$2.9M and net patient revenue of \$1.1M. This positive variance in net patient revenue is caused by unanticipated LIP revenue of \$1.4M and unbudgeted District Cares subsidy payment of \$923k for clinic visits. Expenses in the medical clinics are \$76k better than budget. Significant savings are in salaries and benefits; these expenses are related to higher vacancy rates than budgeted. Medical services has a positive variance of \$181k which is attributable to lower than anticipated laboratory services expenses due to the change of provider. However, there are unfavorable variances that offset the positive variance. Purchased services has a negative variance due to higher collection fees from Athena, and higher consulting fees related to grant writing and UDS report writing. Repairs and maintenance is unfavorable by \$253k due to higher than anticipated software maintenance costs related to transitioning from Allscripts to Athena.

The dental clinics' revenue is ahead of budget by \$664k YTD primarily attribute to the HRSA grant of \$300k and Net Patient revenue of 391k. This positive variance is caused by unanticipated LIP revenue of \$653k, and unbudgeted District Cares subsidy payment of \$226k for clinic visits. Total expenses of \$3.8M are under budget by \$261k, despite two budget categories with small negative variances. Other supplies are related to the increase in the purchase of non-capital equipment for the new Belle Glade clinic.

On the Comparative Statement of Net Position, due from other governments was reduced as a result of receiving LIP payments of \$509k and HRSA drawdown of \$1.1M. The District subsidy year to date for the clinic is \$4.2M.

DISTRICT CLINIC HOLDINGS, INC.
COMPARATIVE STATEMENT OF NET POSITION

	<u>Jul 31, 2019</u>	<u>Jun 30, 2019</u>	<u>Increase (Decrease)</u>
Assets			
Cash and Cash Equivalents	945,472	(345,128)	\$ 1,290,600
Accounts Receivable, net	1,616,757	1,358,566	258,191
Due From Other Funds	-	-	-
Due from Other Governments	27,787	1,656,006	(1,628,219)
Other Current Assets	118,403	108,984	9,418
Net Investment in Capital Assets	1,941,066	2,064,407	(123,341)
Total Assets	<u>\$ 4,649,486</u>	<u>\$ 4,842,836</u>	<u>\$ (193,351)</u>
Liabilities			
Accounts Payable	711,538	558,220	153,318
Due To Other Governments	-	-	-
Deferred Revenue	17,282	17,282	-
Other Current Liabilities	833,014	729,321	103,693
Non-Current Liabilities	798,817	797,053	1,763
Total Liabilities	<u>2,360,652</u>	<u>2,101,877</u>	<u>258,775</u>
Deferred Inflows of Resources			
Deferred Inflows- Other Post Employment Benefits	<u>\$ 612</u>	<u>\$ 612</u>	<u>\$ -</u>
Net Position			
Net Investment in Capital Assets	1,941,066	2,064,407	(123,341)
Unrestricted	347,155	675,940	(328,784)
Total Net Position	<u>2,288,222</u>	<u>2,740,347</u>	<u>(452,125)</u>
Total Liabilities, Deferred Inflows of Resources and Net Position	<u>\$ 4,649,486</u>	<u>\$ 4,842,836</u>	<u>\$ (193,351)</u>

Note: Amounts may not foot due to rounding.

District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%		Actual	Budget	Variance	%	Prior Year	Variance	%
1,951,339	1,978,886	(27,547)	(1.4%)	2,072,740	(121,401)	(5.9%)	Gross Patient Revenue	18,558,490	20,009,885	(1,451,395)	(7.3%)	18,693,458	(134,968)	(0.7%)
400,680	467,467	66,787	14.3%	2,256,497	1,855,817	82.2%	Contractual Allowances	6,717,404	4,710,631	(2,006,773)	(42.6%)	8,371,517	1,654,113	19.8%
751,177	758,716	7,539	1.0%	446,784	(304,393)	(68.1%)	Charity Care	5,143,728	7,682,920	2,539,192	33.0%	3,624,253	(1,519,475)	(41.9%)
270,824	195,654	(75,170)	(38.4%)	106,526	(164,298)	(154.2%)	Bad Debt	1,961,936	1,981,231	19,295	1.0%	1,524,366	(437,570)	(28.7%)
1,422,681	1,421,837	(844)	(0.1%)	2,809,807	1,387,127	49.4%	Total Contractuals and Bad Debts	13,823,069	14,374,782	551,713	3.8%	13,520,137	(302,932)	(2.2%)
180,451	237,329	(56,878)	(24.0%)	2,008,457	(1,828,006)	(91.0%)	Other Patient Revenue	4,795,721	2,373,389	2,422,332	102.1%	8,429,172	(3,633,451)	-43%
709,109	794,378	(85,269)	(10.7%)	1,271,389	(562,280)	(44.2%)	Net Patient Revenue	9,531,143	8,008,492	1,522,651	19.0%	13,602,493	(4,071,351)	(29.9%)
36.34%	40.14%			61.34%			Collection %	51.36%	40.02%		72.77%			
41,755	612,532	(570,777)	(93.2%)	586,159	(544,404)	(92.9%)	Grant Funds	10,389,462	6,944,472	3,444,990	49.6%	6,220,519	4,168,943	67.0%
3,501	14,968	(11,467)	(76.6%)	4,339	(839)	(19.3%)	Other Revenue	87,302	154,799	(67,497)	(43.6%)	240,946	(153,644)	(63.8%)
45,256	627,500	(582,244)	(92.8%)	590,499	(545,243)	(92.3%)	Total Other Revenues	10,476,764	7,099,271	3,377,493	47.6%	6,461,465	4,015,299	62.1%
754,365	1,421,878	(667,513)	(46.9%)	1,861,888	(1,107,523)	(59.5%)	Total Revenues	20,007,907	15,107,763	4,900,144	32.4%	20,063,958	(56,052)	(0.3%)
Direct Operational Expenses:														
1,327,764	1,385,841	58,077	4.2%	1,165,687	(162,077)	(13.9%)	Salaries and Wages	12,962,687	13,237,283	274,596	2.1%	12,195,990	(766,696)	(6.3%)
371,088	393,935	22,847	5.8%	328,226	(42,862)	(13.1%)	Benefits	3,527,694	3,760,278	232,584	6.2%	3,310,656	(217,039)	(6.6%)
26,293	62,422	36,129	57.9%	203,204	176,911	87.1%	Purchased Services	674,084	644,496	(29,588)	(4.6%)	773,567	99,484	12.9%
37,819	44,531	6,712	15.1%	33,213	(4,606)	(13.9%)	Medical Supplies	359,692	442,172	82,480	18.7%	398,344	38,652	9.7%
7,498	24,624	17,126	69.6%	7,092	(406)	(5.7%)	Other Supplies	369,491	286,975	(82,516)	(28.8%)	132,136	(237,355)	(179.6%)
-	-	-	0.0%	-	-	0.0%	Contracted Physician Expense	-	-	-	0.0%	15,355	15,355	100.0%
86,933	61,626	(25,307)	(41.1%)	-	(86,933)	0.0%	Medical Services	437,302	618,216	180,914	29.3%	-	(437,302)	0.0%
187,348	51,444	(135,904)	(264.2%)	26,987	(160,361)	(594.2%)	Drugs	618,165	515,508	(102,657)	(19.9%)	436,167	(181,998)	(41.7%)
25,770	21,286	(4,484)	(21.1%)	38,120	12,350	32.4%	Repairs & Maintenance	386,549	138,921	(247,628)	(178.3%)	416,306	29,757	7.1%
110,647	95,886	(14,761)	(15.4%)	106,145	(4,503)	(4.2%)	Lease & Rental	1,128,745	1,081,261	(47,484)	(4.4%)	1,175,338	46,592	4.0%
8,155	6,251	(1,904)	(30.5%)	4,134	(4,021)	(97.3%)	Utilities	58,673	62,510	3,837	6.1%	60,432	1,759	2.9%
31,295	29,157	(2,138)	(7.3%)	33,817	2,522	7.5%	Other Expense	204,101	271,218	67,117	24.7%	237,909	33,808	14.2%
2,377	2,366	(11)	(0.5%)	2,404	27	1.1%	Insurance	19,089	23,969	4,880	20.4%	17,342	(1,747)	(10.1%)
2,222,987	2,179,369	(43,618)	(2.0%)	1,949,029	(273,958)	(14.1%)	Total Operational Expenses	20,746,272	21,082,807	336,535	1.6%	19,169,541	(1,576,731)	(8.2%)
Net Performance before Depreciation														
(1,468,622)	(757,491)	(711,131)	93.9%	(87,141)	(1,381,481)	1,585.3%	& Overhead Allocations	(738,365)	(5,975,044)	5,236,679	(87.6%)	894,417	(1,632,783)	(182.6%)

District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							
Actual	Budget	Variance	%	Prior Year	Variance	%	
13,379	21,815	8,436	38.7%	15,335	1,956	12.8%	Depreciation
<i>Overhead Allocations:</i>							
318	12,715	12,397	97.5%	9,732	9,414	96.7%	Risk Mgt
88,382	91,067	2,685	2.9%	52,339	(36,043)	(68.9%)	Rev Cycle
5,274	5,559	285	5.1%	5,328	55	1.0%	Internal Audit
21,543	20,787	(756)	(3.6%)	17,709	(3,834)	(21.7%)	Palm Springs Facility
24,929	24,923	(6)	(0.0%)	23,099	(1,830)	(7.9%)	Administration
37,191	34,245	(2,946)	(8.6%)	29,178	(8,013)	(27.5%)	Human Resources
12,733	12,733	-	0.0%	13,811	1,078	7.8%	Legal
6,949	8,444	1,495	17.7%	6,255	(694)	(11.1%)	Records
10,516	11,698	1,182	10.1%	6,255	(4,262)	(68.1%)	Compliance
115	1,428	1,313	91.9%	1,225	1,110	90.6%	Planning/Research
28,580	34,893	6,313	18.1%	25,476	(3,103)	(12.2%)	Finance
16,408	13,149	(3,259)	(24.8%)	8,785	(7,623)	(86.8%)	Public Relations
124,734	99,679	(25,055)	(25.1%)	74,684	(50,050)	(67.0%)	Information Technology
-	-	-	0.0%	-	-	0.0%	Budget & Decision Support
3,350	2,714	(636)	(23.4%)	3,762	413	11.0%	Corporate Quality
3,670	5,764	2,094	36.3%	7,586	3,916	51.6%	Managed Care Contract
384,692	379,798	(4,894)	(1.3%)	285,225	(99,466)	(34.9%)	Total Overhead Allocations
2,621,057	2,580,982	(40,075)	(1.6%)	2,249,589	(371,468)	(16.5%)	Total Expenses
\$ (1,866,692)	\$ (1,159,104)	\$ (707,588)	61.0%	\$ (387,701)	\$ (1,478,991)	381.5%	Net Margin
108,153	-	(108,153)	0.0%	-	(108,153)	0.0%	Capital
\$ 1,522,720	\$ 1,087,500	\$ (435,220)	(40.0%)	\$ 200,000	\$ (1,322,720)	(661.4%)	General Fund Support/ Transfer In

Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	
132,131	210,997	78,866	37.4%	168,521	36,389	21.6%	
25,497	127,150	101,653	79.9%	100,341	74,844	74.6%	
907,985	910,670	2,685	0.3%	429,670	(478,315)	(111.3%)	
52,630	55,590	2,960	5.3%	29,772	(22,858)	(76.8%)	
192,056	207,870	15,814	7.6%	241,499	49,444	20.5%	
249,215	249,230	15	0.0%	246,596	(2,619)	(1.1%)	
341,407	342,450	1,043	0.3%	290,540	(50,867)	(17.5%)	
127,330	127,330	-	0.0%	108,148	(19,182)	(17.7%)	
63,269	84,440	21,171	25.1%	66,557	3,288	4.9%	
69,180	116,980	47,800	40.9%	59,408	(9,772)	(16.4%)	
5,697	14,280	8,583	60.1%	16,899	11,202	66.3%	
292,578	348,930	56,352	16.1%	273,361	(19,217)	(7.0%)	
89,846	131,490	41,644	31.7%	73,287	(16,559)	(22.6%)	
935,251	996,790	61,539	6.2%	795,412	(139,838)	(17.6%)	
-	-	-	0.0%	13,118	13,118	100.0%	
24,757	27,140	2,383	8.8%	34,892	10,136	29.0%	
35,518	57,640	22,122	38.4%	56,129	20,611	36.7%	
3,412,214	3,797,980	385,766	10.2%	2,835,630	(576,584)	(20.3%)	
24,290,617	25,091,784	801,167	3.2%	22,173,692	(2,116,926)	(9.5%)	
\$ (4,282,711)	\$ (9,984,021)	\$ 5,701,310	(57.1%)	\$ (2,109,733)	\$ (2,172,977)	(103.0%)	
-	1,221,688	1,221,688	100.0%	-	-	0.0%	
\$ 4,150,580	\$ 10,875,000	\$ 6,724,420	61.8%	\$ 2,370,000	\$ (1,780,580)	(75.1%)	

District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Year to Date
Gross Patient Revenue	1,946,640	1,491,722	2,006,898	1,645,818	1,905,360	1,935,491	2,020,946	1,900,160	1,754,116	1,951,339	-	-	18,558,490
Contractual Allowances	629,927	523,761	955,352	869,362	704,192	909,476	911,498	435,326	377,830	400,680	-	-	6,717,404
Charity Care	522,280	370,440	411,855	348,213	541,362	394,786	472,106	689,798	641,710	751,177	-	-	5,143,728
Bad Debt	209,421	136,222	187,946	107,004	224,566	85,698	183,544	283,556	273,154	270,824	-	-	1,961,936
Other Patient Revenue	185,546	460,636	346,606	1,379,115	478,512	490,512	602,746	335,800	335,800	180,451	-	-	4,795,721
Net Patient Revenue	770,557	921,934	798,350	1,700,355	913,751	1,036,042	1,056,544	827,279	797,222	709,109	-	-	9,531,143
Collections %	39.58%	61.80%	39.78%	103.31%	47.96%	53.53%	52.28%	43.54%	45.45%	36.34%			51.96%
Grant Funds	574,778	606,454	690,034	1,616,221	1,355,777	1,496,682	1,128,976	1,688,647	1,190,138	41,755	-	-	10,389,462
Other Revenue	4,645	8,821	24,768	6,149	3,627	9,704	3,928	4,680	17,480	3,501	-	-	87,302
Total Other Revenues	579,423	615,275	714,802	1,622,369	1,359,404	1,506,386	1,132,904	1,693,328	1,207,618	45,256	-	-	10,476,764
Total Revenues	1,349,980	1,537,209	1,513,151	3,322,725	2,273,156	2,542,428	2,189,447	2,520,606	2,004,840	754,365	-	-	20,007,907
Direct Operational Expenses:													
Salaries and Wages	1,387,450	1,190,417	1,317,029	1,213,339	1,197,291	1,332,097	1,362,818	1,459,040	1,175,441	1,327,764	-	-	12,962,687
Benefits	339,645	322,045	314,881	366,759	347,313	365,610	372,476	372,646	355,232	371,088	-	-	3,527,694
Purchased Services	65,028	68,614	50,770	82,094	51,993	54,666	66,875	128,618	79,133	26,293	-	-	674,084
Medical Supplies	41,828	27,305	14,573	29,201	46,174	32,270	37,924	47,947	44,650	37,819	-	-	359,692
Other Supplies	34,148	3,947	2,672	28,292	36,989	36,467	53,003	133,496	32,979	7,498	-	-	369,491
Contracted Physician Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Services	58,809	(461)	19,144	25,930	78,155	25,831	33,980	22,612	86,370	86,933	-	-	437,302
Drugs	47,555	37,534	36,129	31,431	37,448	32,329	72,032	68,819	67,541	187,348	-	-	618,165
Repairs & Maintenance	29,881	36,555	32,150	30,986	31,031	41,024	50,051	39,795	69,365	25,770	-	-	386,549
Lease & Rental	109,171	104,594	104,526	114,021	108,872	133,369	111,536	114,139	117,871	110,647	-	-	1,128,745
Utilities	4,568	6,558	5,313	5,904	4,092	4,376	5,138	8,883	5,686	8,155	-	-	58,673
Other Expense	15,526	(576)	24,682	22,887	23,732	33,511	20,962	10,156	21,928	31,295	-	-	204,101
Insurance	2,425	2,170	2,170	2,170	2,170	2,170	(990)	2,214	2,214	2,377	-	-	19,089
Total Operational Expenses	2,136,034	1,798,702	1,924,039	1,953,014	1,965,259	2,093,719	2,185,804	2,408,304	2,058,410	2,222,987	-	-	20,746,272
Net Performance before Depreciation & Overhead Allocations	(786,055)	(261,492)	(410,887)	1,369,711	307,896	448,708	3,643	112,302	(53,570)	(1,468,622)	-	-	(738,365)
Depreciation	17,256	17,256	5,158	13,224	13,157	13,156	13,156	13,156	13,232	13,379	-	-	132,131
Overhead Allocations:													
Risk Mgt	9,302	16,111	8,246	(15,331)	1,744	2,172	2,233	407	293	318	-	-	25,497
Rev Cycle	86,904	98,059	124,187	100,095	94,850	42,307	91,067	91,067	91,067	88,382	-	-	907,985
Internal Audit	5,120	5,120	5,120	5,120	5,222	5,718	5,389	5,406	5,141	5,274	-	-	52,630
Palm Springs Facility	17,032	16,269	16,141	23,398	19,430	20,583	18,956	18,734	19,969	21,543	-	-	192,056
Administration	24,974	26,124	21,164	26,766	23,790	26,720	24,923	24,884	24,941	24,929	-	-	249,215
Human Resources	33,486	34,265	34,863	38,678	32,527	31,650	31,103	35,165	32,479	37,191	-	-	341,407
Legal	6,468	11,903	8,094	34,857	15,627	(551)	12,733	12,733	12,733	12,733	-	-	127,330
Records	6,520	6,452	6,067	6,656	5,239	6,258	5,727	7,156	6,245	6,949	-	-	63,269
Compliance	5,776	7,197	3,605	6,283	4,168	12,918	4,550	7,033	7,134	10,516	-	-	69,180
Planning/Research	1,340	1,281	1,209	1,325	426	0	-	-	-	115	-	-	5,697
Finance	24,095	32,875	22,630	39,695	23,194	26,486	37,644	30,964	26,415	28,580	-	-	292,578
Public Relations	6,478	6,365	7,466	7,077	7,077	8,264	9,126	11,862	8,464	16,408	-	-	89,846
Information Technology	80,379	69,273	97,329	86,977	82,158	90,638	86,782	125,735	91,245	124,734	-	-	935,251
Budget & Decision Support	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Quality	3,986	3,764	2,150	2,591	2,015	1,778	1,647	1,828	1,648	3,350	-	-	24,757
Managed Care Contract	3,421	4,019	3,039	3,676	3,234	3,502	3,233	4,500	3,223	3,670	-	-	35,518
Total Overhead Allocations	315,282	339,079	362,180	368,255	320,701	278,442	335,113	377,474	330,996	384,692	-	-	3,412,214
Total Expenses	2,468,573	2,155,037	2,291,377	2,334,492	2,299,117	2,385,318	2,534,074	2,798,935	2,402,638	2,621,057	-	-	24,290,617
Net Margin	\$ (1,118,593)	\$ (617,827)	\$ (778,226)	\$ 988,232	\$ (25,961)	\$ 157,110	\$ (344,627)	\$ (278,328)	\$ (397,799)	\$ (1,866,692)	\$ -	\$ -	\$ (4,282,711)
Capital	-	-	(13,581)	13,581	1,752	(1,752)	-	112,074	(220,227)	108,153	-	-	-
General Fund Support/ Transfer In	1,101,337	596,437	930,086	-	-	-	-	-	-	1,522,720	-	-	\$ 4,150,580

District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location

FOR THE TENTH MONTH ENDED JULY 31, 2019

	Clinic Administration	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Jerome Golden Center	Lewis Center	Rams Clinic	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Van	Total
Gross Patient Revenue	-	2,912,675	3,112,764	2,246,620	1,402,311	-	690,195	-	2,251,799	1,003,980	1,307,247	-	285,408	15,212,998
Contractual Allowances	-	1,262,242	1,001,643	1,007,941	601,065	(1,341)	303,552	250	823,309	339,587	539,705	-	103,102	5,981,055
Charity Care	-	716,818	846,902	416,002	227,395	3,585	199,277	(79)	624,460	229,243	252,825	-	70,754	3,587,181
Bad Debt	-	307,945	523,630	302,096	245,076	5,711	126,443	(328)	138,077	38,844	70,411	-	66,086	1,823,991
Total Contractual Allowances and Bad Debt	-	2,287,005	2,372,175	1,726,038	1,073,536	7,955	629,272	(157)	1,585,847	607,673	862,941	-	239,941	11,392,227
Other Patient Revenue	-	698,883	700,437	462,192	314,249	2,926	132,367	-	564,295	173,202	290,688	-	64,649	3,403,888
Net Patient Revenue	-	1,324,553	1,441,026	982,774	643,024	(5,029)	193,290	157	1,230,247	569,509	734,993	-	110,115	7,224,659
Collection %	0.00%	45.48%	46.29%	43.74%	45.85%	0.00%	28.01%	0.00%	54.63%	56.73%	56.22%	0.00%	38.58%	47.49%
Grant Funds	1,115,807	1,138,125	1,101,274	950,547	1,385,334	-	266,663	-	1,092,878	370,766	489,274	242,898	366,991	8,520,559
Other Revenue	29,167	8,058	5,804	3,983	11,573	-	258	-	4,472	8,839	1,404	13,506	6	87,069
Total Other Revenues	1,144,974	1,146,183	1,107,078	954,529	1,396,908	-	266,921	-	1,097,350	379,605	490,678	256,403	366,997	8,607,627
Total Revenues	1,144,974	2,470,736	2,548,104	1,937,303	2,039,932	(5,029)	460,211	157	2,327,597	949,113	1,225,671	256,403	477,112	15,832,286
Direct Operational Expenses:														
Salaries and Wages	1,531,298	1,646,385	1,540,090	1,329,817	864,476	-	361,525	-	1,522,935	553,918	688,089	367,070	233,777	10,639,380
Benefits	311,566	404,550	435,466	409,358	228,477	-	96,023	-	457,226	158,241	193,974	92,706	74,986	2,862,573
Purchased Services	88,147	87,274	62,728	56,268	61,434	-	8,265	-	102,190	55,645	63,856	-	6,095	591,902
Medical Supplies	-	19,086	56,302	13,424	10,799	-	8,161	-	19,903	6,247	7,297	-	663	141,882
Other Supplies	25,273	14,717	39,104	10,065	76,773	-	2,756	-	11,509	4,090	21,965	39,864	4,420	250,536
Contracted Physician Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Services	-	54,764	56,562	128,982	43,025	-	7,781	-	92,205	11,695	42,288	-	-	437,302
Drugs	-	145,804	175,019	118,957	55,845	-	5,594	-	41,726	23,229	23,510	24,923	2,315	616,863
Repairs & Maintenance	-	58,158	55,412	56,764	37,877	-	7,002	-	58,047	21,321	32,406	3,000	8,124	338,109
Lease & Rental	50	114,197	131,677	76,201	163,193	5,013	3,962	-	201,090	65,625	104,869	-	-	865,877
Utilities	-	1,106	3,359	1,088	19,140	-	1,995	-	10,603	6,556	5,340	-	-	49,188
Other Expense	113,693	8,921	6,310	7,007	11,934	-	3,575	-	11,346	4,188	6,958	250	3,848	178,030
Insurance	-	3,495	2,715	2,696	936	148	-	-	998	325	360	-	6,985	18,657
Total Operational Expenses	2,070,028	2,558,456	2,564,744	2,210,627	1,573,909	5,161	506,577	-	2,529,779	911,082	1,190,910	527,814	341,212	16,990,299
Net Performance before Depreciation & Overhead Allocations	(925,054)	(87,720)	(16,640)	(273,324)	466,023	(10,190)	(46,366)	157	(202,181)	38,031	34,762	(271,410)	135,900	(1,158,013)
Depreciation	7,035	4,749	3,873	1,498	2,090	663	1,072	111	6,049	4,271	3,996	-	62,500	97,906
Overhead Allocations:														
Risk Mgt	2,613	2,810	2,807	2,481	1,594	-	590	-	3,274	1,122	1,683	1,051	473	20,498
Rev Cycle	-	113,085	112,986	99,854	64,161	-	23,740	-	131,791	45,156	67,730	42,285	19,034	719,822
Internal Audit	5,394	5,799	5,795	5,121	3,291	-	1,218	-	6,759	2,316	3,474	2,169	976	42,311
Palm Springs Facility	170,860	-	-	-	-	-	-	-	-	-	-	-	-	170,860
Administration	25,540	27,460	27,440	24,250	15,580	-	5,770	-	32,010	10,970	16,450	10,270	4,620	200,360
Human Resources	21,186	43,787	41,104	36,727	21,186	-	7,060	-	40,397	15,541	26,838	14,126	5,652	273,605
Legal	13,050	14,030	14,020	12,390	7,960	-	2,950	-	16,350	5,600	8,400	5,250	2,360	102,360
Records	6,485	6,972	6,966	6,156	3,956	-	1,464	-	8,125	2,784	4,176	2,607	1,174	50,864
Compliance	7,090	7,623	7,617	6,731	4,325	-	1,600	-	8,885	3,044	4,566	2,850	1,283	55,616
Planning/Research	584	628	627	554	356	-	132	-	732	251	376	235	106	4,580
Finance	29,987	32,240	32,214	28,468	18,293	-	6,769	-	37,575	12,873	19,311	12,055	5,427	235,213
Public Relations	9,208	9,900	9,892	8,742	5,618	-	2,079	-	11,539	3,953	5,930	3,702	1,667	72,230
Information Technology	95,856	103,058	102,973	91,001	58,476	-	21,636	-	120,112	41,151	61,730	38,536	17,348	751,877
Budget & Decision Support	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Quality	2,536	2,728	2,727	2,408	1,550	-	574	-	3,176	1,087	1,633	1,021	457	19,897
Managed Care Contract	-	4,423	4,420	3,906	2,510	-	929	-	5,155	1,766	2,650	1,654	745	28,157
Total Overhead Allocations	390,390	374,543	371,589	328,791	208,855	-	76,509	-	425,881	147,613	224,947	137,810	61,321	2,748,249
Total Expenses	2,467,453	2,937,748	2,940,206	2,540,916	1,784,853	5,824	584,158	111	2,961,708	1,062,967	1,419,853	665,624	465,033	19,836,453
Net Margin	\$ (1,322,479)	\$ (467,012)	\$ (392,102)	\$ (603,613)	\$ 255,079	\$ (10,853)	\$ (123,947)	\$ 46	\$ (634,111)	\$ (113,854)	\$ (194,182)	\$ (409,221)	\$ 12,080	\$ (4,004,167)
Capital	-	-	-	-	-	-	-	-	-	-	-	-	-	-
General Fund Support/ Transfer In	\$ 4,150,580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,150,580

District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
1,557,231	1,621,507	(64,276)	(4.0%)	1,758,782	(201,552)	(11.5%)	15,212,998	16,391,001	(1,178,003)	(7.2%)	15,419,937	(206,938)	(1.3%)
Gross Patient Revenue													
362,220	392,855	30,635	7.8%	1,622,640	1,260,421	77.7%	5,981,055	3,955,105	(2,025,950)	(51.2%)	7,257,709	1,276,654	17.6%
547,137	592,620	45,483	7.7%	308,372	(238,766)	(77.4%)	3,587,181	6,000,993	2,413,812	40.2%	2,366,833	(1,220,348)	(51.6%)
245,903	180,017	(65,886)	(36.6%)	96,805	(149,099)	(154.0%)	1,823,991	1,822,884	(1,107)	(0.1%)	1,543,166	(280,825)	(18.2%)
1,155,261	1,165,492	10,231	0.9%	2,027,817	872,556	43.0%	11,392,227	11,778,982	386,755	3.3%	11,167,708	(224,519)	(2.0%)
Total Contractuals and Bad Debts													
92,078	148,092	(56,014)	(37.8%)	1,198,978	(1,106,900)	(92.3%)	3,403,888	1,480,983	1,922,905	129.8%	5,514,060	(2,110,173)	(38.3%)
Other Patient Revenue													
494,048	604,107	(110,059)	(18.2%)	929,944	(435,896)	(46.9%)	7,224,659	6,093,002	1,131,657	18.6%	9,766,289	(2,541,630)	(26.0%)
31.73%	37.26%			52.87%			47.49%	37.17%			63.34%		
Net Patient Revenue													
39,307	502,660	(463,353)	(92.2%)	474,232	(434,925)	(91.7%)	8,520,559	5,376,600	3,143,959	58.5%	5,031,663	3,488,895	69.3%
3,501	12,135	(8,634)	(71.2%)	4,339	(839)	(19.3%)	87,069	126,469	(39,400)	(31.2%)	206,946	(119,877)	(57.9%)
Other Revenue													
42,808	514,795	(471,987)	(91.7%)	478,571	(435,763)	(91.1%)	8,607,627	5,503,069	3,104,558	56.4%	5,238,609	3,369,018	64.3%
Total Other Revenues													
536,856	1,118,902	(582,046)	(52.0%)	1,408,515	(871,659)	(61.9%)	15,832,286	11,596,071	4,236,215	36.5%	15,004,898	827,388	5.5%
Total Revenues													
Direct Operational Expenses:													
1,098,131	1,130,036	31,905	2.8%	936,384	(161,747)	(17.3%)	10,639,380	10,793,955	154,575	1.4%	10,002,330	(637,050)	(6.4%)
304,448	319,525	15,077	4.7%	260,385	(44,063)	(16.9%)	2,862,573	3,050,009	187,436	6.1%	2,662,984	(199,588)	(7.5%)
18,816	52,291	33,475	64.0%	195,276	176,459	90.4%	591,902	528,372	(63,530)	(12.0%)	679,026	87,124	12.8%
10,539	18,361	7,822	42.6%	13,911	3,372	24.2%	141,882	183,993	42,111	22.9%	135,845	(6,037)	(4.4%)
4,305	13,855	9,550	68.9%	6,286	1,981	31.5%	250,536	178,325	(72,211)	(40.5%)	103,592	(146,944)	(141.8%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	15,355	15,355	100.0%
86,933	61,626	(25,307)	(41.1%)	-	(86,933)	0.0%	437,302	618,216	180,914	29.3%	-	(437,302)	0.0%
187,348	49,618	(137,730)	(277.6%)	26,971	(160,377)	(594.6%)	616,863	497,484	(119,379)	(24.0%)	425,220	(191,643)	(45.1%)
15,363	8,785	(6,578)	(74.9%)	32,445	17,082	52.6%	338,109	84,847	(253,262)	(298.5%)	363,632	25,523	7.0%
84,453	71,493	(12,960)	(18.1%)	72,987	(11,466)	(15.7%)	865,877	815,943	(49,934)	(6.1%)	841,028	(24,849)	(3.0%)
6,599	5,503	(1,096)	(19.9%)	3,351	(3,247)	(96.9%)	49,188	55,030	5,842	10.6%	52,244	3,056	5.9%
30,652	25,145	(5,507)	(21.9%)	31,482	830	2.6%	178,030	236,730	58,700	24.8%	207,830	29,800	14.3%
2,346	2,307	(39)	(1.7%)	2,329	(17)	(0.7%)	18,657	23,379	4,722	20.2%	16,472	(2,185)	(13.3%)
Insurance													
1,849,932	1,758,545	(91,387)	(5.2%)	1,581,807	(268,125)	(17.0%)	16,990,299	17,066,283	75,984	0.4%	15,505,558	(1,484,741)	(9.6%)
Total Operational Expenses													
Net Performance before Depreciation													
(1,313,077)	(639,643)	(673,434)	105.3%	(173,292)	(1,139,785)	657.7%	(1,158,013)	(5,470,212)	4,312,199	(78.8%)	(500,660)	(657,353)	131.3%
& Overhead Allocations													

District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							
Actual	Budget	Variance	%	Prior Year	Variance	%	
9,863	6,072	(3,791)	(62.4%)	4,125	(5,738)	(139.1%)	Depreciation
<i>Overhead Allocations:</i>							
256	10,221	9,965	97.5%	7,635	7,379	96.7%	Risk Mgt
70,067	72,195	2,128	2.9%	40,560	(29,507)	(72.7%)	Rev Cycle
4,240	4,469	229	5.1%	4,180	(59)	(1.4%)	Internal Audit
19,166	18,493	(673)	(3.6%)	15,160	(4,006)	(26.4%)	Palm Springs Facility
20,036	20,036	-	0.0%	18,121	(1,915)	(10.6%)	Administration
29,805	27,444	(2,361)	(8.6%)	22,021	(7,785)	(35.4%)	Human Resources
10,236	10,236	-	0.0%	10,835	599	5.5%	Legal
5,586	6,789	1,203	17.7%	4,907	(679)	(13.8%)	Records
8,454	9,404	950	10.1%	4,907	(3,547)	(72.3%)	Compliance
93	1,148	1,056	91.9%	961	869	90.4%	Planning/Research
22,976	28,051	5,075	18.1%	19,986	(2,990)	(15.0%)	Finance
13,191	10,572	(2,619)	(24.8%)	6,891	(6,299)	(91.4%)	Public Relations
100,277	80,135	(20,142)	(25.1%)	58,594	(41,683)	(71.1%)	Information Technology
-	-	-	0.0%	-	-	0.0%	Budget & Decision Support
2,693	2,181	(512)	(23.5%)	2,952	259	8.8%	Corporate Quality
2,910	4,569	1,659	36.3%	5,880	2,970	50.5%	Managed Care Contract
309,985	305,943	(4,042)	(1.3%)	223,590	(86,395)	(38.6%)	Total Overhead Allocations
2,169,780	2,070,560	(99,220)	(4.8%)	1,809,522	(360,258)	(19.9%)	Total Expenses
\$ (1,632,925)	\$ (951,658)	\$ (681,267)	71.6%	\$ (401,007)	\$ (1,231,917)	307.2%	Net Margin
-	-	-	0.0%	-	-	0.0%	Capital
\$ 1,522,720	\$ 1,087,500	\$ (435,220)	(40.0%)	\$ 200,000	\$ (1,322,720)	(661.4%)	General Fund Support/ Transfer In

Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	
97,906	60,720	(37,186)	(61.2%)	44,179	(53,727)	(121.6%)	
20,498	102,210	81,712	79.9%	78,718	58,220	74.0%	
719,822	721,950	2,128	0.3%	333,012	(386,810)	(116.2%)	
42,311	44,690	2,379	5.3%	23,356	(18,955)	(81.2%)	
170,860	184,930	14,070	7.6%	206,729	35,869	17.4%	
200,360	200,360	-	0.0%	192,304	(8,056)	(4.2%)	
273,605	274,440	835	0.3%	221,671	(51,934)	(23.4%)	
102,360	102,360	-	0.0%	85,130	(17,230)	(20.2%)	
50,864	67,890	17,026	25.1%	52,191	1,327	2.5%	
55,616	94,040	38,424	40.9%	47,151	(8,464)	(18.0%)	
4,580	11,480	6,900	60.1%	10,433	5,853	56.1%	
235,213	280,510	45,297	16.1%	216,750	(18,462)	(8.5%)	
72,230	105,720	33,490	31.7%	58,056	(14,174)	(24.4%)	
751,877	801,350	49,473	6.2%	624,017	(127,860)	(20.5%)	
-	-	-	0.0%	8,068	8,068	100.0%	
19,897	21,810	1,913	8.8%	27,373	7,476	27.3%	
28,157	45,690	17,533	38.4%	43,503	15,346	35.3%	
2,748,249	3,059,430	311,181	10.2%	2,228,462	(519,786)	(23.3%)	
19,836,453	20,186,433	349,980	1.7%	17,778,199	(2,058,254)	(11.6%)	
\$ (4,004,167)	\$ (8,590,362)	\$ 4,586,195	(53.4%)	\$ (2,773,301)	\$ (1,230,866)	(44.4%)	
-	450,000	450,000	100.0%	-	-	0.0%	
\$ 4,150,580	\$ 10,875,000	\$ 6,724,420	61.8%	\$ 2,370,000	\$ (1,780,580)	(75.1%)	

District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location

FOR THE TENTH MONTH ENDED JULY 31, 2019

	Dental Clinic Administration	West Palm Beach Dental Clinic	Lantana Dental Clinic	Delray Dental Clinic	Belle Glade Dental Clinic	Total
Gross Patient Revenue	-	1,139,671	960,413	851,455	393,955	3,345,492
Contractual Allowances	-	250,471	192,892	181,233	111,754	736,349
Charity Care	-	469,287	473,038	466,263	147,960	1,556,547
Bad Debt	-	16,750	88,115	23,706	9,375	137,945
Total Contractual Allowances and Bad Debt	-	736,507	754,044	671,201	269,088	2,430,841
Other Patient Revenue	-	486,456	363,489	357,305	184,584	1,391,834
Net Patient Revenue	-	889,619	569,858	537,558	309,450	2,306,484
Collection %	-	78.06%	59.33%	63.13%	78.55%	68.94%
Grant Funds	159,341	539,086	453,392	378,394	338,690	1,868,904
Other Revenue	-	-	-	-	233	233
Total Other Revenues	159,341	539,086	453,392	378,394	338,923	1,869,137
Total Revenues	159,341	1,428,705	1,023,250	915,951	648,374	4,175,621
<i>Direct Operational Expenses:</i>						
Salaries and Wages	230,921	715,643	596,008	509,580	271,155	2,323,307
Benefits	52,187	216,269	157,113	159,361	80,192	665,122
Purchased Services	-	23,038	13,819	13,457	31,867	82,181
Medical Supplies	-	78,018	65,866	45,986	27,940	217,810
Other Supplies	(12)	26,847	20,930	12,849	58,341	118,955
Contracted Physician Expense	-	-	-	-	-	-
Medical Services	-	-	-	-	-	-
Drugs	-	106	310	615	272	1,302
Repairs & Maintenance	-	11,544	13,199	12,819	10,878	48,440
Lease & Rental	-	95,596	54,785	51,154	61,333	262,868
Utilities	-	1,314	3,879	1,621	2,671	9,485
Other Expense	1,746	8,785	8,131	1,754	5,655	26,071
Insurance	-	-	-	-	431	431
Total Operational Expenses	284,841	1,177,160	934,039	809,198	550,737	3,755,973
Net Performance before Depreciation & Overhead Allocations	(125,500)	251,546	89,211	106,754	97,637	419,647
Depreciation	-	12,000	5,590	8,513	8,122	34,225
<i>Overhead Allocations:</i>						
Risk Mgt	324	1,573	1,381	1,067	654	4,999
Rev Cycle	-	63,323	55,595	42,933	26,312	188,163
Internal Audit	669	3,248	2,851	2,202	1,349	10,319
Palm Springs Facility	21,196	-	-	-	-	21,196
Administration	3,155	15,380	13,500	10,430	6,390	48,855
Human Resources	2,823	21,186	19,778	15,541	8,475	67,802
Legal	1,620	7,860	6,900	5,330	3,260	24,970
Records	804	3,904	3,427	2,647	1,622	12,405
Compliance	880	4,269	3,748	2,894	1,773	13,564
Planning/Research	72	352	309	238	146	1,117
Finance	3,720	18,055	15,849	12,241	7,500	57,366
Public Relations	1,142	5,544	4,867	3,759	2,303	17,616
Information Technology	11,891	57,714	50,664	39,129	23,975	183,374
Budget & Decision Support	-	-	-	-	-	-
Corporate Quality	318	1,525	1,341	1,038	637	4,859
Managed Care Contract	-	2,477	2,175	1,680	1,029	7,360
Total Overhead Allocations	48,615	206,410	182,385	141,130	85,425	663,965
Total Expenses	333,456	1,395,570	1,122,014	958,041	644,284	4,454,164
Net Margin	\$ (174,115)	\$ 33,135	\$ (98,764)	\$ (42,889)	\$ 4,090	\$ (278,543)
Capital	-	-	-	-	-	-
General Fund Support/ Transfer In					\$	-

District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%		Actual	Budget	Variance	%	Prior Year	Variance	%
394,109	357,379	36,730	10.3%	313,958	80,151	25.5%	Gross Patient Revenue	3,345,492	3,618,884	(273,392)	(7.6%)	3,273,521	71,971	2.2%
38,460	74,612	36,152	48.5%	633,857	595,397	93.9%	Contractual Allowances	736,349	755,526	19,177	2.5%	1,113,808	377,459	33.9%
204,040	166,096	(37,944)	(22.8%)	138,413	(65,627)	(47.4%)	Charity Care	1,556,547	1,681,927	125,380	7.5%	1,257,421	(299,126)	(23.8%)
24,920	15,637	(9,283)	(59.4%)	9,721	(15,199)	(156.4%)	Bad Debt	137,945	158,347	20,402	12.9%	(18,800)	(156,745)	833.8%
267,420	256,345	(11,075)	(4.3%)	781,991	514,570	65.8%	Total Contractuals and Bad Debts	2,430,841	2,595,800	164,959	6.4%	2,352,429	(78,412)	(3.3%)
88,373	89,237	(864)	(1.0%)	809,478	(721,105)	(89.1%)	Other Patient Revenue	1,391,834	892,406	499,428	56.0%	2,915,112	(1,523,278)	(52.3%)
215,062	190,271	24,791	13.0%	341,445	(126,384)	(37.0%)	Net Patient Revenue	2,306,484	1,915,490	390,994	20.4%	3,836,205	(1,529,720)	(39.9%)
54.57%	53.24%			108.76%			Collection %	68.94%	52.93%			117.19%		
2,448	109,872	(107,424)	(97.8%)	111,928	(109,480)	(97.8%)	Grant Funds	1,868,904	1,567,872	301,032	19.2%	1,188,856	680,048	57.2%
-	2,833	(2,833)	(100.0%)	-	-	0.0%	Other Revenue	233	28,330	(28,097)	(99.2%)	34,000	(33,767)	(99.3%)
2,448	112,705	(110,257)	(97.8%)	111,928	(109,480)	(97.8%)	Total Other Revenues	1,869,137	1,596,202	272,935	17.1%	1,222,856	646,281	52.9%
217,510	302,976	(85,466)	(28.2%)	453,373	(235,864)	(52.0%)	Total Revenues	4,175,621	3,511,692	663,929	18.9%	5,059,060	(883,440)	(17.5%)
							Direct Operational Expenses:							
229,633	255,805	26,172	10.2%	229,303	(330)	(0.1%)	Salaries and Wages	2,323,307	2,443,328	120,021	4.9%	2,193,661	(129,646)	(5.9%)
66,640	74,410	7,770	10.4%	67,841	1,200	1.8%	Benefits	665,122	710,269	45,147	6.4%	647,671	(17,450)	(2.7%)
7,477	10,131	2,654	26.2%	7,928	452	5.7%	Purchased Services	82,181	116,124	33,943	29.2%	94,541	12,360	13.1%
27,280	26,170	(1,110)	(4.2%)	19,302	(7,978)	(41.3%)	Medical Supplies	217,810	258,179	40,369	15.6%	262,498	44,688	17.0%
3,193	10,769	7,576	70.4%	806	(2,387)	(296.1%)	Other Supplies	118,955	108,650	(10,305)	(9.5%)	28,544	(90,411)	(316.7%)
-	-	-	0.0%	-	-	0.0%	Contracted Physician Expense	-	-	-	0.0%	-	-	0.0%
-	-	-	0.0%	-	-	0.0%	Medical Services	-	-	-	0.0%	-	-	0.0%
-	1,826	1,826	100.0%	16	16	100.0%	Drugs	1,302	18,024	16,722	92.8%	10,947	9,645	88.1%
10,407	12,501	2,094	16.8%	5,675	(4,732)	(83.4%)	Repairs & Maintenance	48,440	54,074	5,634	10.4%	52,675	4,234	8.0%
26,194	24,393	(1,801)	(7.4%)	33,158	6,964	21.0%	Lease & Rental	262,868	265,318	2,450	0.9%	334,309	71,441	21.4%
1,557	748	(809)	(108.1%)	782	(774)	(98.9%)	Utilities	9,485	7,480	(2,005)	(26.8%)	8,188	(1,297)	(15.8%)
643	4,012	3,369	84.0%	2,335	1,692	72.5%	Other Expense	26,071	34,488	8,417	24.4%	30,079	4,008	13.3%
31	59	28	47.5%	75	44	58.7%	Insurance	431	590	159	26.9%	870	438	50.4%
373,054	420,824	47,770	11.4%	367,222	(5,832)	(1.6%)	Total Operational Expenses	3,755,973	4,016,524	260,551	6.5%	3,663,983	(91,990)	(2.5%)
							Net Performance before							
(155,545)	(117,848)	(37,697)	32.0%	86,152	(241,696)	(280.5%)	Depreciation & Overhead Allocations	419,647	(504,832)	924,479	(183.1%)	1,395,077	(975,430)	(69.9%)

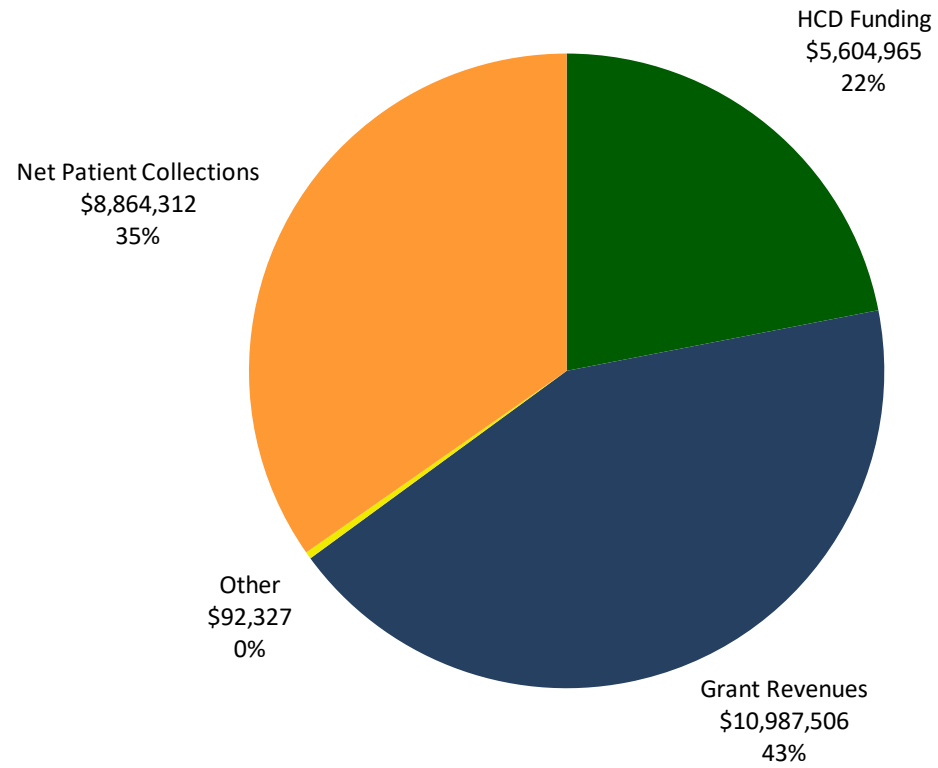
District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE TENTH MONTH ENDED JULY 31, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
3,516	15,743	12,227	77.7%	11,210	7,694	68.6%	34,225	150,277	116,052	77.2%	124,342	90,116	72.5%
Overhead Allocations:													
62	2,494	2,432	97.5%	2,097	2,035	97.0%	4,999	24,940	19,941	80.0%	21,623	16,624	76.9%
18,315	18,872	557	2.9%	11,779	(6,536)	(55.5%)	188,163	188,720	557	0.3%	96,658	(91,505)	(94.7%)
1,034	1,090	56	5.1%	1,148	114	9.9%	10,319	10,900	581	5.3%	6,416	(3,904)	(60.8%)
2,378	2,294	(84)	(3.6%)	2,550	172	6.8%	21,196	22,940	1,744	7.6%	34,770	13,574	39.0%
4,893	4,887	(6)	(0.1%)	4,977	84	1.7%	48,855	48,870	15	0.0%	54,292	5,437	10.0%
7,386	6,801	(585)	(8.6%)	7,157	(228)	(3.2%)	67,802	68,010	208	0.3%	68,870	1,067	1.5%
2,497	2,497	-	0.0%	2,976	479	16.1%	24,970	24,970	-	0.0%	23,018	(1,952)	(8.5%)
1,362	1,655	293	17.7%	1,348	(15)	(1.1%)	12,405	16,550	4,145	25.0%	14,366	1,961	13.7%
2,062	2,294	232	10.1%	1,348	(714)	(53.0%)	13,564	22,940	9,376	40.9%	12,257	(1,307)	(10.7%)
23	280	257	91.9%	264	242	91.5%	1,117	2,800	1,683	60.1%	6,466	5,349	82.7%
5,604	6,842	1,238	18.1%	5,490	(113)	(2.1%)	57,366	68,420	11,054	16.2%	56,611	(755)	(1.3%)
3,217	2,577	(640)	(24.8%)	1,893	(1,324)	(69.9%)	17,616	25,770	8,154	31.6%	15,231	(2,385)	(15.7%)
24,456	19,544	(4,912)	(25.1%)	16,089	(8,367)	(52.0%)	183,374	195,440	12,066	6.2%	171,396	(11,978)	(7.0%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	5,050	5,050	100.0%
657	533	(124)	(23.2%)	811	154	19.0%	4,859	5,330	471	8.8%	7,519	2,660	35.4%
761	1,195	434	36.4%	1,707	946	55.4%	7,360	11,950	4,590	38.4%	12,626	5,265	41.7%
74,707	73,855	(852)	(1.2%)	61,635	(13,072)	(21.2%)	663,965	738,550	74,585	10.1%	607,168	(56,798)	(9.4%)
451,277	510,422	59,145	11.6%	440,067	(11,210)	(2.5%)	4,454,164	4,905,351	451,187	9.2%	4,395,493	(58,672)	(1.3%)
\$ (233,767)	\$ (207,446)	\$ (26,321)	12.7%	\$ 13,306	\$ (247,074)	(1,856.8%)	\$ (278,543)	\$ (1,393,659)	\$ 1,115,116	(80.0%)	\$ 663,568	\$ (942,111)	(142.0%)
108,153	-	(108,153)	0.0%	-	(108,153)	0.0%	-	771,688	771,688	100.0%	-	-	0.0%
\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%
General Fund Support/ Transfer In													

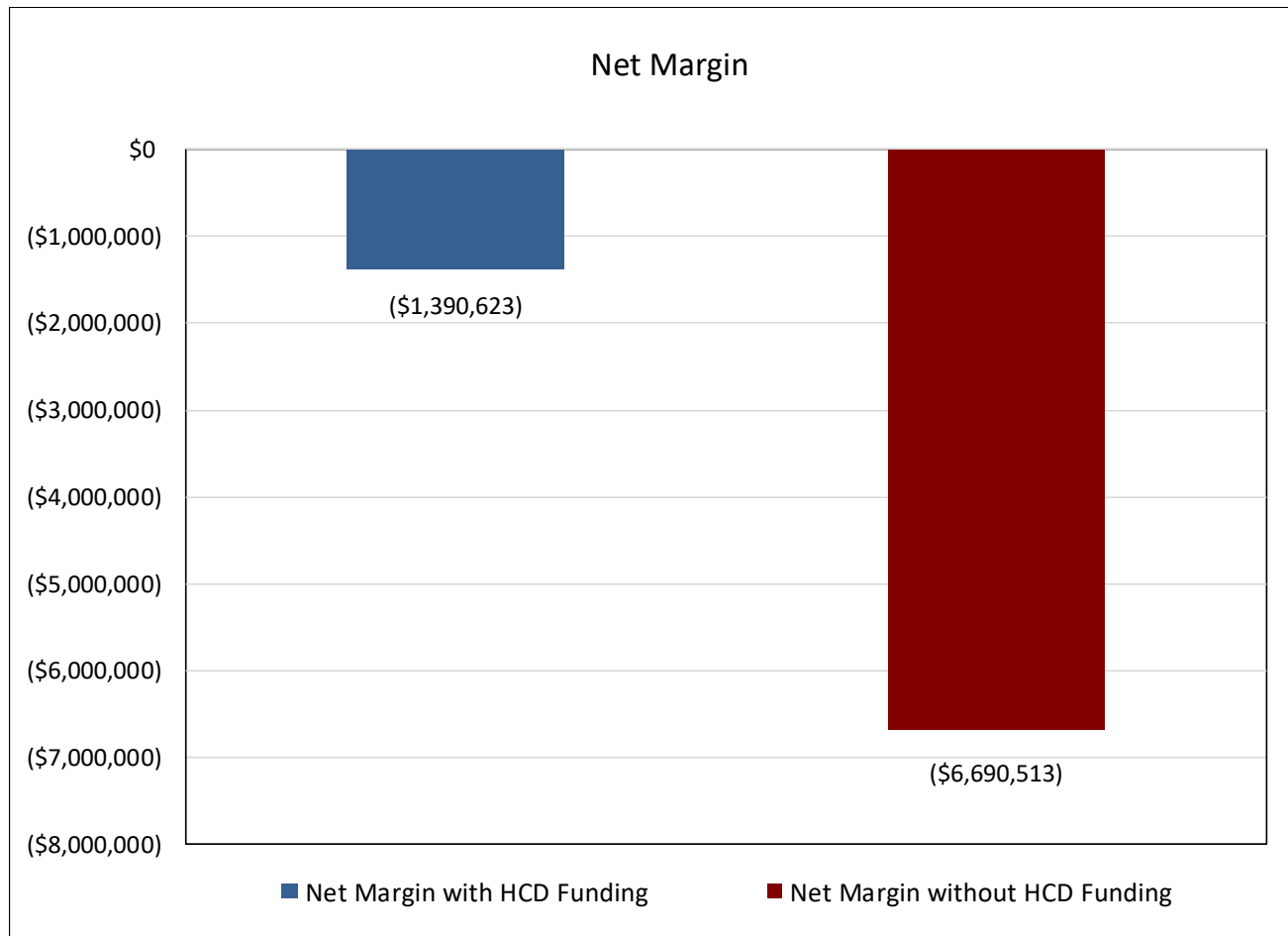
													Current Year	Current YTD	%Var to	Prior Year
Clinic Visits - Adults and Pediatrics	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Total	Budget	Budget	Total
West Palm Beach	1,661	1,289	1,312	1,734	1,628	1,447	1,798	1,754	1,552	1,895			16,070	16,428	(2.2%)	15,746
Delray	1,355	1,162	1,134	1,180	1,212	1,356	1,283	1,312	1,311	1,306			12,611	14,880	(15.2%)	13,359
Lantana	1,411	1,309	1,261	1,314	1,409	1,424	1,524	1,505	1,434	1,476			14,067	15,788	(10.9%)	12,750
Belle Glade	1,030	790	839	934	806	850	949	819	668	689			8,374	8,093	3.5%	8,665
Jerome Golden Center	-	-	-	-	-	-	-	-	-	-			-	-	0.0%	2,415
Lewis Center	267	233	229	239	246	227	277	271	239	269			2,497	2,252	10.9%	2,093
Lake Worth & Women's Health Care	1,608	1,153	1,104	1,214	1,130	1,466	1,483	1,454	1,299	1,505			13,416	16,220	(17.3%)	14,946
Jupiter Clinic	421	457	418	467	483	502	565	555	522	499			4,889	5,421	(9.8%)	4,940
West Boca & Women's Health Care	1,009	861	781	923	815	900	984	877	850	921			8,921	7,146	24.8%	6,641
Mobile Van	239	186	119	201	200	159	143	151	183	180			1,761	1,876	(6.1%)	-
Suboxone	361	289	222	301	415	476	611	601	556	622			4,454	2,975	49.7%	3,063
Total Clinic Visits	9,362	7,729	7,419	8,507	8,344	8,807	9,617	9,299	8,614	9,362	-	-	87,060	91,079	(4.4%)	84,618
Dental Visits																
West Palm Beach	918	722	704	800	792	839	873	813	802	854			8,117	9,184	(11.6%)	8,742
Lantana	653	508	468	616	630	717	646	672	669	787			6,366	9,353	(31.9%)	7,095
Delray	676	522	446	503	535	644	675	574	612	702			5,889	7,023	(16.1%)	6,157
Belle Glade	406	260	230	259	275	292	377	337	329	398			3,163	3,782	(16.4%)	3,707
Total Dental Visits	2,653	2,012	1,848	2,178	2,232	2,492	2,571	2,396	2,412	2,741	-	-	23,535	29,342	(19.8%)	25,701
Total Medical and Dental Visits	12,015	9,741	9,267	10,685	10,576	11,299	12,188	11,695	11,026	12,103	-	-	110,595	120,421	(8.2%)	110,319
Mental Health Counselors (non-billable)																
West Palm Beach	124	100	103	135	117	110	154	133	164	194			1,334	851	56.8%	994
Delray	137	118	102	117	106	102	126	219	221	148			1,396	843	65.6%	941
Lantana	467	414	368	433	383	265	423	885	467	511			4,616	2,295	101.1%	1,611
Belle Glade	17	21	22	26	18	25	23	20	10	12			194	146	32.9%	149
Lewis Center	268	219	192	235	232	253	283	208	198	215			2,303	966	138.4%	1,353
Lake Worth	173	99	73	190	98	111	76	178	190	216			1,404	1,221	15.0%	1,413
Jupiter	-	-	-	-	-	-	-	-	-	-			-	293	(100.0%)	307
West Boca	-	-	-	-	-	-	-	-	-	-			-	200	(100.0%)	227
Mobile Van	-	-	-	16	40	57	95	78	92	94			472	-	100.0%	-
Total Mental Health Screenings	1,186	971	860	1,152	994	923	1,180	1,721	1,342	1,390	-	-	11,719	6,815	72.0%	6,995

Primary Care Clinics Funding Sources



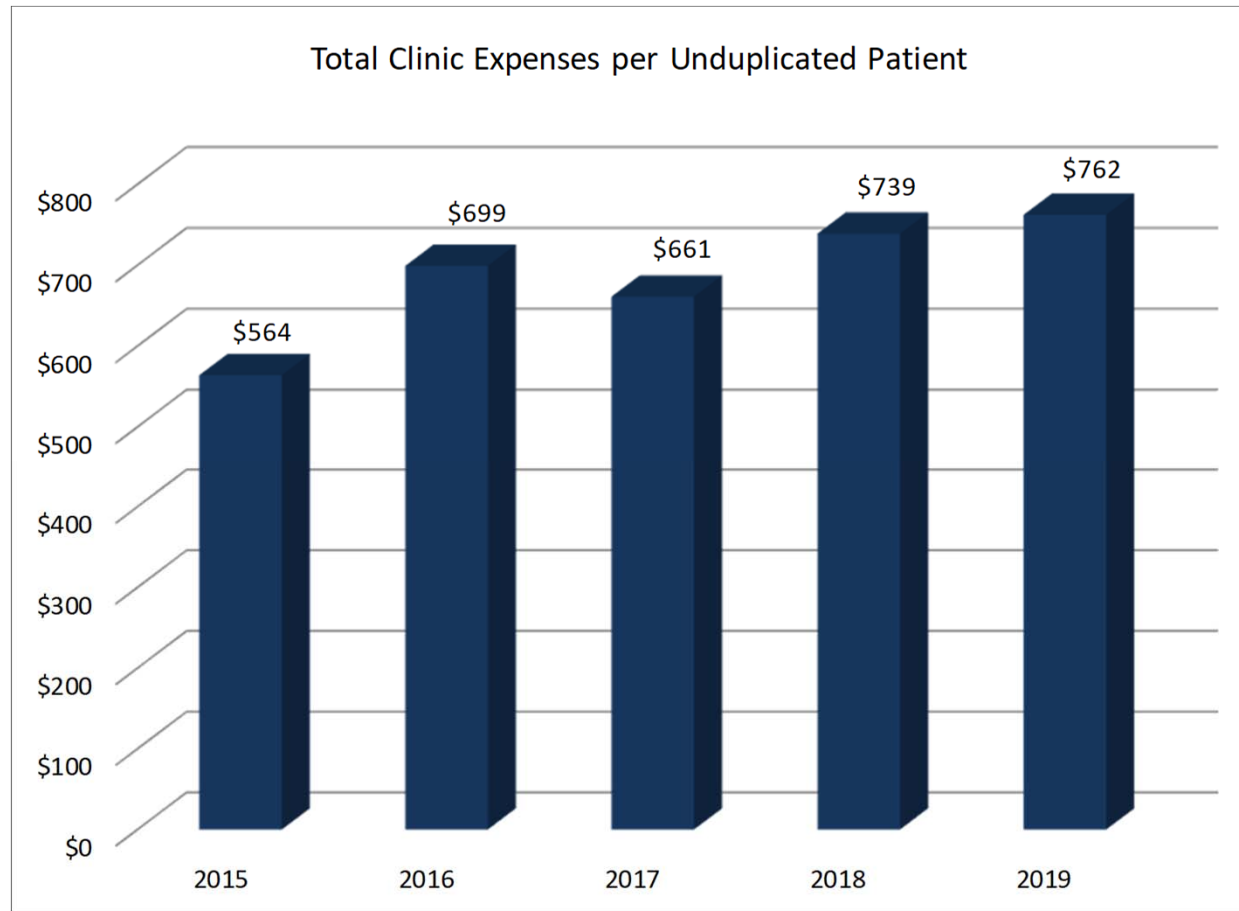
Fiscal YTD July 2019 Total Expenses \$25,549,110

*Total expenses include overhead allocations and capital, and exclude depreciation.



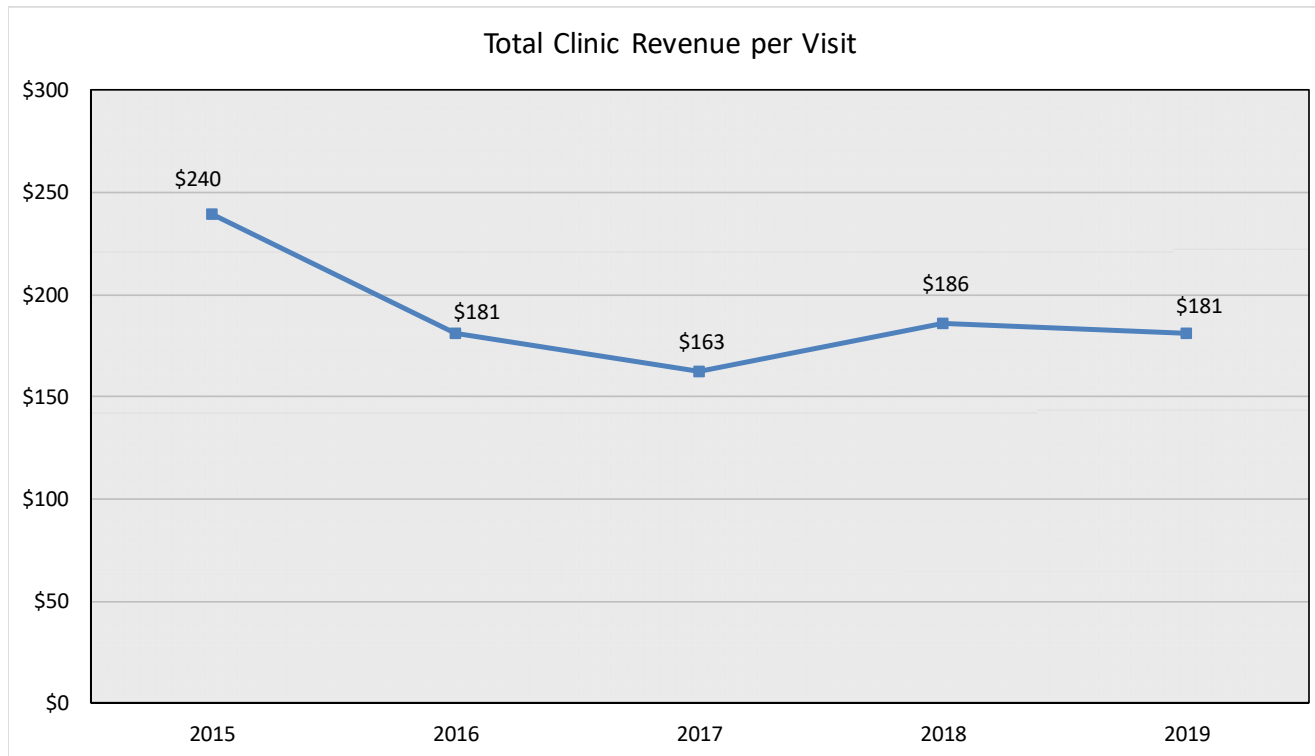
* Net Margin includes overhead allocations and capital, and excludes depreciation.

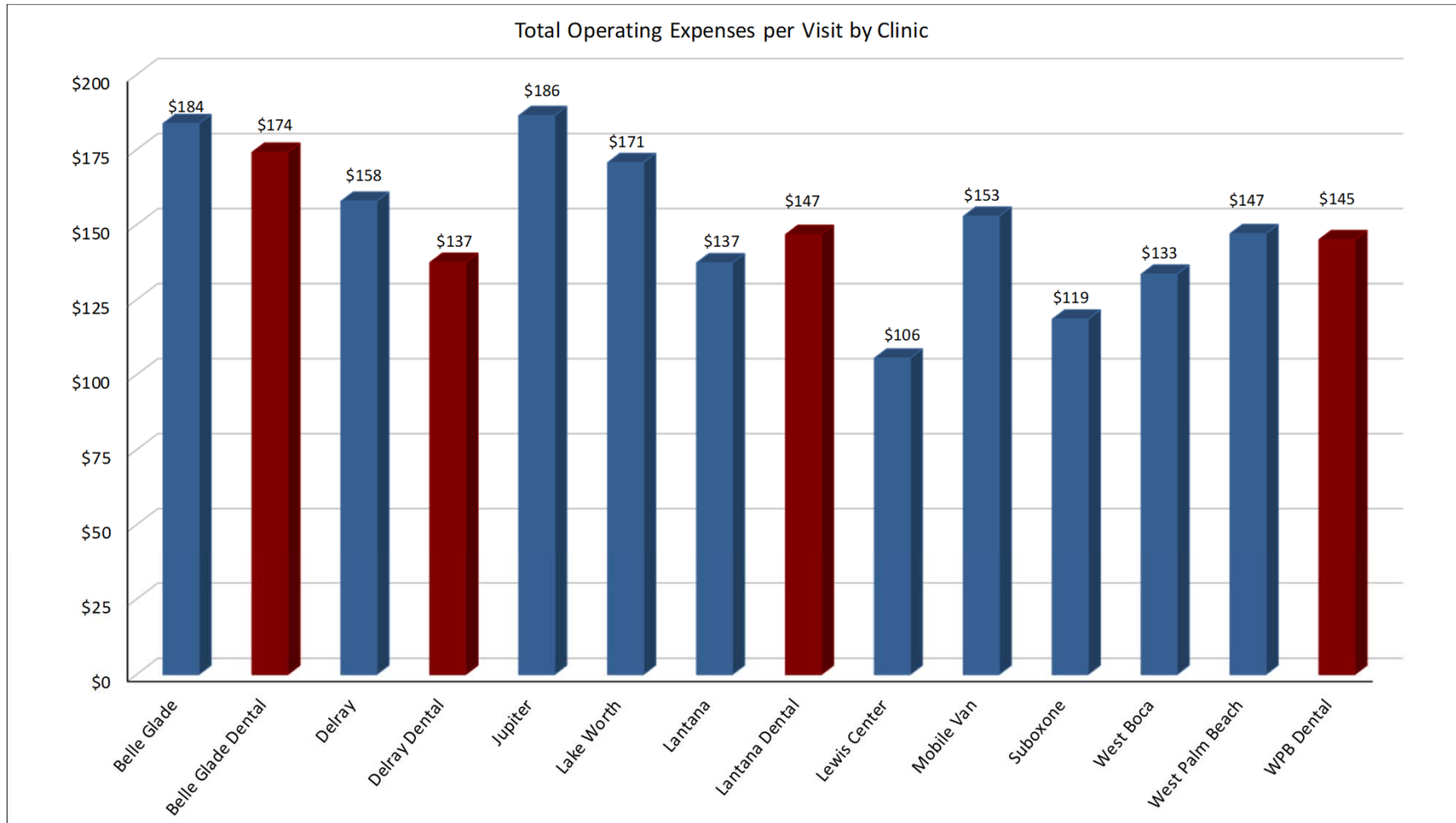
** HCD funding includes the District Cares Subsidy and General Fund Transfer In.



* 2019 data reflects fiscal year-to-date July expenses annualized.

** Expenses include overhead allocations and capital, and exclude depreciation.





*Based on fiscal year-to-date July 2019 total operating expenses.

** Visits for the medical clinics include medical and mental health visits.

