



C. L. Brumback

Primary Care Clinics

Health Care District Palm Beach County

## **FINANCE COMMITTEE**

**July 31, 2019**

**12:15 P.M.**

### **Meeting Location**

**1515 N. Flagler Drive, Suite 101**

**West Palm Beach, FL 33401**

*If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.*

**FINANCE COMMITTEE MEETING  
AGENDA  
July 31, 2019  
1515 N. Flagler Drive  
West Palm Beach, FL 33401**

- 1. Call to Order**
  - A. Roll Call
- 2. Agenda Approval**
  - A. Additions/Deletions/Substitutions
  - B. Motion to Approve Agenda
- 3. Awards, Introductions and Presentations**
- 4. Disclosure of Voting Conflict**
- 5. Public Comment**
- 6. Meeting Minutes**
  - A. **Staff recommends a MOTION TO APPROVE:**  
Finance Committee Meeting Minutes of June 26, 2019. [Pages 1-5]
- 7. Consent Agenda – Motion to Approve Consent Agenda Items**
  - A. **ADMINISTRATION**
    - 7A-1 **RECEIVE AND FILE:**  
June 2019 Internet Posting of District Public Meeting.  
<https://www.hcdpbc.org/resources/public-meetings>
    - 7A-2 **RECEIVE AND FILE:**  
Attendance Tracking. [Page 6]
- 8. Regular Agenda**
  - A. **FINANCE**
    - 8A-1 **RECEIVE AND FILE:**  
C. L. Brumback Primary Care Clinics Finance Report June 2019.  
(Darcy Davis) [Pages 7-25]

9. VP and Executive Director of Clinic Services Comments
10. Board Member Comments
11. Establishment of Upcoming Meetings

**August 28, 2019 (HCD Board Room)**

12:15pm Finance Committee

**September 25, 2019 (HCD Board Room)**

12:15pm Finance Committee

**October 30, 2019 (HCD Board Room)**

12:15pm Finance Committee

**November 27, 2019 (HCD Board Room)**

12:15pm Finance Committee

**December 18, 2019 (HCD Board Room)**

12:15pm Finance Committee

12. Motion to Adjourn

**DISTRICT CLINIC HOLDINGS, INC.  
d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS  
BOARD OF DIRECTORS FINANCE COMMITTEE  
MEETING MINUTES  
June 26, 2019  
1515 N. Flagler Drive  
West Palm Beach, FL 33401**

**1. Call to Order**

Mr. Elder called the meeting to order at 12:19 p.m.

A. Roll Call

Committee members present: James Elder, Joseph Morel, Michael Smith

Committee members excused:

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; and Valerie Shahriari, General Counsel

Recording/transcribing Secretary: Jonathan Dominique

- B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

**2. Agenda Approval**

A. Additions/Deletions/Substitutions

None

B. Motion to Approve Agenda

**CONCLUSION/ACTION: Mr. Smith made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Morel. A vote was called, and the motion passed unanimously.**

**3. Awards and Presentations**

None.

**4. Disclosure of Voting Conflict**

None.

**5. Public Comment**

None.

**6. Meeting Minutes**

- A. Staff Recommends a MOTION TO APPROVE:  
C.L. Brumback Primary Care Clinics Finance Committee Minutes of May 28, 2019.

**CONCLUSION/ACTION: Mr. Smith made a motion to approve the C.L. Brumback Primary Care Clinics Finance Committee minutes of May 28, 2019 as presented. The motion was duly seconded by Mr. Morel. A vote was called, and the motion passed unanimously.**

**7. Consent Agenda – Motion to Approve Consent Agenda Items**

**CONCLUSION/ACTION: Mr. Morel made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.**

**A. ADMINISTRATION**

- 7A-1 RECEIVE AND FILE:  
June 2019 Internet Posting of District Public Meeting  
<http://www.hcdpbc.org-Resources-Public Meetings>

- 7A-2 RECEIVE AND FILE:  
Attendance Tracking

**8. Regular Agenda**

**A. FINANCE**

- 8A-1 RECEIVE AND FILE:  
C.L. Brumback Primary Care Clinics Finance Report: May 2019

The May statements represent the financial performance for the first eight months of the 2019 fiscal year for C. L. Brumback.

Volume Analysis

Total medical clinic visits in all adult and pediatric clinics of 69,084 are 2,992 (4.2%) under the budget of 72,076 and 1,405 (2.1%) under the prior year of 67,679. Total dental visits of 18,382 are 4,753 (20.5%) under the budget of 23,135 and 2,745 (13.0%) under the prior year of 21,127.

### Net Revenue

Clinic Medical net patient revenue of \$6.1M is \$1.3M (26.6%) over the budget of \$4.8M and \$1.7M (21.9%) under the prior year of \$7.9M. Medical net patient revenue per visit is \$88.77 compared to the budget of \$67.22 and prior year of \$116.06. Clinic Dental net patient revenue of \$1.9M is \$367k (24.1%) over the budget of \$1.5M and \$1.3M (40.1%) under the prior year of \$3.2M. Dental net patient revenue per visit is \$102.94 compared to the budget of \$65.92 and prior year of \$149.41. For both Clinic Medical and Clinic Dental, the positive variance in actual to budget net patient revenue per visit was caused by the unbudgeted HCD subsidy and LIP payments.

### Expenses

Variances in expenses were caused by the following: savings and timing in salaries (\$130k), benefits (\$207k), medical supplies (\$72k), medical services (\$225k), drugs (\$45k), and other expense (\$69k) were partially offset by overages in purchased services (\$50k), other supplies (\$91k), repairs & maintenance (\$181k), and lease & rental (\$11k), resulting in a favorable net variance of \$425k in total Clinic operating expense. Clinic Medical operating expenses of \$13.4M are \$269k (2.0%) under the budget of \$13.7M and \$996k (8.0%) over the prior year of \$12.4M. Savings in salaries (\$64k), benefits (\$171k), medical services (\$225k), and other expenses (\$65k) are the main contributors to the favorable variance. Clinic Dental operating expenses of \$3.06M are \$156k (4.9%) under the budget of \$3.2M and \$99k (3.4%) over the prior year of \$2.95M. Savings in salaries (\$67k), benefits (\$36K), purchased services (\$30k), and medical supplies (\$41k) contribute to the favorable variance.

**Mr. Smith asked about the Lower Volume (2%), revenue (22%), net patient revenue, etc. in relations to Increased Expense this year.**

Ms. Bayik explained that last year, district cares was paying a per/visit subsidy for its members and uninsured patients. This year they have elected to pay the subsidy only for their own patients. That funding is missing for this year and the LIP payment was also higher for this year (YTD \$1.8 Million last year vs \$1.2 Million this year).

**Mr. Smith asked about expenses being \$1 million more than last year.**

Ms. Bayik pointed out that there has been an expansion of services i.e. the mobile clinic, substance abuse program costs, the move to the Belle Glade Clinics to their new location at the hospital. Even with use of Athena, the Allscripts expense has been high because we haven't been able to terminate all of those contracts. So far there has been a refund of approx. \$76,000 and we are currently in progress to see how much more we can acquire from the cancellations.

**Mr. Morel Asked about Dental visits being down to 18,000 from 21,000 last year, and if that has any relation to the switch in focus to pediatric dentistry.**

Ms. Bayik states that it is, in fact possible, that these numbers can be attributed to the new MDI strategy.

Dr. Andric points out the history of the needs when the dental clinics first opened. That there was such a need it was overwhelming the clinics and didn't allow for treatment of dental emergencies as the schedules were always filled with dental appointments. Now most of these treatments involved long-term treatment plans that are now starting to term. In this switch in strategy we are at the point where volume will go down, but this is finally opening up the templates that will allow us to accommodate all sorts of care (especially pediatric emergencies). This drop in productivity is an expected part of this transition period.

Ms. Bayik states that although the volume is lower for dental visits, there are actually more procedures conducted per visit resulting in higher gross charges and the pediatric services have higher gross charges per visit. So although we may see a significant variance in volume, the variance in gross revenue is a lot less and efficiency in visits has gone up.

**CONCLUSION/ACTION: Receive & File. No further action necessary.**

**9. VP and Executive Director of Clinic Services Comments**

None.

**10. Board Member Comments**

**Mr. Smith asked about the progress of the Belle Glade Clinic opening.**

Dr. Andric stated that we're scheduling AHCA visit for first half of July, and if we pass to have the clinic open by August 1<sup>st</sup>. However, AHCA visits occur only once per month and if, for any reason, the inspection doesn't go well it will be pushed back another month.

(Announcement System, Equipment installation) are what we're waiting on to officially schedule an opening.

**Mr. Elder asked if patients are still being seen in the current space**

Dr. Andric stated that we are still seeing patients in the clinic

**11. Establishment of Upcoming Meetings**

**July 31, 2019 (HCD Board Room)**

12:15pm Finance Committee

**August 28, 2019 (HCD Board Room)**

12:15pm Finance Committee

**September 25, 2019 (HCD Board Room)**

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**November 27, 2019 (HCD Board Room)**

12:15pm Finance Committee

**December 18, 2019 (HCD Board Room)**

12:15pm Finance Committee

**12. Motion to Adjourn**

**Mr. Morel made a motion to adjourn. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.**

There being no further business, the meeting was adjourned at 12:36 p.m.

\_\_\_\_\_  
DCHI Finance Committee Chair

\_\_\_\_\_  
Date



**C. L. Brumback Primary Care Clinics  
Finance Committee**

**Attendance Tracking**

	1/30/19	2/27/19	3/27/19	4/24/19	5/28/19	6/26/19	7/31/19	8/28/19	9/25/19	10/30/19	11/27/19	12/18/19
James Elder	C	X	C	X	X	X						
Joseph Morel	C	X	C	X	A	X						
Michael Smith		X	C	X	X	X						

X= Present

C= Cancel

E= Excused

A= Absent

**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**July 31, 2019**

**1. Description: District Clinic Holdings, Inc. Financial Report June 2019**

**2. Summary:**

The YTD June 2019 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

**3. Substantive Analysis:**

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

**4. Fiscal Analysis & Economic Impact Statement:**

	<b>Amount</b>	<b>Budget</b>
Capital Requirements	<b>N/A</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Net Revenue	<b>N/A</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Expenditures	<b>N/A</b>	Yes <input type="checkbox"/> No <input type="checkbox"/>

Reviewed for financial accuracy and compliance with purchasing procedure:

  
 \_\_\_\_\_  
 Darcy J. Davis  
 Chief Executive Officer

**5. Reviewed/Approved by Committee:**

N/A  
 \_\_\_\_\_  
 Committee Name

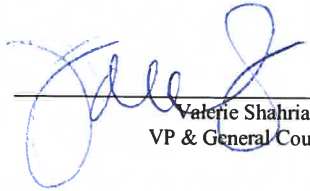
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 Date Reviewed/Approved

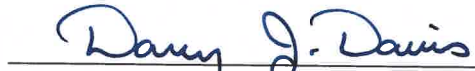
**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**July 31, 2019**

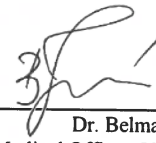
**6. Recommendation:**

Staff recommends that the Finance Committee receive and file the District Clinic Holdings, Inc. June 2019 YTD financial statements.

Approved for Legal sufficiency:

  
\_\_\_\_\_  
Valerie Shahriari  
VP & General Counsel

  
\_\_\_\_\_  
Darryl J. Davis  
Chief Executive Officer

  
\_\_\_\_\_  
Dr. Belma Andric  
Chief Medical Officer, VP & Executive Director  
of Clinic Services

## MEMO

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To: Finance Committee  
From: Darcy J. Davis  
Chief Executive Officer  
Date: July 17, 2019

Subject: Management Discussion and Analysis of June 2019 C.L. Brumback Primary Care Clinic Financial Statements

The June statements represent the financial performance for the first nine months of the 2019 fiscal year for C.L. Brumback. Total revenue is favorable to budget by \$5.6M due to the grant recognition and the unbudgeted District Care subsidy and Low Income Pool (LIP) award. Effective May 1, 2019, the District Cares subsidy ended. Expenses before depreciation are better than budget by \$380k or 2%. Volumes for medical and dental are behind budget year to date. The volume variances are attributable to the ramp-up of the new strategy of integration with medical visits, which is slowing productivity. The District has subsidized a total of \$2.6M to support their operations.

Within the medical clinics, revenue is ahead of budget by \$4.8M YTD primarily attribute to the Health Resources and Services Administration (HRSA) grant of \$3.3M and other grants of \$208k for the mobile van. Net patient revenue is favorable to budget by \$1.2M. This positive variance was caused by unanticipated LIP revenue of \$1.4M and unbudgeted District Cares subsidy payment of \$923k for clinic visits. Expenses in the medical clinics are \$168k better than budget. Significant savings are in salaries and benefits; these expenses are related to higher vacancy rates than budgeted. The positive variance in medical services of \$206k is related to lower than anticipated laboratory services expenses due to the change of provider. However, there are unfavorable variances that offset the positive variance. Purchased services has a negative variance due to higher collection fees from Athena, and higher consulting fees related to grant writing and UDS report writing. Repairs and maintenance is unfavorable by \$247k due to higher than anticipated software maintenance costs related to transitioning from Allscripts to Athena.

The dental clinics revenue is ahead of budget by \$749k YTD primarily attribute to the HRSA grant of \$405k and other grants of \$3k for Delta Dental. Net revenue is favorable to budget by \$366k. This positive variance was caused by unanticipated LIP revenue of \$653k, and unbudgeted District Cares subsidy payment of \$226k for clinic visits. Total expenses of \$3.4M are under budget by \$213k, despite two budget categories with small variances. Other supplies are related to the increase in purchase of non-capital equipment for the new Belle Glade clinic.

On the Balance Sheet, operating cash is negative, pending the drawdown of HRSA grant funding, which will occur in July. Further subsidies are budgeted but have not yet been needed.

**DISTRICT CLINIC HOLDINGS, INC.**  
**COMPARATIVE STATEMENT OF NET POSITION**

	<u>Jun 30, 2019</u>	<u>May 31, 2019</u>	<u>Increase (Decrease)</u>
<b>Assets</b>			
Cash and Cash Equivalents	(345,128)	(907,934)	\$ 562,806
Accounts Receivable, net	1,358,566	1,121,830	236,735
Due From Other Funds	-	-	-
Due from Other Governments	1,656,006	3,242,361	(1,586,355)
Other Current Assets	108,984	136,968	(27,983)
Net Investment in Capital Assets	2,064,407	1,479,138	585,269
<b>Total Assets</b>	<u>\$ 4,842,836</u>	<u>\$ 5,072,364</u>	<u>\$ (229,528)</u>
<b>Liabilities</b>			
Accounts Payable	558,220	571,923	(13,703)
Due To Other Governments	-	-	-
Deferred Revenue	17,282	44,346	(27,063)
Other Current Liabilities	729,321	746,403	(17,082)
Non-Current Liabilities	797,053	797,053	-
<b>Total Liabilities</b>	<u>2,101,877</u>	<u>2,159,726</u>	<u>(57,849)</u>
<b>Deferred Inflows of Resources</b>			
Deferred Inflows- Other Post Employment Benefits	<u>\$ 612</u>	<u>\$ 612</u>	<u>\$ -</u>
<b>Net Position</b>			
Net Investment in Capital Assets	2,064,407	1,479,138	585,269
Unrestricted	675,940	1,432,888	(756,948)
<b>Total Net Position</b>	<u>2,740,347</u>	<u>2,912,026</u>	<u>(171,679)</u>
<b>Total Liabilities, Deferred Inflows of Resources and Net Position</b>	<u>\$ 4,842,836</u>	<u>\$ 5,072,364</u>	<u>\$ (229,528)</u>

**Note:** Amounts may not foot due to rounding.



# District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE NINETH MONTH ENDED JUNE 30, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%	
13,232	20,384	7,152	35.1%	16,722	3,490	20.9%	Depreciation	118,753	189,182	70,429	37.2%	153,186	34,433	22.5%
<i>Overhead Allocations:</i>														
293	12,715	12,422	97.7%	13,092	12,799	97.8%	Risk Mgt	25,179	114,435	89,256	78.0%	90,608	65,430	72.2%
91,067	91,067	-	0.0%	35,835	(55,232)	(154.1%)	Rev Cycle	819,603	819,603	-	0.0%	377,331	(442,272)	(117.2%)
5,141	5,559	418	7.5%	5,328	187	3.5%	Internal Audit	47,357	50,031	2,674	5.3%	24,444	(22,913)	(93.7%)
19,969	20,787	818	3.9%	19,871	(98)	(0.5%)	Palm Springs Facility	170,512	187,083	16,571	8.9%	223,790	53,278	23.8%
24,941	24,923	(18)	(0.1%)	22,096	(2,845)	(12.9%)	Administration	224,286	224,307	21	0.0%	223,497	(789)	(0.4%)
32,479	34,245	1,766	5.2%	29,915	(2,564)	(8.6%)	Human Resources	304,216	308,205	3,989	1.3%	261,363	(42,854)	(16.4%)
12,733	12,733	-	0.0%	12,734	1	0.0%	Legal	114,597	114,597	-	0.0%	94,337	(20,260)	(21.5%)
6,245	8,444	2,199	26.0%	5,944	(301)	(5.1%)	Records	56,320	75,996	19,676	25.9%	60,302	3,982	6.6%
7,134	11,698	4,564	39.0%	5,513	(1,620)	(29.4%)	Compliance	58,663	105,282	46,619	44.3%	53,153	(5,510)	(10.4%)
-	1,428	1,428	100.0%	1,093	1,093	100.0%	Planning/Research	5,582	12,852	7,270	56.6%	15,673	10,092	64.4%
26,415	34,893	8,478	24.3%	24,580	(1,835)	(7.5%)	Finance	263,999	314,037	50,038	15.9%	247,885	(16,114)	(6.5%)
8,464	13,149	4,685	35.6%	7,531	(933)	(12.4%)	Public Relations	73,438	118,341	44,903	37.9%	64,502	(8,936)	(13.9%)
91,245	99,679	8,434	8.5%	65,435	(25,810)	(39.4%)	Information Technology	810,517	897,111	86,594	9.7%	720,729	(89,788)	(12.5%)
-	-	-	0.0%	-	-	0.0%	Budget & Decision Support	-	-	-	0.0%	13,118	13,118	100.0%
1,648	2,714	1,066	39.3%	3,675	2,027	55.2%	Corporate Quality	21,407	24,426	3,019	12.4%	31,130	9,723	31.2%
3,223	5,764	2,541	44.1%	2,006	(1,218)	(60.7%)	Managed Care Contract	31,848	51,876	20,028	38.6%	48,543	16,695	34.4%
330,996	379,798	48,802	12.8%	254,648	(76,348)	(30.0%)	Total Overhead Allocations	3,027,522	3,418,182	390,660	11.4%	2,550,405	(477,118)	(18.7%)
<b>2,402,638</b>	<b>2,413,941</b>	<b>11,303</b>	<b>0.5%</b>	<b>2,122,041</b>	<b>(280,597)</b>	<b>(13.2%)</b>	<b>Total Expenses</b>	<b>21,669,560</b>	<b>22,510,802</b>	<b>841,242</b>	<b>3.7%</b>	<b>19,924,103</b>	<b>(1,745,458)</b>	<b>(8.8%)</b>
<b>\$ (397,799)</b>	<b>\$ (942,529)</b>	<b>\$ 544,730</b>	<b>(57.8%)</b>	<b>\$ (208,267)</b>	<b>\$ (189,532)</b>	<b>91.0%</b>	<b>Net Margin</b>	<b>\$ (2,416,019)</b>	<b>\$ (8,824,917)</b>	<b>\$ 6,408,898</b>	<b>(72.6%)</b>	<b>\$ (1,722,032)</b>	<b>\$ (693,986)</b>	<b>(40.3%)</b>
(220,227)	-	220,227	0.0%	-	220,227	0.0%	Capital	(108,153)	1,221,688	1,329,841	108.9%	-	108,153	0.0%
<b>\$ -</b>	<b>\$ 1,087,500</b>	<b>\$ 1,087,500</b>	<b>100.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>	<b>General Fund Support/ Transfer In</b>	<b>\$ 2,627,860</b>	<b>\$ 9,787,500</b>	<b>\$ 7,159,640</b>	<b>73.2%</b>	<b>\$ 2,170,000</b>	<b>\$ (457,860)</b>	<b>(21.1%)</b>

## District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Year to Date
<b>Gross Patient Revenue</b>	<b>1,946,640</b>	<b>1,491,722</b>	<b>2,006,898</b>	<b>1,645,818</b>	<b>1,905,360</b>	<b>1,935,491</b>	<b>2,020,946</b>	<b>1,900,160</b>	<b>1,754,116</b>	-	-	-	<b>16,607,151</b>
Contractual Allowances	629,927	523,761	955,352	869,362	704,192	909,476	911,498	435,326	377,830	-	-	-	6,316,724
Charity Care	522,280	370,440	411,855	348,213	541,362	394,786	472,106	689,798	641,710	-	-	-	4,392,551
Bad Debt	209,421	136,222	187,946	107,004	224,566	85,698	183,544	283,556	273,154	-	-	-	1,691,113
Other Patient Revenue	185,546	460,636	346,606	1,379,115	478,512	490,512	602,746	335,800	335,800	-	-	-	4,615,270
<b>Net Patient Revenue</b>	<b>770,557</b>	<b>921,934</b>	<b>798,350</b>	<b>1,700,355</b>	<b>913,751</b>	<b>1,036,042</b>	<b>1,056,544</b>	<b>827,279</b>	<b>797,222</b>	-	-	-	<b>8,822,034</b>
Collections %	39.58%	61.80%	39.78%	103.31%	47.96%	53.53%	52.28%	43.54%	45.45%	-	-	-	53.12%
Grant Funds	574,778	606,454	690,034	1,616,221	1,355,777	1,496,682	1,128,976	1,688,647	1,190,138	-	-	-	10,347,707
Other Revenue	4,645	8,821	24,768	6,149	3,627	9,704	3,928	4,680	17,480	-	-	-	83,801
Total Other Revenues	579,423	615,275	714,802	1,622,369	1,359,404	1,506,386	1,132,904	1,693,328	1,207,618	-	-	-	10,431,508
<b>Total Revenues</b>	<b>1,349,980</b>	<b>1,537,209</b>	<b>1,513,151</b>	<b>3,322,725</b>	<b>2,273,156</b>	<b>2,542,428</b>	<b>2,189,447</b>	<b>2,520,606</b>	<b>2,004,840</b>	-	-	-	<b>19,253,542</b>
<i>Direct Operational Expenses:</i>													
Salaries and Wages	1,387,450	1,190,417	1,317,029	1,213,339	1,197,291	1,332,097	1,362,818	1,459,040	1,175,441	-	-	-	11,634,922
Benefits	339,645	322,045	314,881	366,759	347,313	365,610	372,476	372,646	355,232	-	-	-	3,156,606
Purchased Services	65,028	68,614	50,770	82,094	51,993	54,666	66,875	128,618	79,133	-	-	-	647,791
Medical Supplies	41,828	27,305	14,573	29,201	46,174	32,270	37,924	47,947	44,650	-	-	-	321,873
Other Supplies	34,148	3,947	2,672	28,292	36,989	36,467	53,003	133,496	32,979	-	-	-	361,993
Contracted Physician Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Services	58,809	(461)	19,144	25,930	78,155	25,831	33,980	22,612	86,370	-	-	-	350,369
Drugs	47,555	37,534	36,129	31,431	37,448	32,329	72,032	68,819	67,541	-	-	-	430,817
Repairs & Maintenance	29,881	36,555	32,150	30,986	31,031	41,024	50,051	39,735	69,365	-	-	-	360,779
Lease & Rental	109,171	104,594	104,526	114,021	108,872	133,369	111,536	114,139	117,871	-	-	-	1,018,098
Utilities	4,568	6,558	5,313	5,904	4,092	4,376	5,138	8,883	5,686	-	-	-	50,518
Other Expense	15,526	(576)	24,682	22,887	23,732	33,511	20,962	10,156	21,928	-	-	-	172,807
Insurance	2,425	2,170	2,170	2,170	2,170	2,170	(990)	2,214	2,214	-	-	-	16,712
Total Operational Expenses	2,136,034	1,798,702	1,924,039	1,953,014	1,965,259	2,093,719	2,185,804	2,408,304	2,058,410	-	-	-	18,523,285
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>	<b>(786,055)</b>	<b>(261,492)</b>	<b>(410,887)</b>	<b>1,369,711</b>	<b>307,896</b>	<b>448,708</b>	<b>3,643</b>	<b>112,302</b>	<b>(53,570)</b>	-	-	-	<b>730,256</b>
Depreciation	17,256	17,256	5,158	13,224	13,157	13,156	13,156	13,156	13,232	-	-	-	118,753
<i>Overhead Allocations:</i>													
Risk Mgt	9,302	16,111	8,246	(15,331)	1,744	2,172	2,233	407	293	-	-	-	25,179
Rev Cycle	86,904	98,059	124,187	100,095	94,850	42,307	91,067	91,067	91,067	-	-	-	819,603
Internal Audit	5,120	5,120	5,120	5,120	5,222	5,718	5,389	5,406	5,141	-	-	-	47,357
Palm Springs Facility	17,032	16,269	16,141	23,398	19,430	20,583	18,956	18,734	19,969	-	-	-	170,512
Administration	24,974	26,124	21,164	26,766	23,790	26,720	24,923	24,884	24,941	-	-	-	224,286
Human Resources	33,486	34,265	34,863	38,678	32,527	31,650	31,103	35,165	32,479	-	-	-	304,216
Legal	6,468	11,903	8,094	34,857	15,627	(551)	12,733	12,733	12,733	-	-	-	114,597
Records	6,520	6,452	6,067	6,656	5,239	6,258	5,727	7,156	6,245	-	-	-	56,320
Compliance	5,776	7,197	3,605	6,283	4,168	12,918	4,550	7,033	7,134	-	-	-	58,663
Planning/Research	1,340	1,281	1,209	1,325	426	0	-	-	-	-	-	-	5,582
Finance	24,095	32,875	22,630	39,695	23,194	26,486	37,644	30,964	26,415	-	-	-	263,999
Public Relations	6,478	6,365	7,466	7,466	7,077	8,264	9,126	11,862	8,464	-	-	-	73,438
Information Technology	80,379	69,273	97,329	86,977	82,158	90,638	86,782	125,735	91,245	-	-	-	810,517
Budget & Decision Support	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Quality	3,986	3,764	2,150	2,591	2,015	1,778	1,647	1,828	1,648	-	-	-	21,407
Managed Care Contract	3,421	4,019	3,039	3,676	3,234	3,502	3,233	4,500	3,223	-	-	-	31,848
Total Overhead Allocations	315,282	339,079	362,180	368,255	320,701	278,442	335,113	377,474	330,996	-	-	-	3,027,522
<b>Total Expenses</b>	<b>2,468,573</b>	<b>2,155,037</b>	<b>2,291,377</b>	<b>2,334,492</b>	<b>2,299,117</b>	<b>2,385,318</b>	<b>2,534,074</b>	<b>2,798,935</b>	<b>2,402,638</b>	-	-	-	<b>21,669,560</b>
<b>Net Margin</b>	<b>\$ (1,118,593)</b>	<b>\$ (617,827)</b>	<b>\$ (778,226)</b>	<b>\$ 988,232</b>	<b>\$ (25,961)</b>	<b>\$ 157,110</b>	<b>\$ (344,627)</b>	<b>\$ (278,328)</b>	<b>\$ (397,799)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (2,416,019)</b>
Capital	-	-	(13,581)	13,581	1,752	(1,752)	-	112,074	(220,227)	-	-	-	(108,153)
General Fund Support/ Transfer In	1,101,337	596,437	930,086	-	-	-	-	-	-	-	-	-	\$ 2,627,860



# District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location

FOR THE NINTH MONTH ENDED JUNE 30, 2019

	Clinic Administration	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Jerome Golden Center	Lewis Center	Rams Clinic	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Van	Total
<b>Gross Patient Revenue</b>	-	2,580,760	2,790,739	2,016,908	1,296,866	-	616,272	-	2,014,290	776,263	1,307,247	-	256,423	<b>13,655,768</b>
Contractual Allowances	-	1,166,999	946,537	957,086	584,824	(1,341)	294,047	250	764,645	259,718	553,383	-	92,688	5,618,835
Charity Care	-	591,201	740,535	361,956	198,440	2,994	148,116	-	523,297	160,365	252,825	-	60,315	3,040,044
Bad Debt	-	276,391	443,787	242,619	210,274	6,302	121,597	(250)	124,146	23,057	70,411	-	59,752	1,578,087
Total Contractual Allowances and Bad Debt	-	2,034,591	2,130,859	1,561,660	993,538	7,955	563,760	-	1,412,089	443,140	876,619	-	212,755	10,236,966
Other Patient Revenue	-	680,073	673,734	452,115	314,785	2,926	130,210	-	553,900	159,636	279,544	-	64,888	3,311,810
<b>Net Patient Revenue</b>	-	<b>1,226,241</b>	<b>1,333,614</b>	<b>907,363</b>	<b>618,113</b>	<b>(5,029)</b>	<b>182,722</b>	-	<b>1,156,101</b>	<b>492,759</b>	<b>710,172</b>	-	<b>108,556</b>	<b>6,730,612</b>
Collection %	0.00%	47.51%	47.79%	44.99%	47.66%	0.00%	29.65%	0.00%	57.39%	63.48%	54.33%	0.00%	42.33%	49.29%
Grant Funds	1,102,059	1,138,125	1,101,199	950,547	1,385,334	-	266,663	-	1,092,878	370,717	489,274	225,798	358,656	8,481,252
Other Revenue	26,125	8,058	5,804	3,982	11,573	-	258	-	4,472	8,381	1,404	13,506	6	83,568
Total Other Revenues	1,128,184	1,146,183	1,107,003	954,529	1,396,907	-	266,921	-	1,097,350	379,098	490,678	239,303	358,663	8,564,820
<b>Total Revenues</b>	<b>1,128,184</b>	<b>2,372,424</b>	<b>2,440,617</b>	<b>1,861,892</b>	<b>2,015,020</b>	<b>(5,029)</b>	<b>449,644</b>	-	<b>2,253,451</b>	<b>871,857</b>	<b>1,200,850</b>	<b>239,303</b>	<b>467,218</b>	<b>15,295,431</b>
<i>Direct Operational Expenses:</i>														
Salaries and Wages	1,362,943	1,465,293	1,379,729	1,193,334	776,412	-	332,729	-	1,385,959	494,140	622,382	319,117	209,210	9,541,249
Benefits	276,341	359,203	388,963	367,490	205,521	-	87,124	-	412,702	140,640	173,663	79,444	67,033	2,558,125
Purchased Services	122,645	78,105	55,448	49,197	54,449	-	7,613	-	89,964	51,053	58,999	-	5,613	573,086
Medical Supplies	-	20,721	53,233	10,966	10,459	-	4,916	-	18,140	5,605	6,639	-	663	131,343
Other Supplies	24,822	16,300	37,405	8,394	78,018	-	2,669	-	9,978	4,043	20,474	39,864	4,263	246,231
Contracted Physician Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Services	-	56,644	50,144	45,519	39,910	-	5,749	-	96,327	10,225	45,852	-	-	350,369
Drugs	-	115,961	127,727	84,790	30,569	-	923	-	31,771	13,855	1,284	21,651	984	429,515
Repairs & Maintenance	-	55,925	53,478	54,666	36,004	-	6,602	-	55,778	20,217	32,800	2,700	4,577	322,746
Lease & Rental	50	103,092	118,819	68,774	146,079	5,013	3,624	-	181,497	59,196	95,279	-	-	781,424
Utilities	-	834	3,027	907	16,666	-	1,632	-	9,303	5,672	4,548	-	-	42,589
Other Expense	90,280	8,727	5,378	5,933	7,251	-	3,462	-	11,144	4,129	6,763	250	4,061	147,378
Insurance	-	3,030	2,399	2,273	798	148	-	-	775	310	346	-	6,232	16,311
Total Operational Expenses	1,877,080	2,283,836	2,275,748	1,892,243	1,402,138	5,161	457,043	-	2,303,338	809,085	1,069,029	463,027	302,636	15,140,366
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>	<b>(748,896)</b>	<b>88,588</b>	<b>164,869</b>	<b>(30,351)</b>	<b>612,882</b>	<b>(10,190)</b>	<b>(7,400)</b>	-	<b>(49,887)</b>	<b>62,771</b>	<b>131,821</b>	<b>(223,724)</b>	<b>164,582</b>	<b>155,065</b>
Depreciation	6,359	4,216	3,461	1,348	1,881	583	965	97	5,444	3,844	3,596	-	56,250	88,043
<i>Overhead Allocations:</i>														
Risk Mgt	2,581	2,774	2,772	2,450	1,574	-	582	-	3,234	1,108	1,662	1,037	467	20,242
Rev Cycle	-	102,078	101,988	90,135	57,915	-	21,429	-	118,962	40,761	61,137	38,169	17,181	649,755
Internal Audit	4,854	5,218	5,214	4,608	2,961	-	1,096	-	6,082	2,084	3,126	1,951	878	38,071
Palm Springs Facility	151,694	-	-	-	-	-	-	-	-	-	-	-	-	151,694
Administration	22,986	24,714	24,696	21,825	14,022	-	5,193	-	28,809	9,873	14,805	9,243	4,158	180,324
Human Resources	18,878	39,017	36,627	32,726	18,878	-	6,291	-	35,997	13,848	23,914	12,588	5,036	243,800
Legal	11,745	12,627	12,618	11,151	7,164	-	2,655	-	14,715	5,040	7,560	4,725	2,124	92,124
Records	5,772	6,206	6,201	5,480	3,521	-	1,303	-	7,233	2,478	3,717	2,321	1,045	45,277
Compliance	6,013	6,464	6,459	5,708	3,668	-	1,357	-	7,534	2,581	3,872	2,417	1,088	47,161
Planning/Research	572	615	615	543	349	-	129	-	717	246	368	230	104	4,487
Finance	27,058	29,091	29,067	25,687	16,506	-	6,107	-	33,905	11,616	17,425	10,878	4,897	212,237
Public Relations	7,527	8,092	8,086	7,146	4,592	-	1,699	-	9,431	3,231	4,847	3,026	1,362	59,039
Information Technology	83,071	89,313	89,240	78,865	50,677	-	18,751	-	104,093	35,663	53,497	33,396	15,035	651,600
Budget & Decision Support	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Quality	2,193	2,358	2,358	2,082	1,340	-	497	-	2,746	939	1,412	883	395	17,204
Managed Care Contract	-	3,966	3,963	3,502	2,251	-	833	-	4,623	1,584	2,376	1,483	668	25,248
Total Overhead Allocations	344,943	332,535	329,903	291,909	185,418	-	67,921	-	378,080	131,051	199,719	122,347	54,437	2,438,264
<b>Total Expenses</b>	<b>2,228,383</b>	<b>2,620,587</b>	<b>2,609,112</b>	<b>2,185,499</b>	<b>1,589,436</b>	<b>5,745</b>	<b>525,929</b>	<b>97</b>	<b>2,686,862</b>	<b>943,981</b>	<b>1,272,344</b>	<b>585,374</b>	<b>413,323</b>	<b>17,666,673</b>
<b>Net Margin</b>	<b>\$ (1,100,198)</b>	<b>\$ (248,163)</b>	<b>\$ (168,495)</b>	<b>\$ (323,608)</b>	<b>\$ 425,584</b>	<b>\$ (10,773)</b>	<b>\$ (76,286)</b>	<b>\$ (97)</b>	<b>\$ (433,411)</b>	<b>\$ (72,124)</b>	<b>\$ (71,494)</b>	<b>\$ (346,071)</b>	<b>\$ 53,895</b>	<b>\$ (2,371,242)</b>
<b>Capital</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>General Fund Support/ Transfer In</b>	<b>\$ 2,627,860</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,627,860</b>

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE NINETH MONTH ENDED JUNE 30, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
<b>1,414,201</b>	<b>1,756,418</b>	<b>(342,217)</b>	<b>(19.5%)</b>	<b>1,476,579</b>	<b>(62,379)</b>	<b>(4.2%)</b>	<b>13,655,768</b>	<b>14,769,494</b>	<b>(1,113,726)</b>	<b>(7.5%)</b>	<b>13,661,154</b>	<b>(5,387)</b>	<b>(0.0%)</b>
345,691	413,225	67,534	16.3%	485,055	139,364	28.7%	5,618,835	3,562,250	(2,056,585)	(57.7%)	5,635,069	16,234	0.3%
458,317	649,992	191,675	29.5%	227,087	(231,231)	(101.8%)	3,040,044	5,408,373	2,368,329	43.8%	2,058,461	(981,583)	(47.7%)
248,137	197,443	(50,694)	(25.7%)	239,438	(8,700)	(3.6%)	1,578,088	1,642,867	64,779	3.9%	1,446,361	(131,726)	(9.1%)
1,052,145	1,260,660	208,515	16.5%	951,580	(100,566)	(10.6%)	10,236,967	10,613,490	376,523	3.5%	9,139,891	(1,097,076)	(12.0%)
235,966	148,099	87,867	59.3%	456,596	(220,630)	(48.3%)	3,311,810	1,332,891	1,978,919	148.5%	4,315,082	(1,003,272)	(23.3%)
<b>598,022</b>	<b>643,857</b>	<b>(45,835)</b>	<b>(7.1%)</b>	<b>981,596</b>	<b>(383,574)</b>	<b>(39.1%)</b>	<b>6,730,611</b>	<b>5,488,895</b>	<b>1,241,716</b>	<b>22.6%</b>	<b>8,836,345</b>	<b>(2,105,734)</b>	<b>(23.8%)</b>
42.29%	36.66%			66.48%			49.29%	37.16%		64.68%			
873,657	502,660	370,997	73.8%	479,876	393,781	82.1%	8,481,252	4,873,940	3,607,312	74.0%	4,557,432	3,923,820	86.1%
17,480	12,135	5,345	44.0%	3,771	13,709	363.6%	83,568	114,334	(30,766)	(26.9%)	202,606	(119,039)	(58.8%)
891,137	514,795	376,342	73.1%	483,647	407,490	84.3%	8,564,820	4,988,274	3,576,546	71.7%	4,760,038	3,804,781	79.9%
<b>1,489,159</b>	<b>1,158,652</b>	<b>330,507</b>	<b>28.5%</b>	<b>1,465,243</b>	<b>23,916</b>	<b>1.6%</b>	<b>15,295,430</b>	<b>10,477,169</b>	<b>4,818,261</b>	<b>46.0%</b>	<b>13,596,383</b>	<b>1,699,047</b>	<b>12.5%</b>
							<i>Direct Operational Expenses:</i>						
969,818	1,028,755	58,937	5.7%	977,759	7,940	0.8%	9,541,249	9,663,919	122,670	1.3%	9,065,945	(475,304)	(5.2%)
288,683	290,477	1,794	0.6%	279,156	(9,527)	(3.4%)	2,558,125	2,730,484	172,359	6.3%	2,402,599	(155,526)	(6.5%)
70,073	53,249	(16,824)	(31.6%)	92,551	22,478	24.3%	573,086	476,081	(97,005)	(20.4%)	483,751	(89,336)	(18.5%)
16,404	20,067	3,663	18.3%	14,653	(1,750)	(11.9%)	131,343	165,632	34,289	20.7%	121,934	(9,409)	(7.7%)
35,589	13,993	(21,596)	(154.3%)	8,415	(27,174)	(322.9%)	246,231	164,470	(81,761)	(49.7%)	97,306	(148,925)	(153.0%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	15,355	15,355	100.0%
86,370	67,365	(19,005)	(28.2%)	-	(86,370)	0.0%	350,369	556,590	206,221	37.1%	-	(350,369)	0.0%
67,531	54,231	(13,300)	(24.5%)	26,789	(40,743)	(152.1%)	429,515	447,866	18,351	4.1%	398,249	(31,266)	(7.9%)
79,742	5,155	(74,587)	(1,446.9%)	22,464	(57,278)	(255.0%)	322,746	76,062	(246,684)	(324.3%)	331,187	8,441	2.5%
91,748	71,493	(20,255)	(28.3%)	62,658	(29,090)	(46.4%)	781,424	744,450	(36,974)	(5.0%)	768,042	(13,383)	(1.7%)
4,727	5,503	776	14.1%	4,813	86	1.8%	42,589	49,527	6,938	14.0%	48,893	6,304	12.9%
19,815	18,945	(870)	(4.6%)	20,067	252	1.3%	147,378	211,585	64,207	30.3%	176,348	28,970	16.4%
2,183	2,307	124	5.4%	2,342	158	6.8%	16,311	21,072	4,761	22.6%	14,143	(2,168)	(15.3%)
1,732,683	1,631,540	(101,143)	(6.2%)	1,511,666	(221,018)	(14.6%)	15,140,366	15,307,738	167,372	1.1%	13,923,751	(1,216,615)	(8.7%)
<b>(243,525)</b>	<b>(472,888)</b>	<b>229,364</b>	<b>(48.5%)</b>	<b>(46,423)</b>	<b>(197,102)</b>	<b>424.6%</b>	<b>155,064</b>	<b>(4,830,569)</b>	<b>4,985,633</b>	<b>(103.2%)</b>	<b>(327,368)</b>	<b>482,432</b>	<b>(147.4%)</b>

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE NINTH MONTH ENDED JUNE 30, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%	
9,863	6,072	(3,791)	(62.4%)	4,125	(5,738)	(139.1%)	Depreciation	88,043	54,648	(33,395)	(61.1%)	40,054	(47,989)	(119.8%)
<i>Overhead Allocations:</i>														
236	10,221	9,985	97.7%	10,271	10,035	97.7%	Risk Mgt	20,242	91,989	71,747	78.0%	71,083	50,841	71.5%
72,195	72,195	-	0.0%	27,774	(44,421)	(159.9%)	Rev Cycle	649,755	649,755	-	0.0%	292,452	(357,303)	(122.2%)
4,133	4,469	336	7.5%	4,180	47	1.1%	Internal Audit	38,071	40,221	2,150	5.3%	19,176	(18,895)	(98.5%)
17,765	18,493	728	3.9%	17,010	(755)	(4.4%)	Palm Springs Facility	151,694	166,437	14,743	8.9%	191,570	39,875	20.8%
20,036	20,036	-	0.0%	17,335	(2,701)	(15.6%)	Administration	180,324	180,324	-	0.0%	174,183	(6,141)	(3.5%)
26,029	27,444	1,415	5.2%	22,575	(3,453)	(15.3%)	Human Resources	243,800	246,996	3,196	1.3%	199,650	(44,150)	(22.1%)
10,236	10,236	-	0.0%	9,990	(246)	(2.5%)	Legal	92,124	92,124	-	0.0%	74,295	(17,829)	(24.0%)
5,021	6,789	1,768	26.0%	4,663	(357)	(7.7%)	Records	45,277	61,101	15,824	25.9%	47,284	2,006	4.2%
5,735	9,404	3,669	39.0%	4,325	(1,410)	(32.6%)	Compliance	47,161	84,636	37,475	44.3%	42,244	(4,917)	(11.6%)
-	1,148	1,148	100.0%	857	857	100.0%	Planning/Research	4,487	10,332	5,845	56.6%	9,472	4,984	52.6%
21,236	28,051	6,815	24.3%	19,284	(1,952)	(10.1%)	Finance	212,237	252,459	40,222	15.9%	196,764	(15,472)	(7.9%)
6,804	10,572	3,768	35.6%	5,908	(896)	(15.2%)	Public Relations	59,039	95,148	36,109	38.0%	51,164	(7,875)	(15.4%)
73,354	80,135	6,781	8.5%	51,335	(22,020)	(42.9%)	Information Technology	651,600	721,215	69,615	9.7%	565,422	(86,177)	(15.2%)
-	-	-	0.0%	-	-	0.0%	Budget & Decision Support	-	-	-	0.0%	8,068	8,068	100.0%
1,325	2,181	856	39.3%	2,883	1,558	54.0%	Corporate Quality	17,204	19,629	2,425	12.4%	24,422	7,217	29.6%
2,555	4,569	2,014	44.1%	1,555	(1,001)	(64.4%)	Managed Care Contract	25,248	41,121	15,873	38.6%	37,623	12,375	32.9%
266,660	305,943	39,283	12.8%	199,945	(66,715)	(33.4%)	Total Overhead Allocations	2,438,264	2,753,487	315,223	11.4%	2,004,872	(433,392)	(21.6%)
<b>2,009,206</b>	<b>1,943,555</b>	<b>(65,651)</b>	<b>(3.4%)</b>	<b>1,715,735</b>	<b>(293,471)</b>	<b>(17.1%)</b>	<b>Total Expenses</b>	<b>17,666,673</b>	<b>18,115,873</b>	<b>449,200</b>	<b>2.5%</b>	<b>15,968,677</b>	<b>(1,697,996)</b>	<b>(10.6%)</b>
<b>\$ (520,047)</b>	<b>\$ (784,903)</b>	<b>\$ 264,856</b>	<b>(33.7%)</b>	<b>\$ (250,492)</b>	<b>\$ (269,555)</b>	<b>107.6%</b>	<b>Net Margin</b>	<b>\$ (2,371,243)</b>	<b>\$ (7,638,704)</b>	<b>\$ 5,267,461</b>	<b>(69.0%)</b>	<b>\$ (2,372,294)</b>	<b>\$ 1,051</b>	<b>0.0%</b>
(9,843)	-	9,843	0.0%	-	9,843	0.0%	Capital	-	450,000	450,000	100.0%	-	-	0.0%
<b>\$ -</b>	<b>\$ 1,087,500</b>	<b>\$ 1,087,500</b>	<b>100.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>	<b>General Fund Support/ Transfer In</b>	<b>\$ 2,627,860</b>	<b>\$ 9,787,500</b>	<b>\$ 7,159,640</b>	<b>73.2%</b>	<b>\$ 2,170,000</b>	<b>\$ (457,860)</b>	<b>(21.1%)</b>

## District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location

FOR THE NINTH MONTH ENDED JUNE 30, 2019

	Dental Clinic Administration	West Palm Beach Dental Clinic	Lantana Dental Clinic	Delray Dental Clinic	Belle Glade Dental Clinic	Total
<b>Gross Patient Revenue</b>	-	1,024,328	831,914	748,625	346,518	2,951,384
Contractual Allowances	-	238,936	179,581	176,788	102,584	697,889
Charity Care	-	413,349	410,479	399,777	128,904	1,352,508
Bad Debt	-	25,400	50,987	20,968	15,669	113,025
Total Contractual Allowances and Bad Debt	-	677,685	641,047	597,534	247,156	2,163,421
Other Patient Revenue	-	447,618	346,471	343,923	165,449	1,303,461
<b>Net Patient Revenue</b>	-	794,261	537,338	495,014	264,810	2,091,423
Collection %	-	77.54%	64.59%	66.12%	76.42%	70.86%
Grant Funds	159,341	536,638	453,392	378,394	338,690	1,866,456
Other Revenue	-	-	-	-	233	233
<b>Total Other Revenues</b>	159,341	536,638	453,392	378,394	338,923	1,866,689
<b>Total Revenues</b>	<b>159,341</b>	<b>1,330,900</b>	<b>990,730</b>	<b>873,407</b>	<b>603,734</b>	<b>3,958,111</b>
<i>Direct Operational Expenses:</i>						
Salaries and Wages	208,027	647,496	533,648	463,979	240,523	2,093,674
Benefits	46,476	195,691	140,259	144,517	71,538	598,482
Purchased Services	-	19,696	13,498	13,137	28,373	74,705
Medical Supplies	-	63,484	56,581	45,768	24,696	190,530
Other Supplies	(12)	24,274	20,869	10,370	60,261	115,762
Contracted Physician Expense	-	-	-	-	-	-
Medical Services	-	-	-	-	-	-
Drugs	-	106	310	615	272	1,302
Repairs & Maintenance	-	8,750	10,614	10,186	8,484	38,034
Lease & Rental	-	86,081	49,261	46,089	55,242	236,674
Utilities	-	1,140	3,405	1,284	2,100	7,929
Other Expense	1,746	8,745	7,901	1,638	5,399	25,428
Insurance	-	-	-	-	400	400
<b>Total Operational Expenses</b>	256,237	1,055,464	836,346	737,582	497,290	3,382,919
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>	<b>(96,896)</b>	<b>275,436</b>	<b>154,384</b>	<b>135,825</b>	<b>106,444</b>	<b>575,192</b>
Depreciation	-	10,839	4,899	7,662	7,310	30,709
<i>Overhead Allocations:</i>						
Risk Mgt	320	1,554	1,364	1,053	645	4,937
Rev Cycle	-	57,159	50,184	38,754	23,751	169,848
Internal Audit	602	2,922	2,565	1,981	1,214	9,285
Palm Springs Facility	18,818	-	-	-	-	18,818
Administration	2,832	13,842	12,150	9,387	5,751	43,962
Human Resources	2,515	18,878	17,624	13,848	7,551	60,416
Legal	1,458	7,074	6,210	4,797	2,934	22,473
Records	716	3,475	3,051	2,356	1,444	11,043
Compliance	746	3,620	3,178	2,454	1,504	11,502
Planning/Research	71	344	302	234	143	1,094
Finance	3,357	16,291	14,301	11,045	6,768	51,762
Public Relations	934	4,532	3,978	3,073	1,883	14,399
Information Technology	10,305	50,016	43,907	33,911	20,778	158,917
Budget & Decision Support	-	-	-	-	-	-
Corporate Quality	275	1,318	1,160	898	551	4,202
Managed Care Contract	-	2,221	1,950	1,506	923	6,600
<b>Total Overhead Allocations</b>	42,949	183,248	161,924	125,298	75,839	589,259
<b>Total Expenses</b>	<b>299,186</b>	<b>1,249,551</b>	<b>1,003,169</b>	<b>870,542</b>	<b>580,439</b>	<b>4,002,887</b>
<b>Net Margin</b>	<b>\$ (139,845)</b>	<b>\$ 81,349</b>	<b>\$ (12,439)</b>	<b>\$ 2,865</b>	<b>\$ 23,294</b>	<b>\$ (44,776)</b>
<b>Capital</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(108,153)</b>	<b>(108,153)</b>
<b>General Fund Support/ Transfer In</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>\$</b>	<b>-</b>

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE NINTH MONTH ENDED JUNE 30, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
<b>339,916</b>	<b>391,976</b>	<b>(52,061)</b>	<b>(13.3%)</b>	<b>324,930</b>	<b>14,986</b>	<b>4.6%</b>	<b>2,951,384</b>	<b>3,261,505</b>	<b>(310,122)</b>	<b>(9.5%)</b>	<b>2,959,564</b>	<b>(8,180)</b>	<b>(0.3%)</b>
<b>Gross Patient Revenue</b>													
32,140	81,835	49,695	60.7%	44,592	12,452	27.9%	697,889	680,914	(16,975)	(2.5%)	479,951	(217,938)	(45.4%)
183,393	182,176	(1,217)	(0.7%)	126,227	(57,167)	(45.3%)	1,352,508	1,515,831	163,323	10.8%	1,119,008	(233,499)	(20.9%)
25,017	17,151	(7,866)	(45.9%)	8,958	(16,059)	(179.3%)	113,025	142,710	29,685	20.8%	(28,521)	(141,546)	496.3%
240,549	281,162	40,613	14.4%	179,776	(60,773)	(33.8%)	2,163,421	2,339,455	176,034	7.5%	1,570,438	(592,983)	(37.8%)
99,834	89,241	10,593	11.9%	193,003	(93,169)	(48.3%)	1,303,461	803,169	500,292	62.3%	2,105,634	(802,173)	(38.1%)
<b>199,200</b>	<b>200,055</b>	<b>(855)</b>	<b>(0.4%)</b>	<b>338,156</b>	<b>(138,956)</b>	<b>(41.1%)</b>	<b>2,091,423</b>	<b>1,725,219</b>	<b>366,204</b>	<b>21.2%</b>	<b>3,494,759</b>	<b>(1,403,336)</b>	<b>(40.2%)</b>
58.60%	51.04%			104.07%			70.86%	52.90%			118.08%		
316,481	109,872	206,609	188.0%	110,375	206,106	186.7%	1,866,456	1,458,000	408,456	28.0%	1,076,928	789,528	73.3%
-	2,833	(2,833)	(100.0%)	-	-	0.0%	233	25,497	(25,264)	(99.1%)	34,000	(33,767)	(99.3%)
316,481	112,705	203,776	180.8%	110,375	206,106	186.7%	1,866,689	1,483,497	383,192	25.8%	1,110,928	755,761	68.0%
<b>515,681</b>	<b>312,760</b>	<b>202,921</b>	<b>64.9%</b>	<b>448,531</b>	<b>67,150</b>	<b>15.0%</b>	<b>3,958,111</b>	<b>3,208,716</b>	<b>749,395</b>	<b>23.4%</b>	<b>4,605,687</b>	<b>(647,576)</b>	<b>(14.1%)</b>
<i>Direct Operational Expenses:</i>													
205,623	232,861	27,238	11.7%	196,521	(9,101)	(4.6%)	2,093,674	2,187,523	93,849	4.3%	1,964,358	(129,316)	(6.6%)
66,548	67,644	1,096	1.6%	65,845	(704)	(1.1%)	598,482	635,859	37,377	5.9%	579,831	(18,651)	(3.2%)
9,060	10,176	1,116	11.0%	10,249	1,189	11.6%	74,705	105,993	31,288	29.5%	86,613	11,908	13.7%
28,246	28,443	197	0.7%	21,954	(6,293)	(28.7%)	190,530	232,009	41,479	17.9%	243,196	52,666	21.7%
(2,610)	10,790	13,400	124.2%	7,822	10,432	133.4%	115,762	97,881	(17,881)	(18.3%)	27,738	(88,024)	(317.3%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	-	-	0.0%
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	-	-	0.0%
10	1,985	1,975	99.5%	4	(6)	(146.3%)	1,302	16,198	14,896	92.0%	10,931	9,629	88.1%
(10,377)	2,095	12,472	595.3%	1,240	11,617	937.1%	38,034	41,573	3,539	8.5%	47,000	8,966	19.1%
26,124	24,393	(1,731)	(7.1%)	33,274	7,151	21.5%	236,674	240,925	4,251	1.8%	301,151	64,478	21.4%
959	748	(211)	(28.3%)	734	(226)	(30.8%)	7,929	6,732	(1,197)	(17.8%)	7,405	(523)	(7.1%)
2,113	3,025	912	30.2%	1,288	(825)	(64.1%)	25,428	30,476	5,048	16.6%	27,744	2,316	8.3%
31	59	28	47.5%	75	44	58.8%	400	531	131	24.6%	795	394	49.6%
325,727	382,219	56,492	14.8%	339,005	13,278	3.9%	3,382,919	3,595,700	212,781	5.9%	3,296,761	(86,158)	(2.6%)
<b>Net Performance before</b>													
<b>189,954</b>	<b>(69,459)</b>	<b>259,413</b>	<b>(373.5%)</b>	<b>109,526</b>	<b>80,428</b>	<b>73.4%</b>	<b>575,192</b>	<b>(386,984)</b>	<b>962,176</b>	<b>(248.6%)</b>	<b>1,308,926</b>	<b>(733,734)</b>	<b>(56.1%)</b>
<b>Depreciation &amp; Overhead Allocations</b>													

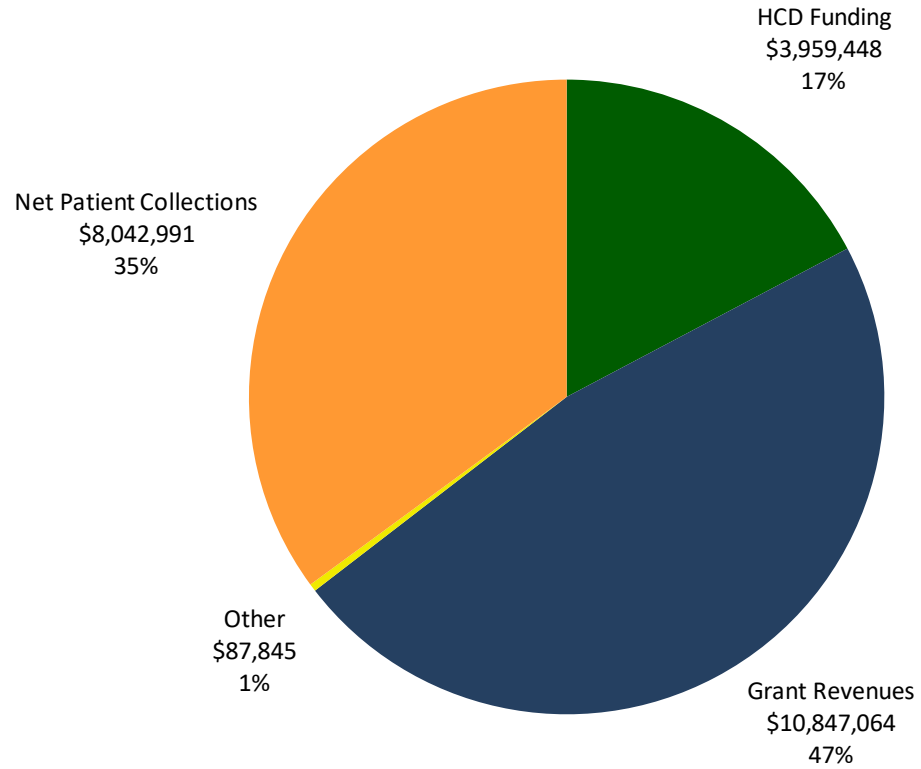
# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE NINETH MONTH ENDED JUNE 30, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
3,369	14,312	10,943	76.5%	12,597	9,228	73.3%	30,709	134,534	103,825	77.2%	113,131	82,422	72.9%
<i>Overhead Allocations:</i>													
58	2,494	2,436	97.7%	2,821	2,764	98.0%	4,937	22,446	17,509	78.0%	19,526	14,589	74.7%
18,872	18,872	-	0.0%	8,061	(10,811)	(134.1%)	169,848	169,848	-	0.0%	84,879	(84,969)	(100.1%)
1,008	1,090	82	7.5%	1,148	140	12.2%	9,285	9,810	525	5.3%	5,267	(4,018)	(76.3%)
2,204	2,294	90	3.9%	2,861	657	23.0%	18,818	20,646	1,828	8.9%	32,220	13,402	41.6%
4,905	4,887	(18)	(0.4%)	4,761	(143)	(3.0%)	43,962	43,983	21	0.0%	49,314	5,352	10.9%
6,450	6,801	351	5.2%	7,339	889	12.1%	60,416	61,209	793	1.3%	61,712	1,296	2.1%
2,497	2,497	-	0.0%	2,744	247	9.0%	22,473	22,473	-	0.0%	20,042	(2,431)	(12.1%)
1,224	1,655	431	26.0%	1,281	56	4.4%	11,043	14,895	3,852	25.9%	13,018	1,976	15.2%
1,399	2,294	895	39.0%	1,188	(211)	(17.7%)	11,502	20,646	9,144	44.3%	10,909	(593)	(5.4%)
-	280	280	100.0%	235	235	100.0%	1,094	2,520	1,426	56.6%	6,202	5,107	82.4%
5,179	6,842	1,663	24.3%	5,297	118	2.2%	51,762	61,578	9,816	15.9%	51,120	(641)	(1.3%)
1,659	2,577	918	35.6%	1,623	(37)	(2.3%)	14,399	23,193	8,794	37.9%	13,338	(1,061)	(8.0%)
17,890	19,544	1,654	8.5%	14,100	(3,790)	(26.9%)	158,917	175,896	16,979	9.7%	155,306	(3,611)	(2.3%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	5,050	5,050	100.0%
323	533	210	39.4%	792	469	59.2%	4,202	4,797	595	12.4%	6,708	2,506	37.4%
668	1,195	527	44.1%	451	(217)	(48.0%)	6,600	10,755	4,155	38.6%	10,919	4,320	39.6%
64,336	73,855	9,519	12.9%	54,703	(9,633)	(17.6%)	589,259	664,695	75,436	11.3%	545,533	(43,726)	(8.0%)
<b>393,432</b>	<b>470,386</b>	<b>76,954</b>	<b>16.4%</b>	<b>406,306</b>	<b>12,874</b>	<b>3.2%</b>	<b>4,002,887</b>	<b>4,394,929</b>	<b>392,042</b>	<b>8.9%</b>	<b>3,955,426</b>	<b>(47,462)</b>	<b>(1.2%)</b>
<b>\$ 122,249</b>	<b>\$ (157,626)</b>	<b>\$ 279,875</b>	<b>(177.6%)</b>	<b>\$ 42,225</b>	<b>\$ 80,023</b>	<b>189.5%</b>	<b>\$ (44,776)</b>	<b>\$ (1,186,213)</b>	<b>\$ 1,141,437</b>	<b>(96.2%)</b>	<b>\$ 650,262</b>	<b>\$ (695,038)</b>	<b>(106.9%)</b>
(210,384)	-	210,384	0.0%	-	210,384	0.0%	(108,153)	771,688	879,841	114.0%	-	108,153	0.0%
<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>
<b>General Fund Support/ Transfer In</b>													

Clinic Visits - Adults and Pediatrics	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Current Year Total	Current YTD Budget	%Var to Budget	Prior Year Total
	West Palm Beach	1,661	1,289	1,312	1,734	1,628	1,447	1,798	1,754	1,552				14,175	14,760	(4.0%)
Delray	1,355	1,162	1,134	1,180	1,212	1,356	1,283	1,312	1,311				11,305	13,411	(15.7%)	12,254
Lantana	1,411	1,309	1,261	1,314	1,409	1,424	1,524	1,505	1,434				12,591	14,190	(11.3%)	11,601
Belle Glade	1,030	790	839	934	806	850	949	819	668				7,685	7,294	5.4%	7,959
Jerome Golden Center	-	-	-	-	-	-	-	-	-				-	-	0.0%	2,260
Lewis Center	267	233	229	239	246	227	277	271	239				2,228	2,030	9.8%	1,818
Lake Worth & Women's Health Care	1,608	1,153	1,104	1,214	1,130	1,466	1,483	1,454	1,299				11,911	14,618	(18.5%)	13,537
Jupiter Clinic	421	457	418	467	483	502	565	555	522				4,390	4,886	(10.2%)	4,416
West Boca & Women's Health Care	1,009	861	781	923	815	900	984	877	850				8,000	6,440	24.2%	5,664
Mobile Van	239	186	119	201	200	159	143	151	183				1,581	1,691	(6.5%)	-
Suboxone	361	289	222	301	415	476	611	601	556				3,832	2,681	42.9%	2,649
<b>Total Clinic Visits</b>	<b>9,362</b>	<b>7,729</b>	<b>7,419</b>	<b>8,507</b>	<b>8,344</b>	<b>8,807</b>	<b>9,617</b>	<b>9,299</b>	<b>8,614</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>77,698</b>	<b>82,001</b>	<b>(5.2%)</b>	<b>76,269</b>
<b>Dental Visits</b>																
West Palm Beach	918	722	704	800	792	839	873	813	802				7,263	8,277	(12.3%)	7,996
Lantana	653	508	468	616	630	717	646	672	669				5,579	8,353	(33.2%)	6,446
Delray	676	522	446	503	535	644	675	574	612				5,187	6,329	(18.0%)	5,574
Belle Glade	406	260	230	259	275	292	377	337	329				2,765	3,409	(18.9%)	3,355
<b>Total Dental Visits</b>	<b>2,653</b>	<b>2,012</b>	<b>1,848</b>	<b>2,178</b>	<b>2,232</b>	<b>2,492</b>	<b>2,571</b>	<b>2,396</b>	<b>2,412</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>20,794</b>	<b>26,368</b>	<b>(21.1%)</b>	<b>23,371</b>
<b>Total Medical and Dental Visits</b>	<b>12,015</b>	<b>9,741</b>	<b>9,267</b>	<b>10,685</b>	<b>10,576</b>	<b>11,299</b>	<b>12,188</b>	<b>11,695</b>	<b>11,026</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>98,492</b>	<b>108,369</b>	<b>(9.1%)</b>	<b>99,640</b>
<b>Mental Health Counselors (non-billable)</b>																
West Palm Beach	124	100	103	135	117	110	154	133	164				1,140	767	48.6%	871
Delray	137	118	102	117	106	102	126	219	221				1,248	760	64.2%	815
Lantana	467	414	368	433	383	265	423	885	467				4,105	2,070	98.3%	1,385
Belle Glade	17	21	22	26	18	25	23	20	10				182	132	37.9%	133
Lewis Center	268	219	192	235	232	253	283	208	198				2,088	870	140.0%	1,140
Lake Worth	173	99	73	190	98	111	76	178	190				1,188	1,102	7.8%	1,262
Jupiter	-	-	-	-	-	-	-	-	-				-	264	(100.0%)	268
West Boca	-	-	-	-	-	-	-	-	-				-	180	(100.0%)	201
Mobile Van	-	-	-	16	40	57	95	78	92				378	-	100.0%	-
<b>Total Mental Health Screenings</b>	<b>1,186</b>	<b>971</b>	<b>860</b>	<b>1,152</b>	<b>994</b>	<b>923</b>	<b>1,180</b>	<b>1,721</b>	<b>1,342</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,329</b>	<b>6,145</b>	<b>68.1%</b>	<b>6,075</b>

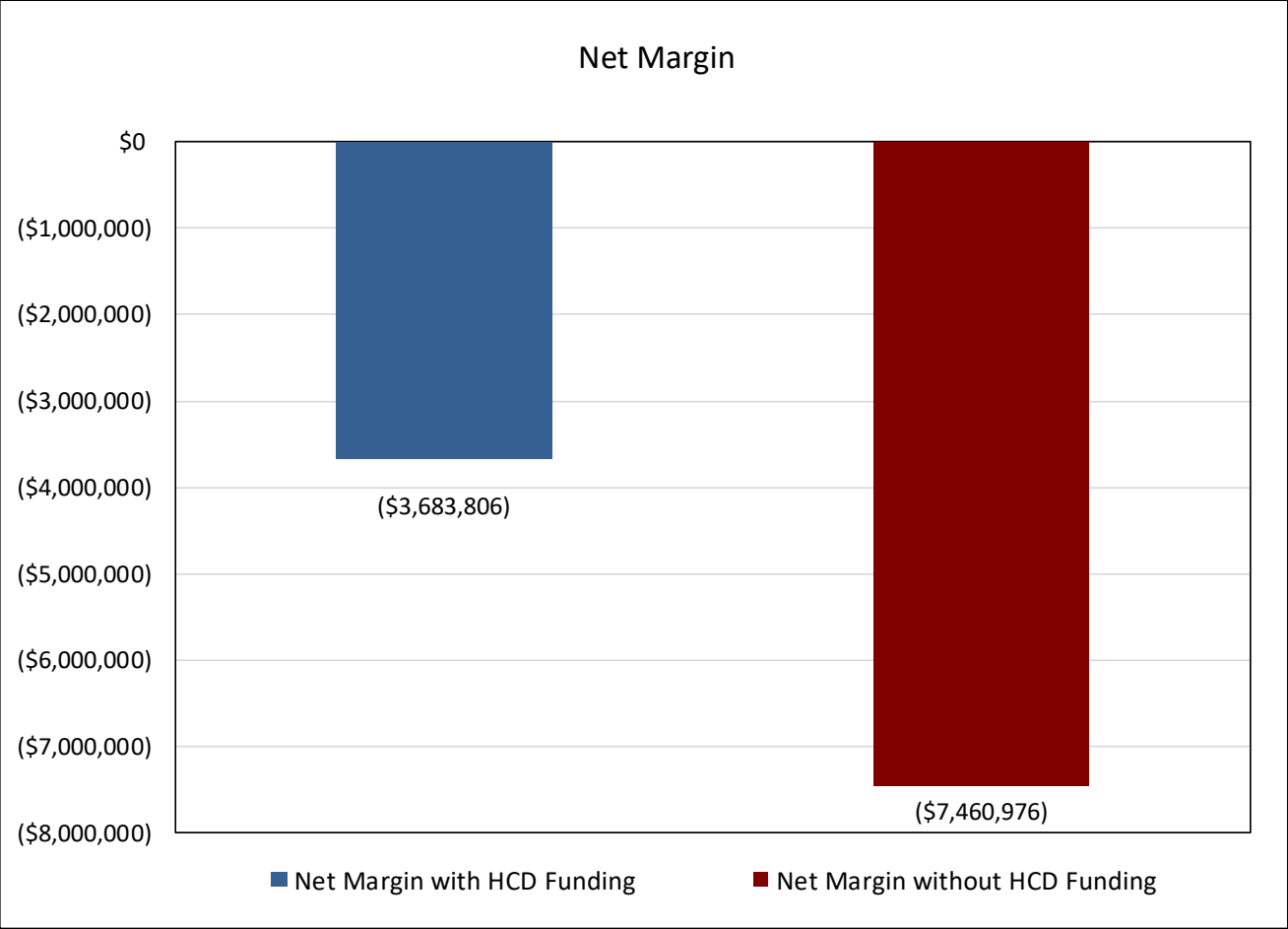
### Primary Care Clinics Funding Sources



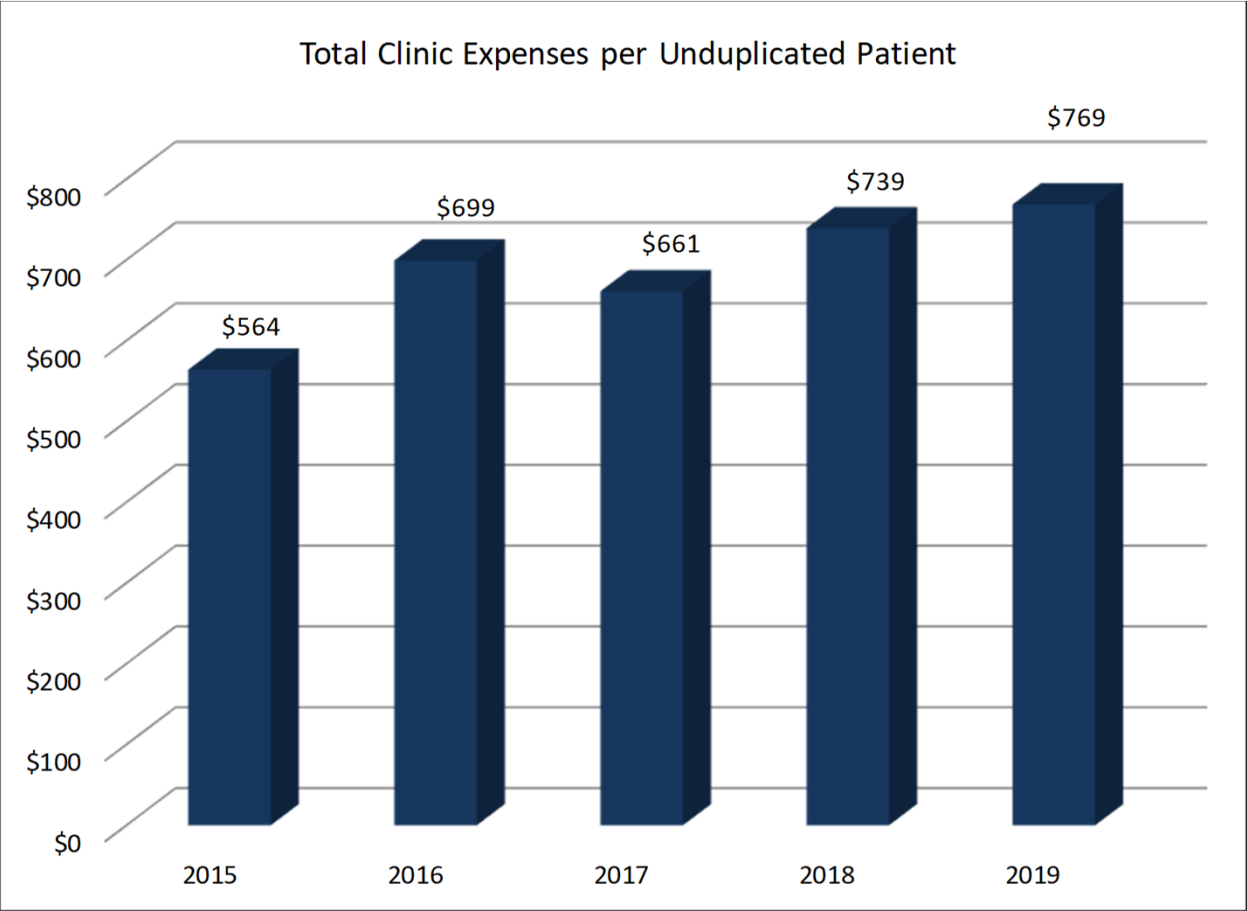
Fiscal YTD June 2019 Total Expenses \$22,937,348

\*Total expenses include overhead allocations and capital, and exclude depreciation.



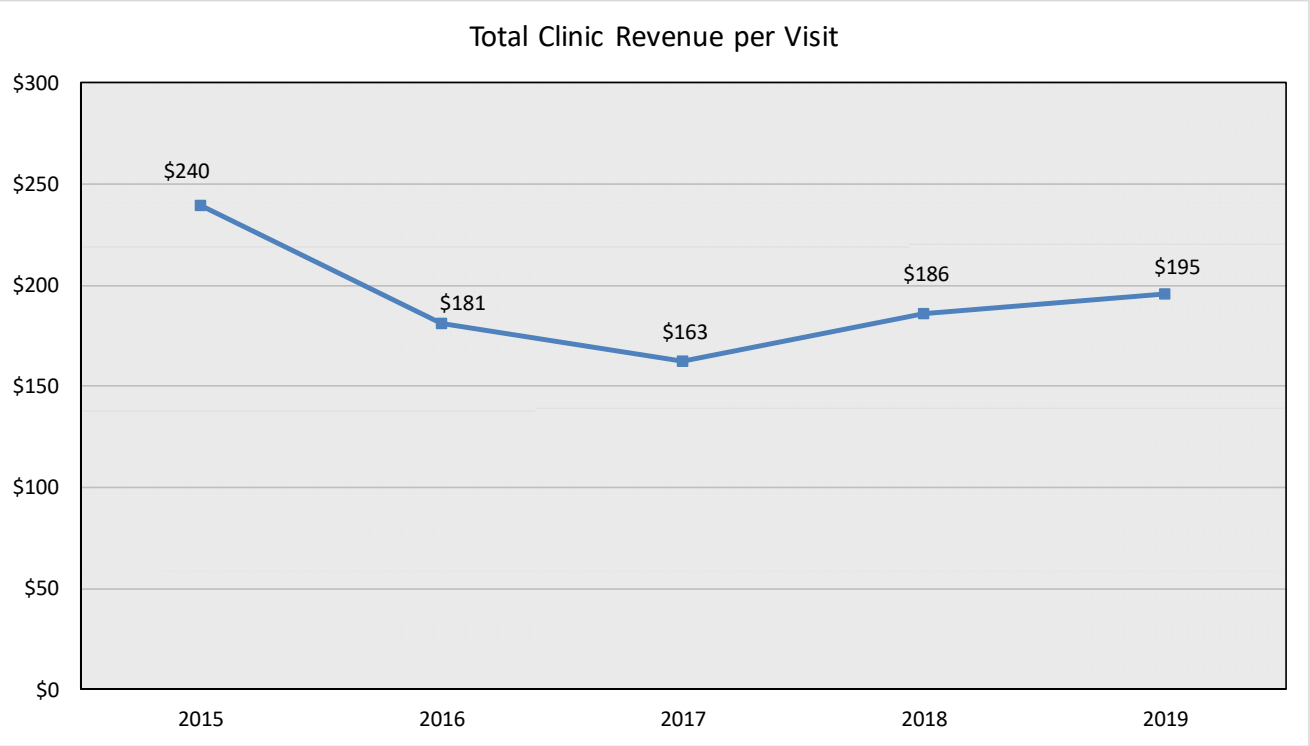


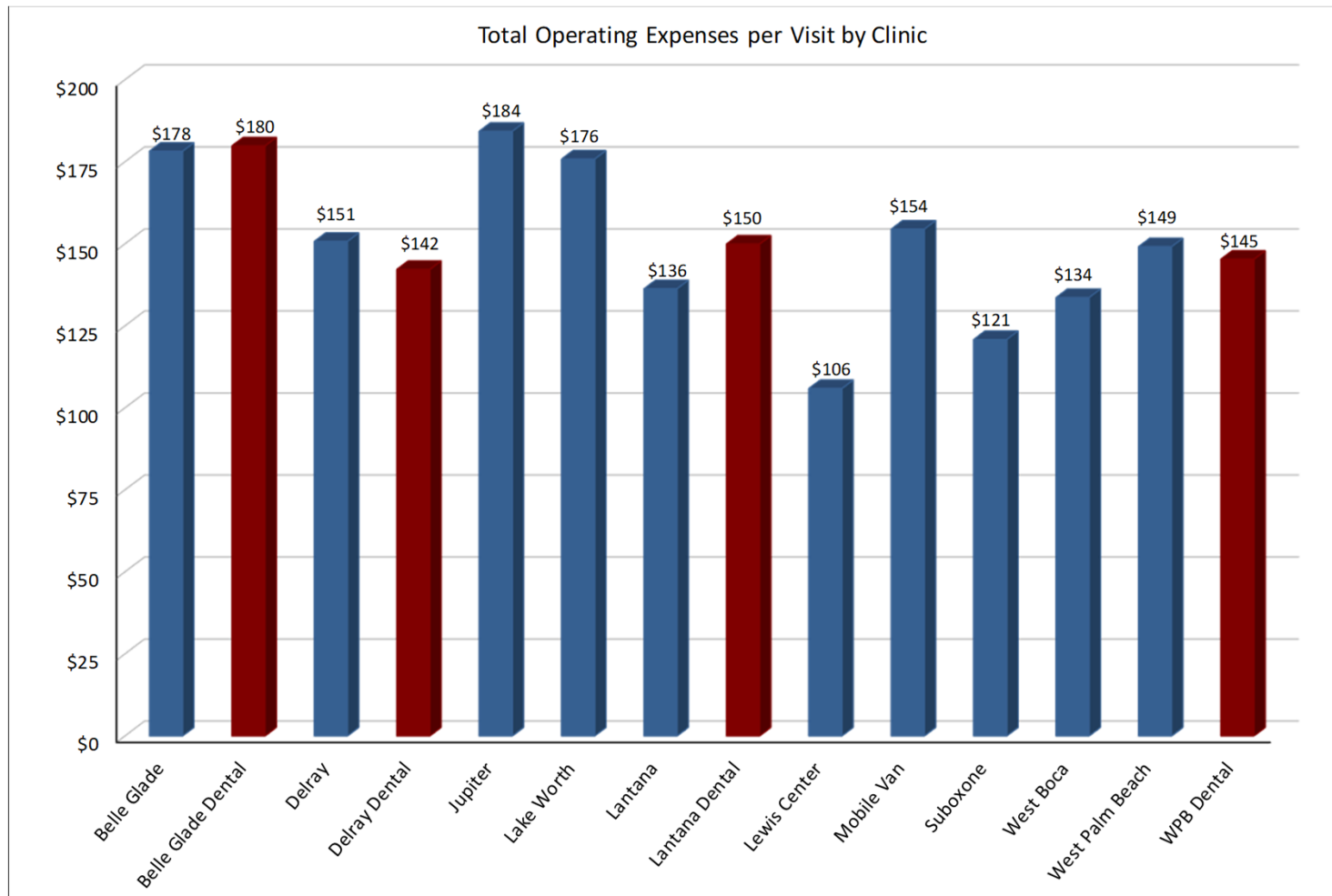
\* Net Margin includes overhead allocations and capital, and excludes depreciation.



\* 2019 data reflects fiscal year-to-date June expenses annualized.

\*\* Expenses include overhead allocations and capital, and exclude depreciation.





\*Based on fiscal year-to-date June 2019 total operating expenses

\*\* Visits for the medical clinics include medical and mental health visits



C. L. Brumback

**Primary Care Clinics**

Health Care District Palm Beach County