



C. L. Brumback

Primary Care Clinics

Health Care District Palm Beach County

FINANCE COMMITTEE

November 27, 2019

12:15 P.M.

Meeting Location

1515 N. Flagler Drive, Suite 101

West Palm Beach, FL 33401

If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal is to be based.

**FINANCE COMMITTEE MEETING
AGENDA
November 27, 2019
1515 N. Flagler Drive
West Palm Beach, FL 33401**

- 1. Call to Order**
 - A. Roll Call
- 2. Agenda Approval**
 - A. Additions/Deletions/Substitutions
 - B. Motion to Approve Agenda
- 3. Awards, Introductions and Presentations**
- 4. Disclosure of Voting Conflict**
- 5. Public Comment**
- 6. Meeting Minutes**
 - A. The Meeting Minutes shall be presented for review and approval at the December 2019 Finance Committee Meeting.
- 7. Consent Agenda – Motion to Approve Consent Agenda Items**
 - A. **ADMINISTRATION**
 - 7A-1 **RECEIVE AND FILE:**
November 2019 Internet Posting of District Public Meeting.
<https://www.hcdpbc.org/resources/public-meetings>
 - 7A-2 **RECEIVE AND FILE:**
Attendance Tracking. [Page 1]
- 8. Regular Agenda**
 - A. **FINANCE**
 - 8A-1 **RECEIVE AND FILE:**
C. L. Brumback Primary Care Clinics Financial Report October 2019.
(Joel Snook) [Pages 2-19]

9. VP and Executive Director of Clinic Services Comments
10. Board Member Comments
11. Establishment of Upcoming Meetings

December 11, 2019 (HCD Board Room)

12:15pm Finance Committee

January 29, 2020 (HCD Board Room)

12:15pm Finance Committee

February 26, 2020 (HCD Board Room)

12:15pm Finance Committee

March 25, 2020 (HCD Board Room)

12:15pm Finance Committee

April 29, 2020 (HCD Board Room)

12:15pm Finance Committee

May 27, 2020 (HCD Board Room)

12:15pm Finance Committee

June 24, 2020 (HCD Board Room)

12:15pm Finance Committee

July 29, 2020 (HCD Board Room)

12:15pm Finance Committee

August 26, 2020 (HCD Board Room)

12:15pm Finance Committee

September 30, 2020 (HCD Board Room)

12:15pm Finance Committee

October 28, 2020 (HCD Board Room)

12:15pm Finance Committee

November 25, 2020 (HCD Board Room)

12:15pm Finance Committee

December 16, 2020 (HCD Board Room)

12:15pm Finance Committee

12. Motion to Adjourn

**C. L. Brumback Primary Care Clinics
Finance Committee**

Attendance Tracking

	1/30/19	2/27/19	3/27/19	4/24/19	5/28/19	6/26/19	7/31/19	8/28/19	9/25/19	10/30/19	11/27/19	12/18/19
James Elder	C	X	C	X	X	X	X	X	X	X		
Joseph Morel	C	X	C	X	A	X	E					
Michael Smith		X	C	X	X	X	X	X	E	X		
Gary Butler									X	E		

X= Present

C= Cancel

E= Excused

A= Absent

DISTRICT CLINIC HOLDINGS, INC
FINANCE COMMITTEE
November 27, 2019

1. Description: District Clinic Holdings, Inc. Financial Report October 2019

2. Summary:

The YTD October 2019 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

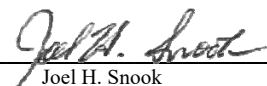
3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis is incorporated into the financial statements presentation.

4. Fiscal Analysis & Economic Impact Statement:

	Amount	Budget
Capital Requirements	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Net Revenue	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>
Annual Expenditures	N/A	Yes <input type="checkbox"/> No <input type="checkbox"/>

Reviewed for financial accuracy and compliance with purchasing procedure:



 Joel H. Snook
 VP & Chief Financial Officer

5. Reviewed/Approved by Committee:

N/A

 Committee Name

 Date Reviewed/Approved

DISTRICT CLINIC HOLDINGS, INC
FINANCE COMMITTEE
November 27, 2019

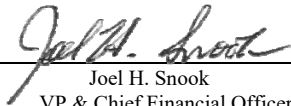
6. Recommendation:

Staff recommends that the Finance Committee receive and file the District Clinic Holdings, Inc. October 2019 YTD financial statements.

Approved for Legal sufficiency:



Valerie Shahriari
VP & General Counsel



Joel H. Snook
VP & Chief Financial Officer

Dr. Belma Andric
Chief Medical Officer, VP & Executive Director
of Clinic Services

MEMO

To: Finance Committee

From: Joel H. Snook
VP & Chief Financial Officer

Date: 11/15/2019

Subject: Management Discussion and Analysis of October 2019 C.L. Brumback Primary Care Clinic Financial Statements

The October statements represent the financial performance for the first month of the 2020 fiscal year for C.L. Brumback. Total revenue is favorable to budget by \$104k due to an increase in actual visits versus projected visits. Volumes for medical and dental during October were better than budget by 1,841 or 16.7% year to date. Expenses before depreciation are over budget by (\$221k) or (9.9%) mostly due to salaries, wages and benefits of (\$212k), purchases services of (\$35k) and repair and maintenance of (\$23k). The District has subsidized a total of \$1.73M to support their operations.

Within the medical clinics, total revenue is above budget by \$128k YTD which is primarily attributed to higher than expected visits than budget by 1,832 visits or 21.9%. Positive variance in other revenue is a result of bonus incentive revenue of \$19k. Expenses in the medical clinics are (\$205k) over budget. This negative variance is attributable to higher than expected salaries, wages and benefits expenses (\$181k). Drugs has a positive variance of \$21k which is attributable to lower than anticipated 340B drug cost. Purchased services has a negative variance of (\$21k) primarily due to higher collection fees from Athena and security services of \$29k. Repairs and maintenance is unfavorable by (\$28k) due to higher than anticipated repairs and software maintenance costs.

The dental clinics gross revenue is over budget by \$20k due to increase patient volume above budget by 9 or 0.3%. Total revenue is under budget by (\$24k) primarily attributable to lower than anticipated LIP income of \$22k. Total expenses of \$413k are above budget by (\$16k) due mainly to higher salaries, wages and benefits of (\$30k).

On the Comparative Statement of Net Position, due from other governments increased to \$924k as result of LIP anticipated payment of approximately \$865k from AHCA State Fiscal Year 2019-2020. The District subsidy year to date for the clinic is \$1.73M.

DISTRICT CLINIC HOLDINGS, INC.
COMPARATIVE STATEMENT OF NET POSITION

	<u>Oct 31, 2019</u>	<u>Sep 30, 2019</u>	<u>Increase (Decrease)</u>
Assets			
Cash and Cash Equivalents	767,479	81,298	\$ 686,181
Accounts Receivable, net	1,674,902	1,353,200	321,702
Due from Other Governments	924,497	667,377	257,120
Other Current Assets	114,961	128,479	(13,519)
Net Investment in Capital Assets	1,923,482	1,951,920	(28,439)
Total Assets	<u>\$ 5,405,320</u>	<u>\$ 4,182,275</u>	<u>\$ 1,223,045</u>
Liabilities			
Accounts Payable	439,952	459,040	(19,087)
Deferred Revenue	47,913	48,220	(307)
Other Current Liabilities	1,823,548	1,097,544	726,004
Non-Current Liabilities	798,817	798,817	-
Total Liabilities	<u>3,110,231</u>	<u>2,403,620</u>	<u>706,610</u>
Deferred Inflows of Resources			
Deferred Inflows- Other Post Employment Benefits	<u>\$ 612</u>	<u>\$ 612</u>	<u>\$ -</u>
Net Position			
Net Investment in Capital Assets	1,923,482	1,951,920	(28,439)
Unrestricted	370,996	(173,878)	544,873
Total Net Position	<u>2,294,477</u>	<u>1,778,043</u>	<u>516,434</u>
Total Liabilities, Deferred Inflows of Resources and Net Position	<u>\$ 5,405,320</u>	<u>\$ 4,182,275</u>	<u>\$ 1,223,045</u>

Note: Amounts may not foot due to rounding.

District Clinics Holdings, Inc. Statement of Revenues and Expenses by Month

	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Year to Date
Gross Patient Revenue	2,170,266	-	-	-	-	-	-	-	-	-	-	-	2,170,266
Contractual Allowances	453,586	-	-	-	-	-	-	-	-	-	-	-	453,586
Charity Care	811,861	-	-	-	-	-	-	-	-	-	-	-	811,861
Bad Debt	341,494	-	-	-	-	-	-	-	-	-	-	-	341,494
Other Patient Revenue	385,820	-	-	-	-	-	-	-	-	-	-	-	385,820
Net Patient Revenue	949,144	-	-	-	-	-	-	-	-	-	-	-	949,144
Collections %	43.73%												43.73%
Grant Funds	53,241	-	-	-	-	-	-	-	-	-	-	-	53,241
Other Revenue	21,291	-	-	-	-	-	-	-	-	-	-	-	21,291
Total Other Revenues	74,531	-	-	-	-	-	-	-	-	-	-	-	74,531
Total Revenues	1,023,676	-	-	-	-	-	-	-	-	-	-	-	1,023,676
<i>Direct Operational Expenses:</i>													
Salaries and Wages	1,531,470	-	-	-	-	-	-	-	-	-	-	-	1,531,470
Benefits	478,121	-	-	-	-	-	-	-	-	-	-	-	478,121
Purchased Services	101,033	-	-	-	-	-	-	-	-	-	-	-	101,033
Medical Supplies	15,280	-	-	-	-	-	-	-	-	-	-	-	15,280
Other Supplies	8,043	-	-	-	-	-	-	-	-	-	-	-	8,043
Medical Services	67,974	-	-	-	-	-	-	-	-	-	-	-	67,974
Drugs	65,352	-	-	-	-	-	-	-	-	-	-	-	65,352
Repairs & Maintenance	36,932	-	-	-	-	-	-	-	-	-	-	-	36,932
Lease & Rental	117,472	-	-	-	-	-	-	-	-	-	-	-	117,472
Utilities	6,959	-	-	-	-	-	-	-	-	-	-	-	6,959
Other Expense	19,578	-	-	-	-	-	-	-	-	-	-	-	19,578
Insurance	2,377	-	-	-	-	-	-	-	-	-	-	-	2,377
Total Operational Expenses	2,450,591	-	-	-	-	-	-	-	-	-	-	-	2,450,591
Net Performance before Depreciation & Overhead Allocations	(1,426,915)	-	-	-	-	-	-	-	-	-	-	-	(1,426,915)
Depreciation	13,167	-	-	-	-	-	-	-	-	-	-	-	13,167
<i>Overhead Allocations:</i>													
Risk Mgt	1,623	-	-	-	-	-	-	-	-	-	-	-	1,623
Rev Cycle	62,997	-	-	-	-	-	-	-	-	-	-	-	62,997
Internal Audit	5,281	-	-	-	-	-	-	-	-	-	-	-	5,281
Home Office Facilities	18,086	-	-	-	-	-	-	-	-	-	-	-	18,086
Administration	28,448	-	-	-	-	-	-	-	-	-	-	-	28,448
Human Resources	35,210	-	-	-	-	-	-	-	-	-	-	-	35,210
Legal	11,308	-	-	-	-	-	-	-	-	-	-	-	11,308
Records	6,516	-	-	-	-	-	-	-	-	-	-	-	6,516
Compliance	3,902	-	-	-	-	-	-	-	-	-	-	-	3,902
Finance	27,070	-	-	-	-	-	-	-	-	-	-	-	27,070
Public Relations	9,057	-	-	-	-	-	-	-	-	-	-	-	9,057
Information Technology	80,822	-	-	-	-	-	-	-	-	-	-	-	80,822
Corporate Quality	1,964	-	-	-	-	-	-	-	-	-	-	-	1,964
Project MGMT Office	4,280	-	-	-	-	-	-	-	-	-	-	-	4,280
Managed Care Contract	3,150	-	-	-	-	-	-	-	-	-	-	-	3,150
Total Overhead Allocations	299,713	-	-	-	-	-	-	-	-	-	-	-	299,713
Total Expenses	2,763,471	-	-	-	-	-	-	-	-	-	-	-	2,763,471
Net Margin	\$ (1,739,795)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,739,795)
Capital	-	-	-	-	-	-	-	-	-	-	-	-	-
General Fund Support/ Transfer In	1,726,629	-	-	-	-	-	-	-	-	-	-	-	\$ 1,726,629

District Clinics Holdings, Inc.- Medical Statement of Revenues and Expenses by Location

FOR THE FIRST MONTH ENDED OCTOBER 31, 2019

	Clinic Administration	West Palm Beach Clinic	Lantana Clinic	Delray Clinic	Belle Glade Clinic	Lewis Center	Lake Worth Clinic	Jupiter Clinic	West Boca Clinic	Subxone Clinic	Mobile Van	Total
Gross Patient Revenue	-	343,639	375,658	259,083	169,653	25,998	262,664	110,721	159,375	11,316	56,999	1,775,107
Contractual Allowances	-	81,350	70,873	64,341	38,972	8,088	62,645	27,946	47,294	-	8,123	409,632
Charity Care	-	123,461	144,982	51,836	49,397	9,292	95,497	37,484	40,695	2,144	25,689	580,477
Bad Debt	-	51,820	72,640	65,324	40,634	5,845	32,100	10,071	15,775	14	17,047	311,268
Total Contractual Allowances and Bad Debt	-	256,630	288,494	181,501	129,003	23,225	190,242	75,501	103,763	2,158	50,859	1,301,377
Other Patient Revenue	-	61,472	63,014	28,951	21,077	4,781	39,698	14,687	19,002	571	7,387	260,640
Net Patient Revenue	-	148,481	150,177	106,533	61,727	7,554	112,119	49,907	74,614	9,730	13,527	734,370
Collection %	0.00%	43.21%	39.98%	41.12%	36.38%	29.06%	42.69%	45.07%	46.82%	85.98%	23.73%	41.37%
Grant Funds	10,307	-	-	-	8,641	-	-	-	-	25,951	8,341	53,241
Other Revenue	2,262	4,788	5,134	2,467	1,884	386	2,091	723	1,129	274	153	21,291
Total Other Revenues	12,569	4,788	5,134	2,467	10,526	386	2,091	723	1,129	26,225	8,494	74,531
Total Revenues	12,569	153,268	155,311	109,000	72,253	7,940	114,211	50,630	75,743	35,955	22,021	808,901
<i>Direct Operational Expenses:</i>												
Salaries and Wages	260,665	177,177	158,000	139,040	102,456	38,421	145,078	70,340	75,876	61,223	28,792	1,257,068
Benefits	71,054	54,071	51,326	49,928	31,088	10,092	50,136	22,864	21,718	19,260	11,947	393,483
Purchased Services	6,000	10,630	9,513	9,551	9,304	1,206	14,244	6,372	7,301	4,000	1,206	79,326
Medical Supplies	-	4,938	468	251	182	10	1,938	845	302	3,558	23	12,515
Other Supplies	1,113	2,198	84	1,833	-	-	648	-	-	2,168	-	8,043
Medical Services	-	9,145	13,517	8,975	8,565	1,862	12,082	2,400	11,429	-	-	67,974
Drugs	-	25,068	18,993	10,017	6,580	-	632	969	928	2,165	-	65,352
Repairs & Maintenance	-	6,235	15,458	4,118	2,136	404	2,325	895	1,236	643	2,401	35,851
Lease & Rental	-	11,733	13,546	7,776	16,737	497	20,344	6,729	9,793	3,899	-	91,053
Utilities	-	378	342	378	378	378	1,486	991	873	100	-	5,303
Other Expense	11,779	511	445	155	1,702	27	2,071	59	1,592	255	265	18,862
Insurance	-	465	316	423	138	-	223	15	13	-	753	2,346
Total Operational Expenses	350,611	302,548	282,008	232,443	179,264	52,898	251,207	112,478	131,062	97,271	45,387	2,037,177
Net Performance before Depreciation & Overhead Allocations	(338,042)	(149,280)	(126,697)	(123,443)	(107,012)	(44,957)	(136,996)	(61,848)	(55,319)	(61,317)	(23,366)	(1,228,276)
Depreciation	770	533	412	150	209	107	605	427	400	-	6,250	9,863
<i>Overhead Allocations:</i>												
Risk Mgt	179	191	196	145	116	35	204	70	101	70	27	1,335
Rev Cycle	-	8,473	8,703	6,437	5,117	1,537	9,041	3,085	4,461	3,103	1,215	51,173
Internal Audit	584	622	639	473	376	113	664	227	328	228	89	4,343
Home Office Facilities	16,164	-	-	-	-	-	-	-	-	-	-	16,164
Administration	3,146	3,353	3,444	2,547	2,025	608	3,578	1,221	1,765	1,228	481	23,395
Human Resources	3,236	4,623	4,493	3,468	2,456	578	4,334	1,445	2,023	1,589	578	28,824
Legal	1,251	1,333	1,369	1,013	805	242	1,422	485	702	488	191	9,299
Records	721	768	789	583	464	139	819	280	404	281	110	5,358
Compliance	432	460	472	349	278	83	491	167	242	168	66	3,209
Finance	2,994	3,190	3,277	2,424	1,927	579	3,404	1,162	1,680	1,168	458	22,262
Public Relations	1,002	1,067	1,096	811	645	194	1,139	389	562	391	153	7,448
Information Technology	8,939	9,526	9,783	7,237	5,753	1,728	10,164	3,468	5,015	3,488	1,366	66,466
Corporate Quality	217	231	238	176	140	42	247	84	122	85	33	1,615
Project MGMT Office	473	504	518	383	305	91	538	184	266	185	72	3,520
Managed Care Contract	-	424	435	322	256	77	452	154	223	155	61	2,559
Total Overhead Allocations	39,338	34,767	35,453	26,368	20,661	6,045	36,497	12,420	17,891	12,627	4,901	246,970
Total Expenses	390,719	337,849	317,873	258,961	200,134	59,050	288,309	125,325	149,353	109,899	56,538	2,294,010
Net Margin	\$ (378,150)	\$ (184,580)	\$ (162,561)	\$ (149,961)	\$ (127,882)	\$ (51,110)	\$ (174,098)	\$ (74,695)	\$ (73,610)	\$ (73,944)	\$ (34,517)	\$ (1,485,109)
Capital	-	-	-	-	-	-	-	-	-	-	-	-
General Fund Support/ Transfer In	\$ 1,475,246	-	-	-	-	-	-	-	-	-	-	\$ 1,475,246

District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses

FOR THE FIRST MONTH ENDED OCTOBER 31, 2019

Current Month								Fiscal Year To Date							
Actual	Budget	Variance	%	Prior Year	Variance	%		Actual	Budget	Variance	%	Prior Year	Variance	%	
9,863	9,840	(23)	(0.2%)	9,764	(99)	(1.0%)	Depreciation	9,863	9,840	(23)	(0.2%)	9,764	(99)	(1.0%)	
<i>Overhead Allocations:</i>															
1,335	1,854	520	28.0%	7,478	6,144	82.2%	Risk Mgt	1,335	1,854	520	28.0%	7,478	6,144	82.2%	
51,173	78,723	27,550	35.0%	68,895	17,722	25.7%	Rev Cycle	51,173	78,723	27,550	35.0%	68,895	17,722	25.7%	
4,343	4,528	186	4.1%	4,116	(227)	(5.5%)	Internal Audit	4,343	4,528	186	4.1%	4,116	(227)	(5.5%)	
16,164	19,144	2,979	15.6%	15,153	(1,012)	(6.7%)	Home Office Facilities	16,164	19,144	2,979	15.6%	15,153	(1,012)	(6.7%)	
23,395	30,056	6,661	22.2%	20,077	(3,318)	(16.5%)	Administration	23,395	30,056	6,661	22.2%	20,077	(3,318)	(16.5%)	
28,824	33,126	4,302	13.0%	26,836	(1,988)	(7.4%)	Human Resources	28,824	33,126	4,302	13.0%	26,836	(1,988)	(7.4%)	
9,299	15,249	5,950	39.0%	5,200	(4,099)	(78.8%)	Legal	9,299	15,249	5,950	39.0%	5,200	(4,099)	(78.8%)	
5,358	6,916	1,558	22.5%	5,242	(117)	(2.2%)	Records	5,358	6,916	1,558	22.5%	5,242	(117)	(2.2%)	
3,209	9,485	6,277	66.2%	4,643	1,434	30.9%	Compliance	3,209	9,485	6,277	66.2%	4,643	1,434	30.9%	
-	-	-	0.0%	1,077	1,077	100.0%	Planning/Research	-	-	-	0.0%	1,077	1,077	100.0%	
22,262	25,755	3,493	13.6%	19,371	(2,891)	(14.9%)	Finance	22,262	25,755	3,493	13.6%	19,371	(2,891)	(14.9%)	
7,448	9,339	1,891	20.2%	5,208	(2,240)	(43.0%)	Public Relations	7,448	9,339	1,891	20.2%	5,208	(2,240)	(43.0%)	
66,466	89,991	23,525	26.1%	64,620	(1,847)	(2.9%)	Information Technology	66,466	89,991	23,525	26.1%	64,620	(1,847)	(2.9%)	
1,615	1,190	(425)	(35.7%)	3,204	1,590	49.6%	Corporate Quality	1,615	1,190	(425)	(35.7%)	3,204	1,590	49.6%	
3,520	4,111	591	14.4%	-	(3,520)	0.0%	Project MGMT Office	3,520	4,111	591	14.4%	-	(3,520)	0.0%	
2,559	3,051	491	16.1%	2,712	153	5.7%	Managed Care Contract	2,559	3,051	491	16.1%	2,712	153	5.7%	
246,970	332,519	85,549	25.7%	253,832	6,862	2.7%	Total Overhead Allocations	246,970	332,519	85,549	25.7%	253,832	6,862	2.7%	
2,294,010	2,174,493	(119,517)	(5.5%)	1,920,273	(373,737)	(19.5%)	Total Expenses	2,294,010	2,174,493	(119,517)	(5.5%)	1,979,082	(314,928)	(15.9%)	
\$ (1,485,109)	\$ (1,493,917)	\$ 8,808	(0.6%)	\$ (860,124)	\$ (624,985)	72.7%	Net Margin	\$ (1,485,109)	\$ (1,493,917)	\$ 8,808	(0.6%)	\$ (918,933)	\$ (566,176)	(61.6%)	
-	-	-	0.0%	-	-	0.0%	Capital	-	-	-	0.0%	-	-	0.0%	
\$ 1,475,246	\$ 1,484,247	\$ 9,001	0.6%	\$ 1,101,337	\$ (373,909)	(34.0%)	General Fund Support/ Transfer In	\$ 1,475,246	\$ 1,484,247	\$ 9,001	0.6%	\$ 1,101,337	\$ (373,909)	(34.0%)	

District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses by Location

FOR THE FIRST MONTH ENDED OCTOBER 31, 2019

	Dental Clinic Administration	West Palm Beach Dental Clinic	Lantana Dental Clinic	Delray Dental Clinic	Belle Glade Dental Clinic	Total
Gross Patient Revenue	-	141,385	115,095	94,365	44,314	395,159
Contractual Allowances	-	14,223	12,895	8,989	7,848	43,955
Charity Care	-	87,432	56,481	67,467	20,004	231,384
Bad Debt	-	5,806	21,012	(463)	3,872	30,226
Total Contractual Allowances and Bad Debt	-	107,460	90,388	75,993	31,724	305,564
Other Patient Revenue	-	49,510	28,792	28,560	18,319	125,180
Net Patient Revenue	-	83,434	53,499	46,933	30,909	214,775
Collection %	-	59.01%	46.48%	49.74%	69.75%	54.35%
Grant Funds	-	-	-	-	-	-
Other Revenue	-	-	-	-	-	-
Total Other Revenues	-	-	-	-	-	-
Total Revenues	-	83,434	53,499	46,933	30,909	214,775
<i>Direct Operational Expenses:</i>						
Salaries and Wages	49,091	79,290	64,070	53,729	28,222	274,402
Benefits	6,902	24,936	22,301	19,822	10,677	84,638
Purchased Services	-	4,485	6,122	6,000	5,101	21,707
Medical Supplies	-	487	1,528	149	601	2,765
Other Supplies	-	-	-	-	-	-
Drugs	-	-	-	-	-	-
Repairs & Maintenance	-	-	620	264	198	1,081
Lease & Rental	-	9,592	5,508	5,169	6,150	26,419
Utilities	-	52	564	333	706	1,656
Other Expense	43	196	141	86	250	716
Insurance	-	-	-	-	31	31
Total Operational Expenses	56,036	119,038	100,854	85,551	51,935	413,414
Net Performance before Depreciation & Overhead Allocations	(56,036)	(35,604)	(47,356)	(38,618)	(21,026)	(198,640)
Depreciation	-	1,023	618	851	812	3,304
<i>Overhead Allocations:</i>						
Risk Mgt	21	99	70	62	36	288
Rev Cycle	-	4,384	3,121	2,740	1,579	11,824
Internal Audit	69	322	229	201	116	938
Home Office Facilities	1,922	-	-	-	-	1,922
Administration	374	1,735	1,235	1,084	625	5,053
Human Resources	289	2,023	1,763	1,589	722	6,386
Legal	149	690	491	431	248	2,008
Records	86	397	283	248	143	1,157
Compliance	51	238	169	149	86	693
Finance	356	1,651	1,175	1,032	595	4,808
Public Relations	119	552	393	345	199	1,609
Information Technology	1,063	4,928	3,509	3,080	1,775	14,356
Corporate Quality	26	120	85	75	43	349
Project MGMT Office	56	261	186	163	94	760
Managed Care Contract	-	219	156	137	79	591
Total Overhead Allocations	4,582	17,618	12,867	11,336	6,340	52,743
Total Expenses	60,618	137,679	114,339	97,738	59,087	469,461
Net Margin	\$ (60,618)	\$ (54,245)	\$ (60,840)	\$ (50,805)	\$ (28,178)	\$ (254,687)
Capital	-	-	-	-	-	-
General Fund Support/ Transfer In	\$ 251,383	-	-	-	-	\$ 251,383

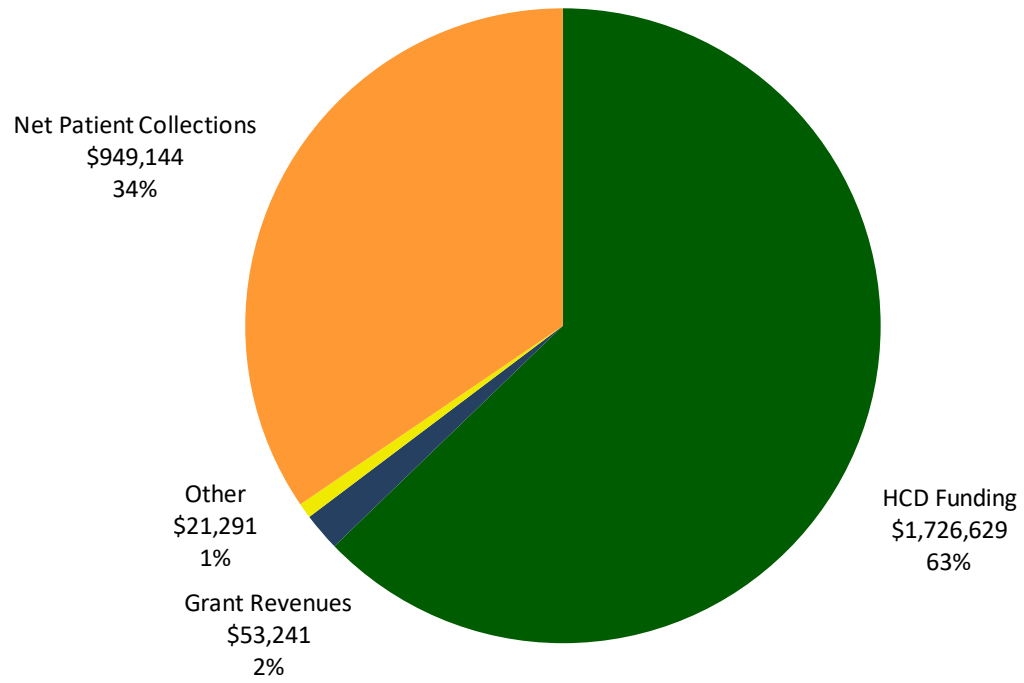
District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses

FOR THE FIRST MONTH ENDED OCTOBER 31, 2019

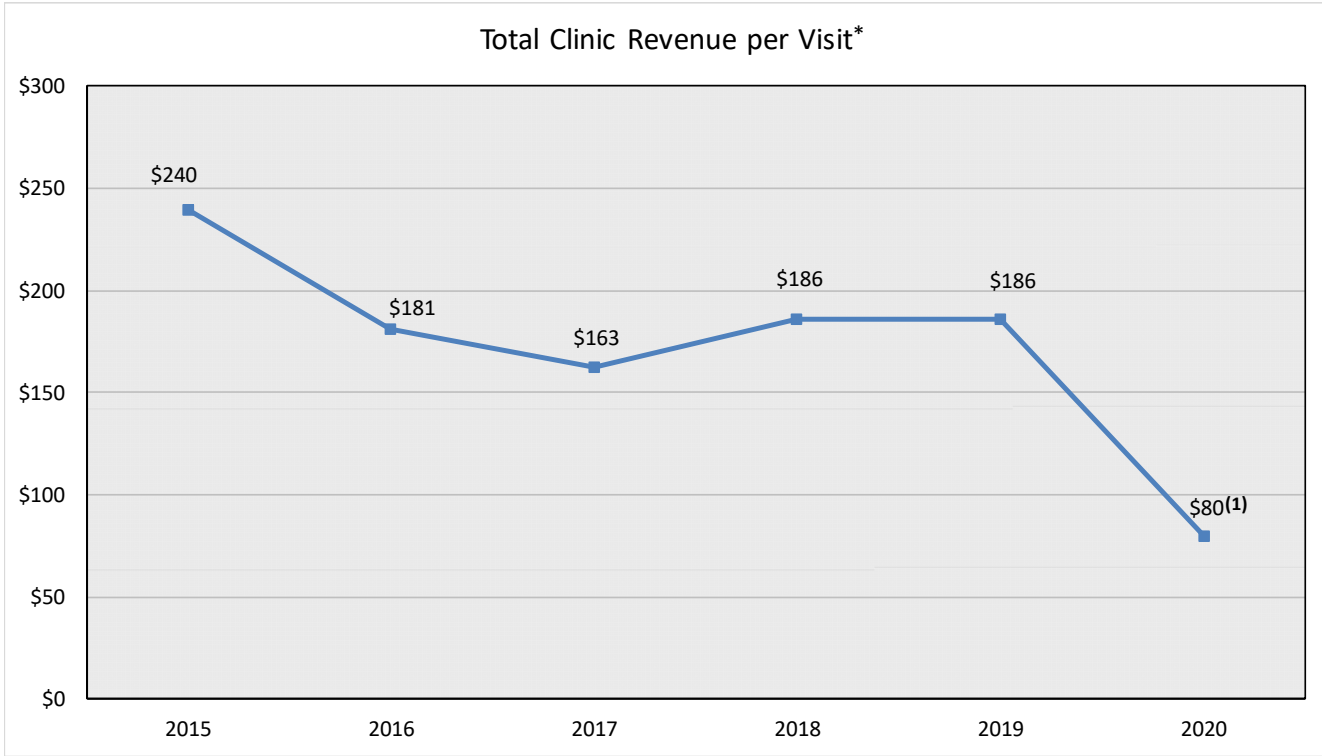
Current Month							Fiscal Year To Date						
Actual	Budget	Variance	%	Prior Year	Variance	%	Actual	Budget	Variance	%	Prior Year	Variance	%
3,304	3,440	136	4.0%	7,492	4,189	55.9%	3,304	3,440	136	4.0%	7,492	4,189	55.9%
<i>Overhead Allocations:</i>													
288	401	112	28.0%	1,824	1,536	84.2%	288	401	112	28.0%	1,824	1,536	84.2%
11,824	18,190	6,366	35.0%	18,009	6,185	34.3%	11,824	18,190	6,366	35.0%	18,009	6,185	34.3%
938	978	40	4.1%	1,004	66	6.6%	938	978	40	4.1%	1,004	66	6.6%
1,922	2,277	354	15.6%	1,880	(42)	(2.3%)	1,922	2,277	354	15.6%	1,880	(42)	(2.3%)
5,053	6,492	1,439	22.2%	4,897	(156)	(3.2%)	5,053	6,492	1,439	22.2%	4,897	(156)	(3.2%)
6,386	7,339	953	13.0%	6,650	264	4.0%	6,386	7,339	953	13.0%	6,650	264	4.0%
2,008	3,294	1,285	39.0%	1,268	(740)	(58.4%)	2,008	3,294	1,285	39.0%	1,268	(740)	(58.4%)
1,157	1,494	336	22.5%	1,278	121	9.5%	1,157	1,494	336	22.5%	1,278	121	9.5%
693	2,049	1,356	66.2%	1,132	439	38.8%	693	2,049	1,356	66.2%	1,132	439	38.8%
-	-	-	0.0%	263	263	100.0%	-	-	-	0.0%	263	263	100.0%
4,808	5,563	755	13.6%	4,724	(84)	(1.8%)	4,808	5,563	755	13.6%	4,724	(84)	(1.8%)
1,609	2,017	408	20.2%	1,270	(339)	(26.7%)	1,609	2,017	408	20.2%	1,270	(339)	(26.7%)
14,356	19,436	5,081	26.1%	15,760	1,404	8.9%	14,356	19,436	5,081	26.1%	15,760	1,404	8.9%
349	257	(92)	(35.7%)	782	433	55.4%	349	257	(92)	(35.7%)	782	433	55.4%
760	888	128	14.4%	-	(760)	0.0%	760	888	128	14.4%	-	(760)	0.0%
591	705	114	16.1%	709	118	16.6%	591	705	114	16.1%	709	118	16.6%
52,743	71,378	18,635	26.1%	61,450	8,707	14.2%	52,743	71,378	18,635	26.1%	61,450	8,707	14.2%
469,461	472,451	2,990	0.6%	489,490	20,029	4.1%	469,461	472,451	2,990	0.6%	489,490	20,029	4.1%
\$ (254,687)	\$ (233,330)	\$ (21,357)	9.2%	\$ (199,660)	\$ (55,027)	27.6%	\$ (254,687)	\$ (233,330)	\$ (21,357)	9.2%	\$ (199,660)	\$ (55,027)	27.6%
-	3,988	3,988	100.0%	-	-	0.0%	-	3,988	3,988	100.0%	-	-	0.0%
\$ 251,383	\$ 235,878	\$ (15,505)	(6.6%)	\$ -	\$ (251,383)	0.0%	\$ 251,383	\$ 235,878	\$ (15,505)	(6.6%)	\$ -	\$ (251,383)	0.0%

Clinic Visits - Adults and Pediatrics	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Current Year Total	Current YTD Budget	%Var to Budget	Prior Year Total
	West Palm Beach	1,929												1,929	1,522	26.7%
Delray	1,429												1,429	874	63.5%	1,355
Lantana	1,752												1,752	1,413	24.0%	1,411
Belle Glade	950												950	927	2.5%	1,030
Lewis Center	296												296	252	17.5%	267
Lake Worth & Women's Health Care	1,553												1,553	1,517	2.4%	1,608
Jupiter Clinic	609												609	452	34.7%	421
West Boca & Women's Health Care	997												997	689	44.7%	1,009
Mobile Van	156												156	260	(40.0%)	239
Mangonia Park-Substance	499												499	432	15.5%	361
Total Clinic Visits	10,170	-	-	-	-	-	-	-	-	-	-	-	10,170	8,338	22.0%	9,362
Dental Visits																
West Palm Beach	975												975	826	18.0%	918
Lantana	733												733	870	(15.7%)	653
Delray	628												628	624	0.6%	676
Belle Glade	360												360	367	(1.9%)	406
Total Dental Visits	2,696	-	-	-	-	-	-	-	-	-	-	-	2,696	2,687	0.3%	2,653
Total Medical and Dental Visits	12,866	-	-	-	-	-	-	-	-	-	-	-	12,866	11,025	16.7%	12,015
Mental Health Counselors (non-billable)																
West Palm Beach	178												178	87	104.6%	124
Delray	139												139	112	24.1%	137
Lantana	611												611	253	141.5%	467
Belle Glade	53												53	26	103.8%	17
Mangonia Park	53												53	-	0.0%	-
Lewis Center	240												240	216	11.1%	268
Lake Worth	204												204	161	26.7%	173
Jupiter	-												-	-	0.0%	-
West Boca	3												3	-	0.0%	-
Mobile Van	96												96	89	7.9%	-
Total Mental Health Screenings	1,577	-	-	-	-	-	-	-	-	-	-	-	1,577	944	67.1%	1,186

Primary Care Clinics Funding Sources

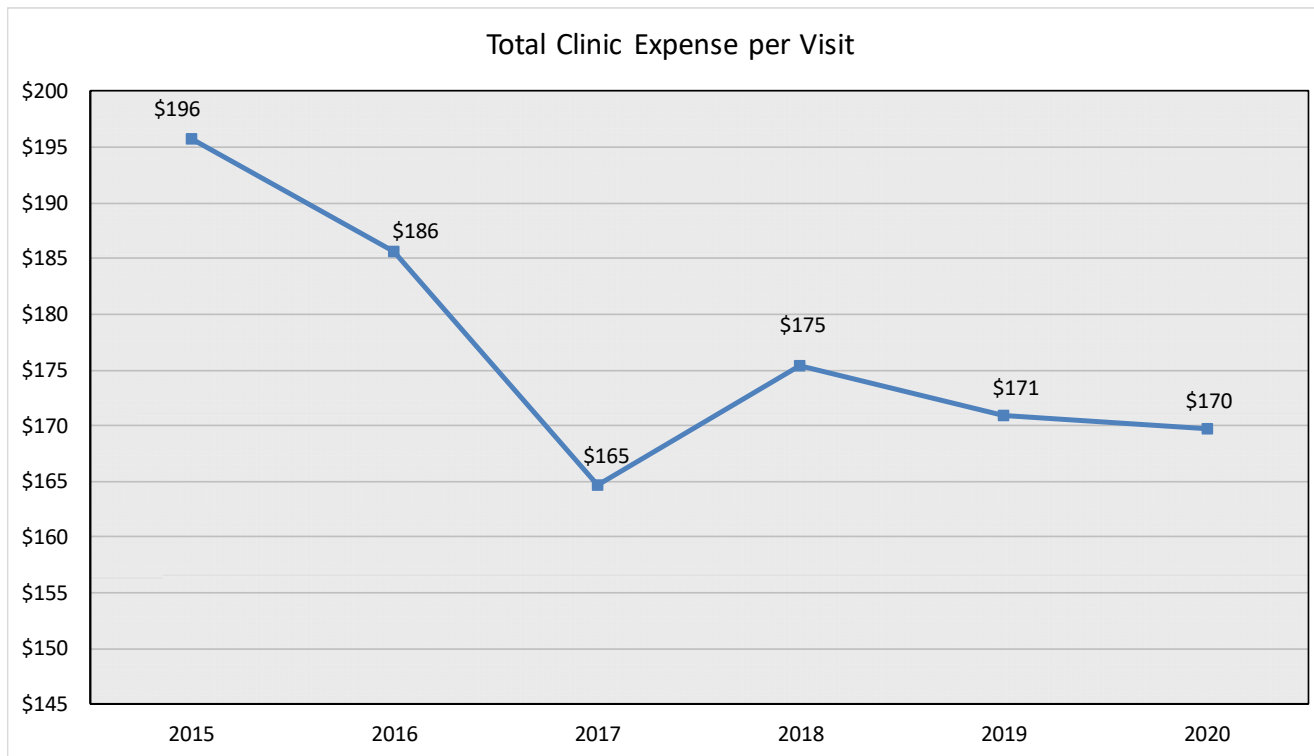


Fiscal YTD October 2020 Total Revenues \$2,750,305



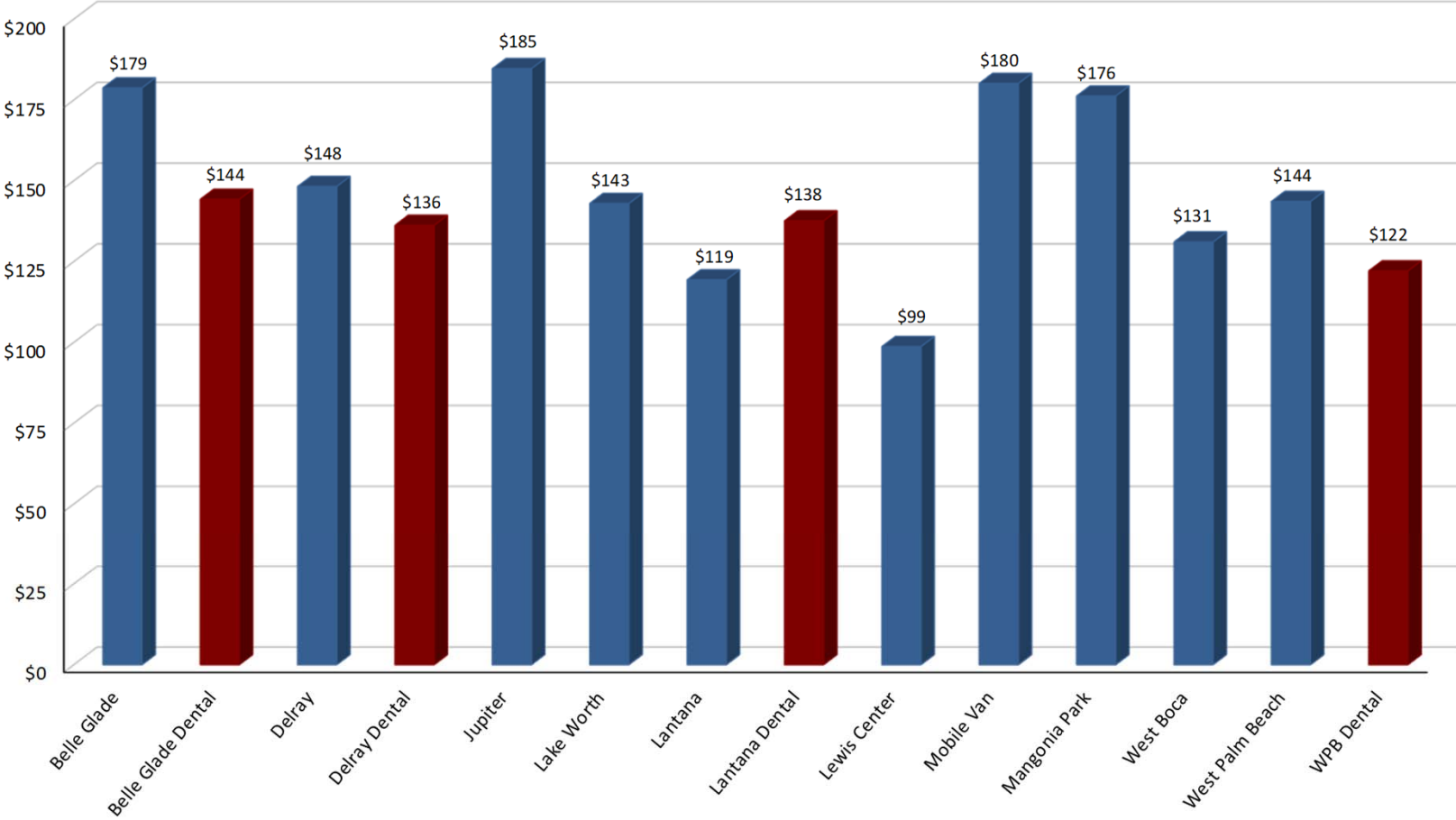
(1) The calendar year 2019 HRSA base grant and the Belle Glade construction grant were fully recognized in FY 2019, resulting in a significant reduction in total clinic revenue per visit in FY 2020.

*Based on total medical and dental visits.



*Based on total medical, dental, and mental health visits.

Total Operating Expenses per Visit by Clinic



*Based on Fiscal Year-to-Date October 2020 total operating expenses.
 ** Visits for the medical clinics include medical and mental health visits.



C. L. Brumback

Primary Care Clinics

Health Care District Palm Beach County