C. L. Brumback Primary Care Clinics Health Care District Palm Beach County

## FINANCE COMMITTEE <br> October 27, 2021 <br> 12:15 P.M.

Meeting Location

1515 N. Flagler Drive, Suite 101
West Palm Beach, FL 33401

[^0]
## FINANCE COMMITTEE MEETING <br> AGENDA

## October 27, 2021

12:15 P.M.
1515 N. Flagler Drive, Suite 101
West Palm Beach, FL 33401
Remote Participation Login: https://tinyurl.com/yda3vnks
or
DIAL +1 (646) 558 8656; Meeting ID: 550 789 5592; Access number: 946503

## 1. Call to Order

A. Roll Call
2. Agenda Approval
A. Additions/Deletions/Substitutions
B. Motion to Approve Agenda

## 3. Awards, Introductions and Presentations

4. Disclosure of Voting Conflict
5. Public Comment
6. Meeting Minutes
A. Staff recommends a MOTION TO APPROVE:

Finance Committee Meeting Minutes of September 29, 2021. [Pages 1-5]
7. Consent Agenda - Motion to Approve Consent Agenda Items

All matters listed under this item are considered routine and action will be taken by one motion. There will be no separate discussion of these items unless a Commissioner or person so requests, in which the item will be removed from the general order of business and considered on its normal sequence on the Agenda.

## A. ADMINISTRATION

## 7A-1 RECEIVE AND FILE:

October 2021 Internet Posting of District Public Meeting. https://www.hcdpbc.org/resources/public-meetings

## C. L. Brumback Primary Care Clinics

Finance Committee
Meeting Agenda
October 27, 2021

## (Consent Agenda cont.)

## 7A-2 RECEIVE AND FILE:

Attendance Tracking. [Page 6]
8. Regular Agenda
A. FINANCE

## 8A-1 Staff recommends a MOTION TO APPROVE:

C. L. Brumback Primary Care Clinics Financial Report August 2021.
(Candice Abbott) [Pages 7-24]
8A-2 Staff recommends a MOTION TO APPROVE:
C. L. Brumback Primary Care Clinics Fiscal Year 2022 Adopted Budget (Candice Abbott) [Pages 25-30]
9. AVP and Executive Director of Clinic Services Comments
10. Board Member Comments
11. Establishment of Upcoming Meetings

November 30, 2021 (HCD Board Room)
12:15 p.m. Finance Committee
December 14, 2021 (HCD Board Room)
12:15 p.m. Finance Committee

## 12. Motion to Adjourn

*District Clinic Holdings, Inc. welcomes public comment during its regular monthly meetings. This month, public comment should be emailed to swynn@hcdpbc.org or submitted via phone (561) 829-1211 prior to Noon on The Scheduled Meeting Date. All comments received during this time frame will be read aloud and included in the official meeting record.
Any person(s) not adhering to the Board's guidelines or who make comments which could be perceived as slanderous or disruptive may be barred from making future comments before the Board.
C. L. Brumback

Primary Care Clinics
Health Care District Palm Beach County

DISTRICT CLINIC HOLDINGS, INC.<br>d.b.a. C.L. BRUMBACK PRIMARY CARE CLINICS<br>BOARD OF DIRECTORS FINANCE COMMITTEE<br>MEETING MINUTES<br>September 29, 2021<br>Zoom Webinar Meeting

1. Call to Order

Mr. Smith called the meeting to order at 12:16 p.m.
A. Roll Call

Committee members present: Tammy Jackson-Moore; Mike Smith; Joseph Gibbons

Staff present included: Darcy Davis; Hyla Fritsch; Shannon Wynn; Mina Bayik; Bernabe Icaza; Candice Abbott; Andrea Steele; Heather Bokor; Jessica Cafarelli; Patricia Lavely; Thomas Cleare; Annamarie Hankins; Jonathan Dominique; Shauniel Brown; Martha Hyacinthe; Donald Moniger

Recording/transcribing Secretary: Shannon Wynn
B. Affirmation of Mission: To provide compassionate, comprehensive health services to all Palm Beach County residents, through collaboration and partnership, in a culturally sensitive environment.
2. Agenda Approval
A. Additions/Deletions/Substitutions

None.
B. Motion to Approve Agenda

CONCLUSION/ACTION: Mr.Gibbons made a motion to approve the agenda as presented/amended. The motion was duly seconded by Ms. JacksonMoore. A vote was called, and the motion passed unanimously.

## 3. Awards and Presentations

None.
4. Disclosure of Voting Conflict

None.
5. Public Comment

None.

District Clinic Holdings, Inc.
d.b.a. C.L. Brumback Primary Care Clinics

Board of Directors Finance Committee
Meeting Minutes
September 29, 2021
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## 6. Meeting Minutes

6A. Staff recommends a MOTION TO APPROVE:
Finance Committee Meeting Minutes of June 23, 2021.
CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the June 2021 minutes as presented/amended. The motion was duly seconded by Ms. Jackson-Moore. A vote was called, and the motion passed unanimously.

6B. Staff recommends a MOTION TO APPROVE:
Finance Committee Meeting Minutes of July 28, 2021.
CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the July 2021 minutes as presented/amended. The motion was duly seconded by Ms. Jackson-Moore. A vote was called, and the motion passed unanimously.

6C. Staff recommends a MOTION TO APPROVE:
Finance Committee Meeting Minutes of August 25, 2021.
CONCLUSION/ACTION: Mr. Gibbons made a motion to approve the August 2021 minutes as presented/amended. The motion was duly seconded by Ms. Jackson-Moore. A vote was called, and the motion passed unanimously.
7. Consent Agenda - Motion to Approve Consent Agenda Items

CONCLUSION/ACTION: Ms. Tammy Jackson-Moore made a motion to approve the Consent Agenda as presented/amended. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

## A. ADMINISTRATION

7A-1 RECEIVE AND FILE:
September 2021 Internet Posting of District Public Meeting. https://www.hcdpbc.org/resources/public-meetings

## 7A-2 RECEIVE AND FILE: <br> Attendance Tracking

7A-3 RECEIVE AND FILE:
C.L. Brumback Primary Care Clinics Financial Report May 2021.

7A-4 RECEIVE AND FILE:
C.L. Brumback Primary Care Clinics Financial Report June 2021.

District Clinic Holdings, Inc.
d.b.a. C.L. Brumback Primary Care Clinics

Board of Directors Finance Committee
Meeting Minutes
September 29, 2021
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## 8. Regular Agenda

## A. FINANCE

8A-1 Staff recommends a MOTION TO APPROVE:
C.L. Brumback Primary Care Clinics Financial Report July 2021.

The July statements represent the financial performance through the tenth month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by $\$ 6.0 \mathrm{M}$ due to increased patient volumes. Net patient revenue YTD was favorable to budget by $\$ 1.7 \mathrm{M}$. Total YTD revenue was unfavorable to budget by ( $\$ 1.3 \mathrm{M}$ ) due primarily to timing of COVID-19 stimulus funds. The COVID funds were budgeted for the current year, but due to changing guidance, they were able to be recognized earlier than anticipated in the prior year, thus creating a timing difference. Operational expenses before depreciation were favorable to budget by $\$ 440 \mathrm{k}$ due mostly to positive variances in medical supplies $\$ 648 \mathrm{k}$, lease and rental of $\$ 259 \mathrm{k}$, and medical services $\$ 174 \mathrm{k}$. Total YTD net margin was ( $\$ 11.6 \mathrm{M}$ ) compared to budget of ( $\$ 11.0 \mathrm{M}$ ) resulting in an unfavorable variance of $(\$ 595 \mathrm{~K})$ or $5.4 \%$.

The Medical clinics' gross patient revenue exceeded budget by $\$ 4.5 \mathrm{M}$. This resulted from the clinics being able to resume patient-facing visits earlier than anticipated. Net patient revenue YTD for the Medical clinics was favorable to budget by \$1.3M. The Medical clinics' total YTD revenue was unfavorable to budget by (\$1.7M). Total operating expenses of $\$ 19.8 \mathrm{M}$ were favorable to budget of $\$ 20.2 \mathrm{M}$ by $\$ 438 \mathrm{k}$. The main reason for the positive variance of $\$ 438 \mathrm{k}$ is primarily due to the delayed timing of medical supply purchases, including COVID-19 test kits. Total YTD net margin was (\$10.4M) compared to budget of ( $\$ 9.4 \mathrm{M}$ ) resulting in an unfavorable variance of (\$1.0M) or $10.9 \%$.

The Dental clinics' total YTD gross patient revenue was favorable to budget by $\$ 1.5 \mathrm{M}$. Net patient revenue YTD for the Dental clinics was favorable to budget by $\$ 396 \mathrm{k}$. Total operating expenses of $\$ 3.3 \mathrm{M}$ were slightly favorable to budget by $\$ 1.2 \mathrm{k}$. Total YTD net margin was ( $\$ 1.2 \mathrm{M}$ ) compared to a budget loss of (\$1.6M) for a favorable variance of \$428k or (27.0\%).

On the Comparative Statement of Net Position, due from other governments increased from $\$ 5.4 \mathrm{M}$ to $\$ 6.2 \mathrm{M}$. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are \$9.0M and \$961k respectively for a combined subsidy of $\$ 10.0 \mathrm{M}$.

Ms. Jackson-Moore asked if the revenue on the balance sheet was reflective of the update on Epic.

Ms. Abbott stated that Epic recognizes revenue.
Mr. Gibbons asked how long it would take for Epic to update any data reporting or revenue changes.

Ms. Abbott stated that she thinks it will take about six months to see any changes.

District Clinic Holdings, Inc.
d.b.a. C.L. Brumback Primary Care Clinics

Board of Directors Finance Committee
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Mr. Smith asked to date where would the clinics' be if Covid and the stimulus funds were more timely, and are the clinics waiting on any other funds or grants for this year?

Ms. Abbott said that the clinics were not looking for any more provider relief funds or covid relief funds, but a grant should be coming in August for the clinics.

Mr. Smith asked for a breakdown of each clinic location.
Ms. Abbott stated she would provide a breakdown of each clinic location and bring it back to the Board.

Mr. Smith asked why the clinics' charges never increased.
Ms. Abbott stated that an annual review is needed and she will provide a cost comparison for fees.

Ms. Steele stated that the chargemaster was last reviewed December 2019 and is an HRSA requirement.

Ms. Abbott stated she would provide the top 20 utilizations for the next Board meeting.
CONCLUSION/ACTION: Ms. Jackson-Moore motioned to approve the Financial Report for July 2021 as presented/amended. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

## B. POLICIES

## 8B-1 Staff recommends a MOTION TO APPROVE: <br> Sliding Fee Discount Program Policy

Ms. Jackson-Moore commented that she was pleased with this policy being updated from six months to twelve months. She feels this will make it easier for the patient.

Ms. Abbott also informed the Board that the policy was changed to match the District Cares eligibility.

CONCLUSION/ACTION: Ms. Jackson-Moore motioned to approve the Sliding Fee Discount Program Policy as presented/amended. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

## 8B-2 Staff recommends a MOTION TO APPROVE:

Purchasing Policy

District Clinic Holdings, Inc.
d.b.a. C.L. Brumback Primary Care Clinics

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CONCLUSION/ACTION: Ms. Jackson-Moore motioned to approve the Purchasing Policy as presented/amended. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.
9. VP and Executive Director of Clinic Services Comments

None.
10. Board Member Comments

None.
11. Establishment of Upcoming Meetings

October 27, 2021 (HCD Board Room)
12:15 p.m. Finance Committee
November 30, 2021 (HCD Board Room)
12:15 p.m. Finance Committee
December 14, 2021 (HCD Board Room)
12:15 p.m. Finance Committee

## 12. Motion to Adjourn

Ms. Jackson-Moore made a motion to adjourn. The motion was duly seconded by Mr. Gibbons. A vote was called, and the motion passed unanimously.

There being no further business, the meeting was adjourned at 12:40 p.m.
C. L. Brumback Primary Care Clinics
Finance Committee
Attendance Tracking

|  | 1/27/21 | 2/24/21 | 3/31/21 | 4/28/21 | 5/26/21 | 6/30/21 | 7/28/21 | 8/25/21 | 9/29/21 | 10/27/21 | 11/30/21 | 12/15/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| James Elder | X | X | E | X | X |  |  |  |  |  |  |  |
| Michael Smith | X | X | X | X | A | X | E | $\begin{gathered} \mathrm{X} \\ \text { (ZOOM) } \end{gathered}$ | X |  |  |  |
| Tammy Jackson-Moore | X | X | E | X | X | X | X | X (ZOOM) | X |  |  |  |
| Joseph Gibbons |  |  |  |  |  | X | E | E | X |  |  |  |

## DISTRICT CLINIC HOLDINGS, INC. <br> FINANCE COMMITTEE <br> October 27, 2021

## 1. Description: District Clinic Holdings, Inc. Financial Report August 2021

## 2. Summary:

The August 2021 financial statements for the District Clinic Holdings, Inc. are presented for Finance Committee review.

## 3. Substantive Analysis:

Management has provided the income statements and key statistical information for District Clinics Holdings, Inc. Additional Management discussion and analysis are incorporated into the financial statements presentation.

## 4. Fiscal Analysis \& Economic Impact Statement:

|  | Amount | Budget |
| :--- | :---: | :---: |
| Capital Requirements | N/A | Yes $\square$ No $\square$ |
| Annual Net Revenue | N/A | Yes $\square$ No $\square$ |
| Annual Expenditures | N/A | Yes $\square$ No $\square$ |

Reviewed for financial accuracy and compliance with purchasing procedure:


Candice Abbott
VP \& Chief Executive Officer

## 5. Reviewed/Approved by Committee:

$\qquad$

DISTRICT CLINIC HOLDINGS, INC FINANCE COMMITTEE October 27, 2021
6. Recommendation:

Staff recommends that the Finance Committee approve the District Clinic Holdings, Inc. August 2021 YTD financial statements.

Approved for Legal sufficiency:


VP \& Chief Financial Officer


Executive Director of Clinic and Pharmacy Services

## MEMO

## To: Finance Committee <br> From: Candice Abbott Chief Financial Officer <br> Date: October 27, 2021

Subject: Management Discussion and Analysis as of August 2021 C.L. Brumback Primary Care Clinic Financial Statements.

The August statements represent the financial performance through the eleventh month of the 2021 fiscal year for the C.L. Brumback Primary Care Clinics. Gross patient revenue YTD was favorable to budget by $\$ 6.5 \mathrm{M}$ due to increased patient volumes. Net patient revenue YTD was favorable to budget by $\$ 2.1 \mathrm{M}$. Total YTD revenue was favorable to budget by $\$ 206 \mathrm{k}$. Increased unanticipated grant revenues, as well as patient visits are contributing to this favorable variance. Operational expenses before depreciation were favorable to budget by $\$ 681 \mathrm{k}$ due mostly to positive variances in medical supplies $\$ 665 \mathrm{k}$, medical services $\$ 217 \mathrm{k}$, and lease and rental of $\$ 338 \mathrm{k}$. Total YTD net margin was $(\$ 12.1 \mathrm{M})$ compared to budget of $(\$ 13.1 \mathrm{M})$ resulting in a favorable variance of $\$ 1.0 \mathrm{M}$ or $(8.1 \%)$.

The Medical clinics gross patient revenue exceeded budget by $\$ 4.7 \mathrm{M}$. This resulted from the clinics being able to resume in-person visits earlier than anticipated. Net patient revenue YTD for the Medical clinics was favorable to budget by $\$ 1.3 \mathrm{M}$. The Medical clinics total YTD revenue was unfavorable to budget by $(\$ 791 \mathrm{k})$. This unfavorable variance resulted from recognition timing of COVID-19 related stimulus funding. Total operating expenses of $\$ 21.7 \mathrm{M}$ were favorable to budget of $\$ 22.3 \mathrm{M}$ by $\$ 642 \mathrm{k}$. The positive variance of $\$ 642 \mathrm{k}$ is primarily due to purchase timing of medical supplies, including COVID-19 test kits. Total YTD net margin was (\$11.3M) compared to budget of (\$11.3M) resulting in a small variance of $\$ 12 \mathrm{k}$ or (.01\%).

The Dental clinics total YTD gross patient revenue was favorable to budget by $\$ 1.9 \mathrm{M}$. Net patient revenue YTD for the Dental clinics was favorable to budget by $\$ 771 \mathrm{k}$. Total revenue of $\$ 4.0 \mathrm{M}$ exceeded budget by $\$ 997 \mathrm{k}$ due to increased patient visits. Total operating expenses of $\$ 3.7 \mathrm{M}$ were favorable to budget by $\$ 39 \mathrm{k}$. Total YTD net margin was ( $\$ 801 \mathrm{k}$ ) compared to a budget loss of ( $\$ 1.9 \mathrm{M}$ ) for a favorable variance of $\$ 1.1 \mathrm{M}$ or ( $56.9 \%$ ).

On the Comparative Statement of Net Position, due from other governments decreased from $\$ 6.2 \mathrm{M}$ to $\$ 1.7 \mathrm{M}$. This balance is due mainly from Health Resources and Service Administration (HRSA). The District subsidy YTD for the Medical and Dental clinics are $\$ 9.0 \mathrm{M}$, and $\$ 961 \mathrm{k}$ respectively for a combined subsidy of $\$ 10.0 \mathrm{M}$.


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Deferred Inflows of Resources
Deferred Inflows－Other Post Employment Benefits
Net Position
Net Investment in Capital Assets
Unrestricted
Total Net Position
Total Liabilities，Deferred Inflows of Resources
and Net Position
Note：Amounts may not foot due to rounding．

| Fiscal Year To D |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | Budget | Variance | \% | Prior Year | Variance | \% |
| 20,259,859 | 13,749,868 | 6,509,991 | 47.3\% | 16,519,083 | 3,740,777 | 22.6\% |
| 6,781,357 | 2,470,694 | $(4,310,663)$ | (174.5\%) | 3,163,847 | $(3,617,510)$ | (114.3\%) |
| 6,085,392 | 5,384,300 | $(701,092)$ | (13.0\%) | 5,683,431 | (401,961) | (7.1\%) |
| 2,823,695 | 1,920,492 | $(903,203)$ | (47.0\%) | 3,365,822 | 542,127 | 16.1\% |
| 15,690,444 | 9,775,486 | $(5,914,958)$ | (60.5\%) | 12,213,100 | $(3,477,344)$ | (28.5\%) |
| 5,699,111 | 4,184,642 | 1,514,469 | 36.2\% | 4,262,020 | 1,437,091 | 34\% |
| 10,268,526 | 8,159,024 | 2,109,502 | 25.9\% | 8,568,002 | 1,700,524 | 19.8\% |
| 50.68\% | 59.34\% |  |  | 51.87\% |  |  |
| 9,905,333 | 7,444,654 | 2,460,679 | 33.1\% | 6,964,872 | 2,940,460 | 42.2\% |
| 951,576 | 4,895,588 | $(3,944,012)$ | (80.6\%) | 2,274,607 | $(1,323,031)$ | (58.2\%) |
| 75,038 | 495,374 | $(420,336)$ | (84.9\%) | 75,025 | 14 | 0.0\% |
| 10,931,947 | 12,835,616 | $(1,903,669)$ | (14.8\%) | 9,314,504 | 1,617,443 | 17.4\% |
| 21,200,474 | 20,994,640 | 205,834 | 1.0\% | 17,882,506 | 3,317,967 | 18.6\% |


| 15,793,269 | 15,864,304 | 71,035 | 0.4\% | 15,410,714 | $(382,554)$ | (2.5\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,393,234 | 4,227,724 | $(165,510)$ | (3.9\%) | 4,067,204 | $(326,030)$ | (8.0\%) |
| 1,086,545 | 599,626 | $(486,919)$ | (81.2\%) | 794,554 | $(291,991)$ | (36.7\%) |
| 646,476 | 1,311,248 | 664,772 | 50.7\% | 417,064 | $(229,412)$ | (55.0\%) |
| 239,827 | 291,798 | 51,971 | 17.8\% | 183,698 | $(56,129)$ | (30.6\%) |
| 679,903 | 896,491 | 216,588 | 24.2\% | 999,062 | 319,159 | 31.9\% |
| 643,086 | 647,502 | 4,416 | 0.7\% | 905,376 | 262,290 | 29.0\% |
| 249,586 | 105,919 | $(143,667)$ | (135.6\%) | 299,841 | 50,255 | 16.8\% |
| 1,144,900 | 1,483,187 | 338,287 | 22.8\% | 1,256,533 | 111,633 | 8.9\% |
| 79,042 | 80,751 | 1,709 | 2.1\% | 75,299 | $(3,743)$ | (5.0\%) |
| 322,211 | 444,288 | 122,077 | 27.5\% | 273,862 | $(48,349)$ | (17.7\%) |
| 41,070 | 47,674 | 6,604 | 13.9\% | 28,957 | $(12,113)$ | (41.8\%) |
| 25,319,148 | 26,000,512 | 681,364 | 2.6\% | 24,712,164 | $(606,984)$ | (2.5\%) |
| $(4,118,674)$ | $(5,005,872)$ | 887,198 | (17.7\%) | $(6,829,658)$ | 2,710,984 | (39.7\%) |


| Fiscal Year To Date |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual |  | Budget |  | Variance | \% | Prior Year | Variance | \% |
| 346,797 |  | 190,674 |  | $(156,123)$ | (81.9\%) | 206,898 | $(139,900)$ | (67.6\%) |
| 34,477 |  | 31,624 |  | $(2,853)$ | (9.0\%) | 8,932 | $(25,545)$ | (286.0\%) |
| 2,363,175 |  | 2,276,638 |  | $(86,537)$ | (3.8\%) | 1,162,953 | $(1,200,222)$ | (103.2\%) |
| 31,025 |  | 42,367 |  | 11,343 | 26.8\% | 40,512 | 9,488 | 23.4\% |
| 202,734 |  | 217,453 |  | 14,719 | 6.8\% | 208,635 | 5,901 | 2.8\% |
| 398,561 |  | 365,552 |  | $(33,009)$ | (9.0\%) | 371,874 | $(26,687)$ | (7.2\%) |
| 550,179 |  | 519,126 |  | $(31,052)$ | (6.0\%) | 434,460 | $(115,718)$ | (26.6\%) |
| 206,896 |  | 189,655 |  | $(17,241)$ | (9.1\%) | 185,103 | $(21,793)$ | (11.8\%) |
| $\begin{aligned} & 76,260 \\ & 58,574 \end{aligned}$ |  | $\begin{aligned} & 88,531 \\ & 75,745 \end{aligned}$ |  | $\begin{aligned} & 12,271 \\ & 17,171 \end{aligned}$ | $\begin{aligned} & 13.9 \% \\ & 22.7 \% \end{aligned}$ | $\begin{aligned} & 74,828 \\ & 87,891 \end{aligned}$ | $\begin{aligned} & (1,432) \\ & 29,317 \end{aligned}$ | $\begin{aligned} & (1.9 \%) \\ & 33.4 \% \end{aligned}$ |
| 79,662 |  | 77,076 |  | $(2,587)$ | (3.4\%) | - | $(79,662)$ | 0.0\% |
| 762,530 |  | 911,719 |  | 149,189 | 16.4\% | - | $(762,530)$ | 0.0\% |
| 95,103 |  | 92,898 |  | $(2,205)$ | (2.4\%) |  | $(95,103)$ | 0.0\% |
| 434,340 |  | 444,630 |  | 10,290 | 2.3\% | - | $(434,340)$ | 0.0\% |
| 506,614 |  | 519,765 |  | 13,151 | 2.5\% | - | $(506,614)$ | 0.0\% |
| 1,121,167 |  | 1,336,977 |  | 215,810 | 16.1\% | - | $(1,121,167)$ | 0.0\% |
| 323,990 |  | 348,310 |  | 24,320 | 7.0\% | 338,087 | 14,096 | 4.2\% |
| 77,163 |  | 110,626 |  | 33,462 | 30.2\% | 97,575 | 20,411 | 20.9\% |
| 99,633 |  | 91,330 |  | $(8,302)$ | (9.1\%) | 1,126,387 | 1,026,754 | 91.2\% |
| 57,129 |  | 52,373 |  | $(4,756)$ | (9.1\%) | 17,368 | $(39,760)$ | (228.9\%) |
| 107,935 |  | 123,587 |  | 15,652 | 12.7\% | 59,985 | $(47,950)$ | (79.9\%) |
| 6,415 |  | 14,612 |  | 8,196 | 56.1\% | 27,468 | 21,052 | 76.6\% |
| 7,593,563 |  | 7,930,595 |  | 337,033 | 4.2\% | 4,242,056 | $(3,351,506)$ | (79.0\%) |
| 33,259,508 |  | 34,121,781 |  | 862,273 | 2.5\% | 29,161,118 | $(4,098,390)$ | (14.1\%) |
| \$ (12,059,034) | \$ | $(13,127,141)$ | \$ | 1,068,107 | (8.1\%) | \$ (11,278,612) | \$ (780,422) | 6.9\% |
| 22,718 |  | 847,210 |  | 824,492 | 97.3\% | 102,945 | 80,227 | 77.9\% |
| \$ 9,987,030 | \$ | 13,984,000 | \$ | 3,996,970 | 28.6\% | \$ 11,174,659 | \$ 1,187,629 | 10.6\% |



District Clinics Holdings，Inc．Statement of Revenues and Expenses by Month

| Oct－20 | Nov－20 | Dec－20 | Jan－21 | Feb－21 |
| :---: | :---: | :---: | :---: | :---: |
| 1，842，091 | 1，535，619 | 1，685，042 | 1，321，289 | 1，595，963 |
| 509，972 | 470，624 | 453，962 | 303，580 | 404，818 |
| 158，009 |  | 1，751，178 | 434，796 | 538，927 |
| 788，060 | 799，873 | （860，761） | 338，348 | 289，586 |
| 414，367 | 286，936 | 350，651 | 704，172 | 439，031 |
| 800，416 | 552，056 | 691，315 | 948，737 | 801，664 |
| 43．45\％ | 35．95\％ | 41．03\％ | 71．80\％ | 50．23\％ |
| 104，059 | － | 130，321 | 2，271，653 | （629，521） |
|  |  | 588，890 |  | 179，158 |
| 9，732 | 1，689 | 3，302 | 809 | 26，487 |
| 113，791 | 1，689 | 722，512 | 2，272，462 | $(423,876)$ |
| 914，207 | 553，745 | 1，413，827 | 3，221，199 | 377，788 |











## 

$\stackrel{\text { N }}{\substack{0 \\ \multirow{3}{*}{\hline}\\ \hline}}$




1,749
17,247



$2,432,851$
$(606,132$


$\begin{array}{r}3,649 \\ \hline\end{array}$

| $\begin{aligned} & \stackrel{\infty}{J} \\ & \stackrel{\rightharpoonup}{g} \\ & \stackrel{y}{\mu} \\ & \underset{\sim}{2} \end{aligned}$ |  |  |  <br>  |
| :---: | :---: | :---: | :---: |
| ＇ | ＇ |  |  |
|  |  | $\begin{aligned} & \stackrel{\circ}{\circ} \\ & \stackrel{\rightharpoonup}{2} \end{aligned}$ |  |
| $\begin{aligned} & \text { o } \\ & \underset{\sim}{N} \\ & \underset{\sim}{N} \\ & \underset{N}{2} \end{aligned}$ | $\begin{aligned} & \underset{0}{Z} \\ & \text { ont } \end{aligned}$ | $\begin{aligned} & \otimes 0 \\ & \stackrel{\circ}{\mathrm{~m}} \end{aligned}$ |  <br>  |
| ® $\underset{\sim}{\sim}$ $\underset{\sim}{\sim}$ | $\begin{aligned} & \text { た్, } \\ & \text { बö } \end{aligned}$ | $\begin{gathered} \stackrel{0}{7} \\ \underset{\sim}{7} \end{gathered}$ |  <br>  |
|  | $\begin{aligned} & \text { 䍔 } \end{aligned}$ | $\begin{aligned} & \stackrel{\sim}{n} \\ & \underset{\sim}{2} \end{aligned}$ |  <br>  |
|  | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\infty} \\ & \stackrel{\sim}{\infty} \end{aligned}$ | $\begin{aligned} & \underset{\sim}{0} \\ & \stackrel{\rightharpoonup}{m} \end{aligned}$ |  <br>  |
|  | $\begin{aligned} & \bar{\sim} \\ & \stackrel{\mu}{0} \\ & \stackrel{0}{0} \end{aligned}$ | $\begin{aligned} & \text { n} \\ & \stackrel{0}{m} \\ & \hline \end{aligned}$ |  <br>  |
| $\begin{aligned} & \infty \\ & \underset{\sim}{\sigma} \\ & \stackrel{\rightharpoonup}{\sim} \\ & \stackrel{n}{2} \end{aligned}$ |  | $\stackrel{\circ}{\stackrel{\circ}{\mathrm{m}}}$ | 꿍 岕 <br>  |
|  |  | $\begin{aligned} & \stackrel{\circ}{\otimes} \\ & \stackrel{\rightharpoonup}{2} \end{aligned}$ |  <br>  |
| B O in in | $\begin{aligned} & \bar{\sim} \\ & \text { N } \\ & \text { © } \\ & \text { © } \end{aligned}$ | $\begin{aligned} & \stackrel{\sim}{0} \\ & \stackrel{-}{-} \end{aligned}$ | す <br>  |
|  |  | $\begin{aligned} & \text { س } \\ & \underset{\sim}{\sim} \end{aligned}$ |  <br>  |
| ® <br>  <br> $\sim$ <br> $\sim$ | $\begin{aligned} & \text { ब} \\ & \stackrel{N}{N} \\ & \stackrel{N}{む} \\ & \Xi \end{aligned}$ | ～ |  <br>  |


500＇＜to＇t

| Clinic <br> Administration | West Palm <br> Beach Clinic | Lantana Clinic | Delray Clinic | Belle Glade Clinic | Lewis Center | Lake Worth Clinic | Jupiter Clinic | West Boca Clinic | Subxone Clinic | Mobile Warrior | Mobile <br> Van Scout | Mobile <br> Van Hero | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | 2,083,557 | 3,311,234 | 1,449,382 | 1,245,114 | 1,357,122 | 2,460,856 | 1,063,608 | 1,322,979 | 1,024,866 | 7,558 |  | 2,923 | 15,329,200.10 |
| - | 715,490 | 1,146,378 | 339,492 | 333,166 | 270,999 | 814,100 | 380,238 | 532,932 | 237,822 | $(25,505)$ | - | - | 4,745,111 |
| - | 583,300 | 892,847 | 448,521 | 267,251 | 491,615 | 859,517 | 262,935 | 222,722 | 308,163 | 4,024 | - | - | 4,340,896 |
| - | 312,205 | 418,669 | 224,969 | 152,432 | 515,282 | 162,756 | 71,091 | 55,895 | 436,603 | 17,119 | - | - | 2,367,020 |
| - | 1,610,995 | 2,457,894 | 1,012,982 | 752,849 | 1,277,895 | 1,836,373 | 714,263 | 811,548 | 982,589 | $(4,362)$ | - | - | 11,453,027 |
| - | 788,534 | 884,070 | 454,962 | 247,882 | 293,625 | 509,901 | 187,449 | 247,184 | 221,545 | 60,415 | - | - | 3,895,568 |
| - | 1,261,096 | 1,737,410 | 891,363 | 740,147 | 372,852 | 1,134,384 | 536,794 | 758,615 | 263,822 | 72,335 | - | 2,923 | 7,771,742 |
| 0.00\% | 60.53\% | 52.47\% | 61.50\% | 59.44\% | 27.47\% | 46.10\% | 50.47\% | 57.34\% | 25.74\% | 957.08\% | 0.00\% | 0.00\% | 50.70\% |
| 2,707,931 | 903,196 | 1,206,608 | 559,540 | 548,939 | 248,735 | 864,474 | 364,662 | 387,978 | 631,565 | 149,828 | $(51,529)$ | 44,778 | 8,566,705 |
| 349,232 | 3,629 | 132,235 | 763 | $(6,990)$ | 6,530 | $(24,746)$ | 12,267 | $(4,079)$ | $(23,024)$ | 31,226 | 131,246 | 145,595 | 753,884 |
| 11,783 | 10,809 | 7,038 | 12,141 | 12,724 | 58 | 6,687 | 3,236 | 10,534 | 13 | - | 15 |  | 75,038 |
| 3,068,945 | 917,634 | 1,345,881 | 572,444 | 554,674 | 255,323 | 846,415 | 380,165 | 394,433 | 608,555 | 181,055 | 79,732 | 190,373 | 9,395,628 |
| 3,068,945 | 2,178,730 | 3,083,291 | 1,463,807 | 1,294,821 | 628,175 | 1,980,799 | 916,959 | 1,153,049 | 872,377 | 253,389 | 79,732 | 193,296 | 17,167,370 |
| 3,622,650 | 1,494,554 | 1,980,526 | 941,296 | 884,662 | 402,150 | 1,563,462 | 620,254 | 645,137 | 897,050 | 232,144 | 47,480 | 51,317 | 13,382,683 |
| 952,077 | 416,976 | 541,559 | 276,057 | 258,632 | 111,488 | 447,603 | 161,570 | 194,567 | 251,949 | 83,039 | 9,547 | 13,946 | 3,719,010 |
| 709,750 | 36,896 | 86,470 | 33,278 | 40,637 | 14,170 | 52,203 | 25,537 | 33,112 | 21,946 | 2,537 | 2,537 | 2,537 | 1,061,609 |
| 83,308 | 55,610 | 64,833 | 35,221 | 46,485 | 57,429 | 53,049 | 23,999 | 21,203 | 44,684 | 7,180 | 928 | 1,072 | 495,001 |
| 48,050 | 14,346 | 34,165 | 18,827 | 3,874 | 3,003 | 6,714 | 6,356 | 6,737 | 6,672 | 2,260 | 6,831 | 4,833 | 162,668 |
| 24,550 | 82,076 | 145,319 | 73,917 | 50,549 | 25,225 | 152,182 | 40,471 | 65,295 | 20,320 | - | - | - | 679,903 |
| - | 285,524 | 191,167 | 87,362 | 52,022 | - | 16,532 | 1,798 | 6,752 | 586 | 1,302 | - | 33 | 643,076 |
| 171,749 | 3,431 | 3,436 | 4,113 | 4,686 | 2,309 | 22,035 | 2,849 | 5,830 | 4,701 | 10,098 | 2,540 | 1,158 | 238,936 |
| - | 118,262 | 153,462 | 81,493 | 75,692 | 250 | 242,295 | 74,425 | 108,917 | 43,228 | 175 | 60 | 185 | 898,444 |
| - | 4,032 | 3,835 | 1,195 | 18,402 | 2,154 | 12,149 | 7,660 | 6,037 | 4,738 | - | - | - | 60,202 |
| 175,460 | 15,133 | 25,329 | 9,362 | 5,834 | 6,071 | 16,253 | 4,028 | 8,104 | 10,325 | 5,195 | 3,974 | 1,607 | 286,676 |
| - | 5,113 | 4,730 | 3,881 | 1,883 | 443 | 2,544 | 1,274 | 1,558 | 850 | 7,341 | 4,696 | 6,123 | 40,435 |
| 5,787,593 | 2,531,952 | 3,234,830 | 1,566,002 | 1,443,357 | 624,691 | 2,587,022 | 970,222 | 1,103,251 | 1,307,049 | 351,271 | 78,592 | 82,811 | 21,668,644 |
| $(2,718,648)$ | $(353,222)$ | $(151,539)$ | $(102,195)$ | $(148,536)$ | 3,483 | $(606,224)$ | $(53,263)$ | 49,798 | $(434,671)$ | $(97,882)$ | 1,139 | 110,485 | $(4,501,275)$ |
| 5,253 | 12,743 | 13,376 | 1,349 | 63,583 | 299 | 4,071 | 2,514 | 4,395 | 1,688 | 68,750 | 12,727 | 76,566 | 267,315 |
| 5,578 | 3,202 | 5,589 | 2,416 | 1,968 | 878 | 3,521 | 1,236 | 1,541 | 2,103 | 631 | 435 | 443 | 29,542 |
| - | 268,291 | 464,530 | 200,982 | 163,714 | 73,133 | 292,974 | 102,876 | 128,211 | 174,903 | 52,511 | 36,195 | 36,855 | 1,995,174 |
| 5,180 | 2,882 | 4,990 | 2,159 | 1,759 | 786 | 3,147 | 1,105 | 1,377 | 1,879 | 564 | 389 | 396 | 26,613 |
| 182,548 | - | - | - | - | - | - | - | - | - | - | - | - | 182,548 |
| 64,482 | 37,017 | 64,630 | 27,928 | 22,753 | 10,153 | 40,706 | 14,293 | 17,812 | 24,305 | 7,295 | 5,023 | 5,118 | 341,513 |
| 122,603 | 58,524 | 66,854 | 37,488 | 31,240 | 14,579 | 52,275 | 16,662 | 20,827 | 33,531 | 8,331 | 6,248 | 6,248 | 475,410 |
| 33,462 | 19,205 | 33,639 | 14,489 | 11,804 | 5,268 | 21,119 | 7,415 | 9,241 | 12,610 | 3,785 | 2,606 | 2,655 | 177,298 |
| 12,733 | 7,084 | 12,266 | 5,307 | 4,323 | 1,931 | 7,736 | 2,717 | 3,385 | 4,618 | 1,387 | 956 | 973 | 65,417 |
| 9,780 | 5,441 | 9,422 | 4,076 | 3,320 | 1,483 | 5,942 | 2,087 | 2,600 | 3,547 | 1,065 | 734 | 747 | 50,246 |
| 13,228 | 7,409 | 12,827 | 5,550 | 4,521 | 2,020 | 8,090 | 2,841 | 3,540 | 4,830 | 1,450 | 1,000 | 1,018 | 68,323 |
| 127,317 | 70,838 | 122,651 | 53,066 | 43,226 | 19,309 | 77,355 | 27,163 | 33,852 | 46,180 | 13,865 | 9,557 | 9,731 | 654,108 |
| 15,870 | 8,836 | 15,299 | 6,619 | 5,392 | 2,409 | 9,649 | 3,388 | 4,223 | 5,760 | 1,729 | 1,192 | 1,214 | 81,579 |
| 72,520 | 40,349 | 69,863 | 30,226 | 24,622 | 10,999 | 44,062 | 15,472 | 19,282 | 26,304 | 7,897 | 5,444 | 5,543 | 372,582 |
| 19,903 | 55,256 | 95,673 | 41,394 | 33,718 | 15,062 | 60,340 | 21,188 | 26,406 | 36,022 | 10,815 | 7,455 | 7,591 | 430,822 |
| 187,197 | 104,154 | 180,337 | 78,024 | 63,556 | 28,391 | 113,737 | 39,938 | 49,773 | 67,900 | 20,385 | 14,052 | 14,308 | 961,753 |
| 54,096 | 30,098 | 52,113 | 22,547 | 18,366 | 8,204 | 32,867 | 11,541 | 14,383 | 19,621 | 5,891 | 4,061 | 4,135 | 277,923 |
| 12,884 | 7,168 | 12,412 | 5,370 | 4,374 | 1,954 | 7,828 | 2,749 | 3,426 | 4,673 | 1,403 | 967 | 985 | 66,192 |
| 16,114 | 9,248 | 16,199 | 6,978 | 5,685 | 2,537 | 10,170 | 3,571 | 4,450 | 6,072 | 1,823 | 1,255 | 1,279 | 85,380 |
| 9,241 | 5,303 | 9,284 | 4,001 | 3,260 | 1,455 | 5,832 | 2,048 | 2,552 | 3,482 | 1,045 | 720 | 733 | 48,955 |
| 18,022 | 10,027 | 17,361 | 7,511 | 6,119 | 2,733 | 10,949 | 3,845 | 4,792 | 6,537 | 1,963 | 1,353 | 1,377 | 92,588 |
| - | 728 | 1,261 | 546 | 444 | 199 | 795 | 279 | 348 | 475 | 143 | 98 | 100 | 5,416 |



District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses for the eleventh month ended august 31, 2021

| Fiscal Year To Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15,329,200 | 10,676,753 | 4,652,447 | 43.6\% | 13,949,641 | 1,379,559 | 9.9\% |
| 4,745,111 | 1,967,640 | $(2,777,471)$ | (141.2\%) | 2,718,665 | $(2,026,446)$ | (74.5\%) |
| 4,340,896 | 3,618,818 | $(722,078)$ | (20.0\%) | 4,188,478 | $(152,418)$ | (3.6\%) |
| 2,367,020 | 1,723,906 | $(643,114)$ | (37.3\%) | 3,180,564 | 813,544 | 25.6\% |
| 11,453,027 | 7,310,364 | $(4,142,663)$ | (56.7\%) | 10,087,708 | $(1,365,319)$ | (13.5\%) |
| 3,895,568 | 3,066,451 | 829,117 | 27.0\% | 3,128,714 | 766,855 | 24.5\% |
| 7,771,742 | 6,432,840 | 1,338,902 | 20.8\% | 6,990,647 | 781,094 | 11.2\% |
| 50.70\% | 60.25\% |  |  | 50.11\% |  |  |
| 8,566,705 | 6,134,777 | 2,431,928 | 39.6\% | 5,734,901 | 2,831,804 | 49.4\% |
| 753,884 | 4,895,588 | $(4,141,704)$ | (84.6\%) | 1,956,378 | $(1,202,493)$ | (61.5\%) |
| 75,038 | 495,374 | $(420,336)$ | (84.9\%) | 75,025 | 14 | 0.0\% |
| 9,395,628 | 11,525,739 | $(2,130,111)$ | (18.5\%) | 7,766,303 | 1,629,325 | 21.0\% |
| 17,167,370 | 17,958,579 | $(791,209)$ | (4.4\%) | 14,756,951 | 2,410,419 | 16.3\% |
| 13,382,683 | 13,421,448 | 38,765 | 0.3\% | 12,843,741 | $(538,942)$ | (4.2\%) |
| 3,719,010 | 3,608,551 | $(110,459)$ | (3.1\%) | 3,380,376 | $(338,634)$ | (10.0\%) |
| 1,061,609 | 564,242 | $(497,367)$ | (88.1\%) | 699,558 | $(362,050)$ | (51.8\%) |
| 495,001 | 1,165,494 | 670,493 | 57.5\% | 221,460 | $(273,541)$ | (123.5\%) |
| 162,668 | 210,023 | 47,355 | 22.5\% | 153,898 | $(8,770)$ | (5.7\%) |
| 679,903 | 896,491 | 216,588 | 24.2\% | 999,062 | 319,159 | 31.9\% |
| 643,076 | 646,762 | 3,686 | 0.6\% | 905,157 | 262,080 | 29.0\% |
| 238,936 | 80,388 | $(158,548)$ | (197.2\%) | 260,830 | 21,895 | 8.4\% |
| 898,444 | 1,221,978 | 323,534 | 26.5\% | 979,801 | 81,357 | 8.3\% |
| 60,202 | 66,088 | 5,886 | 8.9\% | 53,944 | $(6,258)$ | (11.6\%) |
| 286,676 | 382,360 | 95,684 | 25.0\% | 249,338 | $(37,338)$ | (15.0\%) |
| 40,435 | 47,223 | 6,788 | 14.4\% | 28,578 | $(11,857)$ | (41.5\%) |
| 21,668,644 | 22,311,048 | 642,404 | 2.9\% | 20,775,744 | $(892,900)$ | (4.3\%) |
| $(4,501,275)$ | $(4,352,469)$ | $(148,806)$ | 3.4\% | $(6,018,793)$ | 1,517,518 | (25.2\%) |

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District Clinic Holdings, Inc.- Medical Statement of Revenue and Expenses for the eleventh month ended august 31, 2021

| Fiscal Year To Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | Budget | ariance | \% | Prior Year | Variance | \% |
| 267,315 | 142,087 | $(125,228)$ | (88.1\%) | 152,769 | $(114,546)$ | (75.0\%) |
| 29,542 | 27,100 | $(2,442)$ | (9.0\%) | 7,345 | $(22,196)$ | (302.2\%) |
| 1,995,174 | 1,922,177 | $(72,997)$ | (3.8\%) | 944,673 | $(1,050,501)$ | (111.2\%) |
| 26,613 | 36,306 | 9,693 | 26.7\% | 33,317 | 6,703 | 20.1\% |
| 182,548 | 194,845 | 12,297 | 6.3 | 186,462 | 3,914 | 2.1\% |
| 341,513 | 313,258 | $(28,254)$ | (9.0\%) | 305,822 | $(35,691)$ | (11.7\%) |
| 475,410 | 448,453 | $(26,957)$ | (6.0\%) | 355,662 | (119,748) | (33.7\%) |
| 177,298 | 162,524 | $(14,775)$ | (9.1\%) | 152,225 | $(25,074)$ | (16.5\%) |
| 65,417 | 75,866 | 10,449 | 13.8\% | 61,537 | $(3,880)$ | (6.3\%) |
| 50,246 | 64,910 | 14,664 | 22.6\% | 72,280 | 22,034 | 30.5\% |
| 68,323 | 66,050 | $(2,273)$ | (3.4\%) | - | $(68,323)$ | 0.0\% |
| 654,108 | 781,293 | 127,185 | 16.3\% | - | $(654,108)$ | 0.0\% |
| 81,579 | 79,609 | $(1,971)$ | (2.5\%) | - | $(81,579)$ | 0.0\% |
| 372,582 | 381,023 | 8,441 | 2.2\% |  | $(372,582)$ | 0.0\% |
| 430,822 | 442,024 | 11,20 | 2.5\% |  | $(430,822)$ | 0\% |
| 961,753 | 1,145,716 | 183,963 | 16.1\% | - | $(961,753)$ | .0\% |
| 277,923 | 298,483 | 20,560 | 6.9\% | 278,036 | 113 | 0.0\% |
| 66,192 | 94,800 | 28,609 | 30.2\% | 80,244 | 14,052 | 17.5\% |
| 85,380 | 78,265 | $(7,115)$ | (9.1\%) | 926,319 | 840,939 | 90.8\% |
| 48,955 | 44,881 | $(4,075)$ | (9.1\%) | 14,283 | $(34,672)$ | (242.7\%) |
| 92,588 | 105,908 | 13,319 | 12.6\% | 49,331 | $(43,258)$ | (87.7\%) |
| 5,416 | 12,337 | 6,920 | 56.1\% | 22,312 | 16,896 | 75.7\% |


| 6,489,384 | $6,775,826$ | 286,442 | $4.2 \%$ | $3,489,847$ | $(2,999,536)$ | $(86.0 \%)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 8 , 4 2 5 , 3 4 3}$ | $\mathbf{2 9 , 2 2 8 , 9 6 1}$ | $\mathbf{8 0 3 , 6 1 8}$ | $\mathbf{2 . 7 \%}$ | $\mathbf{2 4 , 4 1 8 , \mathbf { 3 6 0 }}$ | $\mathbf{( 4 , 0 0 6 , 9 8 3 )}$ | $\mathbf{( 1 6 . 4 \% )}$ |

 |  | 22,718 | 847,210 | 824,492 | $97.3 \%$ | - | $(22,718)$ | $0.0 \%$ |
| :--- | ---: | ---: | ---: | :--- | :--- | :--- | :--- |
| $\mathbf{\$}$ | $\mathbf{9 , 0 2 5 , 5 6 6}$ | $\mathbf{\$}$ | $\mathbf{1 2 , 1 6 5 , 0 0 0}$ | $\mathbf{\$}$ | $\mathbf{3 , 1 3 9 , 4 3 4}$ | $\mathbf{2 5 . 8 \%} \mathbf{\$ 9 , 5 0 8 , 6 4 1}$ | $\mathbf{\$}$ |

Current Month

| Actual | Budget | Variance | $\begin{aligned} & \text { tMonth } \\ & \% \\ & \hline \end{aligned}$ | Prior Year | Variance | \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24,104 | 12,917 | $(11,187)$ | (86.6\%) | 15,379 | $(8,725)$ | (56.7\%) | Depreciation |
|  |  |  |  |  |  |  | Overhead Alloca |
| 1,723 | 2,464 | 740 | 30.0\% | $(9,142)$ | $(10,866)$ | 118.9\% | Risk Mgt |
| 248,779 | 174,743 | $(74,036)$ | (42.4\%) | - | $(248,779)$ | 0.0\% | Rev Cycle |
| 1,069 | 3,301 | 2,232 | 67.6\% | - | $(1,069)$ | 0.0\% | Internal Audit |
| 18,897 | 17,713 | $(1,184)$ | (6.7\%) | 15,474 | $(3,423)$ | (22.1\%) | Home Office Fa |
| 14,913 | 28,478 | 13,565 | 47.6\% | 26,366 | 11,453 | 43.4\% | Administration |
| 38,144 | 40,768 | 2,625 | 6.4\% | 28,467 | $(9,677)$ | (34.0\%) | Human Resourc |
| 70 | 14,775 | 14,705 | 99.5\% | 20,620 | 20,550 | 99.7\% | Legal |
| 2,095 | 6,897 | 4,802 | 69.6\% | 5,591 | 3,496 | 62.5\% | Records |
| 1,727 | 5,901 | 4,174 | 70.7\% | 4,213 | 2,486 | 59.0\% | Compliance |
| 6,019 | 6,005 | (15) | (0.2\%) | - | $(6,019)$ | 0.0\% | Comm Engage |
| 45,055 | 71,027 | 25,972 | 36.6\% | - | $(45,055)$ | 0.0\% | IT Operations |
| 8,922 | 7,237 | $(1,685)$ | (23.3\%) | - | $(8,922)$ | 0.0\% | IT Security |
| 30,475 | 34,638 | 4,163 | 12.0\% | - | $(30,475)$ | 0.0\% | IT Applications |
| 41,008 | 40,184 | (824) | (2.1\%) | - | $(41,008)$ | 0.0\% | Security Service |
| 193,805 | 104,156 | $(89,649)$ | (86.1\%) | - | $(193,805)$ | 0.0\% | IT EPIC |
| 29,264 | 27,135 | $(2,129)$ | (7.8\%) | 24,519 | $(4,745)$ | (19.4\%) | Finance |
| 4,395 | 8,618 | 4,223 | 49.0\% | 4,568 | 173 | 3.8\% | Public Relations |
| 35 | 7,115 | 7,080 | 99.5\% | 131,929 | 131,894 | 100.0\% | Information Te |
| 32 | 4,080 | 4,049 | 99.2\% | - | (32) |  | Corporate Q |
| 11,238 | 9,628 | $(1,610)$ | (16.7\%) | - | $(11,238)$ | 0.0\% | Project MGM |
| - | 1,122 | 1,122 | 100.0\% | 1,630 | 1,630 | 100.0\% | Managed Ca |


|  | $2,621,079$ | $2,732,354$ | 111,275 | $4.1 \%$ | $2,267,489$ | $(353,591)$ | $(15.6 \%)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



| Current Month |  |  |  |  |  |  |  | Fiscal Year To Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual | Budget | Variance | \% | Prior Year | Variance | \% |  | Actual | Budget | Variance | \% | Prior Year | Variance | \% |
| 670,559 | 311,241 | 359,318 | 115.4\% | 69,756 | 600,803 | 861.3\% | Gross Patient Revenue | 4,930,659 | 3,073,115 | 1,857,544 | 60.4\% | 2,569,441 | 2,361,218 | 91.9\% |
| 304,558 | 50,846 | $(253,712)$ | (499.0\%) | 20,170 | $(284,388)$ | (1,409.9\%) | Contractual Allowances | 2,036,246 | 503,054 | $(1,533,192)$ | (304.8\%) | 445,182 | $(1,591,064)$ | (357.4\%) |
| 31,253 | 178,949 | 147,696 | 82.5\% | 44,970 | 13,717 | 30.5\% | Charity Care | 1,744,496 | 1,765,482 | 20,986 | 1.2\% | 1,494,953 | $(249,543)$ | (16.7\%) |
| $(24,232)$ | 19,970 | 44,202 | 221.3\% | 7,940 | 32,173 | 405.2\% | Bad Debt | 456,675 | 196,586 | $(260,089)$ | (132.3\%) | 185,257 | $(271,417)$ | (146.5\%) |
| 311,579 | 249,765 | $(61,814)$ | (24.7\%) | 73,080 | $(238,499)$ | (326.4\%) | Total Contractuals and Bad Debts | 4,237,417 | 2,465,122 | $(1,772,295)$ | (71.9\%) | 2,125,392 | $(2,112,025)$ | (99.4\%) |
| 190,772 | 113,402 | 77,370 | 68.2\% | 71,449 | 119,323 | 167.0\% | Other Patient Revenue | 1,803,542 | 1,118,191 | 685,351 | 61.3\% | 1,133,306 | 670,237 | 59.1\% |
| 549,752 | 174,878 | 374,874 | 214.4\% | 68,124 | 481,628 | 707.0\% | Net Patient Revenue | 2,496,785 | 1,726,184 | 770,601 | 44.6\% | 1,577,355 | 919,430 | 58.3\% |
| 81.98\% | 56.19\% |  |  | 97.66\% |  |  | Collection \% | 50.64\% | 56.17\% |  |  | 61.39\% |  |  |
| 200,469 | 6,742 | 193,727 | 2,873.4\% | 214,220 | $(13,751)$ | (6.4\%) | Grant Funds | 1,338,627 | 1,309,877 | 28,750 | 2.2\% | 1,229,971 | 108,656 | 8.8\% |
| 39,642 | - | 39,642 | 0.0\% | 115,929 | $(76,288)$ | (65.8\%) | Other Financial Assistance | 197,692 | - | 197,692 | 0.0\% | 318,229 | $(120,537)$ | (37.9\%) |
| - | - | - | 0.0\% | - | - | 0.0\% | Other Revenue | - | - | - | 0.0\% | - | - | 0.0\% |
| 240,111 | 6,742 | 233,369 | 3,461.4\% | 330,149 | $(90,038)$ | (27.3\%) | Total Other Revenues | 1,536,319 | 1,309,877 | 226,442 | 17.3\% | 1,548,201 | $(11,881)$ | (0.8\%) |
| 789,863 | 181,620 | 608,243 | 334.9\% | 398,273 | 391,590 | 98.3\% | Total Revenues | 4,033,104 | 3,036,061 | 997,043 | 32.8\% | 3,125,556 | 907,548 | 29.0\% |
|  |  |  |  |  |  |  | Direct Operational Expenses: |  |  |  |  |  |  |  |
| 198,951 | 224,846 | 25,895 | 11.5\% | 232,876 | 33,925 | 14.6\% | Salaries and Wages | 2,410,585 | 2,442,856 | 32,271 | 1.3\% | 2,566,973 | 156,388 | 6.1\% |
| 49,417 | 56,633 | 7,216 | 12.7\% | 46,447 | $(2,970)$ | (6.4\%) | Benefits | 674,224 | 619,173 | $(55,051)$ | (8.9\%) | 686,828 | 12,604 | 1.8\% |
| 2,491 | 3,421 | 930 | 27.2\% | 6,286 | 3,795 | 60.4\% | Purchased Services | 24,936 | 35,384 | 10,448 | 29.5\% | 94,996 | 70,059 | 73.7\% |
| 25,809 | 14,766 | $(11,043)$ | (74.8\%) | 16,522 | $(9,287)$ | (56.2\%) | Medical Supplies | 151,475 | 145,754 | $(5,721)$ | (3.9\%) | 195,604 | 44,129 | 22.6\% |
| 1,196 | 7,425 | 6,229 | 83.9\% | 18,472 | 17,276 | 93.5\% | Other Supplies | 77,159 | 81,775 | 4,616 | 5.6\% | 29,800 | $(47,359)$ | (158.9\%) |
| - | - | - | 0.0\% | - | - | 0.0\% | Medical Services | - | - | - | 0.0\% | - | - | 0.0\% |
| - | 76 | 76 | 100.0\% | - | - | 0.0\% | Drugs | 9 | 740 | 731 | 98.8\% | 219 | 210 | 95.8\% |
| 435 | 2,321 | 1,886 | 81.3\% | 2,883 | 2,448 | 84.9\% | Repairs \& Maintenance | 10,650 | 25,531 | 14,881 | 58.3\% | 39,011 | 28,361 | 72.7\% |
| 22,410 | 26,669 | 4,259 | 16.0\% | 25,000 | 2,590 | 10.4\% | Lease \& Rental | 246,455 | 261,209 | 14,754 | 5.6\% | 276,731 | 30,276 | 10.9\% |
| 1,786 | 1,333 | (453) | (34.0\%) | 11,048 | 9,262 | 83.8\% | Utilities | 18,840 | 14,663 | $(4,177)$ | (28.5\%) | 21,355 | 2,515 | 11.8\% |
| 2,770 | 5,493 | 2,723 | 49.6\% | 285 | $(2,485)$ | (871.8\%) | Other Expense | 35,535 | 61,928 | 26,393 | 42.6\% | 24,525 | $(11,010)$ | (44.9\%) |
| 88 | 41 | (47) | (113.7\%) | 41 | (47) | (115.7\%) | Insurance | 635 | 451 | (184) | (40.8\%) | 379 | (256) | (67.4\%) |
| 305,352 | 343,024 | 37,672 | 11.0\% | 359,858 | 54,507 | 15.1\% | Total Operational Expenses | 3,650,504 | 3,689,464 | 38,960 | 1.1\% | 3,936,421 | 285,917 | 7.3\% |
|  |  |  |  |  |  |  | Net Performance before |  |  |  |  |  |  |  |
| 484,511 | $(161,404)$ | 645,915 | (400.2\%) | 38,415 | 446,096 | 1,161.3\% | Depreciation \& Overhead Allocations | 382,600 | $(653,403)$ | 1,036,003 | (158.6\%) | $(810,865)$ | 1,193,465 | (147.2\%) |



$$
\begin{array}{ccccccr}
1,104,179 & 1,154,769 & 50,590 & 4.4 \% & 752,209 & (351,970) & (46.8 \%) \\
\hline & 4,834,165 & 4,892,820 & 58,655 & 1.2 \% & 4,742,759 & (91,406) \\
\hline \$ & (801,061) \$ & (1,856,759) \$ & 1,055,698 & (56.9 \%) & (1.96) \\
\hline \hline
\end{array}
$$

[^1]District Clinics Holdings, Inc.- Dental Statement of Revenues and Expenses
Current Month

\[

$$
\begin{array}{ccccccc}
- & - & - & 0.0 \% & 102,945 & 102,945 & 100.0 \% \\
\hline- & - & - & 0.0 \% & - & - & 0.0 \% \\
\hline
\end{array}
$$
\]




1) $\begin{aligned} & \text { C.L. Brumback } \\ & \text { Primary Care Clinics } \\ & \text { Hesth C Core Distict Pasm Beech county }\end{aligned}$

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[^2]
## DISTRICT CLINIC HOLDINGS, INC. <br> FINANCE COMMITTEE <br> October 27, 2021

## 1. Description: C. L. Brumback Primary Care Clinics Fiscal Year 2022 Adopted Budget

## 2. Summary:

This item presents the fiscal year 2022 budget for the C.L. Brumback Primary Care Clinics adopted by the Health Care District Board.

## 3. Substantive Analysis:

The fiscal year 2022 budget, which the Health Care District Board previously adopted on September 28, 2021, is attached for your review. The budget includes total expenditures and capital of $\$ 43,854,839$ and District support of $\$ 16,700,000$.

## 4. Fiscal Analysis \& Economic Impact Statement:

|  | Amount | Budget |
| :--- | :---: | :---: |
| Capital Requirements | $\mathbf{\$ 1 , 2 0 1 , 0 5 0}$ | Yes $\boxtimes$ No $\square$ |
| Annual Net Revenue | $\mathbf{\$ 2 7 , 1 7 6 , 1 2 7}$ | Yes $\boxtimes$ No $\square$ |
| Annual Expenditures | $\mathbf{\$ 4 2 , 6 5 3 , 7 8 9}$ | Yes $\boxtimes$ No $\square$ |

Reviewed for financial accuracy and compliance with purchasing procedure:

## Covin Abet

Candice Abbott
VP \& Chief Financial Officer

## 5. Reviewed/Approved by Committee:

DISTRICT CLINIC HOLDINGS, INC. FINANCE COMMITTEE October 27, 2021
6. Recommendation:

Staff recommends the Finance Committee approve the adoption of the fiscal year 2022 budget.

Approved for Legal sufficiency:


Candice Abbott
VP \& Chief Financial Officer


Executive Director of Clinic and Pharmacy Services


District Clinic Holdings, Inc.
Primary Care Clinics Trended Performance

| $\begin{gathered} 2018 \\ \text { Actual } \end{gathered}$ | $2019$ <br> Actual | $\begin{gathered} 2020 \\ \text { Actual } \end{gathered}$ | Projected Actual | Proposed Budget | Variance from 2021 Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \＄ | \％ |
| 22，427，858 | 22，224，392 | 18，294，850 | 20，773，607 | 22，710，078 | 1，936，471 | 9．32\％ |
| 9，877，568 | 7，132，374 | 3，629，389 | 5，406，906 | 5，414，142 | 7，236 | 0．13\％ |
| 4，444，727 | 6，419，573 | 5，797，489 | 7，308，711 | 7，753，183 | 444，472 | 6．08\％ |
| 2，298，002 | 2，908，424 | 4，393，095 | 3，568，388 | 3，700，866 | 132，478 | 3．71\％ |
| 16，620，297 | 16，460，371 | 13，819，973 | 16，284，005 | 16，868，191 | 584，186 | 3．59\％ |
| 9，388，261 | 5，604，055 | 4，725，920 | 6，068，354 | 5，489，757 | $(578,597)$ | －9．53\％ |
| 15，195，822 | 11，368，076 | 9，200，798 | 10，557，956 | 11，331，644 | 773，688 | 7．33\％ |
| 67．75\％ | 51．15\％ | 50．29\％ | 50．82\％ | 49．90\％ | －0．93\％ |  |
| 7，310，918 | 10，526，621 | 8，143，988 | 11，022，910 | 15，725，393 | 4，702，483 | 42．66\％ |
| － | － | 2，421，186 | 911，081 | － | $(911,081)$ | －100．00\％ |
| － | 8，515 | 1，300 | － | － | － |  |
| 1，929，420 | 2，404，782 | 577，073 | 119，090 | 119，090 | － | 0．00\％ |
| 9，240，338 | 12，939，917 | 11，143，546 | 12，053，081 | 15，844，483 | 3，791，402 | 31．46\％ |
| 24，436，160 | 24，307，993 | 20，344，344 | 22，611，037 | 27，176，127 | 4，565，090 | 20．19\％ |
| 14，600，308 | 15，726，103 | 17，206，257 | 18，148，910 | 19，341，061 | 1，192，152 | 6．57\％ |
| 3，973，342 | 4，265，707 | 4，479，585 | 4，921，895 | 5，281，345 | 359，449 | 7．30\％ |
| 984，482 | 900，124 | 872，041 | 1，225，826 | 945，201 | $(280,625)$ | －22．89\％ |
| 488，562 | 429，051 | 500，203 | 675，000 | 927，170 | 252，170 | 37．36\％ |
| 218，830 | 546，725 | 167，960 | 249，503 | 505，831 | 256，328 | 102．74\％ |
| 15，355 | － | － | － | － | － |  |
| － | 559，907 | 1，076，791 | 750，000 | 764，000 | 14，000 | 1．87\％ |
| 527，296 | 808，151 | 989，744 | 782，121 | 1，041，130 | 259，009 | 33．12\％ |
| 586，669 | 399，137 | 316，713 | 278，381 | 630，551 | 352，170 | 126．51\％ |
| 1，358，420 | 1，380，020 | 1，345，490 | 1，256，735 | 2，125，314 | 868，579 | 69．11\％ |
| 73，840 | 73，139 | 83，710 | 89，750 | 102，520 | 12，770 | 14．23\％ |
| 311，538 | 287，612 | 319，921 | 381，867 | 715，100 | 333，233 | 87．26\％ |
| 22，163 | 23，819 | 32，673 | 46，865 | 48，314 | 1，449 | 3．09\％ |
| 23，160，807 | 25，399，496 | 27，391，089 | 28，806，852 | 32，427，537 | 3，620，685 | 12．57\％ |

$\begin{array}{r}15.24 \% \\ \hline 28.82 \% \\ 37.95 \% \\ \hline 17.88 \% \\ \hline-14.14 \% \\ \hline\end{array}$

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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## meme

 Primary Care Clinics Trended Performance$\mathbf{2 2 , 7 1 0 , 0 7 8}$
$5,414,142$
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$11,331,644$
$49.90 \%$ ع6દ＇SZL＇SL 060＇6

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| :---: | :---: | $\$(2,380,594) \$(5,427,549) \$(11,818,503) \$(13,989,444) \$(15,967,662) \$(1,978,218)$

| 2018 <br> Actual | $2019$Actual | $\begin{gathered} 2020 \\ \text { Actual } \end{gathered}$ | 2021 Projected <br> Actual | 2022 <br> Proposed Budget | Variance from 2021 Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \$ | \% |
| 18,498,402 | 18,216,651 | 15,476,662 | 16,853,162 | 18,478,691 | 1,625,529 | 9.65\% |
| 8,798,825 | 6,278,688 | 3,134,856 | 4,326,577 | 4,638,459 | 311,882 | 7.21\% |
| 2,901,754 | 4,555,969 | 4,188,478 | 5,541,328 | 5,791,648 | 250,320 | 4.52\% |
| 1,910,897 | 2,745,131 | 4,168,423 | 3,210,450 | 3,362,355 | 151,905 | 4.73\% |
| 13,611,476 | 13,579,788 | 11,491,757 | 13,078,355 | 13,792,462 | 714,107 | 5.46\% |
| 6,121,466 | 3,985,951 | 3,438,753 | 4,272,767 | 4,521,776 | 249,009 | 5.83\% |
| 11,008,393 | 8,622,814 | 7,423,658 | 8,047,574 | 9,208,005 | 1,160,431 | 14.42\% |
| 59.51\% | 47.33\% | 47.97\% | 47.75\% | 49.83\% | 2.08\% |  |
| 5,905,811 | 8,630,642 | 6,710,257 | 9,033,482 | 13,239,833 | 4,206,351 | 46.56\% |
| - | - | 1,920,733 | 647,090 | - | $(647,090)$ | -100.00\% |
| - | 8,515 | 1,300 | - | - | - |  |
| 1,895,420 | 2,404,548 | 577,073 | 119,090 | 119,090 | - | 0.00\% |
| 7,801,232 | 11,043,705 | 9,209,363 | 9,799,662 | 13,358,923 | 3,559,261 | 36.32\% |
| 18,809,625 | 19,666,519 | 16,633,021 | 17,847,236 | 22,566,928 | 4,719,692 | 26.44\% |

둘


$153,745 \quad(1,201,975) \quad(6,438,822) \quad(6,754,280) \quad(5,404,326) \quad 1,349,955 \quad 19.99 \%$ sio $\stackrel{0}{n}$ | $18.87 \%$ |
| :--- |
| $-8.76 \%$ | | $\$(2,625,761) \$(4,685,798) \$(10,344,762)$ | $\$(13,384,258)$ | $\$(14,556,731) \$(1,172,473)$ | $-8.76 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

 DocuSign Envelo Gross Patient Revenue Contractual Allowances Charity Bad Debt Total Contractual Allowances and Bad Debt Other Patient Revenue Net Patient Revenue Collection Percentage Grant Funds Other Financial Assistance Interest Earnings Other Revenue Total Other Revenues Total Revenues Direct Operational Expenses: Salaries and Wages Benefits Purchased Services Medical Supplies
Other Supplies Contracted Physic Medical Services Drugs
Repairs \& Maintenance
Lease \& Rental
nse
Utilities
Other Expense
Insurance
Total Ope
Net Performance before Overhead Allocations \& Depreciation
Total Overhead Allocations Total Expenses
Net Margin
Capital Contribution Capital
Performance
2022 Projected Budget $\quad \$ \quad \%$ 4，231，387 310，942 7．93\％

 $\begin{array}{lll}3,075,729 & (129,921) & -4.05 \%\end{array}$
 $(386,743) \quad-15.41 \%$ $(386,743)$
$-13.85 \%$


232,141
$(154,602)$
$10.30 \%$
$-3.25 \%$
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$\%$ St $\downarrow$
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| $\mathbf{1 , 1 2 1 , 6 0 9}$ | $\mathbf{1 1 0 , 4 7 2}$ | $(607,922)$ | 558,465 | $\mathbf{1 5 2 , 9 1 6}$ | $(405,549)$ | $\mathbf{- 7 2 . 6 2 \%}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 143,044 | 40,833 | 63,103 | 87,642 | 115,000 | 27,358 | $31.22 \%$ |
| 733,398 | 811,389 | 802,715 | $1,076,009$ | $1,448,847$ | 372,838 | $34.65 \%$ |
| $\mathbf{5 , 3 8 1 , 3 6 9}$ | $\mathbf{5 , 3 8 3 , 2 2 5}$ | $\mathbf{5 , 1 8 5 , 0 6 3}$ | $\mathbf{5 , 3 6 8 , 9 8 6}$ | $\mathbf{6 , 0 2 0 , 1 3 0}$ | $\mathbf{6 5 1 , 1 4 4}$ | $\mathbf{1 2 . 1 3 \%}$ |
| $\mathbf{\$}$ | $\mathbf{2 4 5 , 1 6 6}$ | $\mathbf{\$}$ | $(741,751)$ | $\mathbf{\$}$ | $(1,473,741)$ | $\mathbf{\$}$ | Net Performance before Overhead Allocations

\＆Depreciation
Gross Patient Revenue
Contractual Allowances Charity Total Contractual Allowances and Bad Debt Other Patient Revenue Net Patient Revenue Collection Percentage Grant Funds Other Financial Assistance Other Revenue Total Other Revenues Total Revenues Direct Operational Expenses： Salaries and Wages Benefits Purchased Services Medical Supplies Other Supplies 름 Repairs \＆Maintenance Lease \＆Rental Utilities Other Expense Insurance Net Performance before Overhead Allocations
\＆Depreciation
Depreciation
Depreciation
Total Overhead Total Expenses Net Margin
Capital
Total Overhead Allocations
General Fund Support／Transfer In


[^0]:    If a person decides to appeal any decision made by the board, with respect to any matter at such meeting or hearing, he will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings made, which record includes the testimony and evidence upon which the appeal

[^1]:    

[^2]:    * Based on Fiscal Year-to-Date August 2021 total operating expenses (excludes depreciation, overhead allocations, and capital)
    ** Visits for the medical clinics include medical and mental health visits

