



C. L. Brumback

Primary Care Clinics

Health Care District Palm Beach County

## **FINANCE COMMITTEE**

**May 28, 2019**

**9:30 A.M.**

**Meeting Location  
39200 Hooker Hwy  
Belle Glade, FL 33430**

*If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.*

**FINANCE COMMITTEE MEETING  
AGENDA  
May 28, 2019  
39200 Hooker Hwy  
Belle Glade, FL 33430**

- 1. Call to Order**
  - A. Roll Call
- 2. Agenda Approval**
  - A. Additions/Deletions/Substitutions
  - B. Motion to Approve Agenda
- 3. Awards, Introductions and Presentations**
- 4. Disclosure of Voting Conflict**
- 5. Public Comment**
- 6. Meeting Minutes**
  - A. **Staff recommends a MOTION TO APPROVE:**  
Finance Committee Meeting Minutes of April 24, 2019. [Pages 1-4]
- 7. Consent Agenda – Motion to Approve Consent Agenda Items**
  - A. **ADMINISTRATION**
    - 7A-1 **RECEIVE AND FILE:**  
May 2019 Internet Posting of District Public Meeting.  
<http://www.hcdpbc.org/index.aspx?recordid=2597&page=15>
    - 7A-2 **RECEIVE AND FILE:**  
Attendance Tracking. [Page 5]
- 8. Regular Agenda**
  - A. **FINANCE**
    - 8A-1 **RECEIVE AND FILE:**  
C. L. Brumback Primary Care Clinics Finance Report April 2019.  
(Dawn Richards) [Pages 6-26]

9. **VP and Executive Director of Clinic Services Comments**
10. **Board Member Comments**
11. **Establishment of Upcoming Meetings**

**June 26, 2019 (HCD Board Room)**

12:15pm Finance Committee

**July 31, 2019 (HCD Board Room)**

12:15pm Finance Committee

**August 28, 2019 (HCD Board Room)**

12:15pm Finance Committee

**September 25, 2019 (HCD Board Room)**

12:15pm Finance Committee

**October 30, 2019 (HCD Board Room)**

12:15pm Finance Committee

**November 27, 2019 (HCD Board Room)**

12:15pm Finance Committee

**December 18, 2019 (HCD Board Room)**

12:15pm Finance Committee

12. **Motion to Adjourn**

**DISTRICT CLINIC HOLDINGS, INC.  
d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS  
BOARD OF DIRECTORS FINANCE COMMITTEE  
MEETING MINUTES  
April 24, 2019  
1515 N. Flagler Drive  
West Palm Beach, FL 33401**

**1. Call to Order**

Mr. Elder called the meeting to order.

A. Roll Call

Committee members present: James Elder, Chairperson; Joseph Morel, Vice-Chairperson; Mike Smith, Treasurer

Excused:

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; Dawn Richards, Chief Financial Officer and Valerie Shahriari, General Counsel; Mina Bayik, Director of Finance

Recording/transcribing Secretary: Alena Ranucci

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

**2. Agenda Approval**

A. Additions/Deletions/Substitutions

None.

B. Motion to Approve Agenda

**CONCLUSION/ACTION: Mr. Morel made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.**

**3. Awards and Presentations**

A. None.

**4. Disclosure of Voting Conflict**

None.

**5. Public Comment**

**6. Meeting Minutes**

- A. Staff Recommends a MOTION TO APPROVE:  
C.L. Brumback Primary Care Clinics Finance Committee Minutes of February 27, 2019

**CONCLUSION/ACTION:** Mr. Smith made a motion to approve the C.L. Brumback Primary Care Clinics Finance Committee minutes of February 27, 2019 as presented. The motion was duly seconded by Mr. Morel. A vote was called, and the motion passed unanimously.

**7. Consent Agenda – Motion to Approve Consent Agenda Items**

**A. ADMINISTRATION**

- 7A-1 RECEIVE AND FILE:  
February 2019 Internet Posting of District Public Meeting  
<https://www.hcdpbc.org/EventViewTrainingDetails.aspx?Bck=Y&EventID=230&m=0|0&DisplayType=C>

- 7A-2 RECEIVE AND FILE:  
Attendance Tracking

**CONCLUSION/ACTION:** Mr. Morel made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Elder. A vote was called, and the motion passed unanimously.

**8. Regular Agenda**

Reports

**A. FINANCE**

- 8A-1 RECEIVE AND FILE:  
The January statements represent the financial performance of March 2019 for C.L. Brumback. Included are explanation of volume, revenue and expense variances.

### Volume Analysis

Total medical clinic visits in all adult and pediatric clinics of 50,168 are 2,602 (4.9%) under the budget of 52,770 and 779 (1.5%) under the prior year of 50,947. Total dental visits of 13,415 are 3,422 (20.3%) under the budget of 16,837 and 2,518 (15.8%) under the prior year of 15,933.

### Net Revenue

Clinic Medical net patient revenue of \$4.7M is \$1.1M (30.1%) over the budget of \$3.6M and \$709k (13.2%) under the prior year of \$5.4M. Medical net patient revenue per visit is \$92.90 compared to the budget of \$67.90 and prior year of \$105.39. Clinic Dental net patient revenue of \$1.5M is \$349k (30.9%) over the budget of \$1.1M and \$518k (25.9%) under the prior year of \$2.0M. Dental net patient revenue per visit is \$110.37 compared to the budget of \$67.20 and prior year of \$125.47. For both Clinic Medical and Clinic Dental, the positive variance in actual to budget net patient revenue per visit was caused by the unbudgeted HCD subsidy and LIP payments.

### Expenses

Variances in expenses were caused by the following: savings and timing in salaries (\$181k), benefits (\$164k), medical services (\$151k), drugs (\$76k), and medical supplies (\$63k). This accounts for all of the \$627k favorable variance in total Clinic operating expense. Clinic Medical operating expenses of \$9.7M are \$428k (4.2%) under the budget of \$10.1M and \$681k (7.6%) over the prior year of \$9.0M. Savings in salaries (\$121k), benefits (\$137k), and medical services (\$151k) are the main contributors to the favorable variance. Clinic Dental operating expenses of \$2.2M are \$199k (8.4%) under the budget of \$2.4M and \$9k (0.4%) over the prior year of \$2.2M. Savings in salaries (\$60k), benefits (\$27k), medical supplies (\$38k), other supplies (\$27k), and purchased services (\$17k) contribute to the favorable variance.

Mr. Smith asked why the contractual allowances gross revenue seems like it has doubled since last year. In addition to clinic to clinic gross revenue totals having such a broad range. Mrs. Davis noted that this just includes medical services, not dental. With this, were are going to reavlaute these YTD totals and unbundle and have gross patient revenue by service type.

## **9. VP and Executive Director of Clinic Services Comments**

## **10. Board Member Comments**

## **11. Establishment of Upcoming Meetings**

**May 29, 2019 (HCD Board Room)**

12:15pm Finance Committee

**June 26, 2019 (HCD Board Room)**

12:15pm Finance Committee

**July 31, 2019 (HCD Board Room)**

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**August 28, 2019 (HCD Board Room)**

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**September 25, 2019 (HCD Board Room)**

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**October 30, 2019 (HCD Board Room)**

12:15pm Finance Committee

**November 27, 2019 (HCD Board Room)**

12:15pm Finance Committee

**December 18, 2019 (HCD Board Room)**

12:15pm Finance Committee

**12. Motion to Adjourn**

**Mr. Morel made a motion to adjourn. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.**

There being no further business, the meeting was adjourned.

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**DCHI Finance Committee Chair**

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**Date**

**C. L. Brumback Primary Care Clinics  
Finance Committee**

**Attendance Tracking**

	1/30/19	2/27/19	3/27/19	4/24/19	5/28/19	6/26/19	7/31/19	8/28/19	9/25/19	10/30/19	11/27/19	12/18/19
James Elder	C	X	C	C								
Joseph Morel	C	X	C	C								
Michael Smith		X	C	C								

X= Present

C= Cancel

E= Excused

A= Absent

**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**May 28, 2019**

**1. Description: District Clinic Holdings, Inc. Financial Report April 2019**

**2. Summary:**

The YTD April 2019 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

**3. Substantive Analysis:**

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

**4. Fiscal Analysis & Economic Impact Statement:**

	<b>Amount</b>	<b>Budget</b>
Capital Requirements	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Net Revenue	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Expenditures	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>

Reviewed for financial accuracy and compliance with purchasing procedure:

  
 Dawn Richards  
 VP & Chief Financial Officer

**5. Reviewed/Approved by Committee:**

N/A  
 \_\_\_\_\_  
 Committee Name

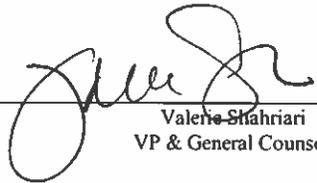
\_\_\_\_\_  
 Date Reviewed/Approved

**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**May 28, 2019**

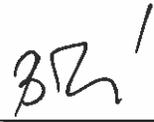
**6. Recommendation:**

Staff recommends that the Finance Committee receive and file the District Clinic Holdings, Inc. April 2019 YTD financial statements.

Approved for Legal sufficiency:

  
\_\_\_\_\_  
Valere Shahriari  
VP & General Counsel

  
\_\_\_\_\_  
Dawn Richards  
VP & Chief Financial Officer

  
\_\_\_\_\_  
Dr. Belma Andric  
Chief Medical Officer, VP & Executive Director  
of Clinic Services

## MEMO

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To: Finance Committee  
From: Dawn L. Richards  
Chief Financial Officer  
Date: April 16, 2019

Subject: Management Discussion and Analysis of April 2019 C.L. Brumback Primary Care Clinic Financial Statements

The April statements represent the financial performance for the first seven months of the 2019 fiscal year for C.L. Brumback.

### Volume Analysis

Total medical clinic visits in all adult and pediatric clinics of 59,785 are 2,525 (4.1%) under the budget of 62,310 and 456 (0.8%) under the prior year of 60,241. Total dental visits of 15,986 are 3,965 (19.9%) under the budget of 19,951 and 2,633 (14.1%) under the prior year of 18,619.

### Net Revenue

Clinic Medical net patient revenue of \$5.5M is \$1.3M (30.5%) over the budget of \$4.2M and \$760k (12.2%) under the prior year of \$6.2M. Medical net patient revenue per visit is \$91.88 compared to the budget of \$67.55 and prior year of \$103.81. Clinic Dental net patient revenue of \$1.7M is \$377k (28.4%) over the budget of \$1.3M and \$643k (27.4%) under the prior year of \$2.3M. Dental net patient revenue per visit is \$106.62 compared to the budget of \$66.51 and prior year of \$126.09. For both Clinic Medical and Clinic Dental, the positive variance in actual to budget net patient revenue per visit was caused by the unbudgeted HCD subsidy and LIP payments.

### Expenses

Variances in expenses were caused by the following: savings and timing in salaries (\$203k), benefits (\$185k), medical services (\$181k), drugs (\$58k), and medical supplies (\$72k). This accounts for all of the \$652k favorable variance in total Clinic operating expense. Clinic Medical operating expenses of \$11.5M are \$423k (3.6%) under the budget of \$11.9M and \$832k (7.8%) over the prior year of \$10.6M. Savings in salaries (\$133k), benefits (\$154k), and medical services (\$181k) are the main contributors to the favorable variance. Clinic Dental operating expenses of \$2.6M are \$229k (8.2%) under the budget of \$2.8M and \$39k (1.5%) over the prior year of \$2.5M. Savings in salaries (\$70k), benefits (\$32k), purchased services (\$25k), medical supplies (\$40k), and other supplies (\$37k) contribute to the favorable variance.

**DISTRICT CLINIC HOLDINGS, INC.**  
**COMPARATIVE STATEMENT OF NET POSITION**

	<u>Apr 30, 2019</u>	<u>Mar 31, 2019</u>	<u>Increase (Decrease)</u>
<b>Assets</b>			
Cash and Cash Equivalents	1,167,574	1,762,860	\$ (595,286)
Accounts Receivable, net	1,365,927	1,111,251	254,675
Due From Other Funds	-	-	-
Due from Other Governments	1,388,052	1,449,746	(61,694)
Other Current Assets	130,182	180,872	(50,690)
Net Investment in Capital Assets	1,465,655	1,460,339	5,315
<b>Total Assets</b>	<u>\$ 5,517,390</u>	<u>\$ 5,965,069</u>	<u>\$ (447,679)</u>
<b>Liabilities</b>			
Accounts Payable	250,178	553,261	(303,083)
Due To Other Governments	-	-	-
Deferred Revenue	45,880	49,462	(3,583)
Other Current Liabilities	1,121,239	917,625	203,614
Non-Current Liabilities	797,053	797,053	-
<b>Total Liabilities</b>	<u>2,214,350</u>	<u>2,317,402</u>	<u>(103,052)</u>
<b>Deferred Inflows of Resources</b>			
Deferred Inflows- Other Post Employment Benefits	<u>\$ 612</u>	<u>\$ 612</u>	<u>\$ -</u>
<b>Net Position</b>			
Net Investment in Capital Assets	1,465,655	1,460,339	5,315
Unrestricted	1,836,773	2,186,715	(349,942)
<b>Total Net Position</b>	<u>3,302,428</u>	<u>3,647,055</u>	<u>(344,627)</u>
<b>Total Liabilities, Deferred Inflows of Resources and Net Position</b>	<u>\$ 5,517,390</u>	<u>\$ 5,965,069</u>	<u>\$ (447,679)</u>

**Note:** Amounts may not foot due to rounding.

# District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
2,020,946	2,071,149	(50,203)	(2.4%)	1,858,934	162,013	8.7%	12,952,875	13,766,399	(813,524)	(5.9%)	13,089,363	(136,488)	(1.0%)
<b>Gross Patient Revenue</b>													
911,498	482,482	(429,016)	(88.9%)	2,339,528	1,428,030	61.0%	5,503,568	3,258,282	(2,245,286)	(68.9%)	4,757,144	(746,424)	(15.7%)
472,106	798,698	326,592	40.9%	2,052,688	1,580,582	77.0%	3,061,043	5,273,813	2,212,770	42.0%	2,564,849	(496,193)	(19.3%)
183,544	205,964	22,420	10.9%	17,792	(165,752)	(931.6%)	1,134,402	1,359,985	225,583	16.6%	1,146,583	12,180	1.1%
1,567,148	1,487,144	(80,004)	(5.4%)	4,410,008	2,842,860	64.5%	9,699,012	9,892,080	193,068	2.0%	8,468,575	(1,230,437)	(14.5%)
602,746	237,340	365,406	154.0%	3,783,586	(3,180,840)	(84.1%)	3,943,670	1,661,380	2,282,290	137.4%	3,980,335	(36,664)	-1%
1,056,544	821,345	235,199	28.6%	1,232,511	(175,968)	(14.3%)	7,197,533	5,535,699	1,661,834	30.0%	8,601,122	(1,403,589)	(16.3%)
52.28%	39.66%			66.30%			55.57%	40.21%		65.71%			
1,128,976	612,532	516,444	84.3%	633,222	495,755	78.3%	7,468,922	5,106,876	2,362,046	46.3%	4,337,711	3,131,211	72.2%
3,928	14,968	(11,040)	(73.8%)	4,062	(134)	(3.3%)	61,640	109,895	(48,255)	(43.9%)	167,837	(106,197)	(63.3%)
1,132,904	627,500	505,404	80.5%	637,284	495,620	77.8%	7,530,562	5,216,771	2,313,791	44.4%	4,505,548	3,025,015	67.1%
2,189,447	1,448,845	740,602	51.1%	1,869,795	319,653	17.1%	14,728,096	10,752,470	3,975,626	37.0%	13,106,670	1,621,426	12.4%
<b>Total Revenues</b>													
<i>Direct Operational Expenses:</i>													
1,362,818	1,385,841	23,023	1.7%	1,241,980	(120,838)	(9.7%)	9,000,442	9,203,985	203,543	2.2%	8,440,168	(560,273)	(6.6%)
372,476	393,935	21,459	5.4%	339,579	(32,898)	(9.7%)	2,428,729	2,614,287	185,558	7.1%	2,280,068	(148,661)	(6.5%)
66,875	63,278	(3,597)	(5.7%)	101,864	34,989	34.3%	440,040	455,452	15,412	3.4%	414,555	(25,485)	(6.1%)
37,924	46,696	8,772	18.8%	40,647	2,723	6.7%	229,275	301,378	72,103	23.9%	293,363	64,088	21.8%
53,003	24,763	(28,240)	(114.0%)	12,495	(40,508)	(324.2%)	195,519	212,837	17,318	8.1%	64,331	(131,188)	(203.9%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	15,355	15,355	100.0%
33,980	64,760	30,780	47.5%	-	(33,980)	0.0%	241,387	422,946	181,559	42.9%	-	(241,387)	0.0%
72,032	54,045	(17,987)	(33.3%)	42,549	(29,482)	(69.3%)	294,457	352,535	58,078	16.5%	341,932	47,476	13.9%
50,051	15,241	(34,810)	(228.4%)	21,609	(28,443)	(131.6%)	251,680	103,254	(148,426)	(143.7%)	261,859	10,179	3.9%
111,536	125,547	14,011	11.2%	165,851	54,315	32.7%	786,088	793,603	7,515	0.9%	850,801	64,713	7.6%
5,138	6,251	1,113	17.8%	6,556	1,418	21.6%	35,949	43,757	7,808	17.8%	41,364	5,415	13.1%
20,962	28,183	7,221	25.6%	29,722	8,760	29.5%	140,723	187,452	46,729	24.9%	171,057	30,335	17.7%
(990)	2,366	3,356	141.9%	1,417	2,407	169.9%	12,283	16,871	4,588	27.2%	10,638	(1,645)	(15.5%)
2,185,804	2,210,906	25,102	1.1%	2,004,269	(181,535)	(9.1%)	14,056,571	14,708,357	651,786	4.4%	13,185,492	(871,079)	(6.6%)
<b>Total Operational Expenses</b>													
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>													
3,643	(762,061)	765,704	(100.5%)	(134,474)	138,117	(102.7%)	671,524	(3,955,887)	4,627,411	(117.0%)	(78,822)	750,347	(951.9%)

# District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%	
13,156	21,815	8,659	39.7%	17,540	4,383	25.0%	Depreciation	92,364	146,983	54,619	37.2%	119,491	27,127	22.7%
<i>Overhead Allocations:</i>														
2,233	12,715	10,482	82.4%	8,967	6,733	75.1%	Risk Mgt	24,478	89,005	64,527	72.5%	67,678	43,200	63.8%
91,067	91,067	-	0.0%	48,655	(42,412)	(87.2%)	Rev Cycle	637,469	637,469	-	0.0%	324,991	(312,478)	(96.1%)
5,389	5,559	170	3.1%	5,377	(12)	(0.2%)	Internal Audit	36,809	38,913	2,104	5.4%	13,738	(23,071)	(167.9%)
18,956	20,787	1,831	8.8%	27,667	8,712	31.5%	Palm Springs Facility	131,809	145,509	13,700	9.4%	167,501	35,692	21.3%
24,923	24,923	-	0.0%	27,963	3,040	10.9%	Administration	174,461	174,461	-	0.0%	183,573	9,112	5.0%
31,103	34,245	3,142	9.2%	49,058	17,955	36.6%	Human Resources	236,573	239,715	3,142	1.3%	196,924	(39,649)	(20.1%)
12,733	12,733	-	0.0%	8,811	(3,922)	(44.5%)	Legal	89,131	89,131	-	0.0%	67,227	(21,904)	(32.6%)
5,727	8,444	2,717	32.2%	9,240	3,513	38.0%	Records	42,919	59,108	16,189	27.4%	43,656	737	1.7%
4,550	11,698	7,148	61.1%	1,786	(2,764)	(154.7%)	Compliance	44,497	81,886	37,389	45.7%	42,337	(2,159)	(5.1%)
-	1,428	1,428	100.0%	5,733	5,733	100.0%	Planning/Research	5,582	9,996	4,414	44.2%	13,331	7,749	58.1%
37,644	34,893	(2,751)	(7.9%)	29,974	(7,669)	(25.6%)	Finance	206,620	244,251	37,631	15.4%	193,178	(13,442)	(7.0%)
9,126	13,149	4,023	30.6%	6,360	(2,766)	(43.5%)	Public Relations	53,112	92,043	38,931	42.3%	48,927	(4,185)	(8.6%)
86,782	99,679	12,897	12.9%	75,088	(11,694)	(15.6%)	Information Technology	593,537	697,753	104,216	14.9%	544,652	(48,886)	(9.0%)
-	-	-	0.0%	3,602	3,602	100.0%	Budget & Decision Support	-	-	-	0.0%	13,118	13,118	100.0%
1,647	2,714	1,067	39.3%	3,662	2,015	55.0%	Corporate Quality	17,931	18,998	1,067	5.6%	23,509	5,578	23.7%
3,233	5,764	2,531	43.9%	5,381	2,147	39.9%	Managed Care Contract	24,124	40,348	16,224	40.2%	38,575	14,451	37.5%
335,113	379,798	44,685	11.8%	317,325	(17,789)	(5.6%)	Total Overhead Allocations	2,319,052	2,658,586	339,534	12.8%	1,982,917	(336,135)	(17.0%)
2,534,074	2,612,519	78,445	3.0%	2,339,134	(194,941)	(8.3%)	Total Expenses	16,467,987	17,513,926	1,045,939	6.0%	15,287,900	(1,180,087)	(7.7%)
<u>\$ (344,627)</u>	<u>\$ (1,163,674)</u>	<u>\$ 819,047</u>	<u>(70.4%)</u>	<u>\$ (469,339)</u>	<u>\$ 124,712</u>	<u>(26.6%)</u>	Net Margin	<u>\$ (1,739,892)</u>	<u>\$ (6,761,456)</u>	<u>\$ 5,021,564</u>	<u>(74.3%)</u>	<u>\$ (2,181,230)</u>	<u>\$ 441,339</u>	<u>20.2%</u>
-	-	-	0.0%	40,825	40,825	100.0%	Capital	-	1,221,688	1,221,688	100.0%	40,825	40,825	100.0%
<u>\$ -</u>	<u>\$ 1,087,500</u>	<u>\$ 1,087,500</u>	<u>100.0%</u>	<u>\$ 70,000</u>	<u>\$ 70,000</u>	<u>100.0%</u>	General Fund Support/ Transfer In	<u>\$ 2,627,860</u>	<u>\$ 7,612,500</u>	<u>\$ 4,984,640</u>	<u>65.5%</u>	<u>\$ 2,070,000</u>	<u>\$ (557,860)</u>	<u>(26.9%)</u>

## District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Year to Date
<b>Gross Patient Revenue</b>	<b>1,946,640</b>	<b>1,491,722</b>	<b>2,006,898</b>	<b>1,645,818</b>	<b>1,905,360</b>	<b>1,935,491</b>	<b>2,020,946</b>						<b>12,952,875</b>
Contractual Allowances	629,927	523,761	955,352	869,362	704,192	909,476	911,498						5,503,568
Charity Care	522,280	370,440	411,855	348,213	541,362	394,786	472,106						3,061,043
Bad Debt	209,421	136,222	187,946	107,004	224,566	85,698	183,544						1,134,402
Other Patient Revenue	185,546	460,636	346,606	1,379,115	478,512	490,512	602,746						3,943,670
<b>Net Patient Revenue</b>	<b>770,557</b>	<b>921,934</b>	<b>798,350</b>	<b>1,700,355</b>	<b>913,751</b>	<b>1,036,042</b>	<b>1,056,544</b>						<b>7,197,533</b>
Collections %	39.58%	61.80%	39.78%	103.31%	47.96%	53.53%	52.28%						55.57%
Grant Funds	574,778	606,454	690,034	1,616,221	1,355,777	1,496,682	1,128,976						7,468,922
Other Revenue	4,645	8,821	24,768	6,149	3,627	9,704	3,928						61,640
<b>Total Other Revenues</b>	<b>579,423</b>	<b>615,275</b>	<b>714,802</b>	<b>1,622,369</b>	<b>1,359,404</b>	<b>1,506,386</b>	<b>1,132,904</b>						<b>7,530,562</b>
<b>Total Revenues</b>	<b>1,349,980</b>	<b>1,537,209</b>	<b>1,513,151</b>	<b>3,322,725</b>	<b>2,273,156</b>	<b>2,542,428</b>	<b>2,189,447</b>						<b>14,728,096</b>
<b>Direct Operational Expenses:</b>													
Salaries and Wages	1,387,450	1,190,417	1,317,029	1,213,339	1,197,291	1,332,097	1,362,818						9,000,442
Benefits	339,645	322,045	314,881	366,759	347,313	365,610	372,476						2,428,729
Purchased Services	65,028	68,614	50,770	82,094	51,993	54,666	66,875						440,040
Medical Supplies	41,828	27,305	14,573	29,201	46,174	32,270	37,924						229,275
Other Supplies	34,148	3,947	2,672	28,292	36,989	36,467	53,003						195,519
Contracted Physician Expense													
Medical Services	58,809	(461)	19,144	25,930	78,155	25,831	33,980						241,387
Drugs	47,555	37,534	36,129	31,431	37,448	32,329	72,032						294,457
Repairs & Maintenance	29,881	36,555	32,150	30,986	31,031	41,024	50,051						251,680
Lease & Rental	109,171	104,594	104,526	114,021	108,872	133,369	111,536						786,088
Utilities	4,568	6,558	5,313	5,904	4,092	4,376	5,138						35,949
Other Expense	15,526	(576)	24,687	22,887	23,732	33,511	20,962						140,723
Insurance	2,425	2,170	2,170	2,170	2,170	2,170	(990)						12,283
<b>Total Operational Expenses</b>	<b>2,136,034</b>	<b>1,798,702</b>	<b>1,924,039</b>	<b>1,953,014</b>	<b>1,965,259</b>	<b>2,093,719</b>	<b>2,185,804</b>						<b>14,056,571</b>
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>	<b>(786,055)</b>	<b>(261,492)</b>	<b>(410,887)</b>	<b>1,369,711</b>	<b>307,896</b>	<b>448,708</b>	<b>3,643</b>						<b>671,524</b>
Depreciation	17,256	17,256	5,158	13,224	13,157	13,156	13,156						92,364
<b>Overhead Allocations:</b>													
Risk Mgt	9,302	16,111	8,246	(15,331)	1,744	2,172	2,233						24,478
Rev Cycle	86,904	98,059	124,187	100,095	94,850	42,307	91,067						637,469
Internal Audit	5,120	5,120	5,120	5,120	5,222	5,718	5,389						36,809
Palm Springs Facility	17,032	16,269	16,141	23,398	19,430	20,583	18,956						131,809
Administration	24,974	26,124	21,164	26,766	23,790	26,720	24,923						174,461
Human Resources	33,486	34,265	34,863	38,678	32,527	31,650	31,103						236,573
Legal	6,468	11,903	8,094	34,857	15,627	(551)	12,733						89,131
Records	6,520	6,452	6,067	6,656	5,239	6,258	5,727						42,919
Compliance	5,776	7,197	3,605	6,283	4,168	12,918	4,550						44,497
Planning/Research	1,340	1,281	1,209	1,325	426	0							5,582
Finance	24,095	32,875	22,630	39,695	23,194	26,486	37,644						206,620
Public Relations	6,478	6,365	8,336	7,466	7,077	8,264	9,126						53,112
Information Technology	80,379	69,273	97,329	86,977	82,158	90,638	86,782						593,537
Budget & Decision Support													
Corporate Quality	3,986	3,764	2,150	2,591	2,015	1,778	1,647						17,931
Managed Care Contract	3,421	4,019	3,039	3,676	3,234	3,502	3,233						24,124
<b>Total Overhead Allocations</b>	<b>315,282</b>	<b>339,079</b>	<b>362,180</b>	<b>368,255</b>	<b>320,701</b>	<b>278,442</b>	<b>335,113</b>						<b>2,319,052</b>
<b>Total Expenses</b>	<b>2,468,573</b>	<b>2,155,037</b>	<b>2,291,377</b>	<b>2,334,492</b>	<b>2,299,117</b>	<b>2,385,318</b>	<b>2,534,074</b>						<b>16,467,987</b>
<b>Net Margin</b>	<b>\$ (1,118,593)</b>	<b>\$ (617,827)</b>	<b>\$ (778,226)</b>	<b>\$ 988,232</b>	<b>\$ (25,961)</b>	<b>\$ 157,110</b>	<b>\$ (344,627)</b>						<b>\$ (1,739,892)</b>
Capital			(13,581)	13,581	1,752	(1,752)							
<b>General Fund Support/ Transfer In</b>	<b>1,101,337</b>	<b>596,437</b>	<b>930,086</b>										<b>\$ 2,627,860</b>



# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

Current Month								Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%		Actual	Budget	Variance	%	Prior Year	Variance	%	
1,653,980	1,694,941	(40,961)	(2.4%)	1,520,682	133,299	8.8%	Gross Patient Revenue	10,691,245	11,282,278	(591,033)	(5.2%)	10,794,176	(102,931)	(1.0%)	
809,872	403,942	(405,930)	(100.5%)	1,802,679	992,807	55.1%	Contractual Allowances	4,887,483	2,739,665	(2,147,818)	(78.4%)	4,401,313	(486,170)	(11.0%)	
327,537	623,849	296,312	47.5%	1,302,662	975,124	74.9%	Charity Care	2,092,469	4,119,282	2,026,813	49.2%	1,698,294	(394,175)	(23.2%)	
162,767	189,502	26,735	14.1%	16,183	(146,584)	(905.8%)	Bad Debt	1,063,783	1,251,290	187,507	15.0%	1,122,667	58,884	5.2%	
1,300,176	1,217,293	(82,883)	(6.8%)	3,121,523	1,821,347	58.3%	Total Contractuals and Bad Debts	8,043,735	8,110,237	66,502	0.8%	7,222,273	(821,461)	(11.4%)	
478,873	148,099	330,774	223.3%	2,484,786	(2,005,912)	(80.7%)	Other Patient Revenue	2,845,576	1,036,693	1,808,883	174.5%	2,681,535	164,041	6.1%	
832,677	625,747	206,930	33.1%	883,944	(51,267)	(5.8%)	Net Patient Revenue	5,493,086	4,208,734	1,284,352	30.5%	6,253,437	(760,351)	(12.2%)	
50.34%	36.92%			58.13%			Collection %	51.38%	37.30%			57.93%			
935,750	502,660	433,090	86.2%	485,578	450,172	92.7%	Grant Funds	6,235,447	3,868,620	2,366,827	61.2%	3,523,209	2,712,237	77.0%	
3,928	12,135	(8,207)	(67.6%)	4,062	(134)	(3.3%)	Other Revenue	61,407	90,064	(28,657)	(31.8%)	133,837	(72,430)	(54.1%)	
939,678	514,795	424,883	82.5%	489,640	450,038	91.9%	Total Other Revenues	6,296,854	3,958,684	2,338,170	59.1%	3,657,047	2,639,807	72.2%	
1,772,356	1,140,542	631,814	55.4%	1,373,584	398,771	29.0%	Total Revenues	11,789,940	8,167,418	3,622,522	44.4%	9,910,484	1,879,456	19.0%	
<i>Direct Operational Expenses:</i>															
1,117,424	1,130,036	12,612	1.1%	1,037,664	(79,761)	(7.7%)	Salaries and Wages	7,371,572	7,505,128	133,556	1.8%	6,938,821	(432,752)	(6.2%)	
303,264	319,525	16,261	5.1%	276,322	(26,941)	(9.8%)	Benefits	1,966,764	2,120,482	153,718	7.2%	1,834,319	(132,444)	(7.2%)	
65,055	52,952	(12,103)	(22.9%)	89,292	24,237	27.1%	Purchased Services	379,478	369,756	(9,722)	(2.6%)	346,207	(33,270)	(9.6%)	
12,282	19,294	7,012	36.3%	16,435	4,154	25.3%	Medical Supplies	93,454	125,823	32,369	25.7%	98,081	4,627	4.7%	
52,032	13,983	(38,049)	(272.1%)	6,567	(45,465)	(692.3%)	Other Supplies	156,157	136,532	(19,625)	(14.4%)	49,541	(106,615)	(215.2%)	
-	-	-	0.0%	-	-	0.0%	Contracted Physician Expense	-	-	-	0.0%	15,355	15,355	100.0%	
33,980	64,760	30,780	47.5%	-	(33,980)	0.0%	Medical Services	241,387	422,946	181,559	42.9%	-	(241,387)	0.0%	
72,032	52,132	(19,900)	(38.2%)	42,117	(29,915)	(71.0%)	Drugs	293,258	340,277	47,019	13.8%	331,021	37,763	11.4%	
42,779	9,027	(33,752)	(373.9%)	17,757	(25,021)	(140.9%)	Repairs & Maintenance	218,973	65,834	(153,139)	(232.6%)	230,019	11,046	4.8%	
85,493	98,072	12,579	12.8%	126,515	41,022	32.4%	Lease & Rental	602,048	601,464	(584)	(0.1%)	615,563	13,515	2.2%	
4,124	5,503	1,379	25.1%	5,438	1,314	24.2%	Utilities	29,700	38,521	8,821	22.9%	35,928	6,227	17.3%	
8,622	24,162	15,541	64.3%	24,957	16,336	65.5%	Other Expense	118,521	163,141	44,620	27.4%	146,141	27,620	18.9%	
(929)	2,307	3,236	140.3%	1,331	2,260	169.8%	Insurance	11,945	16,458	4,513	27.4%	9,994	(1,951)	(19.5%)	
1,796,155	1,791,753	(4,402)	(0.2%)	1,644,395	(151,760)	(9.2%)	Total Operational Expenses	11,483,256	11,906,362	423,106	3.6%	10,650,990	(832,266)	(7.8%)	
<b>Net Performance before Depreciation</b>															
(23,800)	(651,211)	627,411	(96.3%)	(270,811)	247,011	(91.2%)	& Overhead Allocations	306,684	(3,738,944)	4,045,628	(108.2%)	(740,506)	1,047,190	(141.4%)	

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# District Clinic Holdings, Inc. - Medical Statement of Revenue and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

Current Month							Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%	
9,787	6,072	(3,715)	(61.2%)	4,451	(5,336)	(119.9%)	Depreciation	68,438	42,504	(25,934)	(61.0%)	31,555	(36,884)	(116.9%)
							<i>Overhead Allocations:</i>							
1,795	10,221	8,426	82.4%	7,034	5,239	74.5%	Risk Mgt	19,679	71,547	51,868	72.5%	53,094	33,415	62.9%
72,195	72,195	-	0.0%	37,711	(34,484)	(91.4%)	Rev Cycle	505,365	505,365	-	0.0%	251,885	(253,480)	(100.6%)
4,333	4,469	136	3.1%	4,218	(115)	(2.7%)	Internal Audit	29,592	31,283	1,691	5.4%	10,778	(18,814)	(174.6%)
16,864	18,493	1,629	8.8%	23,684	6,820	28.8%	Palm Springs Facility	117,262	129,451	12,189	9.4%	143,385	26,123	18.2%
20,036	20,036	-	0.0%	20,784	748	3.6%	Administration	140,252	140,252	-	0.0%	142,862	2,610	1.8%
24,926	27,444	2,518	9.2%	39,432	14,506	36.8%	Human Resources	189,590	192,108	2,518	1.3%	151,021	(38,569)	(25.5%)
10,236	10,236	-	0.0%	7,199	(3,037)	(42.2%)	Legal	71,652	71,652	-	0.0%	53,028	(18,624)	(35.1%)
4,604	6,789	2,185	32.2%	7,225	2,620	36.3%	Records	34,504	47,523	13,019	27.4%	34,225	(279)	(0.8%)
3,658	9,404	5,746	61.1%	1,946	(1,712)	(88.0%)	Compliance	35,772	65,828	30,056	45.7%	33,759	(2,013)	(6.0%)
-	1,148	1,148	100.0%	1,673	1,673	100.0%	Planning/Research	4,487	8,036	3,549	44.2%	7,634	3,147	41.2%
30,263	28,051	(2,212)	(7.9%)	25,811	(4,452)	(17.2%)	Finance	166,108	196,357	30,249	15.4%	153,846	(12,262)	(8.0%)
7,337	10,572	3,235	30.6%	5,551	(1,786)	(32.2%)	Public Relations	42,698	74,004	31,306	42.3%	38,945	(3,753)	(9.6%)
69,767	80,135	10,368	12.9%	58,908	(10,859)	(18.4%)	Information Technology	477,163	560,945	83,782	14.9%	427,287	(49,875)	(11.7%)
-	-	-	0.0%	603	603	100.0%	Budget & Decision Support	-	-	-	0.0%	8,068	8,068	100.0%
1,324	2,181	857	39.3%	2,873	1,549	53.9%	Corporate Quality	14,410	15,267	857	5.6%	18,443	4,033	21.9%
2,563	4,569	2,006	43.9%	4,171	1,607	38.5%	Managed Care Contract	19,125	31,983	12,858	40.2%	29,898	10,773	36.0%
269,901	305,943	36,042	11.8%	248,822	(21,078)	(8.5%)	Total Overhead Allocations	1,867,660	2,141,601	273,941	12.8%	1,558,158	(309,502)	(19.9%)
2,075,843	2,103,768	27,925	1.3%	1,897,668	(178,175)	(9.4%)	Total Expenses	13,419,355	14,090,467	671,112	4.8%	12,240,703	(1,178,652)	(9.6%)
(303,487)	\$ (963,226)	\$ 659,739	(68.5%)	\$ (524,084)	\$ 220,596	(42.1%)	Net Margin	\$ (1,629,415)	\$ (5,923,049)	\$ 4,293,634	(72.5%)	\$ (2,330,219)	\$ 700,804	30.1%
-	-	-	0.0%	-	-	0.0%	Capital	-	450,000	450,000	100.0%	-	-	0.0%
\$ -	\$ 1,087,500	\$ 1,087,500	100.0%	\$ 70,000	\$ 70,000	100.0%	General Fund Support/ Transfer In	\$ 2,627,860	\$ 7,612,500	\$ 4,984,640	65.5%	\$ 2,070,000	\$ (557,860)	(26.9%)

## District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

	Dental Clinic Administration	West Palm Beach Dental Clinic	Lantana Dental Clinic	Delray Dental Clinic	Belle Glade Dental Clinic	Total
Gross Patient Revenue	-	789,211	626,638	578,957	266,825	2,261,630
Contractual Allowances	-	278,371	148,376	158,212	81,126	616,085
Charity Care	-	288,857	295,915	286,962	96,830	968,574
Bad Debt	-	12,644	40,382	9,599	7,995	70,619
Total Contractual Allowances and Bad Debt	-	529,872	484,682	454,773	185,951	1,655,278
Other Patient Revenue	-	372,847	292,848	296,747	135,653	1,098,095
<b>Net Patient Revenue</b>	-	<b>632,186</b>	<b>434,804</b>	<b>420,930</b>	<b>216,527</b>	<b>1,704,447</b>
Collection %	-	80.10%	69.39%	72.71%	81.15%	75.36%
Grant Funds	115,649	393,709	309,384	267,335	147,398	1,233,475
Other Revenue	-	-	-	-	233	233
<b>Total Other Revenues</b>	<b>115,649</b>	<b>393,709</b>	<b>309,384</b>	<b>267,335</b>	<b>147,631</b>	<b>1,233,708</b>
<b>Total Revenues</b>	<b>115,649</b>	<b>1,025,894</b>	<b>744,188</b>	<b>688,266</b>	<b>364,158</b>	<b>2,938,155</b>
<i>Direct Operational Expenses:</i>						
Salaries and Wages	160,603	511,690	409,640	363,645	183,292	1,628,869
Benefits	35,271	154,730	106,562	111,264	54,139	461,965
Purchased Services	-	13,479	11,153	10,782	25,149	60,562
Medical Supplies	-	43,735	37,125	31,751	23,211	135,821
Other Supplies	442	16,072	14,045	6,618	2,235	39,362
Contracted Physician Expense	-	-	-	-	-	-
Medical Services	-	-	-	-	-	-
Drugs	-	39	300	615	246	1,199
Repairs & Maintenance	-	9,269	7,979	8,554	6,905	32,707
Lease & Rental	-	66,947	38,307	35,861	42,925	184,040
Utilities	-	926	7,690	999	1,633	6,248
Other Expense	1,212	10,144	6,207	1,163	3,476	22,202
Insurance	-	-	-	-	338	338
<b>Total Operational Expenses</b>	<b>197,527</b>	<b>826,980</b>	<b>634,007</b>	<b>571,251</b>	<b>343,550</b>	<b>2,573,315</b>
<b>Net Performance before Depreciation &amp; Overhead Allocations</b>	<b>(81,879)</b>	<b>198,914</b>	<b>110,181</b>	<b>117,015</b>	<b>20,609</b>	<b>364,841</b>
Depreciation	-	8,471	3,810	5,959	5,685	23,926
<i>Overhead Allocations:</i>						
Risk Mgt	311	1,511	1,326	1,024	678	4,799
Rev Cycle	-	44,457	39,032	30,142	18,473	132,104
Internal Audit	468	2,271	1,994	1,540	944	7,217
Palm Springs Facility	14,547	-	-	-	-	14,547
Administration	2,219	10,766	9,450	7,301	4,473	34,209
Human Resources	1,955	14,680	13,706	10,770	5,872	46,983
Legal	1,134	5,502	4,830	3,731	2,282	17,479
Records	546	2,649	2,325	1,796	1,100	8,415
Compliance	566	2,746	2,410	1,862	1,141	8,724
Planning/Research	71	344	302	234	143	1,094
Finance	2,627	12,750	11,193	8,645	5,297	40,512
Public Relations	675	3,278	2,877	2,222	1,362	10,414
Information Technology	7,547	36,627	32,153	24,833	15,215	116,374
Budget & Decision Support	-	-	-	-	-	-
Corporate Quality	231	1,104	971	753	462	3,521
Managed Care Contract	-	1,683	1,477	1,141	699	4,999
<b>Total Overhead Allocations</b>	<b>32,897</b>	<b>140,367</b>	<b>124,047</b>	<b>95,992</b>	<b>58,090</b>	<b>451,392</b>
<b>Total Expenses</b>	<b>230,424</b>	<b>975,818</b>	<b>761,863</b>	<b>673,202</b>	<b>407,325</b>	<b>3,048,632</b>
<b>Net Margin</b>	<b>\$ (114,775)</b>	<b>\$ 50,076</b>	<b>\$ (17,676)</b>	<b>\$ 15,064</b>	<b>\$ (43,167)</b>	<b>\$ (110,477)</b>
Capital	-	-	-	-	-	-
General Fund Support/ Transfer In	-	-	-	-	-	-

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
366,966	376,208	(9,242)	(2.5%)	338,252	28,714	8.5%	2,261,630	2,484,121	(222,491)	(9.0%)	2,295,187	(33,557)	(1.5%)
101,626	78,540	(23,086)	(29.4%)	536,849	435,223	81.1%	616,085	518,617	(97,468)	(18.8%)	355,831	(260,254)	(73.1%)
144,569	174,849	30,280	17.3%	750,027	605,458	80.7%	968,574	1,154,531	185,957	16.1%	866,555	(102,018)	(11.8%)
20,777	16,462	(4,315)	(26.2%)	1,609	(19,168)	(1,191.0%)	70,619	108,695	38,076	35.0%	23,916	(46,703)	(195.3%)
266,972	269,851	2,879	1.1%	1,288,485	1,021,513	79.3%	1,655,278	1,781,843	126,565	7.1%	1,246,302	(408,976)	(32.8%)
123,872	89,241	34,631	38.8%	1,298,800	(1,174,928)	(90.5%)	1,098,095	624,687	473,408	75.8%	1,298,800	(200,705)	(15.5%)
223,866	195,598	28,268	14.5%	348,567	(124,701)	(35.8%)	1,704,447	1,326,965	377,482	28.4%	2,347,685	(643,238)	(27.4%)
61.00%	51.99%			103.05%			75.36%	53.42%		102.29%			
193,226	109,872	83,354	75.9%	147,644	45,582	30.9%	1,233,475	1,238,256	(4,781)	(0.4%)	814,501	418,974	51.4%
-	2,833	(2,833)	(100.0%)	-	-	0.0%	233	19,831	(19,598)	(98.8%)	34,000	(33,767)	(99.3%)
193,226	112,705	80,521	71.4%	147,644	45,582	30.9%	1,233,708	1,258,087	(24,379)	(1.9%)	848,501	385,207	45.4%
417,092	308,303	108,789	35.3%	496,211	(79,119)	(15.9%)	2,938,155	2,585,052	353,103	13.7%	3,196,186	(258,031)	(8.1%)
<i>Direct Operational Expenses:</i>													
245,394	255,805	10,411	4.1%	204,317	(41,077)	(20.1%)	1,628,869	1,698,857	69,988	4.1%	1,501,348	(127,522)	(8.5%)
69,212	74,410	5,198	7.0%	63,256	(5,956)	(9.4%)	461,965	493,805	31,840	6.4%	445,748	(16,217)	(3.6%)
1,820	10,326	8,506	82.4%	12,573	10,753	85.5%	60,562	85,696	25,134	29.3%	68,348	7,786	11.4%
25,642	27,402	1,760	6.4%	24,212	(1,430)	(5.9%)	135,821	175,555	39,734	22.6%	195,283	59,461	30.4%
971	10,780	9,809	91.0%	5,928	4,957	83.6%	39,362	76,305	36,943	48.4%	14,790	(24,573)	(166.1%)
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	-	-	0.0%
-	-	-	0.0%	-	-	0.0%	-	-	-	0.0%	-	-	0.0%
-	1,913	1,913	100.0%	432	432	100.0%	1,199	12,258	11,059	90.2%	10,912	9,713	89.0%
7,272	6,214	(1,058)	(17.0%)	3,851	(3,421)	(88.8%)	32,707	37,420	4,713	12.6%	31,839	(867)	(2.7%)
26,043	27,475	1,432	5.2%	39,336	13,293	33.8%	184,040	192,139	8,099	4.2%	235,238	51,198	21.8%
1,014	748	(266)	(35.6%)	1,118	104	9.3%	6,248	5,236	(1,012)	(19.3%)	5,436	(812)	(14.9%)
12,340	4,021	(8,319)	(206.9%)	4,764	(7,576)	(159.0%)	22,202	24,311	2,109	8.7%	24,916	2,715	10.9%
(61)	59	120	203.5%	86	147	171.1%	338	413	75	18.1%	644	306	47.5%
389,649	419,153	29,504	7.0%	359,874	(29,775)	(8.3%)	2,573,315	2,801,995	228,680	8.2%	2,534,502	(38,813)	(1.5%)
<b>Net Performance before</b>													
27,443	(110,850)	138,293	(124.8%)	136,337	(108,894)	(79.9%)	364,841	(216,943)	581,784	(268.2%)	661,684	(296,843)	(44.9%)

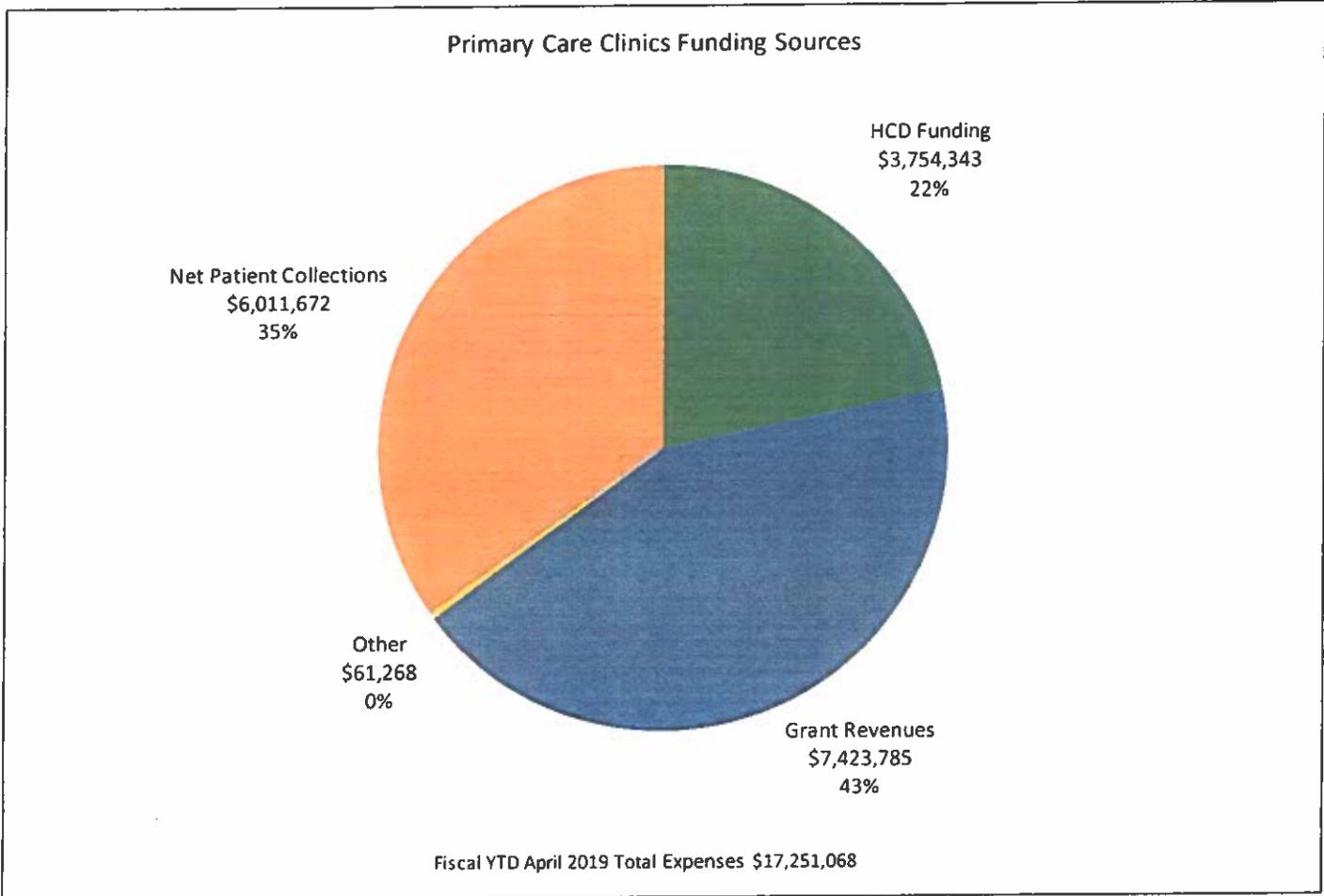
# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE SEVENTH MONTH ENDED APRIL 30, 2019

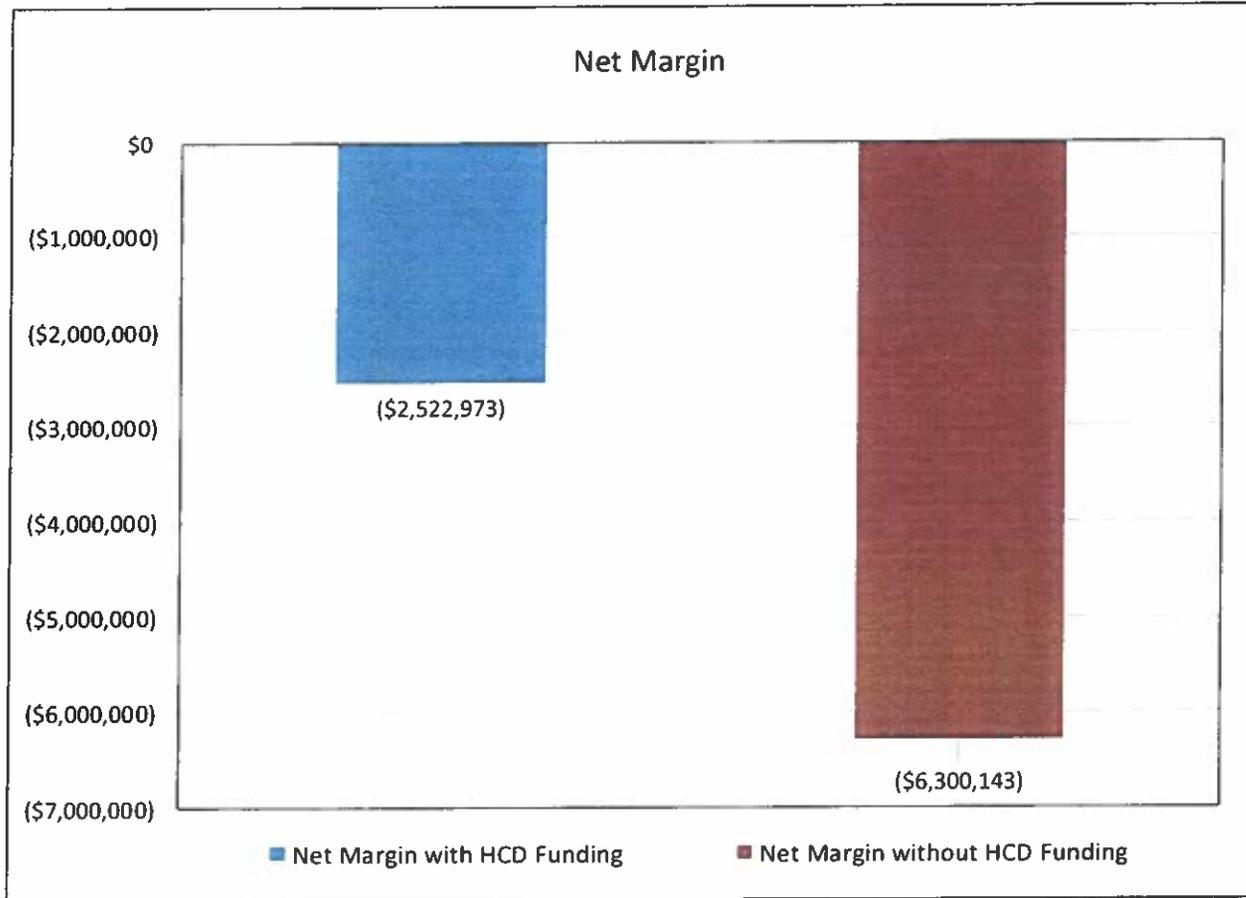
Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
3,369	15,743	12,374	78.6%	13,089	9,720	74.3%	23,926	104,479	80,553	77.1%	87,937	64,011	72.8%
<i>Overhead Allocations:</i>													
438	2,494	2,056	82.4%	1,932	1,494	77.3%	4,799	17,458	12,659	72.5%	14,585	9,785	67.1%
18,872	18,872	-	0.0%	10,944	(7,928)	(72.4%)	132,104	132,104	-	0.0%	73,105	(58,999)	(80.7%)
1,057	1,090	33	3.1%	1,159	102	8.8%	7,217	7,630	413	5.4%	2,961	(4,257)	(143.8%)
2,092	2,294	202	8.8%	3,983	1,891	47.5%	14,547	16,058	1,511	9.4%	24,116	9,569	39.7%
4,887	4,887	-	0.0%	7,179	2,292	31.9%	34,209	34,209	-	0.0%	40,711	6,502	16.0%
6,177	6,801	624	9.2%	9,626	3,449	35.8%	46,983	47,607	624	1.3%	45,903	(1,080)	(2.4%)
2,497	2,497	-	0.0%	1,612	(885)	(54.9%)	17,479	17,479	-	0.0%	14,200	(3,279)	(23.1%)
1,123	1,655	532	32.2%	2,015	892	44.3%	8,415	11,585	3,170	27.4%	9,431	1,016	10.8%
892	2,294	1,402	61.1%	(160)	(1,052)	657.8%	8,724	16,058	7,334	45.7%	8,578	(146)	(1.7%)
-	280	280	100.0%	4,060	4,060	100.0%	1,094	1,960	866	44.2%	5,697	4,603	80.8%
7,381	6,842	(539)	(7.9%)	4,164	(3,217)	(77.3%)	40,512	47,894	7,382	15.4%	39,332	(1,180)	(3.0%)
1,789	2,577	788	30.6%	809	(980)	(121.1%)	10,414	18,039	7,625	42.3%	9,982	(432)	(4.3%)
17,015	19,544	2,529	12.9%	16,180	(836)	(5.2%)	116,374	136,808	20,434	14.9%	117,364	990	0.8%
-	-	-	0.0%	3,000	3,000	100.0%	-	-	-	0.0%	5,050	5,050	100.0%
323	533	210	39.4%	789	466	59.1%	3,521	3,731	210	5.6%	5,066	1,545	30.5%
670	1,195	525	43.9%	1,210	540	44.6%	4,999	8,365	3,366	40.2%	8,677	3,678	42.4%
65,213	73,855	8,642	11.7%	68,503	3,290	4.8%	451,392	516,985	65,593	12.7%	424,759	(26,633)	(6.3%)
458,231	508,751	50,520	9.9%	441,465	(16,766)	(3.8%)	3,048,632	3,423,459	374,827	10.9%	3,047,198	(1,435)	(0.0%)
\$ (41,139)	\$ (200,448)	\$ 159,309	(79.5%)	\$ 54,745	\$ (95,884)	(175.1%)	\$ (110,477)	\$ (838,407)	\$ 727,930	(86.8%)	\$ 148,988	\$ (259,465)	(174.2%)
-	-	-	0.0%	40,825	40,825	100.0%	-	771,688	771,688	100.0%	40,825	40,825	100.0%
\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.0%

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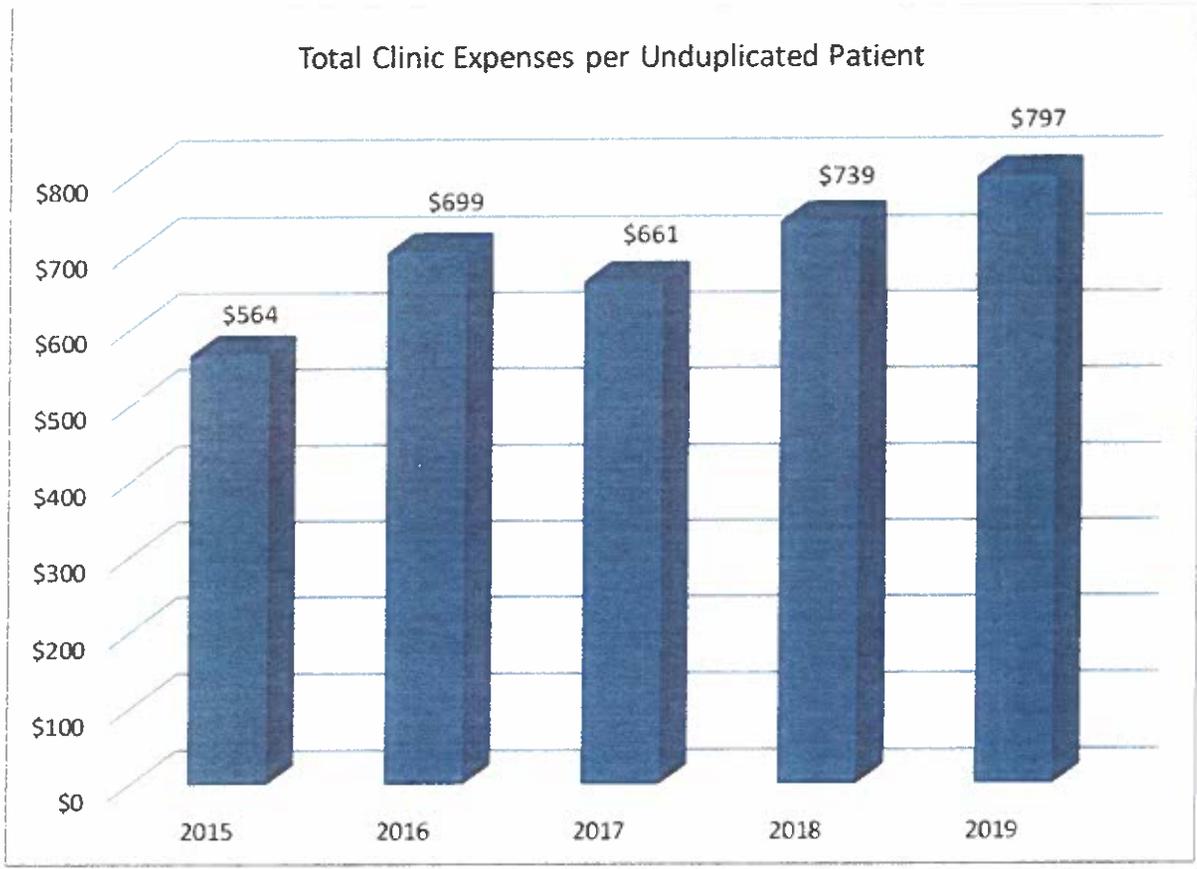
Clinic Visits - Adults and Pediatrics	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Current Year Total	Current YTD Budget	%Var to Budget	Prior Year Total
	West Palm Beach	1,661	1,289	1,312	1,734	1,628	1,447	1,798						10,869	11,166	(2.7%)
Delray	1,355	1,162	1,134	1,180	1,212	1,356	1,283						8,682	10,214	(15.0%)	9,993
Lantana	1,411	1,309	1,261	1,314	1,409	1,424	1,524						9,652	10,739	(10.1%)	9,262
Belle Glade	1,030	790	839	934	806	850	949						6,198	5,555	11.6%	6,256
Jerome Golden Center	-	-	-	-	-	-	-						-	-	0.0%	1,779
Lewis Center	267	233	229	239	246	227	277						1,718	1,546	11.1%	1,370
Lake Worth & Women's Health Care	1,608	1,153	1,104	1,214	1,130	1,466	1,483						9,158	11,133	(17.7%)	10,766
Jupiter Clinic	421	457	418	467	483	502	565						3,313	3,722	(11.0%)	3,561
West Boca & Women's Health Care	1,009	861	781	923	815	900	984						6,273	4,905	27.9%	4,081
Mobile Van	239	186	119	201	200	159	143						1,247	1,288	(3.2%)	-
Suboxone	361	289	222	301	415	476	611						2,675	2,042	31.0%	1,941
<b>Total Clinic Visits</b>	<b>9,362</b>	<b>7,729</b>	<b>7,419</b>	<b>8,507</b>	<b>8,344</b>	<b>8,807</b>	<b>9,617</b>	-	-	-	-	-	<b>59,785</b>	<b>62,310</b>	<b>(4.1%)</b>	<b>60,241</b>
<b>Dental Visits</b>																
West Palm Beach	918	722	704	800	792	839	873						5,648	6,304	(10.4%)	6,345
Lantana	653	508	468	616	630	717	646						4,238	6,231	(32.0%)	5,114
Delray	676	522	446	503	535	644	675						4,001	4,820	(17.0%)	4,554
Belle Glade	406	260	230	259	275	292	377						2,099	2,596	(19.1%)	2,606
<b>Total Dental Visits</b>	<b>2,653</b>	<b>2,012</b>	<b>1,848</b>	<b>2,178</b>	<b>2,232</b>	<b>2,492</b>	<b>2,571</b>	-	-	-	-	-	<b>15,986</b>	<b>19,951</b>	<b>(19.9%)</b>	<b>18,619</b>
<b>Total Medical and Dental Visits</b>	<b>12,015</b>	<b>9,741</b>	<b>9,267</b>	<b>10,685</b>	<b>10,576</b>	<b>11,299</b>	<b>12,188</b>	-	-	-	-	-	<b>75,771</b>	<b>82,261</b>	<b>(7.9%)</b>	<b>78,860</b>
<b>Mental Health Counselors (non billable)</b>																
West Palm Beach	124	100	103	135	117	110	154						843	586	43.9%	624
Delray	137	118	102	117	106	102	126						808	581	39.1%	598
Lantana	467	414	368	433	383	265	423						2,753	1,586	73.6%	1,017
Belle Glade	17	21	22	26	18	25	23						152	101	50.5%	100
Lewis Center	268	219	192	235	232	253	283						1,682	664	153.3%	773
Lake Worth	173	99	73	190	98	111	76						820	846	(3.1%)	901
Jupiter	-	-	-	-	-	-	-						-	202	(100.0%)	218
West Boca	-	-	-	-	-	-	-						-	138	(100.0%)	152
Mobile Van	-	-	-	16	40	57	95						208	-	100.0%	-
<b>Total Mental Health Screenings</b>	<b>1,186</b>	<b>971</b>	<b>860</b>	<b>1,152</b>	<b>994</b>	<b>923</b>	<b>1,180</b>	-	-	-	-	-	<b>7,266</b>	<b>4,704</b>	<b>54.5%</b>	<b>4,383</b>



\*Total expenses include overhead allocations and capital, and exclude depreciation.

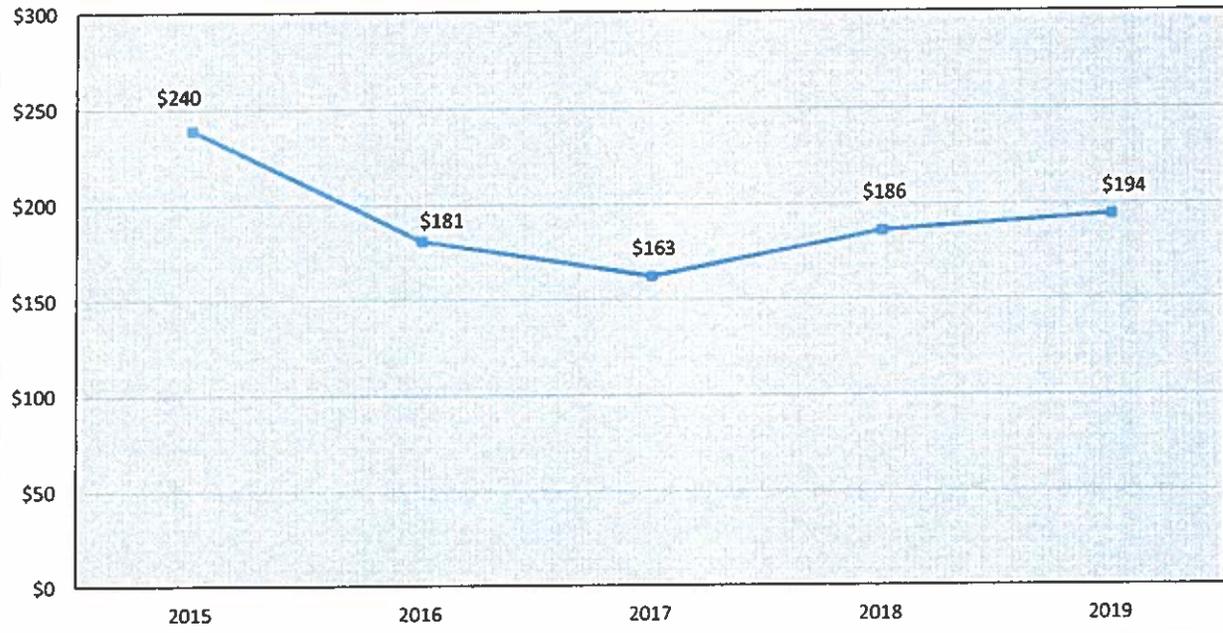


\* Net Margin includes overhead allocations and capital, and excludes depreciation.

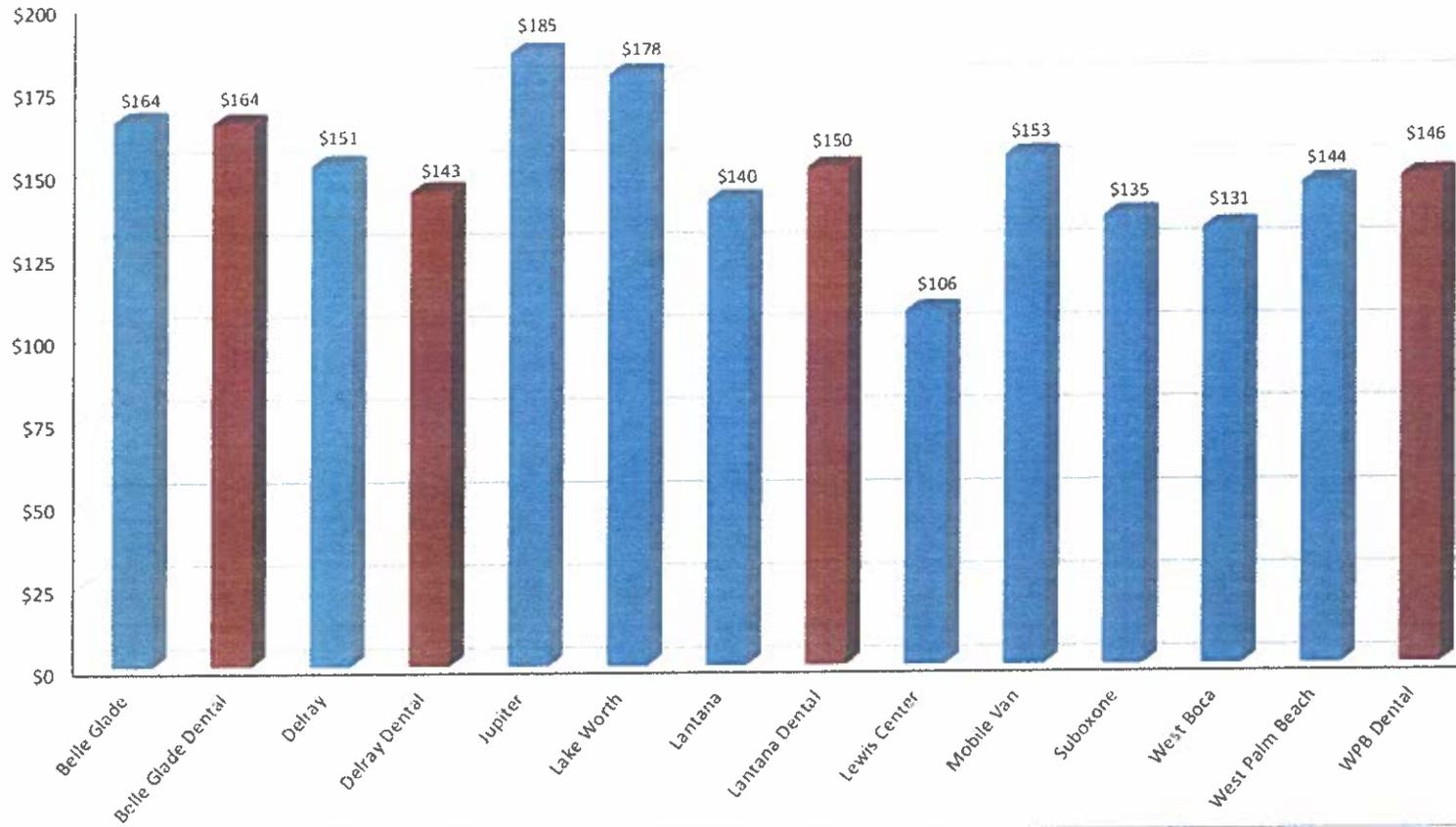


\* 2019 data reflects fiscal year-to-date April expenses annualized.

Total Clinic Revenue per Visit



Total Operating Expenses per Visit by Clinic



\*Based on fiscal year-to-date April 2019 total operating expenses

\*\* Visits for the medical clinics include medical and mental health visits

**HCD 's Clinic Revenue and Patient Visits  
Fiscal YTD (2019)**

Department	Provider Specialty	Patient Visits	Charges	Avg Gross Charges/Visit
BG	Adult Care	6,232	\$1,002,491	\$161
	Mental Health	106	\$5,718	\$54
	Peds	111	\$15,765	\$142
<b>BG Total</b>		<b>6,449</b>	<b>\$1,023,974</b>	<b>\$159</b>
Boca	Adult Care	4,792	\$728,809	\$152
	Mental Health	6	\$0	\$0
	Peds	690	\$114,894	\$167
	Women's Health	929	\$152,421	\$164
<b>Boca Total</b>		<b>6,417</b>	<b>\$996,124</b>	<b>\$155</b>
Delray	Adult Care	7,044	\$1,159,962	\$165
	Mental Health	443	\$37,038	\$84
	Peds	1,924	\$295,096	\$153
<b>Delray Total</b>		<b>9,411</b>	<b>\$1,492,096</b>	<b>\$159</b>
Jerome Golden	Adult Care	10	\$78	\$8
<b>Jerome Golden Total</b>		<b>10</b>	<b>\$78</b>	<b>\$8</b>
Jupiter	Adult Care	3,313	\$573,000	\$173
	Mental Health	2	\$0	\$0
	Peds	2	\$311	\$156
	Sub Abuse	5	\$198	\$40
<b>Jupiter Total</b>		<b>3,322</b>	<b>\$573,509</b>	<b>\$173</b>
Lake Worth	Adult Care	6,080	\$932,137	\$153
	Mental Health	402	\$45,131	\$112
	Peds	1,381	\$207,665	\$150
	Women's Health	1,908	\$322,234	\$169
<b>Lake Worth Total</b>		<b>9,771</b>	<b>\$1,507,167</b>	<b>\$154</b>
Lantana	Adult Care	6,560	\$1,080,313	\$165
	Mental Health	2,768	\$258,618	\$161
	Peds	4,250	\$614,279	\$145
	Sub Abuse	2,230	\$99,516	\$45
	Women's Health	2	\$691	\$346
<b>Lantana Total</b>		<b>15,810</b>	<b>\$2,053,417</b>	<b>\$130</b>
Lewis	Adult Care	1,737	\$249,005	\$143
	Mental Health	1,558	\$225,330	\$274
<b>Lewis Total</b>		<b>3,295</b>	<b>\$474,335</b>	<b>\$144</b>
West Palm Beach	Adult Care	7,227	\$1,229,106	\$170
	Mental Health	492	\$43,145	\$88
	Peds	3,951	\$608,743	\$154
<b>West Palm Beach Total</b>		<b>11,670</b>	<b>\$1,880,993</b>	<b>\$161</b>
<b>Grand Total</b>		<b>66,155</b>	<b>\$10,001,694</b>	<b>\$151</b>

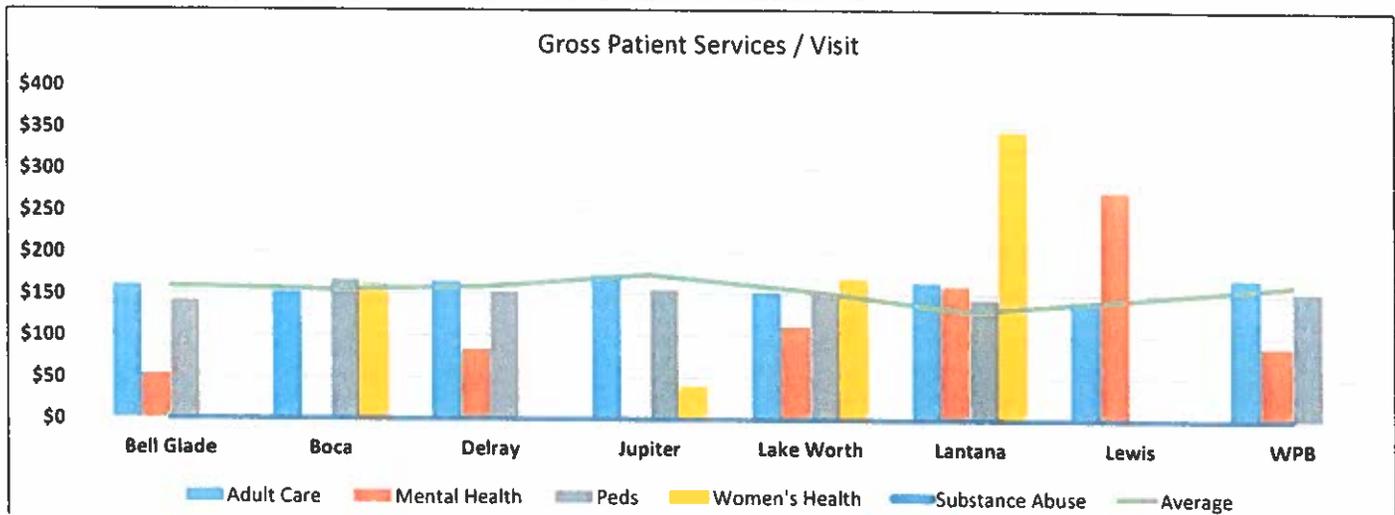
**Explanations**

Without the inclusion of mental health visits in determining revenue/visit, Lantana and Lewis Center, who both provide significant mental health services, have elevated gross patient services

With the addition of mental health services, the revenue/visit amounts are more normalized.

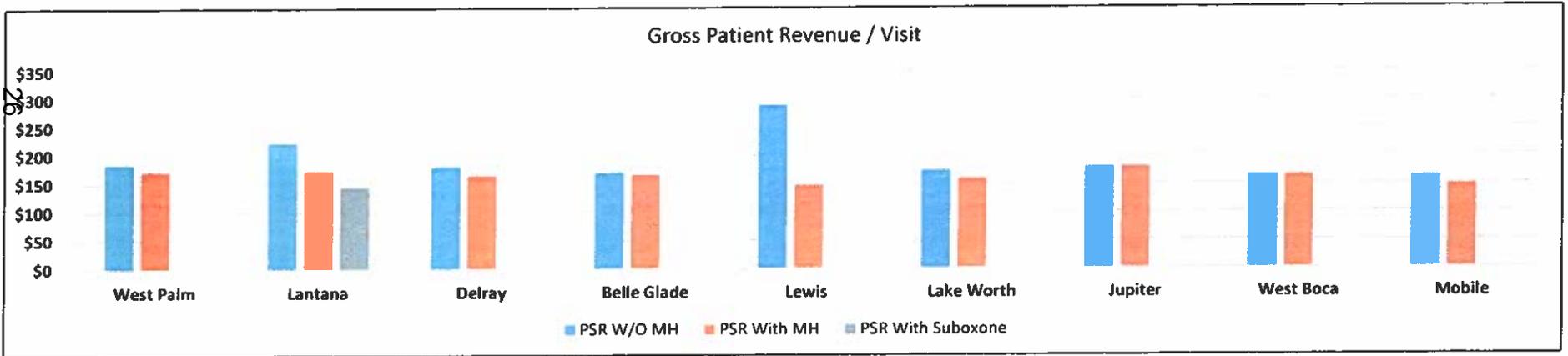
Mental Health services decreases a clinic's revenue per visit.

\*Suboxone clinic is only held in Lantana. Suboxone services further decreases Lantana's revenue per visit.



**HCD's Clinic Revenue and Patient Visits  
Fiscal YTD (2019)  
(Medical and Mental Health Services)**

	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Jerome Golden Center	Lewis Center	Rams Clinic	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Suboxone Clinic	Mobile Van	Total
<b>Gross Patient Revenue (Includes Mental Health)</b>	\$1,686,931	\$1,818,608	\$1,341,147	\$894,485	\$0	\$417,607	\$0	\$1,333,242	\$494,253	\$872,025	\$0	\$178,969	\$9,037,265
<b>Medical Visits (Does not include Mental Health Visits)</b>	9,071	8,128	7,399	5,249		1,441		7,675	2,748	5,289	2,064	1,104	50,168
<b>Menatl Health Visits</b>	689	2,330	682	129		1,399		744	-	-		113	6,086
<b>Gross Patient Revenue/Visit (W/O Mental Health Visits)</b>	\$186	\$224	\$181	\$170		\$290		\$174	\$180	\$165	\$0	\$162	\$180
<b>Gross Patient Revenue/Visit (Includes Mental Health Visits)</b>	\$173	\$174	\$166	\$166		\$147		\$158	\$180	\$165	\$0	\$147	\$161
<b>Gross Patient Revenue/Visit (Includes Suboxone* Visits)</b>		\$145											



Current Finance revenue methodology accounts for mental health charges but not mental health visits. (This data is what was presented in the Financials)

Without the inclusion of mental health visits in determining revenue/visit, Lantana and Lewis Center, who both provide significant mental health services, have elevated gross patient services.

With the addition of mental health services, the revenue/visit amounts are more normalized.

Mental Health services decreases a clinic's revenue per visit.

\*Suboxone clinic is only held in Lantana. Suboxone services further decreases Lantana's revenue per visit.



C. L. Brumback

**Primary Care Clinics**

Health Care District Palm Beach County