



C. L. Brumback

**Primary Care Clinics**

Health Care District Palm Beach County

## **FINANCE COMMITTEE**

**May 27, 2020**

**12:15 P.M.**

*If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.*

**FINANCE COMMITTEE MEETING  
AGENDA  
May 27, 2020  
12:15 PM  
Zoom Webinar Meeting**

Remote Participation Login: <https://tinyurl.com/y7zqkhdr>

or

DIAL +1 (646) 558 8656 ; Meeting ID: 929 1690 7475; Access number: 930673

**1. Call to Order**

A. Roll Call

**2. Agenda Approval**

A. Additions/Deletions/Substitutions

B. Motion to Approve Agenda

**3. Awards, Introductions and Presentations**

**4. Disclosure of Voting Conflict**

**5. Public Comment**

**6. Meeting Minutes**

**6A-1 Staff recommends a MOTION TO APPROVE:**

Finance Committee Meeting Minutes of December 11, 2019. [Pages 1-5]

**6A-2 Staff recommends a MOTION TO APPROVE:**

Finance Committee Meeting Minutes of February 26, 2020. [Pages 6-10]

**7. Consent Agenda – Motion to Approve Consent Agenda Items**

**A. ADMINISTRATION**

**7A-1 RECEIVE AND FILE:**

May 2020 Internet Posting of District Public Meeting.  
<https://www.hcdpbc.org/resources/public-meetings>

**7A-2 RECEIVE AND FILE:**

Attendance Tracking. [Page 11]

**8. Regular Agenda**

A. **FINANCE**

8A-1 **RECEIVE AND FILE:**

C. L. Brumback Primary Care Clinics Financial Report March 2020.  
(Joel Snook) [Pages 12-26]

**9. VP and Executive Director of Clinic Services Comments**

**10. Board Member Comments**

**11. Establishment of Upcoming Meetings**

**June 24, 2020 (Zoom)**

12:15pm Finance Committee

**July 29, 2020 (Zoom)**

12:15pm Finance Committee

**August 26, 2020 (Zoom)**

12:15pm Finance Committee

**September 30, 2020 (Zoom)**

12:15pm Finance Committee

**October 28, 2020 (Zoom)**

12:15pm Finance Committee

**November 25, 2020 (Zoom)**

12:15pm Finance Committee

**December 16, 2020 (Zoom)**

12:15pm Finance Committee

**12. Motion to Adjourn**

**DISTRICT CLINIC HOLDINGS, INC.  
d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS  
BOARD OF DIRECTORS FINANCE COMMITTEE  
MEETING MINUTES  
December 11, 2019  
1515 N. Flagler Drive  
West Palm Beach, FL 33401**

**1. Call to Order**

Mr. Elder called the meeting to order at 12:25 p.m.

**A. Roll Call**

Committee members present: James Elder, Gary Butler, Michael Smith  
Committee members excused:

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; Valerie Shahriari, General Counsel; Joel Snook, VP & Chief Financial Officer; Darcy Davis, CEO; Nicole White

Recording/transcribing Secretary: Jonathan Dominique

**B. Affirmation of Mission:** To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

**2. Agenda Approval**

**A. Additions/Deletions/Substitutions**

None

**B. Motion to Approve Agenda**

**CONCLUSION/ACTION:** Mr. Butler made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.

**3. Awards and Presentations**

None.

**4. Disclosure of Voting Conflict**

None.

## **5. Public Comment**

None.

## **6. Meeting Minutes**

6A-1 **Staff recommends a MOTION TO APPROVE:**  
Finance Committee Meeting Minutes of October 30, 2019.

**CONCLUSION/ACTION:** Mr. Smith made a motion to approve the Meeting Minutes of October 30, 2019. The motion was duly seconded by Mr. Butler. A vote was called, and the motion passed unanimously.

## **7. Consent Agenda – Motion to Approve Consent Agenda Items**

**CONCLUSION/ACTION:** Mr. Butler made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.

### **A. ADMINISTRATION**

7A-1 **RECEIVE AND FILE:**  
December 2019 Internet Posting of District Public Meeting  
<http://www.hcdpbc.org-Resources-Public Meetings>

7A-2 **RECEIVE AND FILE:**  
Attendance Tracking

## **8. Regular Agenda**

### **A. FINANCE**

8A-1 **Staff recommends a MOTION TO APPROVE:**  
C.L. Brumback Primary Care Clinics Update of Current Charge Master

Per the HRSA Compliance Manual, District Clinic Holdings, Inc. must prepare a schedule of fees or payments for the provision of its services consistent with locally prevailing rates or charges and designed to cover its reasonable costs of operation. C. L. Brumback Primary Care Clinics requested and received an analysis from our Primary Care Association (FACHC) for 2018 which represents locally prevailing rates in several comparable MSA in the state of Florida. Per the attached analysis, a thorough review shows that amending the Charge Master to be at the 50<sup>th</sup> percentile would result in the smallest increase and align our organization with prevailing rates

Mr. Butler asked what the basis was for determining fees. Mr. Snook explained that these numbers are taken from Fee Schedules from MSAs across the state, and places the different charges are placed on a percentile system. Mr. Butler asked why the column showing Medicare fees is present in the report. Mr. Snook explained that it is a comparative example of what the clinics would be reimbursed from Medicare for the various procedures and CPT codes. Ms. Davis went on to explain that one of the reasons is that in a hospital setting you always want to be equal to / higher than Medicare. Mr. Snook also stated that a lot of managed care plans are set based on Medicare rates, which is why you always want to be equal to or greater than in order to never sell yourself short. Mr. Smith asked what purpose it serves to compare to how other MSAs in Florida charge. Mr. Snook explained that we are the biggest player and Palm Beach County and we would be comparing to ourselves. So instead, we try to compare to similar health systems throughout the state of Florida in order to make sure that we are in line. Mr. Butler asked if the 50<sup>th</sup> percentile would be our self-pay fee without incorporating the sliding scale. Mr. Snook Confirmed. Mr. Butler asked if an analysis has been done of the procedures that have increased in price in terms of the historical volume. Mr. Snook stated that he has not conducted any analysis or made any calculations. Mr. Butler explained that the reason for his question is to see which patients would be most affected by these changes. Mr. Snook stated that the volumes were not factored into the decision to make the changes, it was more about the smallest increases that could be made. Ms. Davis points out that the notion might be that all charges are increasing when the reality is that prices for some procedures are actually decreasing, therefore this is more of a realignment of the Charge Master than anything. Mr. Butler suggested a review of every procedure that increases in excess of 30%-40%, and see whether or not they are high volume procedure codes (in terms of patient utilization). This way we can come to terms as to whether or not some will be impacted. Mr. Butler Suggested that Mr. Snook return with an analysis of procedures with cost increases in excess of 30% in order to put into context the impact on self-pay patients.

**CONCLUSION/ACTION: Motion was not approved, will return with supporting analysis in January.**

**9. VP and Executive Director of Clinic Services Comments**

None.

**10. Board Member Comments**

None.

## **11. Establishment of Upcoming Meetings**

### **January 29, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **February 26, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **March 25, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **April 29, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **May 27, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **June 24, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **July 29, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **August 26, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **September 30, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **October 28, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **November 25, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **December 16, 2020 (HCD Board Room)**

12:15pm Finance Committee

## **12. Motion to Adjourn**

**Mr. Butler made a motion to adjourn. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.**

There being no further business, the meeting was adjourned at 12:48 p.m.

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**DCHI Finance Committee Chair**

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**Date**



**DISTRICT CLINIC HOLDINGS, INC.  
d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS  
BOARD OF DIRECTORS FINANCE COMMITTEE  
MEETING MINUTES  
February 26, 2020  
1515 N. Flagler Drive  
West Palm Beach, FL 33401**

**1. Call to Order**

Mr. Elder called the meeting to order at 12:21 p.m.

A. Roll Call

Committee members present: James Elder, Gary Butler, Michael Smith  
Committee members excused:

Staff present included: Dr. Belma Andric, VP & Executive Director of Clinic Services; Valerie Shahriari, General Counsel; Joel Snook, VP & Chief Financial Officer; Dr. Ana Ferwerda, Medical Director, Director of Women's Health

Recording/transcribing Secretary: Jonathan Dominique

B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.

**2. Agenda Approval**

A. Additions/Deletions/Substitutions

None

B. Motion to Approve Agenda

**CONCLUSION/ACTION: Mr. Butler made a motion to approve the agenda as presented/amended. The motion was duly seconded by Mr. Smith. A vote was called, and the motion passed unanimously.**

**3. Awards and Presentations**

None.

**4. Disclosure of Voting Conflict**

None.

## 5. Public Comment

None.

## 6. Meeting Minutes

- 6A-1 **Staff recommends a MOTION TO APPROVE:**  
Finance Committee Meeting Minutes of January 29, 2020.

**CONCLUSION/ACTION:** Mr. Smith made a motion to approve the Meeting Minutes of January 29, 2020. The motion was duly seconded by Mr. Butler. A vote was called, and the motion passed unanimously.

## 7. Consent Agenda – Motion to Approve Consent Agenda Items

**CONCLUSION/ACTION:** Mr. Smith made a motion to approve the Consent Agenda items. The motion was duly seconded by Mr. Butler. A vote was called, and the motion passed unanimously.

### A. **ADMINISTRATION**

- 7A-1 **RECEIVE AND FILE:**  
February 2020 Internet Posting of District Public Meeting  
<http://www.hcdpbc.org-Resources-Public Meetings>

- 7A-2 **RECEIVE AND FILE:**  
Attendance Tracking

## 8. Regular Agenda

### A. **FINANCE**

- 8A-1 **RECEIVE AND FILE:**  
C.L. Brumback Primary Care Clinics Finance Report: December

Mr. Joel Snook, VP & Chief Financial Officer, presented the following financial report for the month of December:

The December statements represent the financial performance for the third month of the 2020 fiscal year for C.L. Brumback Primary Care Clinics. Total revenue is favorable to budget by \$258k due to an increase in actual visits of 33,756 versus projected visits of 30,714 or 9.9%. Expenses before depreciation are over budget by (\$249k) or (3.9%) mostly due to salaries, wages and benefits (\$181k), purchases services of (\$27k), repair and maintenance (\$26k), and lease and rental (\$40k). Within the medical clinics, revenue is ahead of budget by \$356k YTD. This

favorable variance is mostly a result of higher than expected visits to budget of 3,401 or 14.6%. Positive variance in other revenue is a result of bonus incentive revenue of \$19k. Total operating expenses of \$5.6M are unfavorable to budget of \$5.3M by (\$321k) or (6.1%). This negative variance is attributable to higher than expected salaries, wages and benefits expenses (\$215k). Purchased services has a negative variance of (\$21k); primarily due to higher collection fees from Athena. Repairs and maintenance is unfavorable by (\$32k) due to higher than anticipated repairs and software maintenance costs. Lease and rental is unfavorable to budget by (\$39k) due to delayed relocation of the Belle Glade clinic. The dental clinics gross revenue is in line with budget, resulting in a slightly unfavorable variance of (\$7k) or (0.7%). Patient volume YTD of 7,098 was under budget by (359) or (4.8%). Total revenue of \$599k is under budget of \$696k by (\$97k) or (14.0%). YTD revenue is unfavorable to budget due to increased charity care of (\$33k), as well as reduction patient volume compared to budget. Total operating expenses of \$1.1M are favorable to budget by \$71k due mainly to salaries, wages, benefits, and medical supplies of \$33k, and \$32k respectively. On the Comparative Statement of Net Position, due from other governments increased to \$1.4M as result of LIP anticipated payment of approximately \$1.3M from AHCA State Fiscal Year 2019-2020. The District subsidy year to date for the clinics is \$4.8M. Mr. Smith asked where the January Financials were. Mr. Snook explained that the decision was made to report a month behind in order to make sure that board packets were ready and sent out to the board members a week in advance of the meeting. Ms. Shahriari also points out that making sure that the board Members have the packet a week in advance will provide ample time for them to review the board packet and ask all the questions they might have in regards to the board packet. Mr. Butler asks if there is an abbreviated version of the committee packet that would allow for up to date financials. Ms. Shahriari explains that as a public entity we would prefer to present complete financials, and any decisions along those lines would be up to the governing board. Mr. Snook points out that this has led to improved accuracy, and has reduced the need for adjustments made after the fact. Mr. Butler rescinded his concerns with the timeliness of the financial information. Mr. Smith asked what falls into the category of 'other expense'. Mr. Snook said that he will provide a listing of 'Other Expenses' for the next meeting. Mr. Butler asked about the change in grant revenue. Mr. Snook explained that there was a recent change in how grant funds are recognized along with the changes in revenue cycle. As a result, that the funds are being spread out more and we should be able to compare next year's data with this current year. Dr. Andric went further to explain that the district cares reimbursement has moved to general funding and we essentially moved an expense component to its own fund. Mr. Butler suggests a notation that explains the reasons for what can appear to some as a discrepancy.

**CONCLUSION/ACTION: Receive & File. No further action necessary.**

## **9. VP and Executive Director of Clinic Services Comments**

Dr. Andric Suggested that we start the next finance committee meeting at noon. The committee agreed to shift the start time to 12pm.

## **10. Board Member Comments**

None.

## **11. Establishment of Upcoming Meetings**

### **March 25, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **April 29, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **May 27, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **June 24, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **July 29, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **August 26, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **September 30, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **October 28, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **November 25, 2020 (HCD Board Room)**

12:15pm Finance Committee

### **December 16, 2020 (HCD Board Room)**

12:15pm Finance Committee

## **12. Motion to Adjourn**

**Mr. Smith made a motion to adjourn. The motion was duly seconded by Mr. Butler. A vote was called, and the motion passed unanimously.**

There being no further business, the meeting was adjourned at 12:49 p.m.

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**DCHI Finance Committee Chair**

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**Date**

**C. L. Brumback Primary Care Clinics  
Finance Committee**

**Attendance Tracking**

|               | 1/29/20 | 2/26/20 | 5/27/20 | 6/24/20 | 7/29/20 | 8/26/20 | 9/30/20 | 10/28/20 | 11/25/20 | 12/16/20 |
|---------------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| James Elder   | X       | X       |         |         |         |         |         |          |          |          |
| Michael Smith | X       | X       |         |         |         |         |         |          |          |          |
| Gary Butler   | X       | X       |         |         |         |         |         |          |          |          |

X= Present

C= Cancel

E= Excused

A= Absent

**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**May 27, 2020**

**1. Description: District Clinic Holdings, Inc. Financial Report March 2020**

**2. Summary:**

The YTD March 2020 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

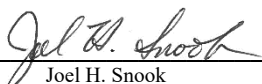
**3. Substantive Analysis:**

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

**4. Fiscal Analysis & Economic Impact Statement:**

|                      | <b>Amount</b> | <b>Budget</b>  |
|----------------------|---------------|--|
| Capital Requirements | <b>N/A</b>    | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Annual Net Revenue   | <b>N/A</b>    | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Annual Expenditures  | <b>N/A</b>    | Yes <input type="checkbox"/> No <input type="checkbox"/> |

Reviewed for financial accuracy and compliance with purchasing procedure:

  
\_\_\_\_\_  
Joel H. Snook  
VP & Chief Financial Officer

**5. Reviewed/Approved by Committee:**

N/A  
\_\_\_\_\_  
Committee Name

\_\_\_\_\_  
Date Reviewed/Approved

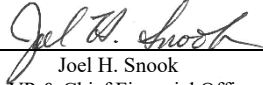
**DISTRICT CLINIC HOLDINGS, INC**  
**FINANCE COMMITTEE**  
**May 27, 2020**


**6. Recommendation:**

Staff recommends that the Finance Committee receive and file the District Clinic Holdings, Inc. March 2020 YTD financial statements.

Approved for Legal sufficiency:

  
\_\_\_\_\_  
Valerie Shahriari  
VP & General Counsel

  
\_\_\_\_\_  
Joel H. Snook  
VP & Chief Financial Officer

  
\_\_\_\_\_  
Dr. Belma Andric  
Chief Medical Officer, VP & Executive Director  
of Clinic Services



## MEMO

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To: Finance Committee

From: Joel H. Snook  
VP & Chief Financial Officer

Date: April 21, 2020

Subject: Management Discussion and Analysis of March 2020 C.L. Brumback Primary Care Clinic Financial Statements.

The March statements represent the financial performance for the sixth month of the 2020 fiscal year for C.L. Brumback Primary Care Clinics. Total YTD revenue was unfavorable to budget by (\$765k) due mostly to timing of grant revenue recognition. Expenses before depreciation were over budget by (\$138k) or (1.1%) due mostly to negative variances in purchase services (\$122k), medical supplies (\$32k), and repair and maintenance (\$131k). Total YTD net margin was (\$7.3M) compared to budget of (\$6.5M) for a variance of (\$838k).

The Medical clinics total YTD revenue was unfavorable to budget by (\$334k), this unfavorable variance resulting from grant revenue timing of (\$1.2M), was mostly offset by positive net patient revenue of \$801k. Increased gross patient revenue over budget of \$269k or 3.0% was the main reason for the favorable net patient revenue. Total operating expenses of \$10.9M were unfavorable to budget of \$10.6M by (\$280k) or (2.6%). This negative variance is mostly related to purchase services having an unfavorable variance of (\$111k), which is primarily due to higher collection fees from Athena. Medical supplies is unfavorable to budget by (\$54k) due to unanticipated supplies purchase. Repairs and maintenance is unfavorable to budget by (\$143k) primarily due to unanticipated Allscripts software maintenance cost. Total YTD net margin of (\$6.3M) was unfavorable to budget of (\$5.8M) by (\$556k) or (9.6%).

The Dental clinics gross patient revenue was favorable to budget by \$138k or 6.5%. Total revenue of \$1.6M was under budget of \$2.0M by (\$431k) or (21.2%) due to increased charity care of (\$114k) and contractual allowance of (\$119k). In addition, grant funds revenue was under budget by (\$192k) due to the timing of grant revenue recognition and YTD other patient revenue is unfavorable to budget by (\$155k) due to less than anticipated LIP payments. Total operating expenses of \$2.2M were favorable to budget by \$142k or 6.2% due mainly to combined salaries, wages, and benefits \$101k, medical supplies of \$21k, and repairs and maintenance \$11k. Total YTD net margin was (\$994k) compared to a budget loss of (\$713k) for a variance of (\$282k).

On the Comparative Statement of Net Position, due from other governments is comprised of approximately \$2.3M from Health Resources and Service Administration (HRSA). The District subsidy YTD for the medical and dental clinics are \$6.3M, and \$967k respectively for a combined subsidy of \$7.2M.

**DISTRICT CLINIC HOLDINGS, INC.**  
**COMPARATIVE STATEMENT OF NET POSITION**

|  | <u>Mar 31, 2020</u> | <u>Feb 29, 2020</u> | <u>Increase<br/>(Decrease)</u> |
|--|---------------------|---------------------|--------------------------------|
| <b>Assets</b>  |                     |                     |                                |
| Cash and Cash Equivalents  | (1,601,503)         | (2,374,773)         | \$ 773,270                     |
| Accounts Receivable, net   | 1,971,780           | 1,885,969           | 85,810                         |
| Due From Other Funds   | -                   | -                   | -                              |
| Due from Other Governments   | 2,286,371           | 3,116,138           | (829,767)                      |
| Other Current Assets   | 209,996             | 174,978             | 35,018                         |
| Net Investment in Capital Assets   | 2,312,496           | 2,106,785           | 205,711                        |
| <b>Total Assets</b>  | <u>\$ 5,179,140</u> | <u>\$ 4,909,098</u> | <u>\$ 270,042</u>              |
| <b>Liabilities</b>   |                     |                     |                                |
| Accounts Payable   | 270,929             | 242,021             | 28,908                         |
| Due To Other Governments   | -                   | -                   | -                              |
| Deferred Revenue   | 38,198              | 38,198              | -                              |
| Other Current Liabilities  | 2,076,036           | 1,584,651           | 491,386                        |
| Non-Current Liabilities  | 1,110,458           | 1,059,188           | 51,270                         |
| <b>Total Liabilities</b>   | <u>3,495,621</u>    | <u>2,924,058</u>    | <u>571,563</u>                 |
| <b>Deferred Inflows of Resources</b>   |                     |                     |                                |
| Deferred Inflows- Other Post Employment Benefits                             | <u>\$ 543</u>       | <u>\$ 543</u>       | <u>\$ -</u>                    |
| <b>Net Position</b>  |                     |                     |                                |
| Net Investment in Capital Assets   | 2,312,496           | 2,106,785           | 205,711                        |
| Unrestricted   | (629,520)           | (122,288)           | (507,232)                      |
| <b>Total Net Position</b>  | <u>1,682,976</u>    | <u>1,984,497</u>    | <u>(301,521)</u>               |
| <b>Total Liabilities, Deferred Inflows of Resources<br/>and Net Position</b> | <u>\$ 5,179,140</u> | <u>\$ 4,909,098</u> | <u>\$ 270,042</u>              |

**Note:** Amounts may not foot due to rounding.

# District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

| Current Month   |                  |                  |                |                  |                    |                 |                                  | Fiscal Year To Date |                    |                  |               |                   |                    |                 |  |
|---|------------------|------------------|----------------|------------------|--------------------|-----------------|----------------------------------|---------------------|--------------------|------------------|---------------|-------------------|--------------------|-----------------|--|
| Actual  | Budget           | Variance         | %              | Prior Year       | Variance           | %               |                                  | Actual              | Budget             | Variance         | %             | Prior Year        | Variance           | %               |  |
| \$ 1,801,952  | \$ 2,070,038     | \$ (268,086)     | (13.0%)        | \$ 1,935,491     | \$ (133,538)       | (6.9%)          | Outpatient Revenue               | \$ 11,619,528       | \$ 11,212,673      | \$ 406,855       | 3.6%          | \$ 10,931,929     | \$ 687,599         | 6.3%            |  |
| <b>1,801,952</b>  | <b>2,070,038</b> | <b>(268,086)</b> | <b>(13.0%)</b> | <b>1,935,491</b> | <b>(133,538)</b>   | <b>(6.9%)</b>   | <b>Gross Patient Revenue</b>     | <b>11,619,528</b>   | <b>11,212,673</b>  | <b>406,855</b>   | <b>3.6%</b>   | <b>10,931,929</b> | <b>687,599</b>     | <b>6.3%</b>     |  |
| 271,731   | 340,324          | 68,593           | 20.2%          | 909,476          | 637,745            | 70.1%           | Contractual Allowances           | 2,153,795           | 1,855,659          | (298,136)        | (16.1%)       | 4,592,070         | 2,438,275          | 53.1%           |  |
| 763,916   | 852,318          | 88,402           | 10.4%          | 394,786          | (369,130)          | (93.5%)         | Charity Care                     | 4,502,435           | 4,609,483          | 107,048          | 2.3%          | 2,588,936         | (1,913,499)        | (73.9%)         |  |
| 266,273   | 354,729          | 88,456           | 24.9%          | 85,698           | (180,574)          | (210.7%)        | Bad Debt                         | 1,485,229           | 1,931,677          | 446,448          | 23.1%         | 950,858           | (534,371)          | (56.2%)         |  |
| 1,301,919   | 1,547,371        | 245,452          | 15.9%          | 1,389,960        | 88,041             | 6.3%            | Total Contractuals and Bad Debts | 8,141,458           | 8,396,819          | 255,361          | 3.0%          | 8,131,864         | (9,594)            | (0.1%)          |  |
| 363,607   | 380,319          | (16,712)         | (4.4%)         | 490,512          | (126,905)          | (25.9%)         | Other Patient Revenue            | 2,181,639           | 2,281,914          | (100,275)        | (4.4%)        | 3,340,925         | (1,159,285)        | -35%            |  |
| <b>863,640</b>  | <b>902,986</b>   | <b>(39,346)</b>  | <b>(4.4%)</b>  | <b>1,036,042</b> | <b>(172,402)</b>   | <b>(16.6%)</b>  | <b>Net Patient Revenue</b>       | <b>5,659,709</b>    | <b>5,097,768</b>   | <b>561,941</b>   | <b>11.0%</b>  | <b>6,140,990</b>  | <b>(481,281)</b>   | <b>(7.8%)</b>   |  |
| 47.93%  | 43.62%           |                  |                |                  |                    |                 | Collection %                     | 48.71%              | 45.46%             |                  |               | 56.17%            |                    |                 |  |
| 797,135   | 1,219,289        | (422,154)        | (34.6%)        | 1,496,682        | (699,547)          | (46.7%)         | Grant Funds                      | 2,466,800           | 3,829,329          | (1,362,529)      | (35.6%)       | 6,339,946         | (3,873,146)        | (61.1%)         |  |
| 5,134   | 2,442            | 2,692            | 110.2%         | 9,704            | (4,569)            | (47.1%)         | Other Revenue                    | 50,359              | 14,652             | 35,707           | 243.7%        | 57,713            | (7,353)            | (12.7%)         |  |
| 802,270   | 1,221,731        | (419,461)        | (34.3%)        | 1,506,386        | (704,116)          | (46.7%)         | Total Other Revenues             | 2,517,159           | 3,843,981          | (1,326,822)      | (34.5%)       | 6,397,659         | (3,880,500)        | (60.7%)         |  |
| <b>1,665,909</b>  | <b>2,124,717</b> | <b>(458,808)</b> | <b>(21.6%)</b> | <b>2,542,428</b> | <b>(876,518)</b>   | <b>(34.5%)</b>  | <b>Total Revenues</b>            | <b>8,176,867</b>    | <b>8,941,749</b>   | <b>(764,882)</b> | <b>(8.6%)</b> | <b>12,538,648</b> | <b>(4,361,781)</b> | <b>(34.8%)</b>  |  |
| <i>Direct Operational Expenses:</i>                                   |                  |                  |                |                  |                    |                 |                                  |                     |                    |                  |               |                   |                    |                 |  |
| 1,440,687   | 1,360,118        | (80,569)         | (5.9%)         | 1,332,097        | (108,591)          | (8.2%)          | Salaries and Wages               | 8,108,998           | 8,098,949          | (10,049)         | (0.1%)        | 7,637,624         | (471,374)          | (6.2%)          |  |
| 369,330   | 369,399          | 69               | 0.0%           | 365,610          | (3,721)            | (1.0%)          | Benefits                         | 2,113,211           | 2,209,716          | 96,505           | 4.4%          | 2,056,253         | (56,958)           | (2.8%)          |  |
| 106,492   | 65,753           | (40,739)         | (62.0%)        | 54,666           | (51,826)           | (94.8%)         | Purchased Services               | 516,357             | 394,518            | (121,839)        | (30.9%)       | 373,165           | (143,192)          | (38.4%)         |  |
| 53,844  | 36,001           | (17,843)         | (49.6%)        | 32,270           | (21,573)           | (66.9%)         | Medical Supplies                 | 248,294             | 216,006            | (32,288)         | (14.9%)       | 191,351           | (56,943)           | (29.8%)         |  |
| 11,678  | 19,686           | 8,008            | 40.7%          | 36,467           | 24,789             | 68.0%           | Other Supplies                   | 74,322              | 118,116            | 43,794           | 37.1%         | 142,515           | 68,193             | 47.8%           |  |
| -   | -                | -                | 0.0%           | -                | -                  | 0.0%            | Contracted Physician Expense     | -                   | -                  | -                | 0.0%          | -                 | -                  | 0.0%            |  |
| 74,266  | 72,478           | (1,788)          | (2.5%)         | 25,831           | (48,435)           | (187.5%)        | Medical Services                 | 395,248             | 388,999            | (6,249)          | (1.6%)        | 207,407           | (187,840)          | (90.6%)         |  |
| 76,212  | 93,942           | 17,730           | 18.9%          | 32,329           | (43,883)           | (135.7%)        | Drugs                            | 497,208             | 508,485            | 11,277           | 2.2%          | 222,425           | (274,783)          | (123.5%)        |  |
| 102,610   | 13,887           | (88,723)         | (638.9%)       | 41,024           | (61,586)           | (150.1%)        | Repairs & Maintenance            | 214,631             | 83,322             | (131,309)        | (157.6%)      | 201,629           | (13,002)           | (6.4%)          |  |
| 110,890   | 124,800          | 13,910           | 11.1%          | 133,369          | 22,478             | 16.9%           | Lease & Rental                   | 672,344             | 671,822            | (522)            | (0.1%)        | 674,552           | 2,208              | 0.3%            |  |
| 4,694   | 6,682            | 1,988            | 29.8%          | 4,376            | (318)              | (7.3%)          | Utilities                        | 31,368              | 40,092             | 8,724            | 21.8%         | 30,811            | (557)              | (1.8%)          |  |
| 17,735  | 28,941           | 11,206           | 38.7%          | 33,511           | 15,776             | 47.1%           | Other Expense                    | 169,039             | 173,646            | 4,607            | 2.7%          | 119,761           | (49,278)           | (41.1%)         |  |
| 2,377   | 2,236            | (141)            | (6.3%)         | 2,170            | (207)              | (9.5%)          | Insurance                        | 14,261              | 13,416             | (845)            | (6.3%)        | 13,274            | (988)              | (7.4%)          |  |
| 2,370,815   | 2,193,923        | (176,892)        | (8.1%)         | 2,093,719        | (277,096)          | (13.2%)         | Total Operational Expenses       | 13,055,281          | 12,917,087         | (138,194)        | (1.1%)        | 11,870,767        | (1,184,514)        | (10.0%)         |  |
| <b>Net Performance before Depreciation &amp; Overhead Allocations</b> |                  |                  |                |                  |                    |                 |                                  |                     |                    |                  |               |                   |                    |                 |  |
| <b>(704,906)</b>  | <b>(69,206)</b>  | <b>(635,700)</b> | <b>918.6%</b>  | <b>448,708</b>   | <b>(1,153,615)</b> | <b>(257.1%)</b> |                                  | <b>(4,878,413)</b>  | <b>(3,975,338)</b> | <b>(903,075)</b> | <b>22.7%</b>  | <b>667,881</b>    | <b>(5,546,294)</b> | <b>(830.4%)</b> |  |

# District Clinics Holdings, Inc. Statement of Revenues and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

| Current Month         |                     |                     |                |                   |                       |                 |  |
|-----------------------|---------------------|---------------------|----------------|-------------------|-----------------------|-----------------|--|
| Actual                | Budget              | Variance            | %              | Prior Year        | Variance              | %               |  |
| 19,355                | 13,280              | (6,075)             | (45.7%)        | 13,156            | (6,198)               | (47.1%)         | Depreciation                             |
|                       |                     |                     |                |                   |                       |                 | <i>Overhead Allocations:</i>             |
| 2,232                 | 2,255               | 23                  | 1.0%           | 2,172             | (60)                  | (2.7%)          | Risk Mgt                                 |
| 191,748               | 96,913              | (94,836)            | (97.9%)        | 42,307            | (149,442)             | (353.2%)        | Rev Cycle                                |
| 5,288                 | 5,506               | 219                 | 4.0%           | 5,718             | 430                   | 7.5%            | Internal Audit                           |
| 18,562                | 21,420              | 2,858               | 13.3%          | 20,583            | 2,021                 | 9.8%            | Home Office Facilities                   |
| 33,799                | 36,548              | 2,749               | 7.5%           | 26,720            | (7,079)               | (26.5%)         | Administration                           |
| 43,414                | 40,465              | (2,949)             | (7.3%)         | 31,650            | (11,764)              | (37.2%)         | Human Resources                          |
| 16,997                | 18,543              | 1,546               | 8.3%           | (551)             | (17,548)              | 3,185.1%        | Legal                                    |
| 7,290                 | 8,410               | 1,120               | 13.3%          | 6,258             | (1,031)               | (16.5%)         | Records                                  |
| 7,333                 | 11,534              | 4,201               | 36.4%          | 12,918            | 5,585                 | 43.2%           | Compliance                               |
| -                     | -                   | -                   | 0.0%           | 0                 | 0                     | 100.0%          | Planning/Research                        |
| 44,494                | 31,318              | (13,176)            | (42.1%)        | 26,486            | (18,008)              | (68.0%)         | Finance                                  |
| 6,968                 | 11,356              | 4,388               | 38.6%          | 8,264             | 1,295                 | 15.7%           | Public Relations                         |
| 92,458                | 109,427             | 16,970              | 15.5%          | 90,638            | (1,820)               | (2.0%)          | Information Technology                   |
| 2,714                 | 1,447               | (1,267)             | (87.5%)        | 1,778             | (936)                 | (52.6%)         | Corporate Quality                        |
| 11,455                | 4,999               | (6,456)             | (129.2%)       | -                 | (11,455)              | 0.0%            | Project MGMT Office                      |
| 2,379                 | 3,755               | 1,377               | 36.7%          | 3,502             | 1,123                 | 32.1%           | Managed Care Contract                    |
| 487,131               | 403,897             | (83,234)            | (20.6%)        | 278,442           | (208,688)             | (74.9%)         | Total Overhead Allocations               |
| <b>2,877,301</b>      | <b>2,611,100</b>    | <b>(266,201)</b>    | <b>(10.2%)</b> | <b>2,385,318</b>  | <b>(491,983)</b>      | <b>(20.6%)</b>  | <b>Total Expenses</b>                    |
| <b>\$ (1,211,391)</b> | <b>\$ (486,383)</b> | <b>\$ (725,009)</b> | <b>149.1%</b>  | <b>\$ 157,110</b> | <b>\$ (1,368,501)</b> | <b>(871.0%)</b> | <b>Net Margin</b>                        |
| -                     | 3,988               | 3,988               | 100.0%         | (1,752)           | (1,752)               | 100.0%          | Capital                                  |
| <b>\$ 909,870</b>     | <b>\$ 479,261</b>   | <b>\$ (430,609)</b> | <b>(89.8%)</b> | <b>\$ -</b>       | <b>\$ (909,870)</b>   | <b>0.0%</b>     | <b>General Fund Support/ Transfer In</b> |

| Fiscal Year To Date   |                       |                     |                |                       |                       |                 |  |
|-----------------------|-----------------------|---------------------|----------------|-----------------------|-----------------------|-----------------|--|
| Actual                | Budget                | Variance            | %              | Prior Year            | Variance              | %               |  |
| 107,855               | 79,680                | (28,175)            | (35.4%)        | 79,208                | (28,647)              | (36.2%)         |  |
| 11,846                | 13,529                | 1,683               | 12.4%          | 22,245                | 10,399                | 46.7%           |  |
| 676,312               | 581,476               | (94,836)            | (16.3%)        | 546,402               | (129,910)             | (23.8%)         |  |
| 32,820                | 33,039                | 219                 | 0.7%           | 31,420                | (1,400)               | (4.5%)          |  |
| 112,300               | 128,521               | 16,222              | 12.6%          | 112,853               | 554                   | 0.5%            |  |
| 210,397               | 219,286               | 8,889               | 4.1%           | 149,538               | (60,859)              | (40.7%)         |  |
| 245,740               | 242,791               | (2,949)             | (1.2%)         | 205,470               | (40,270)              | (19.6%)         |  |
| 99,395                | 111,257               | 11,862              | 10.7%          | 76,398                | (22,997)              | (30.1%)         |  |
| 40,455                | 50,460                | 10,005              | 19.8%          | 37,192                | (3,263)               | (8.8%)          |  |
| 57,305                | 69,204                | 11,899              | 17.2%          | 39,946                | (17,359)              | (43.5%)         |  |
| -                     | -                     | -                   | 0.0%           | 5,582                 | 5,582                 | 100.0%          |  |
| 201,083               | 187,907               | (13,176)            | (7.0%)         | 168,976               | (32,107)              | (19.0%)         |  |
| 61,813                | 68,138                | 6,326               | 9.3%           | 43,986                | (17,826)              | (40.5%)         |  |
| 517,630               | 656,564               | 138,934             | 21.2%          | 506,755               | (10,875)              | (2.1%)          |  |
| 9,951                 | 8,684                 | (1,267)             | (14.6%)        | 16,284                | 6,333                 | 38.9%           |  |
| 36,448                | 29,993                | (6,456)             | (21.5%)        | -                     | (36,448)              | 0.0%            |  |
| 16,386                | 22,532                | 6,147               | 27.3%          | 20,891                | 4,505                 | 21.6%           |  |
| 2,329,880             | 2,423,380             | 93,500              | 3.9%           | 1,983,939             | (345,941)             | (17.4%)         |  |
| <b>15,493,015</b>     | <b>15,420,147</b>     | <b>(72,868)</b>     | <b>(0.5%)</b>  | <b>13,933,913</b>     | <b>(1,559,102)</b>    | <b>(11.2%)</b>  |  |
| <b>\$ (7,316,148)</b> | <b>\$ (6,478,398)</b> | <b>\$ (837,750)</b> | <b>12.9%</b>   | <b>\$ (1,395,265)</b> | <b>\$ (5,920,883)</b> | <b>424.4%</b>   |  |
| 9,407                 | 23,928                | 14,521              | 60.7%          | -                     | (9,407)               | 0.0%            |  |
| <b>\$ 7,217,700</b>   | <b>\$ 6,445,656</b>   | <b>\$ (772,044)</b> | <b>(12.0%)</b> | <b>\$ 2,627,860</b>   | <b>\$ (4,589,840)</b> | <b>(174.7%)</b> |  |

## District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

|   | Oct-19                | Nov-19                | Dec-19                | Jan-20                | Feb-20            | Mar-20                | Apr-20      | May-20      | Jun-20      | Jul-20      | Aug-20      | Sep-20      | Year to Date          |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| <b>Gross Patient Revenue</b>  | <b>2,170,266</b>      | <b>1,734,463</b>      | <b>1,899,323</b>      | <b>2,006,755</b>      | <b>2,006,769</b>  | <b>1,801,952</b>      | -           | -           | -           | -           | -           | -           | <b>11,619,528</b>     |
| Contractual Allowances  | 453,586               | 336,609               | 271,867               | 363,658               | 456,343           | 271,731               | -           | -           | -           | -           | -           | -           | 2,153,795             |
| Charity Care  | 811,861               | 727,479               | 715,762               | 727,882               | 755,536           | 763,916               | -           | -           | -           | -           | -           | -           | 4,502,435             |
| Bad Debt  | 341,494               | 193,678               | 306,448               | 343,282               | 34,054            | 266,273               | -           | -           | -           | -           | -           | -           | 1,485,229             |
| Other Patient Revenue   | 385,820               | 385,820               | 341,366               | 190,933               | 514,094           | 363,607               | -           | -           | -           | -           | -           | -           | 2,181,639             |
| <b>Net Patient Revenue</b>  | <b>949,144</b>        | <b>862,516</b>        | <b>946,612</b>        | <b>762,866</b>        | <b>1,274,930</b>  | <b>863,640</b>        | -           | -           | -           | -           | -           | -           | <b>5,659,709</b>      |
| Collections %   | 43.73%                | 49.73%                | 49.84%                | 38.01%                | 63.53%            | 47.93%                |             |             |             |             |             |             | 48.71%                |
| Grant Funds   | 53,241                | 48,416                | 28,234                | 383,141               | 1,156,633         | 797,135               | -           | -           | -           | -           | -           | -           | 2,466,800             |
| Other Revenue   | 21,291                | 2,647                 | 6,897                 | 1,641                 | 12,750            | 5,134                 | -           | -           | -           | -           | -           | -           | 50,359                |
| Total Other Revenues  | 74,531                | 51,063                | 35,130                | 384,782               | 1,169,383         | 802,270               | -           | -           | -           | -           | -           | -           | 2,517,159             |
| <b>Total Revenues</b>   | <b>1,023,676</b>      | <b>913,579</b>        | <b>981,742</b>        | <b>1,147,648</b>      | <b>2,444,313</b>  | <b>1,665,909</b>      | -           | -           | -           | -           | -           | -           | <b>8,176,867</b>      |
| <i>Direct Operational Expenses:</i>                                   |                       |                       |                       |                       |                   |                       |             |             |             |             |             |             |                       |
| Salaries and Wages  | 1,489,724             | 1,328,404             | 1,427,860             | 1,204,612             | 1,217,711         | 1,440,687             | -           | -           | -           | -           | -           | -           | 8,108,998             |
| Benefits  | 380,176               | 378,148               | 365,616               | 354,929               | 265,010           | 369,330               | -           | -           | -           | -           | -           | -           | 2,113,211             |
| Purchased Services  | 101,033               | 80,005                | 43,837                | 125,015               | 59,974            | 106,492               | -           | -           | -           | -           | -           | -           | 516,357               |
| Medical Supplies  | 15,280                | 65,422                | 33,103                | 32,205                | 48,440            | 53,844                | -           | -           | -           | -           | -           | -           | 248,294               |
| Other Supplies  | 8,043                 | 19,713                | 1,026                 | 15,087                | 18,774            | 11,678                | -           | -           | -           | -           | -           | -           | 74,322                |
| Contracted Physician Expense  | -                     | -                     | -                     | -                     | -                 | -                     | -           | -           | -           | -           | -           | -           | -                     |
| Medical Services  | 67,974                | 43,699                | 53,733                | 61,772                | 93,803            | 74,266                | -           | -           | -           | -           | -           | -           | 395,248               |
| Drugs   | 65,352                | 106,112               | 85,786                | 79,805                | 83,941            | 76,212                | -           | -           | -           | -           | -           | -           | 497,208               |
| Repairs & Maintenance   | 36,932                | 11,167                | 19,935                | 19,129                | 24,857            | 102,610               | -           | -           | -           | -           | -           | -           | 214,631               |
| Lease & Rental  | 117,472               | 120,395               | 121,087               | 102,313               | 100,186           | 110,890               | -           | -           | -           | -           | -           | -           | 672,344               |
| Utilities   | 6,959                 | 6,781                 | 4,724                 | 4,942                 | 3,268             | 4,694                 | -           | -           | -           | -           | -           | -           | 31,368                |
| Other Expense   | 19,578                | 37,182                | 33,567                | 43,749                | 17,228            | 17,735                | -           | -           | -           | -           | -           | -           | 169,039               |
| Insurance   | 2,377                 | 2,377                 | 2,377                 | 2,377                 | 2,377             | 2,377                 | -           | -           | -           | -           | -           | -           | 14,261                |
| Total Operational Expenses  | 2,310,900             | 2,199,405             | 2,192,652             | 2,045,937             | 1,935,571         | 2,370,815             | -           | -           | -           | -           | -           | -           | 13,055,281            |
| <b>Net Performance before Depreciation &amp; Overhead Allocations</b> | <b>(1,287,225)</b>    | <b>(1,285,826)</b>    | <b>(1,210,910)</b>    | <b>(898,289)</b>      | <b>508,743</b>    | <b>(704,906)</b>      | -           | -           | -           | -           | -           | -           | <b>(4,878,413)</b>    |
| Depreciation  | 13,167                | 10,357                | 26,292                | 19,329                | 19,356            | 19,355                | -           | -           | -           | -           | -           | -           | 107,855               |
| <i>Overhead Allocations:</i>  |                       |                       |                       |                       |                   |                       |             |             |             |             |             |             |                       |
| Risk Mgt  | 1,623                 | 2,089                 | 1,990                 | 1,944                 | 1,968             | 2,232                 | -           | -           | -           | -           | -           | -           | 11,846                |
| Rev Cycle   | 62,997                | 84,377                | 69,757                | 272,531               | (5,098)           | 191,748               | -           | -           | -           | -           | -           | -           | 676,312               |
| Internal Audit  | 5,281                 | 6,983                 | 5,435                 | 5,263                 | 4,570             | 5,288                 | -           | -           | -           | -           | -           | -           | 32,820                |
| Home Office Facilities  | 18,086                | 19,184                | 20,918                | 17,204                | 18,345            | 18,562                | -           | -           | -           | -           | -           | -           | 112,300               |
| Administration  | 28,448                | 37,990                | 37,093                | 34,890                | 38,177            | 33,799                | -           | -           | -           | -           | -           | -           | 210,397               |
| Human Resources   | 35,210                | 38,104                | 66,995                | 39,343                | 22,674            | 43,414                | -           | -           | -           | -           | -           | -           | 245,740               |
| Legal   | 11,308                | 15,984                | 19,536                | 13,924                | 21,646            | 16,997                | -           | -           | -           | -           | -           | -           | 99,395                |
| Records   | 6,516                 | 6,638                 | 7,687                 | 5,290                 | 7,035             | 7,290                 | -           | -           | -           | -           | -           | -           | 40,455                |
| Compliance  | 3,902                 | 6,147                 | 11,403                | 15,681                | 12,839            | 7,333                 | -           | -           | -           | -           | -           | -           | 57,305                |
| Planning/Research   | -                     | -                     | -                     | -                     | -                 | -                     | -           | -           | -           | -           | -           | -           | -                     |
| Finance   | 27,070                | 34,293                | 28,393                | 46,646                | 20,187            | 44,494                | -           | -           | -           | -           | -           | -           | 201,083               |
| Public Relations  | 9,057                 | 15,976                | 11,021                | 11,326                | 7,463             | 6,968                 | -           | -           | -           | -           | -           | -           | 61,813                |
| Information Technology  | 80,822                | 61,834                | 94,710                | 97,188                | 97,188            | 92,458                | -           | -           | -           | -           | -           | -           | 517,630               |
| Corporate Quality   | 1,964                 | 2,269                 | 2,876                 | 2,441                 | (2,313)           | 2,714                 | -           | -           | -           | -           | -           | -           | 9,951                 |
| Project MGMT Office   | 4,280                 | 5,685                 | 6,754                 | 9,544                 | (1,268)           | 11,455                | -           | -           | -           | -           | -           | -           | 36,448                |
| Managed Care Contract   | 3,150                 | 3,685                 | 2,822                 | 2,038                 | 2,312             | 2,379                 | -           | -           | -           | -           | -           | -           | 16,386                |
| Total Overhead Allocations  | 299,713               | 341,238               | 387,389               | 575,252               | 239,156           | 487,131               | -           | -           | -           | -           | -           | -           | 2,329,880             |
| <b>Total Expenses</b>   | <b>2,623,781</b>      | <b>2,551,001</b>      | <b>2,606,333</b>      | <b>2,640,518</b>      | <b>2,194,083</b>  | <b>2,877,301</b>      | -           | -           | -           | -           | -           | -           | <b>15,493,015</b>     |
| <b>Net Margin</b>   | <b>\$ (1,600,105)</b> | <b>\$ (1,637,421)</b> | <b>\$ (1,624,591)</b> | <b>\$ (1,492,870)</b> | <b>\$ 250,231</b> | <b>\$ (1,211,391)</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ (7,316,148)</b> |
| <b>Capital</b>  | <b>-</b>              | <b>81,965</b>         | <b>(81,965)</b>       | <b>21,988</b>         | <b>(12,580)</b>   | <b>-</b>              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>9,407</b>          |
| <b>General Fund Support/ Transfer In</b>                              | <b>1,726,629</b>      | <b>1,664,089</b>      | <b>1,421,583</b>      | <b>1,495,529</b>      | <b>-</b>          | <b>909,870</b>        | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>\$ 7,217,700</b>   |

# District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

|   | Clinic<br>Administration | West Palm<br>Beach Clinic | Lantana<br>Clinic   | Delray<br>Clinic    | Belle Glade<br>Clinic | Lewis<br>Center     | Lake Worth<br>Clinic | Jupiter<br>Clinic   | West Boca<br>Clinic | Subxone<br>Clinic   | Mobile<br>Van       | Total                 |
|---|--------------------------|---------------------------|---------------------|---------------------|-----------------------|---------------------|----------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|
| <b>Gross Patient Revenue</b>  | -                        | 1,751,636                 | 2,159,691           | 1,094,868           | 860,446               | 198,440             | 1,269,086            | 498,841             | 774,399             | 419,594             | 322,739             | <b>9,349,740</b>      |
| Contractual Allowances  | -                        | 341,361                   | 437,402             | 215,193             | 212,816               | 36,255              | 199,048              | 107,647             | 197,603             | 2,511               | 25,408              | 1,775,302             |
| Charity Care  | -                        | 675,861                   | 796,294             | 277,206             | 219,497               | 80,139              | 541,279              | 164,374             | 178,100             | 113,118             | 152,516             | 3,198,384             |
| Bad Debt  | -                        | 226,901                   | 329,946             | 244,167             | 190,307               | 38,717              | 128,080              | 38,680              | 63,236              | 14,667              | 101,420             | 1,376,122             |
| Total Contractual Allowances and Bad Debt                             | -                        | 1,244,123                 | 1,563,642           | 736,566             | 622,621               | 155,111             | 868,408              | 310,700             | 438,939             | 130,296             | 279,345             | 6,349,808             |
| Other Patient Revenue   | -                        | 345,546                   | 353,818             | 161,392             | 104,377               | 114,458             | 156,975              | 54,120              | 87,422              | 95,694              | 48,407              | 1,522,211             |
| <b>Net Patient Revenue</b>  | -                        | <b>853,059</b>            | <b>949,867</b>      | <b>519,694</b>      | <b>342,203</b>        | <b>157,787</b>      | <b>557,653</b>       | <b>242,261</b>      | <b>422,882</b>      | <b>384,993</b>      | <b>91,801</b>       | <b>4,522,143</b>      |
| Collection %  | 0.00%                    | 48.70%                    | 43.98%              | 47.47%              | 39.77%                | 79.51%              | 43.94%               | 48.56%              | 54.61%              | 91.75%              | 28.44%              | 48.37%                |
| Grant Funds   | 19,537                   | 338,493                   | 368,134             | 241,451             | 164,845               | 86,020              | 334,022              | 112,108             | 135,316             | 134,386             | 65,856              | 2,000,168             |
| Other Revenue   | 8,922                    | 8,943                     | 13,207              | 4,778               | 4,698                 | 718                 | 4,139                | 1,732               | 2,559               | 349                 | 316                 | 50,359                |
| Total Other Revenues  | 28,458                   | 347,437                   | 381,341             | 246,230             | 169,542               | 86,738              | 338,160              | 113,840             | 137,875             | 134,735             | 66,172              | 2,050,527             |
| <b>Total Revenues</b>   | <b>28,458</b>            | <b>1,200,495</b>          | <b>1,331,208</b>    | <b>765,924</b>      | <b>511,745</b>        | <b>244,524</b>      | <b>895,813</b>       | <b>356,100</b>      | <b>560,756</b>      | <b>519,728</b>      | <b>157,973</b>      | <b>6,572,670</b>      |
| <i>Direct Operational Expenses:</i>                                   |                          |                           |                     |                     |                       |                     |                      |                     |                     |                     |                     |                       |
| Salaries and Wages  | 1,172,658                | 975,895                   | 917,864             | 697,256             | 531,881               | 223,195             | 871,399              | 327,765             | 437,071             | 392,595             | 143,369             | 6,690,948             |
| Benefits  | 269,089                  | 244,875                   | 246,226             | 202,328             | 143,101               | 54,194              | 238,796              | 88,150              | 105,282             | 101,865             | 51,321              | 1,745,228             |
| Purchased Services  | 103,267                  | 56,641                    | 46,756              | 39,052              | 38,596                | 3,831               | 64,474               | 33,911              | 40,332              | 27,059              | 5,731               | 459,649               |
| Medical Supplies  | 1,653                    | 26,402                    | 36,775              | 9,697               | 12,487                | 2,755               | 13,549               | 4,154               | 3,741               | 24,955              | 1,040               | 137,207               |
| Other Supplies  | 4,289                    | 9,188                     | 16,253              | 5,226               | 8,599                 | 340                 | 4,483                | 5,196               | 2,752               | 8,742               | 2,496               | 67,563                |
| Contracted Physician Expense  | -                        | -                         | -                   | -                   | -                     | -                   | -                    | -                   | -                   | -                   | -                   | -                     |
| Medical Services  | -                        | 75,238                    | 52,535              | 49,060              | 64,656                | 7,801               | 78,028               | 13,212              | 43,991              | 10,728              | -                   | 395,248               |
| Drugs   | -                        | 190,149                   | 150,910             | 77,453              | 34,573                | 126                 | 12,804               | 10,124              | 5,505               | 15,365              | 48                  | 497,058               |
| Repairs & Maintenance   | -                        | 30,096                    | 29,784              | 26,009              | 30,656                | 5,606               | 28,396               | 8,810               | 14,256              | 7,281               | 11,019              | 191,914               |
| Lease & Rental  | -                        | 72,653                    | 84,450              | 45,966              | 76,459                | 2,163               | 118,757              | 40,345              | 58,773              | 20,997              | -                   | 520,564               |
| Utilities   | -                        | 1,054                     | 2,399               | 571                 | 5,472                 | 1,141               | 5,928                | 3,836               | 3,000               | 1,207               | 1,051               | 25,658                |
| Other Expense   | 94,400                   | 5,927                     | 8,012               | 7,154               | 7,190                 | 2,266               | 8,799                | 2,008               | 7,103               | 7,690               | 2,571               | 153,120               |
| Insurance   | -                        | 2,789                     | 1,898               | 2,538               | 826                   | -                   | 1,336                | 91                  | 81                  | -                   | 4,517               | 14,076                |
| Total Operational Expenses  | 1,645,356                | 1,690,908                 | 1,593,863           | 1,162,309           | 954,496               | 303,417             | 1,446,749            | 537,601             | 721,885             | 618,485             | 223,163             | 10,898,233            |
| <b>Net Performance before Depreciation &amp; Overhead Allocations</b> | <b>(1,616,898)</b>       | <b>(490,412)</b>          | <b>(262,655)</b>    | <b>(396,385)</b>    | <b>(442,751)</b>      | <b>(58,892)</b>     | <b>(550,935)</b>     | <b>(181,501)</b>    | <b>(161,129)</b>    | <b>(98,757)</b>     | <b>(65,190)</b>     | <b>(4,325,563)</b>    |
| Depreciation  | 4,310                    | 2,864                     | 2,647               | 899                 | 23,723                | 643                 | 2,836                | 1,903               | 2,398               | 207                 | 37,500              | 79,929                |
| <i>Overhead Allocations:</i>  |                          |                           |                     |                     |                       |                     |                      |                     |                     |                     |                     |                       |
| Risk Mgt  | 1,310                    | 1,396                     | 1,434               | 1,061               | 843                   | 253                 | 1,490                | 508                 | 735                 | 511                 | 200                 | 9,742                 |
| Rev Cycle   | -                        | 90,968                    | 93,428              | 69,110              | 54,939                | 16,500              | 97,061               | 33,121              | 47,887              | 33,311              | 13,047              | 549,372               |
| Internal Audit  | 3,630                    | 3,868                     | 3,973               | 2,939               | 2,336                 | 702                 | 4,127                | 1,408               | 2,036               | 1,416               | 555                 | 26,991                |
| Home Office Facilities  | 100,364                  | -                         | -                   | -                   | -                     | -                   | -                    | -                   | -                   | -                   | -                   | 100,364               |
| Administration  | 23,270                   | 24,797                    | 25,468              | 18,839              | 14,976                | 4,498               | 26,458               | 9,029               | 13,054              | 9,080               | 3,557               | 173,026               |
| Human Resources   | 22,588                   | 32,268                    | 31,360              | 24,201              | 17,142                | 4,033               | 30,251               | 10,084              | 14,117              | 11,092              | 4,033               | 201,170               |
| Legal   | 10,993                   | 11,715                    | 12,032              | 8,900               | 7,075                 | 2,125               | 12,499               | 4,265               | 6,167               | 4,290               | 1,680               | 81,740                |
| Records   | 4,474                    | 4,768                     | 4,897               | 3,622               | 2,880                 | 865                 | 5,087                | 1,736               | 2,510               | 1,746               | 684                 | 33,270                |
| Compliance  | 6,338                    | 6,754                     | 6,937               | 5,131               | 4,079                 | 1,225               | 7,206                | 2,459               | 3,555               | 2,473               | 969                 | 47,127                |
| Planning/Research   | -                        | -                         | -                   | -                   | -                     | -                   | -                    | -                   | -                   | -                   | -                   | -                     |
| Finance   | 22,240                   | 23,700                    | 24,341              | 18,005              | 14,313                | 4,299               | 25,287               | 8,629               | 12,476              | 8,678               | 3,399               | 165,367               |
| Public Relations  | 6,836                    | 7,285                     | 7,482               | 5,535               | 4,400                 | 1,321               | 7,773                | 2,653               | 3,835               | 2,668               | 1,045               | 50,833                |
| Information Technology  | 57,249                   | 61,008                    | 62,658              | 46,349              | 36,845                | 11,066              | 65,095               | 22,213              | 32,116              | 22,340              | 8,750               | 425,689               |
| Budget & Decision Support   | -                        | -                         | -                   | -                   | -                     | -                   | -                    | -                   | -                   | -                   | -                   | -                     |
| Corporate Quality   | 1,101                    | 1,173                     | 1,205               | 891                 | 708                   | 213                 | 1,251                | 427                 | 617                 | 429                 | 168                 | 8,183                 |
| Project MGMT Office   | 4,031                    | 4,296                     | 4,412               | 3,264               | 2,594                 | 779                 | 4,584                | 1,564               | 2,261               | 1,573               | 616                 | 29,975                |
| Managed Care Contract   | -                        | 2,204                     | 2,264               | 1,674               | 1,331                 | 400                 | 2,352                | 802                 | 1,160               | 807                 | 316                 | 13,310                |
| Total Overhead Allocations  | 264,424                  | 276,200                   | 281,890             | 209,521             | 164,462               | 48,278              | 290,522              | 98,898              | 142,528             | 100,416             | 39,020              | 1,916,160             |
| <b>Total Expenses</b>   | <b>1,914,090</b>         | <b>1,969,972</b>          | <b>1,878,401</b>    | <b>1,372,729</b>    | <b>1,142,682</b>      | <b>352,338</b>      | <b>1,740,107</b>     | <b>638,403</b>      | <b>866,811</b>      | <b>719,107</b>      | <b>299,683</b>      | <b>12,894,322</b>     |
| <b>Net Margin</b>   | <b>\$ (1,885,632)</b>    | <b>\$ (769,477)</b>       | <b>\$ (547,192)</b> | <b>\$ (606,805)</b> | <b>\$ (630,937)</b>   | <b>\$ (107,813)</b> | <b>\$ (844,293)</b>  | <b>\$ (282,303)</b> | <b>\$ (306,054)</b> | <b>\$ (199,379)</b> | <b>\$ (141,710)</b> | <b>\$ (6,321,652)</b> |
| <b>Capital</b>  | -                        | -                         | -                   | -                   | 9,407                 | -                   | -                    | -                   | -                   | -                   | -                   | 9,407                 |
| <b>General Fund Support/ Transfer In</b>                              | <b>\$ 6,251,129</b>      | <b>\$ -</b>               | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>           | <b>\$ -</b>         | <b>\$ -</b>          | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ 6,251,129</b>   |

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

| Current Month                       |                  |                  |                |                  |                  |                 |   | Fiscal Year To Date |                    |                  |               |                   |                    |                   |
|-------------------------------------|------------------|------------------|----------------|------------------|------------------|-----------------|---|---------------------|--------------------|------------------|---------------|-------------------|--------------------|-------------------|
| Actual                              | Budget           | Variance         | %              | Prior Year       | Variance         | %               |   | Actual              | Budget             | Variance         | %             | Prior Year        | Variance           | %                 |
| 1,379,409                           | 1,681,678        | (302,269)        | (18.0%)        | 1,591,011        | (211,603)        | (13.3%)         | Gross Patient Revenue   | 9,349,740           | 9,080,950          | 268,790          | 3.0%          | 9,037,265         | 312,475            | 3.5%              |
| 119,097                             | 292,976          | 173,879          | 59.3%          | 816,271          | 697,174          | 85.4%           | Contractual Allowances  | 1,775,302           | 1,595,678          | (179,624)        | (11.3%)       | 4,077,611         | 2,302,309          | 56.5%             |
| 485,303                             | 635,535          | 150,232          | 23.6%          | 257,018          | (228,285)        | (88.8%)         | Charity Care  | 3,198,384           | 3,419,852          | 221,468          | 6.5%          | 1,764,932         | (1,433,452)        | (81.2%)           |
| 312,135                             | 332,709          | 20,574           | 6.2%           | 69,399           | (242,736)        | (349.8%)        | Bad Debt  | 1,376,122           | 1,811,941          | 435,819          | 24.1%         | 901,016           | (475,106)          | (52.7%)           |
| 916,535                             | 1,261,220        | 344,685          | 27.3%          | 1,142,689        | 226,153          | 19.8%           | Total Contractuals and Bad Debts                                      | 6,349,808           | 6,827,471          | 477,663          | 7.0%          | 6,743,559         | 393,751            | 5.8%              |
| 254,178                             | 244,640          | 9,538            | 3.9%           | 340,652          | (86,474)         | (25.4%)         | Other Patient Revenue   | 1,522,211           | 1,467,840          | 54,371           | 3.7%          | 2,366,702         | (844,492)          | (35.7%)           |
| <b>717,051</b>                      | <b>665,098</b>   | <b>51,953</b>    | <b>7.8%</b>    | <b>788,975</b>   | <b>(71,923)</b>  | <b>(9.1%)</b>   | <b>Net Patient Revenue</b>  | <b>4,522,143</b>    | <b>3,721,319</b>   | <b>800,824</b>   | <b>21.5%</b>  | <b>4,660,409</b>  | <b>(138,266)</b>   | <b>(3.0%)</b>     |
| 51.98%                              | 39.55%           |                  |                |                  |                  |                 | Collection %  | 48.37%              | 40.98%             |                  |               | 51.57%            |                    |                   |
| 640,013                             | 1,004,372        | (364,359)        | (36.3%)        | 1,264,737        | (624,724)        | (49.4%)         | Grant Funds   | 2,000,168           | 3,170,958          | (1,170,790)      | (36.9%)       | 5,299,696         | (3,299,529)        | (62.3%)           |
| 5,134                               | 2,442            | 2,692            | 110.2%         | 9,704            | (4,569)          | (47.1%)         | Other Revenue   | 50,359              | 14,652             | 35,707           | 243.7%        | 57,480            | (7,120)            | (12.4%)           |
| 645,147                             | 1,006,814        | (361,667)        | (35.9%)        | 1,274,441        | (629,293)        | (49.4%)         | Total Other Revenues  | 2,050,527           | 3,185,610          | (1,135,083)      | (35.6%)       | 5,357,176         | (3,306,649)        | (61.7%)           |
| <b>1,362,199</b>                    | <b>1,671,912</b> | <b>(309,713)</b> | <b>(18.5%)</b> | <b>2,063,416</b> | <b>(701,217)</b> | <b>(34.0%)</b>  | <b>Total Revenues</b>   | <b>6,572,670</b>    | <b>6,906,929</b>   | <b>(334,259)</b> | <b>(4.8%)</b> | <b>10,017,585</b> | <b>(3,444,915)</b> | <b>(34.4%)</b>    |
| <i>Direct Operational Expenses:</i> |                  |                  |                |                  |                  |                 |   |                     |                    |                  |               |                   |                    |                   |
| 1,193,278                           | 1,114,249        | (79,029)         | (7.1%)         | 1,103,250        | (90,028)         | (8.2%)          | Salaries and Wages  | 6,690,948           | 6,634,905          | (56,043)         | (0.8%)        | 6,254,148         | (436,800)          | (7.0%)            |
| 305,462                             | 298,753          | (6,709)          | (2.2%)         | 299,244          | (6,219)          | (2.1%)          | Benefits  | 1,745,228           | 1,787,139          | 41,911           | 2.3%          | 1,663,500         | (81,728)           | (4.9%)            |
| 101,472                             | 58,128           | (43,344)         | (74.6%)        | 41,387           | (60,084)         | (145.2%)        | Purchased Services  | 459,649             | 348,768            | (110,881)        | (31.8%)       | 314,423           | (145,227)          | (46.2%)           |
| 24,250                              | 13,917           | (10,333)         | (74.2%)        | 14,549           | (9,701)          | (66.7%)         | Medical Supplies  | 137,207             | 83,502             | (53,705)         | (64.3%)       | 81,172            | (56,035)           | (69.0%)           |
| 10,620                              | 18,159           | 7,540            | 41.5%          | 35,566           | 24,947           | 70.1%           | Other Supplies  | 67,563              | 108,954            | 41,391           | 38.0%         | 104,125           | 36,562             | 35.1%             |
| -                                   | -                | -                | 0.0%           | -                | -                | 0.0%            | Contracted Physician Expense  | -                   | -                  | -                | 0.0%          | -                 | -                  | 0.0%              |
| 74,266                              | 72,478           | (1,788)          | (2.5%)         | 25,831           | (48,435)         | (187.5%)        | Medical Services  | 395,248             | 388,999            | (6,249)          | (1.6%)        | 207,407           | (187,840)          | (90.6%)           |
| 76,153                              | 93,717           | 17,564           | 18.7%          | 32,323           | (43,829)         | (135.6%)        | Drugs   | 497,058             | 507,135            | 10,077           | 2.0%          | 221,226           | (275,832)          | (124.7%)          |
| 99,430                              | 8,235            | (91,195)         | (1,107.4%)     | 37,874           | (61,556)         | (162.5%)        | Repairs & Maintenance   | 191,914             | 49,410             | (142,504)        | (288.4%)      | 176,194           | (15,719)           | (8.9%)            |
| 85,865                              | 99,022           | 13,157           | 13.3%          | 114,291          | 28,426           | 24.9%           | Lease & Rental  | 520,564             | 517,154            | (3,410)          | (0.7%)        | 516,555           | (4,009)            | (0.8%)            |
| 3,863                               | 4,632            | 769              | 16.6%          | 3,573            | (289)            | (8.1%)          | Utilities   | 25,658              | 27,792             | 2,134            | 7.7%          | 25,576            | (82)               | (0.3%)            |
| 17,020                              | 25,242           | 8,222            | 32.6%          | 32,476           | 15,455           | 47.6%           | Other Expense   | 153,120             | 151,452            | (1,668)          | (1.1%)        | 109,900           | (43,221)           | (39.3%)           |
| 2,346                               | 2,205            | (141)            | (6.4%)         | 2,105            | (241)            | (11.4%)         | Insurance   | 14,076              | 13,230             | (846)            | (6.4%)        | 12,874            | (1,201)            | (9.3%)            |
| 1,994,024                           | 1,808,737        | (185,287)        | (10.2%)        | 1,742,468        | (251,556)        | (14.4%)         | Total Operational Expenses  | 10,898,233          | 10,618,440         | (279,793)        | (2.6%)        | 9,687,101         | (1,211,132)        | (12.5%)           |
| <b>(631,825)</b>                    | <b>(136,825)</b> | <b>(495,000)</b> | <b>361.8%</b>  | <b>320,947</b>   | <b>(952,772)</b> | <b>(296.9%)</b> | <b>Net Performance before Depreciation &amp; Overhead Allocations</b> | <b>(4,325,563)</b>  | <b>(3,711,511)</b> | <b>(614,052)</b> | <b>16.5%</b>  | <b>330,484</b>    | <b>(4,656,046)</b> | <b>(1,408.9%)</b> |

# District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

| Actual                       | Budget              | Variance            | Current Month % | Prior Year       | Variance              | %                 |  |
|------------------------------|---------------------|---------------------|-----------------|------------------|-----------------------|-------------------|--|
| 14,170                       | 9,840               | (4,330)             | (44.0%)         | 9,787            | (4,383)               | (44.8%)           | Depreciation                             |
| <i>Overhead Allocations:</i> |                     |                     |                 |                  |                       |                   |  |
| 1,835                        | 1,854               | 19                  | 1.0%            | 1,746            | (89)                  | (5.1%)            | Risk Mgt                                 |
| 155,758                      | 78,723              | (77,036)            | (97.9%)         | 33,538           | (122,221)             | (364.4%)          | Rev Cycle                                |
| 4,349                        | 4,528               | 180                 | 4.0%            | 4,597            | 248                   | 5.4%              | Internal Audit                           |
| 16,589                       | 19,144              | 2,554               | 13.3%           | 18,311           | 1,722                 | 9.4%              | Home Office Facilities                   |
| 27,795                       | 30,056              | 2,261               | 7.5%            | 21,478           | (6,317)               | (29.4%)           | Administration                           |
| 35,540                       | 33,126              | (2,414)             | (7.3%)          | 25,363           | (10,177)              | (40.1%)           | Human Resources                          |
| 13,978                       | 15,249              | 1,271               | 8.3%            | (446)            | (14,424)              | 3,236.7%          | Legal                                    |
| 5,995                        | 6,916               | 921                 | 13.3%           | 5,031            | (964)                 | (19.2%)           | Records                                  |
| 6,031                        | 9,485               | 3,455               | 36.4%           | 10,385           | 4,355                 | 41.9%             | Compliance                               |
| -                            | -                   | -                   | 0.0%            | 0                | 0                     | 100.0%            | Planning/Research                        |
| 36,591                       | 25,755              | (10,836)            | (42.1%)         | 21,293           | (15,298)              | (71.8%)           | Finance                                  |
| 5,730                        | 9,339               | 3,609               | 38.6%           | 6,643            | 913                   | 13.7%             | Public Relations                         |
| 76,036                       | 89,991              | 13,955              | 15.5%           | 72,867           | (3,169)               | (4.3%)            | Information Technology                   |
| 2,232                        | 1,190               | (1,042)             | (87.5%)         | 1,425            | (808)                 | (56.7%)           | Corporate Quality                        |
| 9,420                        | 4,111               | (5,309)             | (129.2%)        | -                | (9,420)               | 0.0%              | Project MGMT Office                      |
| 1,932                        | 3,051               | 1,118               | 36.7%           | 2,776            | 844                   | 30.4%             | Managed Care Contract                    |
| 399,813                      | 332,519             | (67,293)            | (20.2%)         | 225,008          | (174,804)             | (77.7%)           | Total Overhead Allocations               |
| <b>2,408,006</b>             | <b>2,151,096</b>    | <b>(256,910)</b>    | <b>(11.9%)</b>  | <b>1,977,264</b> | <b>(430,743)</b>      | <b>(21.8%)</b>    | <b>Total Expenses</b>                    |
| <b>\$ (1,045,808)</b>        | <b>\$ (479,184)</b> | <b>\$ (566,624)</b> | <b>118.2%</b>   | <b>\$ 86,152</b> | <b>\$ (1,131,959)</b> | <b>(1,313.9%)</b> | <b>Net Margin</b>                        |
| -                            | -                   | -                   | 0.0%            | -                | -                     | 0.0%              | <b>Capital</b>                           |
| <b>\$ 885,343</b>            | <b>\$ 469,514</b>   | <b>\$ (415,829)</b> | <b>(88.6%)</b>  | <b>\$ -</b>      | <b>\$ (885,343)</b>   | <b>0.0%</b>       | <b>General Fund Support/ Transfer In</b> |

| Actual                | Budget                | Variance            | Fiscal Year To Date % | Prior Year            | Variance              | %               |
|-----------------------|-----------------------|---------------------|-----------------------|-----------------------|-----------------------|-----------------|
| 79,929                | 59,040                | (20,889)            | (35.4%)               | 58,651                | (21,278)              | (36.3%)         |
| 9,742                 | 11,126                | 1,384               | 12.4%                 | 17,883                | 8,142                 | 45.5%           |
| 549,372               | 472,337               | (77,036)            | (16.3%)               | 433,170               | (116,202)             | (26.8%)         |
| 26,991                | 27,170                | 180                 | 0.7%                  | 25,260                | (1,731)               | (6.9%)          |
| 100,364               | 114,862               | 14,498              | 12.6%                 | 100,399               | 34                    | 0.0%            |
| 173,026               | 180,336               | 7,310               | 4.1%                  | 120,216               | (52,810)              | (43.9%)         |
| 201,170               | 198,756               | (2,414)             | (1.2%)                | 164,664               | (36,506)              | (22.2%)         |
| 81,740                | 91,496                | 9,755               | 10.7%                 | 61,416                | (20,324)              | (33.1%)         |
| 33,270                | 41,497                | 8,228               | 19.8%                 | 29,900                | (3,370)               | (11.3%)         |
| 47,127                | 56,912                | 9,786               | 17.2%                 | 32,114                | (15,013)              | (46.7%)         |
| -                     | -                     | -                   | 0.0%                  | 4,487                 | 4,487                 | 100.0%          |
| 165,367               | 154,531               | (10,836)            | (7.0%)                | 135,845               | (29,522)              | (21.7%)         |
| 50,833                | 56,036                | 5,202               | 9.3%                  | 35,362                | (15,472)              | (43.8%)         |
| 425,689               | 539,946               | 114,256             | 21.2%                 | 407,396               | (18,293)              | (4.5%)          |
| 8,183                 | 7,142                 | (1,042)             | (14.6%)               | 13,086                | 4,903                 | 37.5%           |
| 29,975                | 24,665                | (5,309)             | (21.5%)               | -                     | (29,975)              | 0.0%            |
| 13,310                | 18,303                | 4,993               | 27.3%                 | 16,562                | 3,252                 | 19.6%           |
| 1,916,160             | 1,995,114             | 78,955              | 4.0%                  | 1,597,760             | (318,400)             | (19.9%)         |
| <b>12,894,322</b>     | <b>12,672,594</b>     | <b>(221,727)</b>    | <b>(1.7%)</b>         | <b>11,343,512</b>     | <b>(1,550,810)</b>    | <b>(13.7%)</b>  |
| <b>\$ (6,321,652)</b> | <b>\$ (5,765,665)</b> | <b>\$ (555,986)</b> | <b>9.6%</b>           | <b>\$ (1,325,927)</b> | <b>\$ (4,995,724)</b> | <b>376.8%</b>   |
| 9,407                 | -                     | (9,407)             | 0.0%                  | -                     | (9,407)               | 0.0%            |
| <b>\$ 6,251,129</b>   | <b>\$ 5,707,645</b>   | <b>\$ (543,484)</b> | <b>(9.5%)</b>         | <b>\$ 2,627,860</b>   | <b>\$ (3,623,269)</b> | <b>(137.9%)</b> |



# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

|   | Dental Clinic<br>Administration | West Palm Beach<br>Dental Clinic | Lantana<br>Dental Clinic | Delray<br>Dental Clinic | Belle Glade<br>Dental Clinic | Total        |
|---|---------------------------------|----------------------------------|--------------------------|-------------------------|------------------------------|--------------|
| <b>Gross Patient Revenue</b>  | -                               | 860,770                          | 564,179                  | 570,882                 | 273,956                      | 2,269,788    |
| Contractual Allowances  | -                               | 160,629                          | 88,979                   | 64,076                  | 64,809                       | 378,493      |
| Charity Care  | -                               | 474,812                          | 317,606                  | 387,496                 | 124,138                      | 1,304,051    |
| Bad Debt  | -                               | 22,937                           | 51,769                   | 21,816                  | 12,585                       | 109,107      |
| Total Contractual Allowances and Bad Debt                             | -                               | 658,378                          | 458,354                  | 473,387                 | 201,532                      | 1,791,651    |
| Other Patient Revenue   | -                               | 247,049                          | 176,314                  | 118,145                 | 117,921                      | 659,429      |
| <b>Net Patient Revenue</b>  | -                               | 449,442                          | 282,139                  | 215,640                 | 190,345                      | 1,137,566    |
| Collection %  | -                               | 52.21%                           | 50.01%                   | 37.77%                  | 69.48%                       | 50.12%       |
| Grant Funds   | -                               | 174,768                          | 117,480                  | 109,304                 | 65,079                       | 466,632      |
| Other Revenue   | -                               | -                                | -                        | -                       | -                            | -            |
| Total Other Revenues  | -                               | 174,768                          | 117,480                  | 109,304                 | 65,079                       | 466,632      |
| <b>Total Revenues</b>   | -                               | 624,210                          | 399,619                  | 324,943                 | 255,425                      | 1,604,197    |
| <i>Direct Operational Expenses:</i>                                   |                                 |                                  |                          |                         |                              |              |
| Salaries and Wages  | 166,873                         | 444,594                          | 346,273                  | 288,976                 | 171,334                      | 1,418,050    |
| Benefits  | 38,854                          | 111,524                          | 88,414                   | 81,252                  | 47,940                       | 367,983      |
| Purchased Services  | -                               | 13,162                           | 11,059                   | 10,838                  | 21,648                       | 56,708       |
| Medical Supplies  | -                               | 50,510                           | 21,644                   | 24,375                  | 14,558                       | 111,087      |
| Other Supplies  | -                               | 2,348                            | 926                      | 599                     | 2,885                        | 6,759        |
| Contracted Physician Expense  | -                               | -                                | -                        | -                       | -                            | -            |
| Medical Services  | -                               | -                                | -                        | -                       | -                            | -            |
| Drugs   | -                               | 97                               | 47                       | 6                       | -                            | 150          |
| Repairs & Maintenance   | -                               | 6,975                            | 4,965                    | 6,102                   | 4,674                        | 22,717       |
| Lease & Rental  | -                               | 57,464                           | 32,964                   | 30,799                  | 30,554                       | 151,780      |
| Utilities   | -                               | 1,366                            | 2,008                    | 883                     | 1,453                        | 5,710        |
| Other Expense   | 646                             | 3,575                            | 4,919                    | 4,618                   | 2,161                        | 15,919       |
| Insurance   | -                               | -                                | -                        | -                       | 186                          | 186          |
| Total Operational Expenses  | 206,372                         | 691,616                          | 513,219                  | 448,448                 | 297,393                      | 2,157,048    |
| <b>Net Performance before Depreciation &amp; Overhead Allocations</b> | (206,372)                       | (67,405)                         | (113,600)                | (123,505)               | (41,968)                     | (552,851)    |
| Depreciation  | -                               | 3,669                            | 3,919                    | 3,653                   | 16,684                       | 27,925       |
| <i>Overhead Allocations:</i>  |                                 |                                  |                          |                         |                              |              |
| Risk Mgt  | 156                             | 722                              | 514                      | 451                     | 260                          | 2,104        |
| Rev Cycle   | -                               | 47,064                           | 33,511                   | 29,413                  | 16,952                       | 126,940      |
| Internal Audit  | 432                             | 2,001                            | 1,425                    | 1,251                   | 721                          | 5,829        |
| Home Office Facilities  | 11,935                          | -                                | -                        | -                       | -                            | 11,935       |
| Administration  | 2,767                           | 12,829                           | 9,135                    | 8,018                   | 4,621                        | 37,370       |
| Human Resources   | 2,017                           | 14,117                           | 12,302                   | 11,092                  | 5,042                        | 44,570       |
| Legal   | 1,307                           | 6,061                            | 4,315                    | 3,788                   | 2,183                        | 17,654       |
| Records   | 532                             | 2,467                            | 1,756                    | 1,542                   | 889                          | 7,186        |
| Compliance  | 754                             | 3,494                            | 2,488                    | 2,184                   | 1,259                        | 10,179       |
| Finance   | 2,645                           | 12,262                           | 8,731                    | 7,663                   | 4,416                        | 35,716       |
| Public Relations  | 813                             | 3,769                            | 2,684                    | 2,356                   | 1,358                        | 10,979       |
| Information Technology  | 6,808                           | 31,564                           | 22,474                   | 19,726                  | 11,369                       | 91,941       |
| Corporate Quality   | 131                             | 607                              | 432                      | 379                     | 219                          | 1,768        |
| Project MGMT Office   | 479                             | 2,223                            | 1,582                    | 1,389                   | 801                          | 6,474        |
| Managed Care Contract   | -                               | 1,140                            | 812                      | 713                     | 411                          | 3,075        |
| Total Overhead Allocations  | 30,775                          | 140,320                          | 102,162                  | 89,964                  | 50,498                       | 413,720      |
| <b>Total Expenses</b>   | 237,148                         | 835,605                          | 619,300                  | 542,065                 | 364,576                      | 2,598,694    |
| <b>Net Margin</b>   | \$ (237,148)                    | \$ (211,395)                     | \$ (219,681)             | \$ (217,122)            | \$ (109,151)                 | \$ (994,496) |
| <b>Capital</b>  | -                               | -                                | -                        | -                       | -                            | -            |
| <b>General Fund Support/ Transfer In</b>                              | \$ 966,571                      | -                                | -                        | -                       | -                            | 966,571      |

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

| Current Month                       |                |                  |                 |                |                  |                 | Fiscal Year To Date |                  |                  |                |                  |                  |                 |
|-------------------------------------|----------------|------------------|-----------------|----------------|------------------|-----------------|---------------------|------------------|------------------|----------------|------------------|------------------|-----------------|
| Actual                              | Budget         | Variance         | %               | Prior Year     | Variance         | %               | Actual              | Budget           | Variance         | %              | Prior Year       | Variance         | %               |
| 422,544                             | 388,360        | 34,184           | 8.8%            | 344,480        | 78,064           | 22.7%           | 2,269,788           | 2,131,723        | 138,065          | 6.5%           | 1,894,664        | 375,124          | 19.8%           |
| 152,634                             | 47,348         | (105,286)        | (222.4%)        | 93,205         | (59,429)         | (63.8%)         | 378,493             | 259,981          | (118,512)        | (45.6%)        | 514,459          | 135,966          | 26.4%           |
| 278,613                             | 216,783        | (61,830)         | (28.5%)         | 137,768        | (140,845)        | (102.2%)        | 1,304,051           | 1,189,631        | (114,420)        | (9.6%)         | 824,005          | (480,047)        | (58.3%)         |
| (45,862)                            | 22,020         | 67,882           | 308.3%          | 16,299         | 62,162           | 381.4%          | 109,107             | 119,736          | 10,629           | 8.9%           | 49,842           | (59,265)         | (118.9%)        |
| 385,384                             | 286,151        | (99,233)         | (34.7%)         | 247,272        | (138,112)        | (55.9%)         | 1,791,651           | 1,569,348        | (222,303)        | (14.2%)        | 1,388,306        | (403,345)        | (29.1%)         |
| 109,428                             | 135,679        | (26,251)         | (19.3%)         | 149,859        | (40,431)         | (27.0%)         | 659,429             | 814,074          | (154,645)        | (19.0%)        | 974,223          | (314,794)        | (32.3%)         |
| <b>146,588</b>                      | <b>237,888</b> | <b>(91,300)</b>  | <b>(38.4%)</b>  | <b>247,067</b> | <b>(100,479)</b> | <b>(40.7%)</b>  | <b>1,137,566</b>    | <b>1,376,449</b> | <b>(238,883)</b> | <b>(17.4%)</b> | <b>1,480,581</b> | <b>(343,015)</b> | <b>(23.2%)</b>  |
| 34.69%                              | 61.25%         |                  |                 |                |                  |                 | 50.12%              | 64.57%           |                  |                | 78.14%           |                  |                 |
| 157,122                             | 214,917        | (57,795)         | (26.9%)         | 231,945        | (74,823)         | (32.3%)         | 466,632             | 658,371          | (191,739)        | (29.1%)        | 1,040,250        | (573,618)        | (55.1%)         |
| -                                   | -              | -                | 0.0%            | -              | -                | 0.0%            | -                   | -                | -                | 0.0%           | 233              | (233)            | (100.0%)        |
| 157,122                             | 214,917        | (57,795)         | (26.9%)         | 231,945        | (74,823)         | (32.3%)         | 466,632             | 658,371          | (191,739)        | (29.1%)        | 1,040,483        | (573,851)        | (55.2%)         |
| <b>303,710</b>                      | <b>452,805</b> | <b>(149,095)</b> | <b>(32.9%)</b>  | <b>479,012</b> | <b>(175,302)</b> | <b>(36.6%)</b>  | <b>1,604,197</b>    | <b>2,034,820</b> | <b>(430,623)</b> | <b>(21.2%)</b> | <b>2,521,063</b> | <b>(916,866)</b> | <b>(36.4%)</b>  |
| <i>Direct Operational Expenses:</i> |                |                  |                 |                |                  |                 |                     |                  |                  |                |                  |                  |                 |
| 247,409                             | 245,869        | (1,540)          | (0.6%)          | 228,847        | (18,562)         | (8.1%)          | 1,418,050           | 1,464,044        | 45,994           | 3.1%           | 1,383,476        | (34,575)         | (2.5%)          |
| 63,868                              | 70,646         | 6,778            | 9.6%            | 66,366         | 2,498            | 3.8%            | 367,983             | 422,577          | 54,594           | 12.9%          | 392,753          | 24,770           | 6.3%            |
| 5,020                               | 7,625          | 2,605            | 34.2%           | 13,279         | 8,259            | 62.2%           | 56,708              | 45,750           | (10,958)         | (24.0%)        | 58,742           | 2,034            | 3.5%            |
| 29,594                              | 22,084         | (7,510)          | (34.0%)         | 17,722         | (11,872)         | (67.0%)         | 111,087             | 132,504          | 21,417           | 16.2%          | 110,179          | (908)            | (0.8%)          |
| 1,059                               | 1,527          | 468              | 30.7%           | 901            | (158)            | (17.5%)         | 6,759               | 9,162            | 2,403            | 26.2%          | 38,391           | 31,632           | 82.4%           |
| -                                   | -              | -                | 0.0%            | -              | -                | 0.0%            | -                   | -                | -                | 0.0%           | -                | -                | 0.0%            |
| -                                   | -              | -                | 0.0%            | -              | -                | 0.0%            | -                   | -                | -                | 0.0%           | -                | -                | 0.0%            |
| 59                                  | 225            | 166              | 73.8%           | 6              | (53)             | (972.2%)        | 150                 | 1,350            | 1,200            | 88.9%          | 1,199            | 1,049            | 87.5%           |
| 3,181                               | 5,652          | 2,471            | 43.7%           | 3,150          | (30)             | (1.0%)          | 22,717              | 33,912           | 11,195           | 33.0%          | 25,434           | 2,717            | 10.7%           |
| 25,025                              | 25,778         | 753              | 2.9%            | 19,078         | (5,947)          | (31.2%)         | 151,780             | 154,668          | 2,888            | 1.9%           | 157,997          | 6,217            | 3.9%            |
| 832                                 | 2,050          | 1,218            | 59.4%           | 803            | (29)             | (3.6%)          | 5,710               | 12,300           | 6,590            | 53.6%          | 5,234            | (475)            | (9.1%)          |
| 715                                 | 3,699          | 2,984            | 80.7%           | 1,036          | 321              | 31.0%           | 15,919              | 22,194           | 6,275            | 28.3%          | 9,861            | (6,057)          | (61.4%)         |
| 31                                  | 31             | 0                | 0.1%            | 65             | 34               | 52.3%           | 186                 | 186              | 0                | 0.1%           | 399              | 214              | 53.5%           |
| 376,791                             | 385,186        | 8,395            | 2.2%            | 351,251        | (25,541)         | (7.3%)          | 2,157,048           | 2,298,647        | 141,599          | 6.2%           | 2,183,666        | 26,618           | 1.2%            |
| <b>Net Performance before</b>       |                |                  |                 |                |                  |                 |                     |                  |                  |                |                  |                  |                 |
| <b>(73,081)</b>                     | <b>67,619</b>  | <b>(140,700)</b> | <b>(208.1%)</b> | <b>127,761</b> | <b>(200,842)</b> | <b>(157.2%)</b> | <b>(552,851)</b>    | <b>(263,827)</b> | <b>(289,024)</b> | <b>109.6%</b>  | <b>337,398</b>   | <b>(890,248)</b> | <b>(263.9%)</b> |

# District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE SIXTH MONTH ENDED MARCH 31, 2020

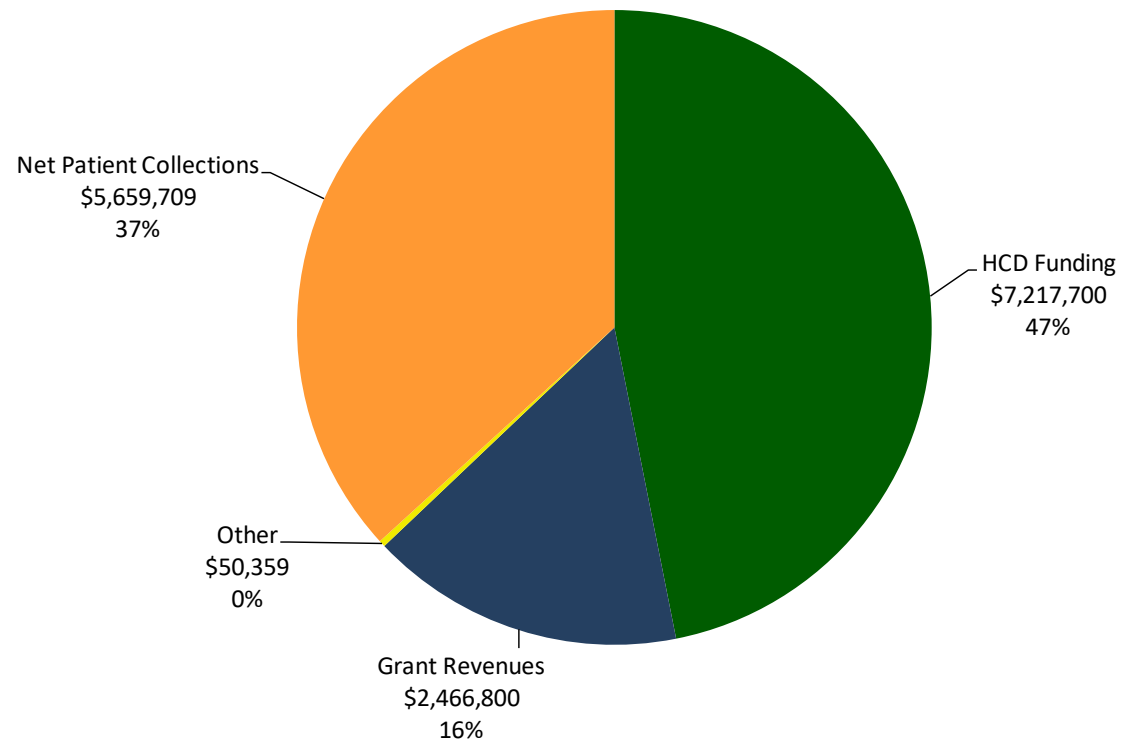
| Current Month         |            |              |          |            |              |          | Fiscal Year To Date               |              |              |              |         |             |              |          |
|-----------------------|------------|--------------|----------|------------|--------------|----------|-----------------------------------|--------------|--------------|--------------|---------|-------------|--------------|----------|
| Actual                | Budget     | Variance     | %        | Prior Year | Variance     | %        |                                   | Actual       | Budget       | Variance     | %       | Prior Year  | Variance     | %        |
| 5,185                 | 3,440      | (1,745)      | (50.7%)  | 3,369      | (1,815)      | (53.9%)  | Depreciation                      | 27,925       | 20,640       | (7,285)      | (35.3%) | 20,556      | (7,369)      | (35.8%)  |
| Overhead Allocations: |            |              |          |            |              |          |                                   |              |              |              |         |             |              |          |
| 396                   | 401        | 4            | 1.0%     | 426        | 29           | 6.9%     | Risk Mgt                          | 2,104        | 2,403        | 299          | 12.4%   | 4,362       | 2,258        | 51.8%    |
| 35,990                | 18,190     | (17,800)     | (97.9%)  | 8,769      | (27,221)     | (310.4%) | Rev Cycle                         | 126,940      | 109,140      | (17,800)     | (16.3%) | 113,232     | (13,708)     | (12.1%)  |
| 939                   | 978        | 39           | 4.0%     | 1,121      | 182          | 16.2%    | Internal Audit                    | 5,829        | 5,868        | 39           | 0.7%    | 6,161       | 331          | 5.4%     |
| 1,973                 | 2,277      | 304          | 13.3%    | 2,272      | 299          | 13.2%    | Home Office Facilities            | 11,935       | 13,659       | 1,724        | 12.6%   | 12,455      | 520          | 4.2%     |
| 6,003                 | 6,492      | 488          | 7.5%     | 5,241      | (762)        | (14.5%)  | Administration                    | 37,370       | 38,949       | 1,579        | 4.1%    | 29,322      | (8,048)      | (27.4%)  |
| 7,874                 | 7,339      | (535)        | (7.3%)   | 6,287      | (1,588)      | (25.3%)  | Human Resources                   | 44,570       | 44,035       | (535)        | (1.2%)  | 40,806      | (3,764)      | (9.2%)   |
| 3,019                 | 3,294      | 275          | 8.3%     | (105)      | (3,124)      | 2,966.8% | Legal                             | 17,654       | 19,761       | 2,107        | 10.7%   | 14,982      | (2,672)      | (17.8%)  |
| 1,295                 | 1,494      | 199          | 13.3%    | 1,227      | (68)         | (5.5%)   | Records                           | 7,186        | 8,963        | 1,777        | 19.8%   | 7,292       | 107          | 1.5%     |
| 1,303                 | 2,049      | 746          | 36.4%    | 2,533      | 1,230        | 48.6%    | Compliance                        | 10,179       | 12,292       | 2,114        | 17.2%   | 7,832       | (2,346)      | (30.0%)  |
| -                     | -          | -            | 0.0%     | 0          | 0            | 100.0%   | Planning/Research                 | -            | -            | -            | 0.0%    | 1,094       | 1,094        | 100.0%   |
| 7,903                 | 5,563      | (2,340)      | (42.1%)  | 5,193      | (2,710)      | (52.2%)  | Finance                           | 35,716       | 33,376       | (2,340)      | (7.0%)  | 33,131      | (2,585)      | (7.8%)   |
| 1,238                 | 2,017      | 779          | 38.6%    | 1,620      | 383          | 23.6%    | Public Relations                  | 10,979       | 12,103       | 1,124        | 9.3%    | 8,624       | (2,355)      | (27.3%)  |
| 16,422                | 19,436     | 3,014        | 15.5%    | 17,771     | 1,349        | 7.6%     | Information Technology            | 91,941       | 116,618      | 24,677       | 21.2%   | 99,359      | 7,418        | 7.5%     |
| 482                   | 257        | (225)        | (87.5%)  | 354        | (128)        | (36.2%)  | Corporate Quality                 | 1,768        | 1,543        | (225)        | (14.6%) | 3,198       | 1,430        | 44.7%    |
| 2,035                 | 888        | (1,147)      | (129.2%) | -          | (2,035)      | 0.0%     | Project MGMT Office               | 6,474        | 5,327        | (1,147)      | (21.5%) | -           | (6,474)      | 0.0%     |
| 446                   | 705        | 258          | 36.7%    | 726        | 279          | 38.5%    | Managed Care Contract             | 3,075        | 4,229        | 1,154        | 27.3%   | 4,329       | 1,254        | 29.0%    |
| 87,318                | 71,378     | (15,940)     | (22.3%)  | 53,434     | (33,884)     | (63.4%)  | Total Overhead Allocations        | 413,720      | 428,266      | 14,546       | 3.4%    | 386,179     | (27,541)     | (7.1%)   |
| 469,294               | 460,004    | (9,291)      | (2.0%)   | 408,054    | (61,240)     | (15.0%)  | Total Expenses                    | 2,598,694    | 2,747,553    | 148,859      | 5.4%    | 2,590,401   | (8,292)      | (0.3%)   |
| \$ (165,584)          | \$ (7,199) | \$ (158,385) | 2,200.2% | \$ 70,958  | \$ (236,542) | (333.4%) | Net Margin                        | \$ (994,496) | \$ (712,733) | \$ (281,763) | 39.5%   | \$ (69,338) | \$ (925,158) | 1,334.3% |
| -                     | 3,988      | 3,988        | 100.0%   | (1,752)    | (1,752)      | 100.0%   | Capital                           | -            | 23,928       | 23,928       | 100.0%  | -           | -            | 0.0%     |
| \$ 24,527             | \$ 9,747   | \$ (14,780)  | (151.6%) | \$ -       | \$ (24,527)  | 0.0%     | General Fund Support/ Transfer In | \$ 966,571   | \$ 738,011   | \$ (228,560) | (31.0%) | \$ -        | \$ (966,571) | 0.0%     |

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|  | Oct-19        | Nov-19        | Dec-19        | Jan-20        | Feb-20        | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Current Year<br>Total | Current YTD<br>Budget | %Var to<br>Budget | Prior Year<br>Total |
|--|---------------|---------------|---------------|---------------|---------------|--------|--------|--------|--------|--------|--------|--------|-----------------------|-----------------------|-------------------|---------------------|
| <b>Clinic Visits - Adults and Pediatrics</b>   |               |               |               |               |               |        |        |        |        |        |        |        |                       |                       |                   |                     |
| West Palm Beach                                | 1,929         | 1,472         | 1,653         | 1,797         | 1,532         |        |        |        |        |        |        |        | 8,383                 | 9,225                 | (9.1%)            | 9,071               |
| Delray   | 1,429         | 957           | 1,019         | 1,151         | 994           |        |        |        |        |        |        |        | 5,550                 | 5,170                 | 7.4%              | 7,399               |
| Lantana  | 1,752         | 1,489         | 1,664         | 2,034         | 1,809         |        |        |        |        |        |        |        | 8,748                 | 8,263                 | 5.9%              | 8,128               |
| Belle Glade                                    | 950           | 746           | 912           | 847           | 762           |        |        |        |        |        |        |        | 4,217                 | 5,242                 | (19.6%)           | 5,249               |
| Lewis Center                                   | 296           | 213           | 241           | 246           | 246           |        |        |        |        |        |        |        | 1,242                 | 1,396                 | (11.0%)           | 1,441               |
| Lake Worth & Women's Health Care               | 1,553         | 1,161         | 1,303         | 1,255         | 1,301         |        |        |        |        |        |        |        | 6,573                 | 8,927                 | (26.4%)           | 7,675               |
| Jupiter Clinic                                 | 609           | 471           | 417           | 520           | 412           |        |        |        |        |        |        |        | 2,429                 | 2,889                 | (15.9%)           | 2,748               |
| West Boca & Women's Health Care                | 997           | 680           | 745           | 782           | 817           |        |        |        |        |        |        |        | 4,021                 | 4,142                 | (2.9%)            | 5,289               |
| Mobile Van                                     | 156           | 136           | 132           | 108           | 107           |        |        |        |        |        |        |        | 639                   | 1,203                 | (46.9%)           | 1,104               |
| Mangonia Park                                  | -             | 67            | 58            | 80            | 168           |        |        |        |        |        |        |        | 373                   |                       |                   |                     |
| Mangonia Park-Substance                        | 499           | 497           | 455           | 423           | 464           |        |        |        |        |        |        |        | 2,338                 | 2,795                 | (16.4%)           | 2,064               |
| <b>Total Clinic Visits</b>                     | <b>10,170</b> | <b>7,889</b>  | <b>8,599</b>  | <b>9,243</b>  | <b>8,612</b>  | -      | -      | -      | -      | -      | -      | -      | <b>44,513</b>         | <b>49,252</b>         | <b>(9.6%)</b>     | <b>50,168</b>       |
| <b>Dental Visits</b>                           |               |               |               |               |               |        |        |        |        |        |        |        |                       |                       |                   |                     |
| West Palm Beach                                | 975           | 776           | 778           | 915           | 864           |        |        |        |        |        |        |        | 4,308                 | 4,766                 | (9.6%)            | 4,775               |
| Lantana  | 733           | 570           | 541           | 470           | 470           |        |        |        |        |        |        |        | 2,784                 | 5,093                 | (45.3%)           | 3,592               |
| Delray   | 628           | 547           | 596           | 598           | 557           |        |        |        |        |        |        |        | 2,926                 | 3,394                 | (13.8%)           | 3,326               |
| Belle Glade                                    | 360           | 251           | 343           | 376           | 296           |        |        |        |        |        |        |        | 1,626                 | 1,990                 | (18.3%)           | 1,722               |
| <b>Total Dental Visits</b>                     | <b>2,696</b>  | <b>2,144</b>  | <b>2,258</b>  | <b>2,359</b>  | <b>2,187</b>  | -      | -      | -      | -      | -      | -      | -      | <b>11,644</b>         | <b>15,243</b>         | <b>(23.6%)</b>    | <b>13,415</b>       |
| <b>Total Medical and Dental Visits</b>         | <b>12,866</b> | <b>10,033</b> | <b>10,857</b> | <b>11,602</b> | <b>10,799</b> | -      | -      | -      | -      | -      | -      | -      | <b>56,157</b>         | <b>64,495</b>         | <b>(12.9%)</b>    | <b>63,583</b>       |
| <b>Mental Health Counselors (non-billable)</b> |               |               |               |               |               |        |        |        |        |        |        |        |                       |                       |                   |                     |
| West Palm Beach                                | 178           | 101           | 164           | 171           | 153           |        |        |        |        |        |        |        | 767                   | 609                   | 25.9%             | 689                 |
| Delray   | 139           | 119           | 41            | 35            | 111           |        |        |        |        |        |        |        | 445                   | 688                   | (35.3%)           | 682                 |
| Lantana  | 611           | 440           | 496           | 701           | 551           |        |        |        |        |        |        |        | 2,799                 | 1,251                 | 123.7%            | 2,330               |
| Belle Glade                                    | 53            | 95            | 149           | 137           | 103           |        |        |        |        |        |        |        | 537                   | 139                   | 286.3%            | 129                 |
| Mangonia Park                                  | 53            | 150           | 296           | 391           | 278           |        |        |        |        |        |        |        | 1,168                 | 2,254                 | (48.2%)           | -                   |
| Lewis Center                                   | 240           | 173           | 215           | 178           | 177           |        |        |        |        |        |        |        | 983                   | 1,416                 | (30.6%)           | 1,399               |
| Lake Worth                                     | 204           | 146           | 163           | 192           | 140           |        |        |        |        |        |        |        | 845                   | 1,002                 | (15.7%)           | 744                 |
| Jupiter  | -             | -             | -             | -             | -             |        |        |        |        |        |        |        | -                     | -                     | 0.0%              | -                   |
| West Boca                                      | 3             | 1             | -             | 1             | -             |        |        |        |        |        |        |        | 5                     | -                     | 0.0%              | -                   |
| Mobile Van                                     | 96            | 71            | 76            | 45            | 44            |        |        |        |        |        |        |        | 332                   | 583                   | (43.1%)           | 113                 |
| <b>Total Mental Health Screenings</b>          | <b>1,577</b>  | <b>1,296</b>  | <b>1,600</b>  | <b>1,851</b>  | <b>1,557</b>  | -      | -      | -      | -      | -      | -      | -      | <b>7,881</b>          | <b>7,942</b>          | <b>-0.8%</b>      | <b>3,017</b>        |

\* March data currently unavailable

### Primary Care Clinics Funding Sources



Fiscal YTD March 2020 Total Revenues \$15,394,568

