

# FINANCE COMMITTEE July 25, 2018 12:15 P.M.

Meeting Location 1515 N. Flagler Drive, Suite 101 West Palm Beach, FL 33401

If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.



## FINANCE COMMITTEE MEETING AGENDA July 25, 2018 1515 N. Flagler Drive West Palm Beach, FL 33401

## 1. Call to Order

A. Roll Call

## 2. Agenda Approval

- A. Additions/Deletions/Substitutions
- B. Motion to Approve Agenda
- 3. Awards, Introductions and Presentations
- 4. Disclosure of Voting Conflict
- 5. Public Comment

## 6. Meeting Minutes

A. <u>Staff recommends a MOTION TO APPROVE</u>: Finance Committee Meeting Minutes of May 23, 2018. [Pages 1-4]

## 7. Consent Agenda – Motion to Approve Consent Agenda Items

## A. ADMINISTRATION

- 7A-1 <u>RECEIVE AND FILE:</u> July 2018 Internet Posting of District Public Meeting. http://www.hcdpbc.org/index.aspx?recordid=2597&page=15
- 7A-2 <u>**RECEIVE AND FILE:**</u> Attendance Tracking. [Page 5]

## 8. Regular Agenda

- A. <u>FINANCE</u>
- 8A-1 RECEIVE AND FILE:

C.L. Brumback Primary Care Clinics Finance Report June 2018. (Dawn Richards) [Pages 6-23] C. L. Brumback Primay Care Clinics Finance Committee Meeting Agenda July 25, 2018

## 9. VP and Executive Director of Clinic Services Comments

- 10. Board Member Comments
- 11. Establishment of Upcoming Meetings

August 22, 2018 (HCD Board Room) 12:15pm Finance Committee

September 26, 2018 (HCD Board Room) 12:15pm Finance Committee

October 24, 2018 (HCD Board Room) 12:15pm Finance Committee

November 28, 2018 (HCD Board Room) 12:15pm Finance Committee

December 19, 2018 (HCD Board Room) 12:15pm Finance Committee

12. Motion to Adjourn



#### DISTRICT CLINIC HOLDINGS, INC. d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS BOARD OF DIRECTORS FINANCE COMMITTEE MEETING MINUTES May 23, 2018 1515 N. Flagler Drive West Palm Beach, FL 33401

#### 1. Call to Order

David Kendle called the meeting to order at 2:12 p.m.

A. Roll Call

Committee members present: David Kendle, Chairperson; James Elder, Vice Chairperson, Frances Navarro, Bessie Brown.

Committee members absent: None

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; Dawn Richards, Chief Financial Officer and Valerie Shahriari, General Counsel

Recording/transcribing Secretary:

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

#### 2. Agenda Approval

A. Additions/Deletions/Substitutions

None. / Insert changes to agenda.

B. Motion to Approve Agenda

CONCLUSION/ACTION: Mrs. Navarro made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

#### 3. Awards and Presentations

A. None. / Insert award-introduction-presentation name & discussion.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes May 23, 2018 Page 2 of 4

### 4. Disclosure of Voting Conflict

None.

### 5. Public Comment

#### 6. Meeting Minutes

A. <u>Staff Recommends a MOTION TO APPROVE:</u>
 C.L. Brumback Primary Care Clinics Finance Committee Minutes of April 26, 2018.

CONCLUSION/ACTION: Mr. Elder made a motion to approve the C.L. Brumback Primary Care Clinics Finance Committee minutes of April 26, 2018 as presented. The motion was duly seconded by Ms. Navarro. A vote was called, and the motion passed unanimously.

#### 7. Consent Agenda – Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Mrs. Brown made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

#### A. ADMINISTRATION

- 7A-1 <u>RECEIVE AND FILE</u>: May 2018 Internet Posting of District Public Meeting http://www.hcdpbc.org-Resources-Public Meetings
- 7A-2 <u>RECEIVE AND FILE</u>: Attendance Tracking

### 8. Regular Agenda

Reports

### A. <u>FINANCE</u>

8A-1 <u>Staff Recommends a MOTION TO APPROVE</u>: C.L. Brumback Primary Care Clinics Finance Committee Report and presented the following:

The April statements represent the financial performance for the seven months of the 2018 fiscal year for C.L. Brumback. Included below are year-to-date (YTD) explanations of volume, revenue and expense variances.

District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes May 23, 2018 Page 3 of 4

#### **Summary**

YTD Clinic volumes (both medical and dental combined), are below budget by 4.0% or 3,302 visits. Suboxone clinic visits YTD of 1,941 were below budget of 8,977 by 7,036 or 78.4% due to unanticipated changes to the MAT strategy. All other medical clinics combined (net of suboxone) were above budgeted volume by 5,153 visits. Total revenues, year to date, are over budget by 4.0% or \$498k due to volume variance in medical clinics. Total operating expenses are under budget by 6.8%, or \$957k due to implemented strategies. Net operating margin is a loss of \$2.2M compared to a budgeted loss of \$4.1M. YTD the Health Care District has subsidized the Primary Care Clinics with \$2.1M.

#### Volume Analysis

Total medical clinic visits YTD in all adult and pediatric clinics of 60,241 were under budget of 62,124 by 1,883 or 3.0% but were over prior year of 47,853 by 12,388 or 25.9%. Dental visits YTD of 18,619 were below budget of 20,038 by 1,419 or 7.1% and prior year of 19,387 by 768 or 4.0%. Suboxone clinic visits YTD of 1,941 were below

budget of 8,977 by 7,036 or 78.4% due to unanticipated changes to the MAT strategy. All other medical clinics combined (net of suboxone) were above budgeted volume by 5,153 visits.

#### Net Revenue

Clinic net patient revenue YTD of \$8.4M exceeded budget of \$7.6M by \$784k or 10.3% and prior year of \$7.0M by \$1.4M or 19.9% due to positive volume variances in the medical clinics. Grant revenue YTD of \$4.6M was under budget of \$4.9M by \$340k or 6.9% and exceeded prior year of \$3.7M by \$813k or 21.7%. Current year grants for Belle Glade Construction, mobile van and MAT program have not been realized.

#### Expenses

Clinic operating expenses YTD of \$13.2M were under budget of \$14.1M by \$957k or 6.8% and above prior year of \$10.9M by \$2.3M or 21.0%. Most of this positive variance related to salaries, benefits, and software costs. Salaries and benefits were under budget due to unimplemented strategies in West Boca, Lake Worth and Lantana (suboxone). Software costs were under budget due to the delayed implementation of Athena.

CONCLUSION/ACTION: Mr. Elder made a motion to approve the C.L. Brumback Primary Care Clinics Finance Committee Report. The motion was duly seconded by Ms. Navarro. A vote was called, and the motion passed unanimously. District Clinic Holdings, Inc. d.b.a. C.L. Brumback Primary Care Clinics Board of Directors Finance Committee Meeting Minutes May 23, 2018 Page 4 of 4

## 9. VP and Executive Director of Clinic Services Comments

None.

### **10. Board Member Comments**

None.

### 11. Establishment of Upcoming Meetings

June 27, 2018 (HCD Board Room) - Cancel

• 12 p.m., Finance Committee

### July 25, 2018 (HCD Board Room)

• 12 p.m., Finance Committee

#### August 22, 2018 (HCD Board Room)

• 12 p.m., Finance Committee

#### September 26, 2018 (HCD Board Room)

• 12 p.m., Finance Committee

### October 24, 2018 (HCD Board Room)

12 p.m., Finance Committee

### November 28, 2018 (HCD Board Room)

12 p.m., Finance Committee

### December 19, 2018 (HCD Board Room)

• 12 p.m., Finance Committee

#### 12. Motion to Adjourn

# Ms. Navarro made a motion to adjourn. The motion was duly seconded by Ms. Navarro. A vote was called, and the motion passed unanimously.

There being no further business, the meeting was adjourned at 2:42 p.m.

**DCHI Finance Committee Chair** 

## C. L. Brumback Primary Care Clinics Finance Committee

## Attendance Tracking

	1/24/18	2/28/18	3/27/18	4/25/2018	5/23/18	6/27/18	7/25/18	8/22/18	9/26/18	10/24/18	11/28/18	12/1918
David Kendle	x	x	x	x	x	С						
James Elder	X	X	х	X	X	С						
Bessie Brown	X	x	x	X	x	С						
Frances Navarro	X	X	x	X	x	С						

X= Present

C= Cancel

E= Excused

A= Absent

## DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE July 25, 2018

## 1. Description: C. L. Brumback Financial Statements

## 2. Summary:

The YTD June 2018 financial statements for the C.L. Brumback Primary Care Clinics are presented for your information.

## 3. Substantive Analysis:

Management has provided the income statements for C.L. Brumback Primary Care Clinics. Additional Management discussion and analysis is incorporated into the financial statements presentation.

#### 4. Fiscal Analysis & Economic Impact Statement:

The attached report provides the detailed financial statements.

### 5. Comments:

None.

### 6. Recommendation:

Staff recommends District Clinic Holdings, Inc.'s Finance Committee receive and file the YTD C.L. Brumback Primary Care Clinics' financial statements.

awn X VP and Chief Financial Officer

Dr. Belma Andric, CMO

V Dr Belma Andric, CMO Chief Medical Officer, VP & Executive Director of Clinic Services



## **MEMO**

To: Finance Committee

From: Dawn L. Richards Chief Financial Officer Date: July 12, 2018

Subject: Management Discussion and Analysis of YTD June 2018 C.L. Brumback Primary Care Clinic Financial Statements

The June statements represent the financial performance for the nine months of the 2018 fiscal year for C.L. Brumback. Included below are year-to-date (YTD) explanations of volume, revenue and expense variances.

#### Summarv

YTD Clinic volumes (both medical and dental combined), are below budget by 8.1% or 8,748 visits. Suboxone clinic visits YTD of 2,649 were below budget of 11,543 by 8,894 or 77.1% due to unanticipated changes to the MAT strategy. All other medical clinics combined (net of suboxone) were above budgeted volume by 3,480 visits or 5.0%. Total revenues, year to date, are over budget by 9.9% or \$1.6M due to volume variance in medical clinics. Total operating expenses are under budget by 7.0%, or \$1.3M due to unimplemented strategies. Net operating margin is a loss of \$1.7M compared to a budgeted loss of \$5.3M. YTD the Health Care District has subsidized the Primary Care Clinics with \$2.2M.

#### Volume Analysis

Total medical clinic visits YTD in all adult and pediatric clinics of 76,269 were under budget of 81,683 by 5,414 or 6.6% but are over prior year of 65,251 by 11,018 or 16.9%. Dental visits YTD of 23,371 were under budget of 26,705 by 3,334 or 12.5% and below prior year of 25,510 by 2,139 or 8.4%. Suboxone clinic visits YTD of 2,649 were below budget of 11,543 by 8,894 or 77.1% due to unanticipated changes to the MAT strategy. All other medical clinics combined (net of Suboxone) were above budgeted volume by 3,480 visits or 5.0%.

#### Net Revenue

Clinic net patient revenue YTD of \$12.1M exceeded budget of \$10.0M by \$2.0M or 20.3% and above of prior year of \$9.3M by \$2.7M or 29.1%. Clinics received a LIP payment in April 2018 of \$1.2M, this was unbudgeted. Grant revenue YTD of \$5.9M was below budget of \$6.4M by \$492k or 7.7% and exceeded prior year of \$4.9M by \$1.0M or 20.6%. Current year grants for mobile van and MAT program have not been realized.



#### Expenses

Clinic operating expenses YTD of \$17.2M were under budget of \$18.5M by \$1.3M or 7.0% and above prior year of \$14.4M by \$2.8M or 19.2%. Most of this positive variance related to salaries, benefits, and software costs. Salaries and benefits were under budget due to unimplemented strategies in West Boca, Lake Worth and Lantana (Suboxone).

#### DISTRICT CLINIC HOLDINGS, INC. COMPARATIVE STATEMENT OF NET POSITION

			Increase
Assets	Jun 30, 2018	May 31, 2018	(Decrease)
	(1 224 404)	200.055	ć (1.605.350)
Cash and Cash Equivalents	(1,324,404)	280,955	\$ (1,605,359)
Accounts Receivable, net	1,210,309	1,056,308	154,001
Due From Other Funds	-		-
Due from Other Governments	3,791,208	2,997,474	793,734
Other Current Assets	273,033	306,386	(33,353)
Net Investment in Capital Assets	477,520	494,242	(16,722)
Total Assets	\$ 4,427,666	\$ 5,135,365	\$ (707,699)
Liabilities			
Accounts Payable	186,662	155,404	31,259
Due To Other Governments		(72,123)	72,123
Deferred Revenue	22,123	27,632	(5,509)
Other Current Liabilities	616,604	1,213,910	(597,305)
Non-Current Liabilities	729,254	729,254	
Total Liabilities	1,554,644	2,054,077	(499,433)
Net Position			
Net Investment in Capital Assets	477,520	494,242	(16,722)
Unrestricted	2,395,501	2,587,046	(191,545)
Total Net Position	2,873,022	3,081,288	(208,267)
Total Liabilities and Net Position	\$ 4,427,665	\$ 5,135,365	\$ (707,699)

Note: Amounts may not foot due to rounding,

		Curre	est Month							Fiscal	Year To Dal	e		
Actual	Budget	Variance	*	Prior Year	Varlance	16		Actual	Budget	Variance	*	Prior Year	Variance	*
1,801,509	2,008,432	(206,923)	(10.3%)	1,731,452	70,057	4.0%	Gross Patient Revenue	16,620,718	16,734,693	(113,974)	(0.7%)	14,407,480	2,213,239	15.4%
196,239	577,512	381,274	66.0%	462,470	266,231	51.6%	Contractual Allowances	1,618,906	4,820,311	2,201,405	45.7%	3,546,214	927,308	26.1%
58,983	189,212	130,228	68.8%	56,145	(2,838)	(5.1%)	Charity Care	515,199	1,146,110	1,030,911	<b>66.7%</b>	588,981	73,782	12.9%
248,396	38,115	(210,281)	(551.7%)	65,097	(183,299)	(281.6%)	Bad Debt	1,417,840	335,614	(1,082,227)	(322.5%)	926,775	[491,065]	(53.0%)
503,618	804,838	301,220	37.4%	583,713	80,095	13.7%	fotal Contractuals and Bad Debts	4,551,946	6,203,035	2,150,090	32.1%	5,061,970	\$10,025	10.1%
1,297,891	1,203,594	94,297	7.8%	1,147,739	150,152	13.1%	Net Patient Revenue	12,068,773	10,032,657	2,036,115	20.3%	9,345,510	2,723,263	29.1%
72.04%	59 81%			66.29%			Collection %	72.61%	51.95%			64.87%		
612,112	761,312	(149,400)	[19.6%]	619,667	(7,555)	13.2%	Grant Funds	5,896,691	6.388,978	(492,287)	(7.7%)	4,889,893	1,006,799	20.6%
3,771	16 215	(12,454)	(76.8%)	2,489	1,382	57.8%	Other Revenue	236,6%	146,025	90,581	62.0%	51,872	184,735	356.1%
615,883	777,757	(161,854)	(20.8%)	622,056	(6,173)	(1.0%)	Total Other Revenues	6,133,298	6.535,003	(401,705)	(6.1%)	4,941,764	1,191,533	24.1%
1,913,774	1,901,331	(67,557)	(3.4%)	1,769,795	143,979	8.1%	Total Revenues	18,202,070	16,567,660	1,634,410	9.9%	14,287,274	3,914,796	27.4%
							Direct Operational Expenses:							
1,174,280	1.306 077	111.797	10.1%	1,067,245	(106,995)		Salaries and Wages	11,030,303	11,608,341	578,038	5.0%	9,183,276	(1,847,027)	(20.1%)
345,001	360 092	15,092	4.2%	297,090	(47.911)	(16.1%)	-	2,982,430	3,119,576	137,147	4.4%	2,491,348	(1,847,027) (491,082)	(19.7%)
102,800	59,582	(41,218)	(72.5%)	56,655	(46,145)		Purchased Services	570,363	515,788	(54,575)	(10 6%)	458,191	(112,173)	(24.5%)
36,607	51,659	15.051	29.1%	35,679	(928)		Medical Supplies	365,130	409,693	44,563	10.9%	275.340	(88,790)	(32.1%)
16,237	16,276	39	0.2%	43.970	27,733		Other Supplies	125,044	117,348	(7,696)	(6.6%)	268,523	143.479	53.4%
		-	0.0%				Contracted Physician Expense	15,355		(15,355)	0.0%		(15.355)	0.0%
		-	0.0%				Medical Services			1.01.0001	0.0%		-	0.0%
26,793	58,036	31,243	\$3.8%	52,784	25,991	49.2%	Drues	409,180	485.742	76.563	15.8%	365,605	143.5751	(11.9%)
23,703	108,467	84,764	78.1%	33,484	9,780		Repairs & Maintenance	378,186	935,996	557.810	59.6%	314,469	(63,718)	(20.3%)
95,932	115,600	19,668	17.0%	108,659	12,728		Lease & Rental	1,069,193	1,027,791	(41,402)	(4.0%)	912,331	[156.862]	(17.2%)
5,547	8,025	2,478	30.9%	6,749	1,202	17.8%	Utilities	56,298	66,955	10.657	15.9%	29,129	[27, 169]	(93.3%)
21,355	21,890	535	2.4%	26,687	5,332	20.0%	Other Expense	204,092	209,681	5,589	2.7%	132,131	[71,961]	(\$4.5%)
2,417	2,690	273	10.1%	1,826	(591)	(32.3%)	Insurance	14,938	19,885	4,947	24.9%	16,436	1,498	9.1%
1,850,671	2,108,393	257,723	12.2%	1,730,868	(119,803)	(6.9%)	Total Operational Expenses	17.220,512	18,516,797	1,296,285	7.0%	14,447,778	(2,772,735)	(19.2%)
							Net Performance before Depreciation							
63,104	(127,062]	190,165	(149.7%)	38,927	24,176	62.1%	& Overhead Allocations	981,558	(1,949,136)	2,930,695	(150.4%)	(160,504)	1,142,062	(711.5%]

# District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE NINE MONTH'S ENDED JUNE 30, 2018

		Curre	int Month							Fiscal *	Year To Da	le		
Actual	Budget	Variance	56	Prior Year	Variance			Actual	Budget	Variance	*	Prior Vear	Variance	%
36,722	26,945	10,222	37.9%	18,017	1,295	7.2%	Depreciation	153,186	242,501	89,315	36.8%	147,712	(5,474)	(3.7%
							Overhead Allocations:							
13,092	12,912	(180)	(1.4%)	5,422	[7,670]	(141.5%)	Risk Mgt	90,608	109,587	18,979	17.3%	48,037	(42.572)	[88.6%]
35,835	\$7,005	21,171	37.1%	18,519	(17,315)	(93.5%)	Rev Cycle	377, 331	480,136	101,805	21.4%	144,288	(233,043)	[161.5%
5,328	5,460	131	2.4%	7,381	2,052	27.8%	Internal Audit	24,444	46,339	21,895	47.3%	45,568	21.125	46.4%
19,871	32,462	12,591	38,8%		[19,871]	0.0%	Palm Springs Facility	223,790	292,161	64,371	23.4%		(223,790)	0.05
-			0.0%			0.0%	Legislative Affairs		-		0.0%			0.09
22,096	26,593	4,497	16.9%	18,941	(3,155)	(16.7%)	Administration	223,497	225,699	2,201	1.0%	168,944	(\$4,553)	(32.3%
29,915	35,298	5,384	15.3%	23,943	(5,971)	(24.9%)	Human Resources	261,363	286,634	25,271	8.6%	213,987	(47,376)	(22,1%
12,734	13,480	746	5.5%	3,910	(8,824)	(225.7%)	Legal	94,337	114,407	20.070	17.5%	72,142	(22.194)	(30.8%
5,944	6,155	333	5.0%	1,836	(4,108)	(223 8%)	Records	60,302	\$3,089	[7,213]	(33.6%)	27,583	(32,719)	(118 6%
5,513	8.591	3.177	36.6%	4,498	(1,015)	(22.6%)	Compliance	53,153	71,758	21,605	27.9%	35,266	(17,887)	(50.7%
1,093	1,530	437	28.6%		(1,093)	0.0%	Planning/Research	15,673	12,983	(2,690)	(20.7%)	,	(15,673)	0.09
24,580	29.176	4,595	15.7%	8,797	(15,784)	(179.4%)	Finance	247,885	247,618	[266]	(0.1%)	178,300	(69,585)	(39.0%
			0.0%	-		0.0%	Communications	1.00	1.1	-	0.0%		-	0.0%
7,531	19,548	12,018	61.5%	5,555	(1,976)	(35.6%)	Public Relations	64,502	165,910	101,408	61.1%	55,785	(8,718)	(15.6%
65,435	94,872	29,437	31.0%	64,153	(1,282)	(2.0%)	Information Technology	720,729	805,192	84,463	10.5%	531,565	(189,163)	(35.6%
	3,652	3,652	100.0%	4,211	4,211	100.0%	Budget & Decision Support	13,118	30,998	17,880	57.7%	30,170	17,052	56.5%
3,675	3,077	(598)	(19.4%)		(3,945)		Corporate Quality	31,130	26,119	(5,011)	(19 2%)	30,110	(27,454)	0.09
2,006	11,123	9,118	82.0%		(7,962)		Managed Care Contract	48,543	93,688	45,146	48.3%		(46,537)	0.0%
254,648	361,134	106,486	29.5%	167,165	(93,709)	(\$6.1%)	Total Overhead Allocations	2,550,405	3,064,318	511,913	16.8%	1,551,636	(993,088)	(64.0%
2,122,041	2,496,472	374,431	15.0%	1,916,050	(212,217)	(11.1%)	Total Expanses	19,924,103	21,823,615	1,899,512	8.7%	16,147,125	{3,776,977}	(23.4%
\$ (208,267) \$	(515,140) \$	306,874	(59.6%) \$	(146,255)	(68,238)	46.7%	Net Margin	\$ (1,722,032)	\$ (5,255,955) \$	3,533,922	(67.2%)	\$ (1,859,853)	\$ 137,819	(7.4%
	195,350	195,350	100.0%	318	318	100.0%	Capital		2,722,697	2,722.697	100.0%	318	318	108.07
\$	800,000 \$	800,000	100.0% \$				General Fund Support/ Transfer in	\$ 2,170,000	\$ 7,200,000 \$		69.9%		\$ (2,170,000)	0.0%

#### District Clinics Holdings, Inc. Statement of Revenues and Expenses FOR THE NINE MONTHS ENDED JUNE 30, 2018

#### District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

Bank Markam         10.10.41         0.10.71		0ct-17	Nov-17	floc-17	dane 10	Feb-18	Mar-18	Apr-18	May-10	Jun-18	Jul-10	Avg-18	Sep-18	Year to Date
	Group Patient Revenue	1,432,344	1,614,292	1,726,128	1,887,583	1,901,843	2,169,234	1.458,934		1,801,509	-	•		
Link for beins         13/13         13/13         13/13         13/13         13/13         13/13         13/13           Beins         Link for 10/13         13/13         13/13         13/13         13/13         13/13         13/13           Beins         Link for 10/13         13/13         13/13         13/13         13/13         13/13         13/13         13/13           Beins         Link for 13/13         13/13 <t< td=""><td>Contractual Allowances</td><td>487,323</td><td>359.462</td><td>337,730</td><td>274,529</td><td>555,200</td><td>399,431</td><td>622.91#</td><td>[617,466]</td><td>196,239</td><td></td><td></td><td></td><td>7.618.906</td></t<>	Contractual Allowances	487,323	359.462	337,730	274,529	555,200	399,431	622.91#	[617,466]	196,239				7.618.906
ne flow         111464         1017.91         111100         101.90         124.95         124.91 <th124.91< th=""> <th124.91< th=""> <th124.91< <="" td=""><td>Chanty Care</td><td>50,732</td><td>27. H IV</td><td>167,133</td><td>218,711</td><td>2.463</td><td>65,773</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th124.91<></th124.91<></th124.91<>	Chanty Care	50,732	27. H IV	167,133	218,711	2.463	65,773							
Calenary L         61/10*         61/20*         61/20*         61/20*         61/20*         61/20*         61/20*         61/20*         60/20*         60/20*         60/20*         70/20* <th70 20*<="" th=""> <th70 20*<="" th=""> <th70 20*<="" td=""><td>Bed Debs</td><td>213,806</td><td>165.001</td><td>190.754</td><td>153,100</td><td>156,057</td><td>249.996</td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td></th70></th70></th70>	Bed Debs	213,806	165.001	190.754	153,100	156,057	249.996				-			
Calebrary V         61,219         91,281         61,219         91,202         61,203         61	Not Patient Revenue	1.200,487	1.062.467	1.0.30.563	1.236.643	1.107.529	1.454.034	1 210 650	2 388 369	1 147 141				13 668 111
Bulk Harman         131,29         230,00         10,250 <th10,250< th=""> <th10,250< th="">         10,2</th10,250<></th10,250<>	E offections W		65 824								#DIV/01	*DIV/01	ILDHV/DI	
Date for some         1200	Depart Guesde	581 100	a ten mul	F 10 384	443.475	610 V.C								
Statistics         Statist														
Interview         1.04/24	Total Only Concerns													
Description         Database         Database <thdatabase< th="">         Database         Database</thdatabase<>				7.(0, 47.)	850,461	670,75 L	667.285	659 145	791,257	615,883				6,133,241
Shinks and Mage         Lib Ales         Lib Ales         J. J. Ales         J. J. Ales         J. Ales         Lib Ales         Lib Ales         J. Ales <thj. ales<="" th="">         J. Ales         J. Ale</thj.>	Total Revenues	1,784,741	1,634,356	1,750,874	2,007,305	1,454,280	2,121,919	1,669,795	3,111,626	1.913,774				18,202,070
Berefin         NR.277         BO 2.11         BOL.180         IDL.201         IDL.201 <thidl.201< th=""> <thidl.201< th=""> <thid< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thid<></thidl.201<></thidl.201<>														
Benefits         Bool 21/2         B02 Jall         M02 Jall		1.216,848	1,147.815	1,156,071	1.157,040	1,203,702	1,416,763	1.241.980	1,415,055	1,174,280				11 030 303
Partices Marken         Ball B         13.18         13.124         13.184         13.184         13.180         13.184         13.180         13.184         13.180         13.184 <th< td=""><td></td><td>302,717</td><td>307.341</td><td>306,130</td><td>139,069</td><td>134,301</td><td>150,911</td><td>139.579</td><td>357,36L</td><td>345,001</td><td></td><td>-</td><td></td><td></td></th<>		302,717	307.341	306,130	139,069	134,301	150,911	139.579	357,36L	345,001		-		
Mode all codes       16,039       14,44       41,371       65,112       61,121       61,121       61,021       15,002       15,002         Mode all codes       12,001       2,003       12,001       12,001       12,001       15,002       15,002         Mode all codes       12,001       2,003       12,001 <t< td=""><td></td><td>36,818</td><td>31.240</td><td>55,668</td><td>\$6,008</td><td>40,481</td><td>92,#15</td><td>101,164</td><td>\$3,000</td><td>101,800</td><td></td><td></td><td></td><td></td></t<>		36,818	31.240	55,668	\$6,008	40,481	92,#15	101,164	\$3,000	101,800				
Dite Specifie         1,19         1,00         3,444         6,444         1,100         10,00         12,265         14,276         16,271         15,565           Dieg Specifie         2,097         46,111         4,481         56,311         44,140         32,491         40,541         36,781         46,911           Dieg Specifie         11,203         10,00         61,10         11,205         14,200         32,641         40,542         36,781         46,911           Dieg Specifie         11,203         10,00         61,10         12,00         12,246         95,512         12,000         12,665         12,6572         12,000         12,665         12,665         12,000 </td <td></td> <td></td> <td></td> <td>41.871</td> <td>45,383</td> <td>65,137</td> <td>#1037</td> <td>40,641</td> <td>15,160</td> <td>16,607</td> <td></td> <td></td> <td></td> <td></td>				41.871	45,383	65,137	#1037	40,641	15,160	16,607				
Notes         Unit         Unit </td <td></td> <td></td> <td>8,001</td> <td>5,444</td> <td>6,044</td> <td>14, 369</td> <td>10,646</td> <td>12.495</td> <td>44,476</td> <td>16.237</td> <td></td> <td></td> <td></td> <td></td>			8,001	5,444	6,044	14, 369	10,646	12.495	44,476	16.237				
Ander Sarveire         Total         Status         Status <ths< td=""><td></td><td>[3 703</td><td>2,652</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>15.355</td></ths<>		[3 703	2,652											15.355
Inspire Line All Australiance         13.999         43.299         43.300         13.535         44.591         71.090         71.293         71.2935         71.2936           Line All Retail         11.1315         100.166         91.500         11.2345         112.246         95.512         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.166         100.993         100.276<	Medical Services												-	
Lisse & Brazil         111.151         100.108         61.260         122.052         122.050         152.250         152.050					50,181	48, 344	52,837	42,549	40,454	26,793				409,180
Ubbs         2.097         A.705         1.726         C.526         7.663         7.639         C.539         T.539         T.539 <tht< td=""><td></td><td>18.999</td><td>49,299</td><td>\$8,740</td><td>12 935</td><td>48,891</td><td>41.507</td><td>21,609</td><td>47,624</td><td>23,703</td><td></td><td></td><td></td><td>178,186</td></tht<>		18.999	49,299	\$8,740	12 935	48,891	41.507	21,609	47,624	23,703				178,186
Ulders         0.07         A.70         1.746         5.548         5.556         4.63         6.515         5.848         7.542         5.562           Units Layon         1.71         1.721		111_395	109,108	HI 150	129,097	117,865	127,337	165.051	122,460	95,932				1,069,193
Other Invesses         PLODI         31,193         6,617         20,407         14,647         24,222         11,164         71,355         PDO/201           Invesses         1,211         1,212<	Utilities	2.097	8,470	8,236	5,500	5,756	4,663	6,556	9.100					
Instance         1,272         1,274         1,145         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,417         1,418         1,117         1,118		29,001	31, [59	9,617	20,430	22,501	18,627	29,722	11.646					
And Part Participanases before Dispersibles.         (156,172)	Insurate	1,778	1,778	1.416	1,417	1,417	1412	1,417	1,443	2,417				
Owekasé Albectiers         (12,137)         (134,484)         (13,240)         282,133         (44,44)         33,020         (13,4)3         993,277         6,164         51,164         511,156           Deseaster         11,566         16,478         16,962         16,962         16,952         17,500         16,962         9,6472         9,6722         16,972         57,16         351,156           Operhead Albections         44,556         44,099         4,8553         17,122         44,655         16,502         51,16         37,963         18,967         51,12         44,655         15,506         15,131         37,964         37,964         37,974         37,9	Total Operational Expenses	3 831-0-38	1.791,217	1,702,114	1.425.192	1,902,763	2,068 299	2,004,269	2,184,149	1.850.671		-	-	17,220,512
Owekasé Albectiers         (12,137)         (134,484)         (13,240)         282,133         (44,44)         33,020         (13,4)3         993,277         6,164         51,164         511,156           Deseaster         11,566         16,478         16,962         16,962         16,952         17,500         16,962         9,6472         9,6722         16,972         57,16         351,156           Operhead Albections         44,556         44,099         4,8553         17,122         44,655         16,502         51,16         37,963         18,967         51,12         44,655         15,506         15,131         37,964         37,964         37,974         37,9	Net Performance before Depreciation &													
Ownhood Allowariger         North         North <td>Overhead Allocations</td> <td>(36,837)</td> <td>[]54,860]</td> <td>(31,240)</td> <td>262,313</td> <td>[44,484]</td> <td>53,020</td> <td>(334,474)</td> <td>997,277</td> <td>61,104</td> <td>-</td> <td></td> <td></td> <td>981,558</td>	Overhead Allocations	(36,837)	[]54,860]	(31,240)	262,313	[44,484]	53,020	(334,474)	997,277	61,104	-			981,558
Abb       April       A.8.1       B.8.1       B.8.1       B.8.7       P.9.74       D.0.11       B.8.7       P.9.14       D.000       P.9.14 <thd.000< th=""> <thd.000< th=""> <thd.< td=""><td>Depreciation</td><td>17.505</td><td>16,479</td><td>16,992</td><td>16.992</td><td>16,992</td><td>16.992</td><td>17,540</td><td>16,972</td><td>16,722</td><td></td><td></td><td></td><td>153,186</td></thd.<></thd.000<></thd.000<>	Depreciation	17.505	16,479	16,992	16.992	16,992	16.992	17,540	16,972	16,722				153,186
dev Cybe     44.556     44.099     44.555     59.653     40.557     121.212     40.655     120.51     120.51     127.831       Palon Spinger FacRey     10.617     20.617     20.211     41.523     121.212     120.61     122.421       Palon Spinger FacRey     10.617     20.617     20.211     41.523     121.211     122.241     122.467       Palon Spinger FacRey     10.617     20.617     20.611     122.421     120.66     122.447       Palon Spinger FacRey     10.617     26.547     22.637     22.033     30.666     20.611     12.421     12.066     122.467       Hung Jan Reduces     25.597     14.643     34.602     10.021     15.648     34.531     26.615     26.148       Legal     5.597     14.643     36.601     10.026     6.632     5.340     10.021     5.444     10.021     5.444     10.021     5.441     10.021     5.444     10.021     5.444     10.021     5.441     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10.021     5.444     10														
Internal Audit     5     500     1959     5,000     5,322     5,127     1,511     37,551       Jain Sping Takky     20,673     221,356     20,813     20,281     41,233     11,161     22,662     36,419     128,471     223,800       Legolative Atlans     23,875     24,663     26,547     220,383     50,666     20,966     226,612     124,28     22,066     221,467       Admininization     23,875     24,663     26,547     220,383     50,666     20,966     26,613     124,28     22,066     221,467       Murgita Resource     23,597     1,446     33,400     21,158     32,468     40,556     44,551     29,515     261,683       Legal     5,599     7,477     18,145     16,681     13,516     47,57     8,111     14,175     12,234     98,137       Resource     5,168     6,691     6,691     6,692     5,666     3,786     5,303     5,513     51,139       Plansing Researk     1666     1,704     1,141     1,247     24,200     44,417     25,974     50,03     5,533       Public Researk     1666     1,704     1,128     3,112     61,66     3,045     7,533     15,675       Public Researk							10,231	8,967	9,1.4	13,092				90.608
plan Sping T 2.06Y       10.077       21.356       20.813       20.281       41.233       11.16       22.667       56.418       10.417       12.137         Legolative Atlans			47,099	NH. 355	59,652		37,122	48,655	16,506	35.035				377.331
Leginture Attins         Junior         Lunior         Lunior <thlin< th="">         L</thlin<>					580	1,967	5,809	5,377	5,177	5.128				24,664
Legislave Allers Administrike		30,677	21,156	20,813	20.281	41,731	15,176	27,667	36,410	19.871				223,790
Human Resources       29 592       13.464       33.402       21.022       21.563       22.102       21.563       10.000       10.000       10.000       24.1000         Legal       5.569       2.277       11.345       8.603       13.576       47.757       8.811       14.127       12.734       64.000       64.000         Meander       5.569       2.277       11.345       8.603       13.576       47.757       8.811       14.127       12.734       66.03       64.000         Compained       4.561       6.601       6.510       6.447       7.066       7.726       5.503       5.533       5.533       5.673         Planing/Research       1666       1.764       1.124       1.111       12.07       5.735       17.260       5.933       5.533       5.533       5.673         Planing/Research       1666       1.764       1.124       1.111       12.07       5.735       17.560       5.933       5.533       5.533       5.673       5.673         Planing/Research       1666       17.68       3.7467       7.606       7.767       7.500a       110.6612       65.855       7.700       7.700.79       7.700.79       7.700.79       7.700.79       7.00														
Legal         5.569         7.477         H.J45         6.693         11.536         4.757         B.B11         14.257         12.234         94.817           Renoth         4.8m1         4.152         1.961         4.751         10.058         6.632         5.240         10.701         5.944         60.302           Complance         5.164         6.4152         1.961         6.471         10.058         6.632         5.240         10.701         5.944         60.302           PlaningResearch         1.665         1.704         1.163         1.244         1.111         1.207         5.733         1.250         1.093         15.673           PlaningResearch         1.665         1.704         1.163         1.244         1.111         1.207         5.733         1.250         1.093         15.673           Lemmonications         7         7.635         7.642         5.194         11.232         3.112         4.160         6.045         7.531         247.865           Lemmonications         5.778         7.638         7.642         5.197         7.600         10.642         65.155         27.79           Bodge 6 Decklion Suppont         2.141         2.562         1.776         <		25.075	34,693	26,547	27.055	30,666	20,796	27,963	17,121	22,096				223,497
Legal         5.599         7,272         11,145         6.693         13,576         47,77         8.611         14,175         12,234         94,137           Rescrich         6.001         6.003         6.01         6.030         6.031         6.031         6.031         6.032         6.031         5.533         5.531         60.030           Complance         5.104         6.665         1.736         5.033         5.531         5.133         5.131         11.63         1.144         1.111         1.207         5.733         1.250         1.693         15.673           Planing/Rescarch         1.6666         1.736         7.763         7.653         7.162         2.4701         4.117         29.974         50.132         2.650         2.273,855           Communications         - </td <td>Human Resources</td> <td>25.597</td> <td>13,464</td> <td>33,802</td> <td>21,072</td> <td>21,563</td> <td>28,368</td> <td>49,058</td> <td>84,524</td> <td>29,915</td> <td></td> <td></td> <td></td> <td>261.363</td>	Human Resources	25.597	13,464	33,802	21,072	21,563	28,368	49,058	84,524	29,915				261.363
Renards       d. Ren       4.152       1.963       4.71       10.058       6.632       9.240       10.703       5.944       60.102         Complance       5.164       6.493       6.001       6.300       6.300       6.492       9.240       10.703       5.944       60.102         Planing/Research       1.666       1.704       1.613       1.248       1.113       1.207       5.733       1.250       1.093       15.673         Planing/Research       2.6506       2.1.729       22.2.411       24.720       24.701       43.417       25.914       50.31       5.531       22.4580       22.47.885         Communications       2.778       7.653       7.162       5.198       13.223       3.113       6.400       6.6452       7.533       6.550       22.47.885         Internation lachondary       6.6421km       5.778       7.663       37.467       16.005       6.635       7.533       6.555       22.727.29         Bodge & Deckler Support       2.141       2.566       3.661       3.645       16.652       3.661       3.645       6.555       31.110         Managed Cire Carlialt       4.069       3.667       1.764       4.066       3.661       3.645				11,345	8.693	13,576	4,757	8,811	14,175	12.734				
Compare         5,164         6,491         6,601         6,310         6,495         2,066         1,786         5,003         5,533         5,513           Plankeg/Rescrib         1,666         1,704         1,681         3,144         3,131         1,070         5,733         1,250         1,093           Plankeg/Rescrib         2,6266         21,29         22,411         24,720         24,201         44,417         29,914         24,580         247,385           Computation         5,778         7,653         7,162         51,194         11,322         3,313         4,602         6,035         2,533         64,503         247,385           Public Relation         5,778         7,653         7,162         24,005         67,776         75,008         110,642         65,455         220,279           Budget & Decklien Scopent         2,141         2,568         2,397         2,616         64         1111         2,600         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,118         720,272         13,113 </td <td></td> <td>d, deset</td> <td>4.152</td> <td>F. 96.1</td> <td>4,751</td> <td>10.058</td> <td>6,632</td> <td>5.240</td> <td>10,701</td> <td>5,944</td> <td></td> <td></td> <td></td> <td></td>		d, deset	4.152	F. 96.1	4,751	10.058	6,632	5.240	10,701	5,944				
Planing/Research       1.666       1.704       1.163       1.244       1.111       1.207       5.753       1.250       1.093       15.673         Planing       26.706       21.729       22.411       24.700       24.201       41.417       25.914       24.500       24.500       24.500       24.785         Communications       5.773       7.633       7.162       5.198       11.223       3.211       6.460       6.045       7.533       66.501         Public Metalene       5.773       7.635       7.162       5.198       11.223       3.211       6.460       6.045       7.533       66.501         Public Metalene       5.776       7.5004       110.642       65.155       720.079       7.111       7.500       7.111       7.602       7.612<	Compliance	5, i thi	6,493	6.6D3	6,310	6,895	7,066	1,786						
Innance         26,266         21,29         22,411         24,201         34,417         29,914         50,226         24,500         24,500           Communications         5,778         7,668         7,162         51,98         13,228         3,113         6,160         6,035         5,533         66,503         247,885           Public Relation         5,778         7,668         7,162         51,98         13,228         3,113         6,160         6,035         5,533         66,503         2247,885           Public Relation         5,778         7,668         80,065         37,467         35,005         67,776         75,008         110,642         65,495         220,219           Budge & DecKler-Support         2,141         2,558         2,355         131,110         130,01         131,110           Corportine Quality         4,069         3,975         1,570         4,066         3,662         3,945         14,455         31,110           Inclar Overhead Allocationn         261,549         332,247         239,466         239,543         237,255         312,240         154,643         2,556,465         2,556,465         2,556,465         2,556,465         2,556,465         39,594,4623         3,19,19,354         <	Planning/Research	1 666	1,204	L 163	1.148	1,111	1,207	5,753	1.250	1.093				
Communications         5,778         7,658         7,162         5,198         13,228         3,213         6,160         6,005         7,531         64.502           Information lechonology         64,942         117,669         80,805         37,467         76,905         67,776         75,048         110,652         65,455         720,279           Budget 8 Decklikens         2,114         2,5568         2,2397         2,516         8.4         (1211)         2,607         14,575         13,118           Composite Occilian         4,069         1,576         1,776         4,069         3,665         3,945         1,635         14,575         31,110           Managed Care Caritati         4,664         4,302         5,562         15,766         4,069         3,665         3,945         1,635         14,575         31,110           Managed Care Caritati         4,664         4,302         5,562         15,608         41,0701         5,181         7,962         2,006         46,513         48,541           Tolal Overhead A location         261,549         332,747         272,893         2,084,625         317,192         31,945         319,944,181         319,944,181         319,944,881         319,944,881         319,944,881 </td <td></td> <td>26,706</td> <td>21.729</td> <td>22.431</td> <td>24.720</td> <td>24,201</td> <td>41,417</td> <td>29,974</td> <td>\$0,128</td> <td>24.580</td> <td></td> <td></td> <td></td> <td></td>		26,706	21.729	22.431	24.720	24,201	41,417	29,974	\$0,128	24.580				
Information Technology     64,942     117,669     80,805     37,467     36,905     67,776     75,008     110,642     65,155     220,279       Budget 6 Decklan Support     2,141     2,508     2,397     2,266     84     (1211)     2,607     14,055     14,155     131,118       Comport 12 Outlaw     4,069     3,657     1,776     75,008     110,642     65,155     131,118       Managed Cire Caritati     4,649     4,604     4,302     5,502     35,006     (10,070)     5,181     7,962     2,006     46,513       Total Overhead A Incations     261,549     332,747     272,899     239,466     239,593     256,388     217,125     512,240     24,643     2,550,495       Total Overhead A Incations     261,549     332,747     272,899     239,466     239,593     2,561,588     217,125     512,240     24,643     39,594,163       Total Overhead A Incations     2,660,662     2,128,442     2,207,065     2,004,625     2,119,354     2,514,161     2,132,043     39,594,163       Nat Margin     5     (305,951) \$     (446,066) \$     (332,131) \$     5,655 \$     (183,068) \$     (223,138) \$     (466,3181) \$     667,665 \$     (204,267) \$     5     5     (1,722,032)														
Information fectorology     64,942     172,669     86,805     372,76     75,048     110,642     65,855     720,729       Delege 8 Deckfor Support     2,141     2,548     2,397     2,66     6     44     (111)     3,602     65,835     31,118       Corportine Quids     4,089     3,976     1,372     3,565     1,276     4,069     3,661     3,945     1,435     31,118       Managed Care Contract     4,449     4,664     4,307     5,562     15,008     (1,070)     5,181     7,962     2,006     46,51       Total Overhead A locations     261,549     372,749     299,466     239,543     259,538     217,325     312,340     154,648     2,550,495       Total Overhead A locations     26,056,92     2,128,442     2,072,045     2,081,650     2,239,446     2,346,625     2,119,154     2,312,043     2,550,495       Total Expense     2,060,692     2,128,442     2,072,045     2,081,650     2,239,346     2,346,625     2,119,154     2,231,043     2,94,625     19,94,164       Net Margin     5     (305,951) \$     (446,046) \$     (331,111) \$     5,655 \$     (sa1,068) \$     (223,138) \$     (469,178) \$     667,4655 \$     (204,267) \$     5     5     (1,722,032) <tr< td=""><td>Public Relations</td><td>5,778</td><td>7,688</td><td>7,362</td><td>5,198</td><td>13,328</td><td>3,213</td><td>6,160</td><td>8.045</td><td>2,531</td><td></td><td></td><td></td><td>64 507</td></tr<>	Public Relations	5,778	7,688	7,362	5,198	13,328	3,213	6,160	8.045	2,531				64 507
Bodge 5 Deckler Support         2,141         2,562         2,397         2,616         4.4         (121)         3,602         3,615         14,118           Composite Constrate Constra		68,943	117,669	80,805	37,467	76,905	67,776	75, Col.8	110,642	65,=35				720,729
Company Company         4,069         1,576         1,122         3,565         1,776         4,069         3,661         3,945         1,635         3,110           Managed Care Contract         4,849         4,604         4,307         5,502         ,15,008         (1,070)         5,341         7,962         2,006         48,541           Total Overhad A location         261,549         332,747         272,495         294,66         396,543         255,648         315,246         352,648         7,550,405           Total Overhad A location         2,080,692         2,128,442         2,072,965         2,081,650         2,283,848         2,364,628         2,191,254         2,232,043         -         19,924,343           Net Margin         5         (305,951) \$         (446,068) \$         (32),311 \$         5,655 \$         (301,068) \$         (223,186) \$         (426,251) \$         , 5         5         (201,267) \$         , 5         5         (1,722,032)           Capasi         0,227         10,223         10,223         40,825         (40,825)         204,267) \$         , 5         5         (1,722,032)			2,508	2,397	2,616	84	(231)	3,602						
Managed Care Contract         4.449         4.604         4.307         \$ \$502         15,008         (10.00)         \$ 1,01         7,967         2.006         445,51           Total Overhead A locations         261,549         312,247         272,455         239,466         239,563         259,583         217,125         112,240         154,643         7,550,465           Total Expenses         2,080,662         2,128,442         2,027,065         2,081,650         2,239,346         2,346,425         1,19,1954         2,510,161         2,132,043         33,524,163           Net Margin         \$ (305,993) \$ (446,066) \$ (322,218) \$ \$,655 \$ (183,068) \$ (223,318) \$ (466,318) \$ 667,465 \$ (284,267) \$ \$ \$ \$ \$ \$ \$ \$ \$ (1,722,082)           Caphal         30,222 (10,223)         40,825 (40,825)         40,825 (40,825)         40,825 (40,825)			1,976	L, J72	1,565	1,776	4,069	3,661	3,945	8,675				
Total Expenses         2,080,692         2,128,442         2,072,065         2,081,650         2,289,348         2,364,625         2,199,354         2,534,163         2,222,043         39,524,363           Nac Margin         \$ (305,993) \$ (446,066) \$ (322,311) \$ 5,655 \$ (191,068) \$ (223,316) \$ (446,119) \$ 6467,465 \$ (204,267) \$ \$ \$ \$ \$ \$ \$ (1,722,032)           Capital         30,223         [10,223)         40,825         (40,825)         (40,825)	Managed Care Contract	4,449	4.604	4,307	5,502	15,408	(1,070)	5.381	7,962	2,006	10			
Nat Margin         S         (305,951)         (446,046)         S         (322,118)         S         (455         (464,135)         S         (222,138)         (464,135)         S         (201,267)         S         S         S         (1,722,032)         (1,722,0	Total Overhead A locations	261,549	312,747	272.099	239,466	339,593	<u>259,3</u> 38	317,325	312,840	154,648		P.I		2,550,405
Capital         10.221         (10.221)         40,625         (40,625)	Total Expenses	2,090,693	2,120,442	2.072,005	2,081,650	2,231,344	2,344,629	2,019,034	2,514,161	2, 112,041				19,924.303
	Nat Margin	\$ (305,951) \$	(486,086) \$	(32), 111 \$	5,655 \$	(581,068) 5	(223,336) \$	{469,131  \$	667,465_\$	(204,267) \$				(1,722,032)
General Fund Support/Transfer In 2,000.000 20,000 30,000 \$ 2,378,000	Capital		10,221	(10,223)	1			40,825	(40,625)			-	-	
	General Fund Support/ Transfer in					-	2,000,000	70.000	103,000			1.00		2,178,006

	Clinic Iministration	West Palm Beach Clinic	Lontana Clinic	Delfay Clink	Beile Glade Clinic	Jerome Golden Center	Lewis Center	Rams Clinic	Lake Worth Clink	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Van	Total
Gross Patient Revenue	*	2,607,157	2,289,270	2,330,685	1,404,190	381,774	460,169	e .	2,435,601	758,260	994,049	Carrier.	· ·	13,661,154
Contractual Allowances		525,750	520,860	678,789	355,826	113,776	245,436	476	501,870	135,023	143,684			
Charity Care		100,986	47,293	1,649	21.364	13,303	(35,135)	476	163,705	24,436	79,290	-		3,221,449
Bad Debt	-	311,444	301,521	232,006	186,419	28,005	66,934	(881)	195,169	30,874	94,871			1,446,36
Total Contractual Allowances and Bad Deb	-	938, 181	869,674	914,444	563,609	1\$5,081	277,234	(404)	860,743	190,733	317,845			5.087,141
Net Patient Revenue		1,563,976	1,419,596	3,436,242	840,582	225.691	182,935	404	1,574,850	567,527	676,204			8.574,01
Collection %	0.00%	64.02%	62.01%	60.77%	59.86%	59.38%	39.75%	0.00%	64.66%	74.85%	68.03%	0.00%	0.00%	62.76
Grant Funds	917,871	647,841	606,822	599,713	393,239	66,869	127,918		641,347	203,984	449,461	164,701		4,819,76;
Other Revenue	70,261	38.058	18,927	20,645	41,134	844	503	3	10,712	635	8.84			202,60
Total Other Revenues	988,132	685,898	625,749	620,356	434,373	67,713	128,422	3	652,059	204,619	450,345	164,701		5,022,371
Total Revenues	981,192	2,354,874	2,045,345	2,036,596	1,274,955	294,404	311,356	408	2,236,917	772,146	1,126,549	164,701		19,596,38
Difect Operational Expenses			-											
Salaries and Wages	1,345,238	1.337,879	1,189,461		809,137									
Benefits	304,185			1,239,089		135,977	309,947		1,365,518	486,522	654,449	190,255	2,475	9,065,94
Purchased Services	87.619	313,808 73,069	348,264 43,174	379,705 44,528	204,766 49,814	39,821 34,280	85,251		391,602	122,794	176,805	35,304	290	2,402,59
Medical Supplies	61,013	14,047	37,945	13,263	49,814	-	6,157		86,303	29,950	28,657			483,75
Other Supplies	20,385	12,487	7,577			1,563	6,679		25,508	6,557	4,765		+	121,934
Contracted Physician Expense	20,383	12,487	15,355	7,657	7,076	2,318	2,964		16,073	4,810	12,199	2,015	1,545	97,304
Orugs		80,272	81,576	84,092	31,974	7,066			-	-				15,355
Repairs & Maintenance	904	56,899	53,914	53 687			3,307	-	79,421	20,729	9,809		*	398,249
Lease & Rentaf	87,338	102.372	58,218		41,901	5,980	5 312	465	57,748	11,675	41,401	1,300	-	331,18
Utāties	3,393	839	2,418	78,441 869	123,860 16,814	13,249	1,551		156,803	55,643	95,290		237	768,043
Dilter Expense	123,495	4,769	6,649	3.847	7,762	797	-		9,051	5,824	6,550		•	48,89
Insurance	338	3,625	3_086	2.841	1,151	340	4,276	106	7,368	7,300	9,773 142	312	1,093	176,348
		3,010	3,040	4.041	1,121			100	1,000	114	141		1,093	14,143
Total Operational Expenses	1,967,895	2,000,266	1,847,639	1,908,219	1,305,841	243,039	427,032	573	2,196,493	751,927	3,040,039	229,189	5,640	13,923,751
Nat Partormance before Depreciation &														
Overhead Allocations	(979, 264)	354,608	197,706	128,379	[30,466]	\$1,345	(115,655)	[363]	30,424	20,219	86,509	(64,489)	(5,640)	(327,36)
Degre cration	7,622	3,990	3,977	2.024	1,881	715	2,970	125	9,917	3,844	2,990		-	40,054
Overhead Allocations.														
Risk Mgi	9,063	11,035	9,128	9,162	5,494	1,292	1,348	-	9,780	4,257	8,171	2,453		71,083
Rev Cycle		52,240	43,200	43,363	26,003	6,115	6,380		46,284	19,671	38,669	10,526		292,452
Internal Audit	2,445	2,951	2,440	2,449	1,469	345	360		2,614	1,111	2,184	806		19,176
Palm Springs Facility	191,570													191,570
Legislative Affairs														
Administration	22,145	27.124	22,430	22,514	13,501	3,175	3,313		24,031	10,213	20,077	5,661		174,183
Human Resources	15,519	33,024	28,657	28,451	15,888	4,227	4,230	a	30,148	11,659	23,309	4,540		199,650
Legal	9,482	11,515	9,522	9,558	5,73Z	1,348	1,406		10,202	4,336	8,524	3,670		74,295
Records	6,027	7,331	6,063	6,085	3,649	858	895		6,495	2,761	5,427	1,692		47,284
Compliance	5,404	6,569	5,432	5,452	3,270	769	802		5,820	2,474	4,862	1,391		42,244
Planning/Research	1,110	1,492	1,235	1,239	743	175	182		1,323	562	1,104	307		9,472
Finance	25,164	30,560	25,271	25,366	15,212	3,577	3,732		27,075	11,508	22,622	6,676	,	196,764
Communications				1.91	-		-							
Public Relations	6,542	7,952	6,576	6,601	3,958	931	971		7,045	2,994	5,886	1,707		51,164
Information Technology	72,085	87,987	72,761	73,035	43,796	10,300	10,745	-	77,954	33,332	65,130	18,497	-	565,422
Budget & Decision Support	952	1,284	1,062	1,066	639	150	157	-	1,137	483	950	189	-	8,064
Corporate Quality	3,113	3,807	3,148	1,160	1,895	446	465		3,373	1,434	2,612	763		24,423
Managed Care Eonitact		6,698	5,539	5,560	3, 334	784	814	-	5,934	2,522	4,958	1,476	-	37,623
Total Overhead Alfocations	370,621	291,569	242,464	243,063	144,580	34,492	35,805	Ó	259,216	109,017	214,692	59,351		2,004,872
Total Espenses	2,346,139	2,215,826	2,014,080	2,151,305	1,452,302	278,227	465,787	695	2,465,625	864,788	1,257,721	284,541	5,640	15,968,677
		59.048 \$			1									A 13 333 344
Net Margin 5	(1,358,007) \$	) 2a'oun 2	[48,735] \$	[116,707] \$	[177,347]	\$ 16,177 \$	(154,431) \$	(288) 1	238,709 \$	(92,642) \$	[131,173] \$	(123,840) \$	(5,640) :	\$ (2,372,294
Net Margin <u>\$</u> Cepital	(1,358,007) 5	29,048 2	(44,735) 5	(116,707) \$	(177,347)	<u>\$ 16,177 5</u>	[154,431] \$	(288) 1	238,709) \$	(92,642) \$	[13],173] \$	(123,840) \$	(5,640) :	3 (2.572,294

## District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location FOR THE NINE MONTH'S ENDED JUNE 30, 2018

		Cum	ent Manth						Fiscal	Year To Da	10		
Actual	Budget	Variance	%	Prior Year	Variance	*	Actual	Budget	Variance	%	Prior Year	Variance	*
1,476,579	1,578,810	(102,231)	(6.5%)	1,365,711	110,869	8.1% Gross Patient Revenue	13,661,1\$4	13,333,152	328,003	2.5%	11,124,299	2,476,856	22.1
238,450	525,451	287,002	54.6%	459,940	223,491	48.2% Contractual Allowances	3,221,489	4,415,298	1,193,809	27.0%	3,242,183	20,694	0.6
38,957	163,378	124,422	76.2%	41,977	3,021	7.2% Charity Care	419,291	1,338,671	919,381	68.7%	456,316	37,026	8,1
239,438	34,945	(204,492)	(585.2%)	77,130	(162,308)	(210.4%) Bad Debt	1,446,361	311,829	(1,134,533)	(363.8%)	818,516	(627,845)	(76.71
516,844	723,775	206,931	28.6%	579,047	62,203	10.7% Total Contractuals and Bad Debts	5,087,141	6,065,797	948,662	16.1%	4,517,015	(\$70,125)	(12.6
959,735	#\$5,035	104,700	12.2%	786,664	173,072	22.0% Nat Patient Revenue	8,574,014	7,267,354	1,305,659	12.0%	6,667,283	1,906,730	28.6
65.00%	54.16%			57.60%		Collection %	62.76%	54.51%			59.61W		
501,737	505,781	(4,044)	(0.8%)	491,420	10,317	2.1% Grant Funds	4,819,763	4,580,027	239,736	5.2%	3,754,099	1,065,664	28.4
3,771	7,725	(3,954)	(51.2%)	2,389	1,382	57.8% Other Revenue	202,606	69,525	133,081	191 4%	51,871	150,736	290.6
505,508	513,506	(7,998)	(1.6%)	493,809	11,699	2 4% Total Other Revenues	5,022,370	4,649.552	372,818	8.0%	3,805,970	1,216,400	32.0
1,465,243	1,368,541	96,702	7.1%	1,280,473	184,770	14.4% Total Revenues	13,596,383	11,916,906	1,679,477	14.1%	10,473,253	3,123,130	29.8
977,759	1,014,559	36,801	3.6%	845.043	1000 000	Direct Operational Expenses:							
279.156	271,963	(7,193)	(2.6%)	233.911	(132,715) (45,245)	(15.7%) Salaries and Wages (19.3%) Benefits	9,065,945	9,311,557	245,612	2 6%	7,244,705	(1,821,240)	(25.1
92,551	47,839	[44,712]	(2.0%)	46,356	(46,196)	(19.3%) Benefits (99.7%) Purchased Services	2,402,599 483,751	2,444,512	41.913	1.7%	1,961,790	(440,809)	(22.5
14,653	20.157	5,504	27,3%	14,791	138	0.9% Medical Supplies		429,267	(54,48d)	(12.7%)	374,539	(109,212)	(29.2
8,415	9,713	1,298	13.4%	39,593	31,179	78 7% Other Supplies	121,934 97,306	172.683	50.749	29.4%	109,426	(12,508)	(11.4
-	3,433	1/6 20	0.0%		31,173	0.0% Contracted Physician Expense	37,308	86.037	11,2691	[13.1%]	248,768	151,462	60.9
			0.0%			0.0% Medical Services			(15,355)	0.9%		(15,355)	0.0
26,789	55,427	28.639	51.7%	50,840	24,052	47.3% Drugs	398,249	470,897	71 649	0.6%	352,608	(45.640)	0.0 (12.9
22,464	95.620	73,156	76.5N	32 334	9,870	30.5% Repairs & Maintenance	331,187	848,078	516.892	60.9%	272,906		[21.4
62,658	83,814	21,157	25.2%	81,620	18.963	23.2% Lease & Rental	768.042	754,330	(13,712)	[1.8%]	669,227	(58,281) (98,815)	(14.8
4,813	6,231	1,418	22.8%	6,749	1,936	28.7% Utilities	48,893	56,077	7,185	12.8%	29,129	(19,763)	(67.8
20,067	20,583	516	2.5%	23.174	3,107	13.4% Other Expense	176,348	183,350	7,002	3.8%	114,775		
2,342	2,318	(24)	(1.0%)	1,715	(627)	(36.5%) Insurance	14,143	16,691	2,548	15.3%	15,436	(61,573) 1,292	(53.6 8.4
1,511,666	1,628,224	116,559	7 2%	1 376,126	(135,539)	(9.8%) Total Operational Expenses	13,923,751	14,773,481	849,730	5.8%	11,393,309	(2,530,442)	(22.2
						Net Performance before							
(46,423)	(259,684)	213,261	(02.1%)	(95,654)	49,231	(SLS%) Depreciation & Overhead Allocations	(327,368)	(2,856,574)	2,529,207	(88.5%)	(920,056)	592,688	(64.4)

## District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE NINE MONTH'S ENDED JUNE 30, 2018

			Curre	int Month						Fiscal	Year To Da	te		
Actual	Budget		/ariance	*	Prior Year	Variance		Actual	Budget	Variance	*	Prior Year	Variance	<u>×</u>
4,12	5 8,10	15	3,980	49.1%	5,575	1.450	26.0% Depreciation	40,054	72,942	32,888	45.1%	35,727	(4.327)	(12.1%)
							Overhead Allocations.							
10,27	1 9,74	13	(488)	(5.0%)	4,383	(5,888)	(134 3%) Risk Mgt	71,083	86,874	15,792	18.2%	38,415	(32,668)	(85.0%)
27,77	4 42,41	83	14,710	34 6%	14,764	(13,009)	(88.1%) Rev Cycle	292,452	376,540	84,088	22.3%	113,566	(178,886)	(157.5%)
4,18	0 4,1	17	(44)	(1.1%)	5,958	1,777	29.8% Internal Audit	19,176	36,735	17,558	47.8%	36,441	17,265	47.4%
17,01	0 27,71	39	10,778	38.8%		(17,010)	0.0% Palm Springs Facility	191,570	250,097	58,527	23.4%		(191,570)	0.0%
				0.0%			0.0% Legislative Affairs				0.0%			0.0%
17,33	5 20,1	18	2,813	14.0%	15,312	(2,023)	(13.2%) Administration	174,183	178,920	4,737	2.6%	134.948	(39,235)	(29 1%)
22,57	5 25,1	18	2,563	10.2%	19,266	(3,309)	(17.2%) Human Resources	199,650	220,144	20.494	9.3%	170,259	(29,391)	(17.3%)
9,99	0 10,2:	LB	223	2.2%	3,156	(6,834)	(216.5%) Legal	74,295	90,695	16,400	18.1%	\$7,460	(16,835)	(29.3%)
4,66	3 4,7	9	76	1.6%	1,550	(3,114)	(201.0%) Records	47,284	42,086	(5,198)	(12.4%)	22,095	(25,188)	(114.0%)
4,32	5 6,54	34	2,259	34.3%	3,608	(717)	(19.9%) Compliance	42,244	58,471	16,227	27.8%	28,176	[14,068]	(49.9%)
85	7 1,19	i9	302	26.0%		(857)	0 0% Planning/Research	9,472	10,292	821	8.0%	-	(9,472)	0.0%
19,28	4 22,10	14	2,821	12.8%	7,061	(12,223)	(173.1%) Finance	196,764	196,297	(467)	(0.2%)	142,342	(54,422)	(38.2%)
				0.0%	-		0.0% Communications		-	+	0.0%	-		0.0%
5,90	8 14,8	10	8,902	60.1%	4,484	(1,424)	(31.8%) Public Relations	51,164	131,524	80,359	61.1%	44,599	(6,566)	(14.7%)
51,33	5 71,8	18	20,543	28.6%	51,823	489	0.9% Information Technology	565,422	638,308	72,886	11.4%	424,623	(140,799)	(33.2%)
	2,70	57	2,767	100.0%	3,399	3,399	100.0% Budget & Decision Support	8,068	24,573	16,505	67.2%	24,073	16,005	66.5%
2,88	3 2,3	12	(552)	(23.7%)		(2,883)	0.0% Corporate Quality	24,422	20,705	(3,716)	(17.9%)		(24,422)	0.0%
1,55	5 8,2	10	6,735	81.2%		(1,555)	0.0% Managed Care Contract	37,623	73,474	35,850	48.8%		(37,623)	0.0%
199,94	5 274,3	3	74,408	27.1%	134,763	(65,182)	(48.4%) Total Overhead Allocations	2,004,872	2,435,735	430,863	17.7%	1,236,999	(767,873)	[62.1%]
1,715,73	51,910,64	12	194,947	10.2%	1,516,464	(199,271)	(13.1%) Total Expenses	15,968,677	17,282,158	1,313,481	7.6%	12,666,035	(3,302,642)	(26.1%)
\$ _(250,49	2) \$ (542,14	11) \$	291,649	(53.8%) \$	(235,991)	\$ (14,501)	6.1% Not Margin	\$ (2,372,294)	\$ (5,365,251)	\$ 2,992,958	(55.6%)	\$ (2,192,781)	\$ (179,512)	8.2%
	52,70	10	52,700	100.0%	318	318	100.0% Capital		712,300	712,300	100.0%	318	318	100.0%
	32,0			100.076			Abd. ON Coprim	+	, 12, 300	/12,300	100.076	316	318	100.0%
<u>s</u> .	\$ 800,0	10 S	\$00,000	100.0% \$	•		0.0% General Fund Support/ Transfer In	\$ 2,170,000	5 7,200,000	\$ 5,030,000	69.9%	<u>s</u>	\$ (2,170,000)	0.0%

#### District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses FOR THE NINE MONTH'S ENDED JUNE 30, 2018

rass Patient Revenue ontractual Allowancos hanny Cara ad Debt otal Contractual Allowancos and Bad Debt	Administration	Dental Clinic		Oental Clinic	Dental Clinic	Dental Ciloic	Dental Clinic	Tetal
harity Care ad Debt		1,022,793	Dental Clinic 792,854	758,587	385,330		5-27 CB CB 10C	2,959,54
harity Care ad Debt		(169,437)	(153,629)	(162,164)	(217,353)			(602,54
ed Debt trai Contractual Allowances and Bad Debt		19,591	6,101	55,078	15,138			95,9
		(15,117)	5.578	(2,830)	(16,152)			(28,5
	-	(164,963)	(141,950)	(109,916)	(118,367)		4	(535,)
at Patient Revenue		3,387,756	934,803	468,503	503,697			3,494,7
ollection %	-	116.13%	117.90%	114.49%	130.77%	0.00%	0.00%	118.0
rant Funds	95,156	318,936	249,499	246,231	167.106			1,076,9
ther Revenue	-	17,000	\$,500	8,500			-	34,0
atal Other Revenues	95,156	335,936	257,999	254,731	167,106			1.110,9
tal Revenues	95,156	1,523,691	1,192,802	1,123,234	670,803			4,605,4
vect Operational Expenses								
laries and Wages	198,624	600,092	495,111	428.202	233,528	-	8,800	1.964,3
eneliks	44,817	195,853	128.626	139,042	69,796	*	698	\$79,1
urchased Services		19,821	16,536	17,458	32,799	1		86.0
ledical Supplies		68,732	74,293	73,951	26,220	*		243,3
ther Supplies	152	5,383	10,589	8,036	3,278			27.
ontracted Physician Expense				-,				e
ndical Services								
ruls		3,932	2,968	2,193	1.839			10,
epairs & Maintenaoce		12,032	15.413	11.203	8,351			47,
Iase & Rental		87,135	51.869	49,812	56,151	56.184		301.
tilities		1.307	2,490	1,574	2,035	30,104		301,
ther Expense	7,784	5,947	1,919	3,761	8,332			
19/4/DCP	7,784	3,947	1.513	3,761	a,332 795	-	•	27.
atal Operational Expenses	251,377	1,001,234	800,114	735,231	443,125	\$6,184	9,498	3,296.
at Performance before Depreciation &								
verkead Allocations	(156,221)	522,457	392,668	388,003	227,681	(56,184)	[9,498]	1,306,9
eprec altern	-	64,522	14,735	18,878	14,996			113,:
verhead Allapations								
sk Mgt	1.524	5,919	4,035	4,272	3,775			19,5
ev Cycle		27,907	19,026	20,141	17.805			84,
ternal Audit	411	1,597	1,069	1,153	1.018			5.
Im Springs Facility	32,220		-					32,
erslative Affairs	-							,
dministration	3,725	14,992	10,220	10,821	9,557			49,
uman Resources	3,104	20,195	13 525	14,762	10,126			61.
igal	1,595	6.065	4,135	4,377	3.870		-	20,
icards.	1.014	3.947	2,691	2,849	2,517			13,
store	909	3,287	2,241	2,372	2,101			10,
anning/Research	387	1,983	1.351	1,432	1,249			£.
hànce	4,232	15,412	10,508	11.123	9,845			ь. 51,
mmunications	-,	40,-44	44, 200	44.444	3,04.3			31,
ablic Relations	1,100	4,023	2.743	2,903	2 569			13.
formation Technology	12.124	47,079	32.096	33,980	30 028			155,
idget & Decision Support	160	1,612	1,098	1,164	1,016			100, 5/
arporate Quality	524	2,033	1,346	1,468	1,018	-		1. 1.
anaged Care Contract		3,590	2,448	2,591	2,290			10.
stal Overhead All scations	62,829	159,640	108,592	115,409	99,063	-		545,5
the types as	P14,207	1,225,395	923,441	869,518	\$\$7,181	56,284	3,458	3,955,4
at Margin	f (210,051) S	298,295 \$	269,361 \$	253,716 5	113,622 \$	(56,184) \$	(9,498) \$	650,
uprtal —								

		Curre	nt Month						Fiscal Y	ear To Dat	8		
Actual	Budget	Variance	*	Prior Year	Variance	<u>*</u>	Actual	Budget	Variance	%	Prior Year	Variance	- %
324,930	429,622	(104,693)	(24.4%)	365,741	(40,812)	(11.2%) Gross Patient Revenue	2,959,564	3,401,541	(441,977)	(13.0%)	3,223,181	(263,617)	(8.2%)
(42,211)	52,061	94,272	181.1%	2,529	44,741	1,768.8% Contractual Allowances	(602,583)	405,013	1,007,596	248.8%	304,031	906,614	298.2%
20,027	25,833	5,807	22.5%	14,168	(5,859)	(41.4%) Charity Cave	95,908	207,439	111,531	53.8%	132,665	36,756	27.7%
8,958	3,169	(5,789)	(182.7%)	(12,032)	(20,990)	174.5% Bad Debt	(28,521)	23,785	52,306	219.9%	108,259	136,780	126.3%
(13,226)	81,063	94,290	116.3%	4,665	17,892	383.5% Total Contractuals and Bad Debts	(535,195)	636,238	1,171,433	184.1%	\$44,955	1,080,150	198.2%
338,156	348,559	(10,403)	(3.0%)	361,076	(22,920)	(6.3%) Net Patient Revenue	3,494,759	2,765,303	729,456	26.4%	2,678,226	#16,533	30.5%
104.07%	81.13%			98.72%		Collection %	118.08%	81.30%			83.09%		
110,375	255,732	(145,356)	(56.8%)	128,247	(17,872)	(13.9%) Grant Funds	1,076,928	1,808,951	(732,023)	[40.5%]	1,135,793	(58,865)	(5.2%)
	8,500	(8.500)	(100.0%)			0.0% Other Revenue	34,000	76,500	(42,500)	(55.6%)	1	33,999	3,207,447.2
110,375	264,232	(153.856)	(58.2%)	128.247	(17,872)	(13.9%) Total Other Revenues	1,110,928	1,885,451	(774,523)	(41-1%)	1,135,794	(24,866)	(2.2%)
448,531	612,791	(164,259)	(26.8%)	489,323	(40,791)	(8.3%) Total Revenues	4,605,687	4,650,754	(45,067)	(1.0%)	3,814,021	791,666	20.8%
						Direct Operational Expenses							
196,521	291,518	94,997	32.5%	222,242	25.721	11.6% Salaries and Wages	1,964,358	2,296,784	332,426	14.5%	1,938,570	(25,787)	(1.3%)
65,845	88,129	22,284	25.3%	63.179	[2,666]	(4.2%) Benefits	\$79.831	675.064	95,234	14.1%	\$29,558	(50,273)	(9.5%)
10,249	11,743	1,494	12.7%	10,300	51	0.5% Purchased Services	86,613	86,521	(91)	(0.1%)	83,652	(2,961)	(3.5%)
21,954	31,501	9,548	30.3%	20,888	(1,066)	(S.1%) Medical Supplies	243,196	237,011	(51)	(2.6%)	166,914	(76,282)	(45.7%)
7,822	6,563	(1,259)	(19.2%)	4,376	(3,445)	(78.7%) Other Supplies	27,738	31,311	3,573	11.4%	19,755	(7,983)	(40.4%)
-		(1,111)	0.0%	4,376	(2,442)	0.0% Contracted Physician Expense	21,130	31,311	1,313	0.0%	******	11,2031	0.0%
			0.0%			0.0% Medical Services				0.0%			0.0%
4	2,608	2.604	99.8%	1.944	1,939	99.8% Drugs	10,931	14,845	3,914	26.4%	12,997	2,066	15.9%
1,240	12,547	11.608	90.4%	1,150	(90)	(7.8%) Repairs & Maintenance	47,000	87,918	40,918	46.5%	41,563	(5,437)	{13.1%
33,274	31,786	(1.488)	(4.7%)	27.039	(6,235)	(23.1%) Lesse & Rental	301,151	273.462	[27,690]	(10.1%)	243,104	(58,047)	(23.9%)
734	1.794	1,061	\$9.1%		(734)	0.0% Utilities	7,405	10,877	3.472	31.9%		(7,405)	0.0%
1,288	1,306	19	1.4%	3,513	2,225	63.3% Other Expense	27,744	26 331	(1,413)	(5.4%)	17,356	(10,388)	159.9%
75	372	297	79.8%	111	36	32.5% Insurance	795	3.193	2,399	75.1%	1,000	206	20.6%
339,005	480,169	141,164	29.4%	354,742	35,737	4.4% Total Operational Expenses	3,296,761	3,743,316	446,555	11.9%	3,054,468	(242,293)	(7.9%)
						Net Performance before Depreciation							
109,526	132,622	(23,096)	(17.4%)	134,581	(25,055)	(10.6%) & Overhead Allocations	1,308,926	907,438	401,488	44.2%	759,552	\$49,374	72.3%

#### District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses FOR THE NINE MONTHS ENDED JUNE 30, 2018

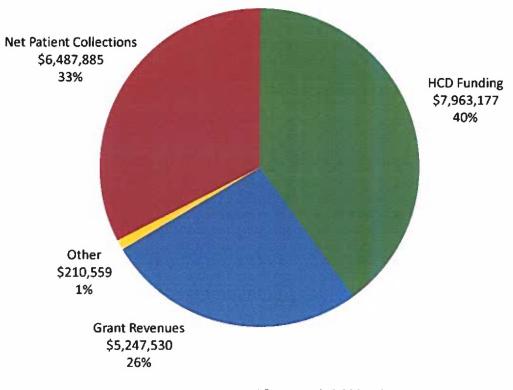
		Curre	nt Month						Fiscal '	fear To Del	•		
Actual	Budget	Veriance	<u>×</u>	Prior Year	Variance	<u>×</u>	Actual	Budget	Variance	*	Prior Year	Variance	*
12,597	18.840	6,242	33.1%	12,443	(155)	(1.2%) Depreciation	113,131	169,558	\$5,427	33.3%	111,985	(1,147)	(1.0
						Overhead Allocations:							
2,821	3,129	308	9,9%	1,039	{1,782]	(171.6%) Risk Mgt	19,526	22,713	3,187	14.0%	9,622	(9,904)	(102.9
\$,061	14,522	6 461	44.5%	3,755	(4,306)	(114.7%) Rev Cycle	84,879	103,596	18,717	18 1%	30,722	(54,157)	(176.3)
1,148	1,323	175	13.2%	1,423	275	19.3% Internal Audit	5,267	9,604	4,337	45.2%	9,127	3,860	42.3
2,861	4,674	1,813	38 8%		(2,861)	0.0% Palm Springs Facility	32,220	42,064	9,844	23.4%		(32,220)	0.0
			0.0%	-		0.0% Legislative Affairs				0.0%	-	-	0.0
4,761	6,445	1,684	26.1%	3,629	(1,132)	(31.2%) Administration	49,314	46,778	(2,536)	(5.4%)	33,996	(15,318)	(45.19
7,339	10,160	2.821	27.8%	4,677	(2,662)	(56.9%) Human Resources	61,712	66,490	4,777	7.2%	43,727	(17,985)	(41.19
2,744	3,267	523	16.0%	754	(1,990)	(264.0%) iegal	20,042	23,712	3,670	15.5%	14,682	(5,359)	(35.59
1,281	1,516	235	15.5%	286	(995)	(347.3%) Records	13,018	11,003	{2,015}	(18.3%)	5,488	(7,531)	(137 29
1,188	2,106	91.8	43.6%	890	(298)	(33 5%) Compliance	10,909	15,287	4,378	28.6%	7,090	(3,819)	(53.99
235	371	135	36.5%		(235)	0.0% Planning/Research	6,202	2,691	(3,511)	(130.5%)		(6,202)	0.0
5,297	7,071	1,774	25.1%	1,736	(3,561)	(205.2%) Finance	51,120	51,321	201	0.4%	35,958	(15,163)	142.29
		-	0.0%			0.0% Communications				0.0%			0.0
1,623	4,738	3,115	65.7%	1,071	(552)	(\$1.5%) Public Relations	13,338	34,386	21,048	61.2%	11,186	(2,152)	(19.29
14,100	22,994	8.893	38.7%	12,330	(1,771)	(14.4%) Information Technology	155,306	166,684	11,577	6.9%	106,942	(48,365)	(45.29
	885	DIS.	100.0%	812	812	100.0% Budget & Decision Support	\$,050	6,425	1,374	21.4%	6,097	1,047	17.2
792	746	(46)	(6.2%)		(792)	0.0% Corporate Quality	6,708	5,413	(1,295)	(23.9%)		(6,708)	0.0
451	2,834	2.342	84.1%		[451]	0.0% Managed Care Contract	10,919	20,215	9,295	46.0%		(10,919)	0.0
54,703	86,781	32,078	37.0%	32,402	(22,301)	(68.8%) Total Overhead Allocations	545,533	628,583	83,050	13.2%	314,632	(230,895)	(23.45
406,306	585,790	179,484	30.6%	399,586	(6,720)	(1.7%] Total Expenses	3,9\$5,426	4,541,457	586,032	12.9%	3,481,090	<u>{474,335)</u>	(13 6)
42,225 \$	27,001 S	15,225	56.4% \$	89,736	5 (47,511)	(\$ <u>2.9%)</u> Net Margin	\$ 650,262 \$	109,297	\$ \$40,965	495.0%	\$ 332,930	<u>\$ 317,331</u>	95.3
	142,650	142,650	100.0%		-	0.0% Capital		2,010,397	2,010,397	100.2%			Ó,L
- 5			0.0% \$			0.0% General Fund Support/ Transfer In	s . s			0.0%		s .	0.0

#### District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses FOR THE NINE MONTHS ENDED JUNE 30, 2018



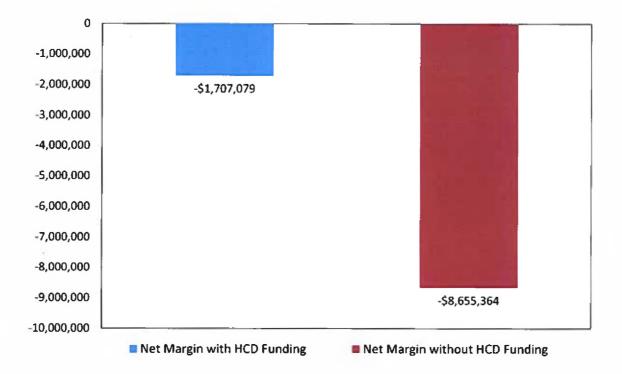
													Current Year	Current YTO	Prior Year
Clinic Visits - Adults and Pediatrics	Oct-17	Nov 17	Dec-17	Jan-16	Feb-18	Mar-18	Apr-12	May-18	Jun-18	Jul-Jil	Avg-18	5ep-18	Total	Budget	Total
West Palm Beach	1.678	1,467	1,614	1,583	1 648	1,561	1,681	1,300	1,579				24,111	12,833	13,638
Detray	1.590	1,367	1,429	1,307	1,439	1,420	1,441	1,021	1 240				12,254	12,362	13,243
Lantania	1.448	1,214	1,212	1,304	1,112	1,399	1.373	1,036	1.303				11,601	11,478	11,450
Belle Litade	834	904	805	856	947	988	920	871	832				7,959	7,190	7,547
Jerome Golden Center	294	214	238	206	239	278	310	235	246				2,260	1,441	2,621
Lewis Froter	197	169	205	166	203	212	218	191	257				1.818	1,773	1,822
Lake Worth & Women's Health Care	1,540	1,431	1,497	1,527	1,554	1,660	1.557	1.251	1.520				13,537	12,384	12,198
Jupiter Clinic	479	406	485	495	152	592	552	340	515				4,416	4,445	1,369
West Boxa	4D 7	353	438	510	78-2	812	859	809	274				5.664	4,484	690
Mobie Van	-				-		-							750	-
Subanne	398	269	215	214	Jul:	352	363	384	324				2.649	11,543	673
Total Clinic Visits	1,661	7,794	8,139	1,168	8,904	9,274	5,294	7,438	8,590				76,169	11.683	65,251
Total Budget Visits				-										•	
Dental Visits															
West Parm Beach	280.1	(16	926	870	-803	828	507	897	154				7,996	8,397	E.602
Lantana	833	711	699	697	671	254	749	709	621				6,446	6,711	6,581
Deltav	\$24	651	649	627	609	602	192	516	5/04				5,574	6,892	6,813
Belle Glade	423	134	346	390	313	442	158	386	363				3,355	3.511	3,514
Lake Worth									-				-,,	994	-
West boxa					-									200	-
Total Gental Visits	3,165	2.512	2,620	2,584	2,396	2,656	2,685	2.508	2,244				23,371	16,705	25,510
Total Budget Visits														*	
Total Medical and Dental Visits	11,833	10 306	10,759	10,752	11,300	11,930	11,960	9,946	10,834				99,640	108,358	90,761
Mental Health Counselors revuesed															
West ### Beach	80	61	63	94	:05	110	111	97	150				871	-	720
Dehay	84	94	95	36	78	71	90	79	138				815		<b>\$</b> 46
Lantana	235	126	149	63	158	136	150	146	222				1,385		900
Belle Glade	17	7	21	7	17	15	16	15	18				133	-	168
Lewis Center	61	49	74	105	137	158	189	172	195				1.140	-	486
Lake Worth	112	105	55	114	145	183	177	195	166				1.262		768
Jupiter	23	24	21	34	36	38	42	23	27				268		30
West Boca	7	14	23	24	23	27	34	19	30				101		16
Total Mental Health Screenings	619	480	511	527	699	738	109	746	346	1			6,075	-	3.934

## Primary Care Clinics Funding Sources



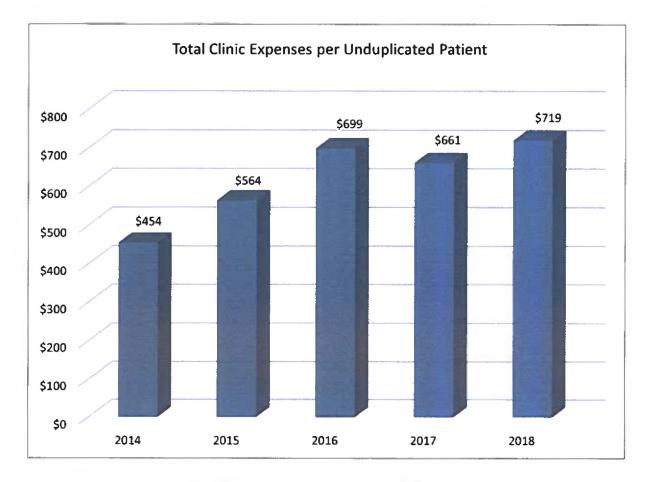
YTD June 2018 Total Expenses \$19,905,150

\*Total expenses include overhead allocations and capital, and excludes depreciation.



Net Margin

\* Net Margin includes overhead allocations and capital, and excludes depreciation.



· 2018 data reflects fiscal year-to-date June expenses annualized

